

GTS LOGSITICS LIMITED

COMPANY PROFILE

P.O.BOX 4267

DAR ES SALAAM

TANZANIA.

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1. INTRODUCTION

The demand for transportation of goods by road in Tanzania has provided opportunities and spurred interest in the transportation sector. The transport sector is one of the growing sectors in Tanzania thanks to improvements in the road infrastructure. Taking advantage of this opportunity, the Directors of GTS Logistics Limited decided to invest in goods transport business; they formed and registered the company for that purpose.

2. THE COMPANY

The company was incorporated in Tanzania on 28 July 2006 under the Company Act 2002 with Certificate of Incorporation No. 57189. Its business particulars are as follows:

Business Name:	GTS Logistics Limited
Postal Address:	P.O. Box 4267, Dar es Salaam
Physical Address:	Plot No. 2, Mbagala, Dar es Salaam
Business Form:	Limited Liability Company.
Directors:	Sharmapal Bircand; holds 1 share. Mrs. Prem Sharmapal Aggarwal; holds 1 share. Rahul Sharmapal Aggarwal; holds 3 shares
Authorised Share Capital:	TShs 100 million

3. TRANSPORT SECTOR IN TANZANIA

The major means of transportation of people and goods in Tanzania are by road and railways. However, currently road transport is the main carrier of good within the country, and to and from neighbouring countries. Crops produced in the country for export must be moved to the ports for shipping overseas and imported goods are off-loaded at the ports for distribution up-country. The port of Dar es Salaam handles 95 percent of Tanzania's sea-borne trade, and transit trade traffic through the port accounts for 50 percent of the port's throughput.

GTS Logistics Limited: Business Plan

Since the railway system has been rendered inefficient due to old age and lack of investment, most of the cargo is transported by road. The demand for road transport is mainly due to:

- Increase in the level of containerization of international trade because of safety, speed and convenience of handling and transportation of cargo in containers.
- Growth in transit trade traffic to and from neighbouring land-locked countries that use the port of Dar es Salaam.
- The advantages associated with the house to house delivery system by road that does away with double handling inherent in other modes of transport.

During the last 10 years there has been significant improvement in the road system. More kilometers of road have been surfaced or upgraded. The goal is to have all regional centers connected by surfaced roads and outlets to neighbouring countries improved. As the road system is continuously improved, more and more cargo will be transported by road and the demand for road transport facilities will increase.

4. COMPANY BUSINESS

The company's main business will be transportation of goods for various customers. Major customers will be World Food Programme, mining companies and big manufacturing companies.

The company is to start off with 20 trucks and trailers with loading capacity of 30 metric tones each. The vehicles will transport cargo within Tanzania, and to and from neighbouring countries of Congo, Rwanda, Burundi, Kenya, Zambia and Malawi.

The land acquired at Mbagala is a 3-acre plot which provides adequate space for the operations of the company.

5. MANAGEMENT

One of the Directors of the company, Mr. Sharmapal Birchand Aggarwal, has long experience in transportation business. He will be the key manager in running the company.