



BRAVO LOGISTICS (T) LIMITED

(Registration number 53959)

Financial statements

For the year ended December 31, 2018



These financial statements were audited by:

Probs Associates
Accountants, Auditors & Tax Consultants
P.O Box 60048
Dar es salaam

These financial statements have been audited in compliance with International Standards on Auditing

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General information

| | |
|--|---|
| Company registration number | 53959 |
| Tax reference number | 104-006-787 |
| Vat registration number | 10-018593-H |
| Country of incorporation and domicile | United Republic of Tanzania |
| Nature of business and principal activities | Clearing & Forwarding Agent |
| Business address | Plot 062 Mandela Road Port Access Road Kurasini P.O Box 38387 Dar es salaam |
| Bankers | Stanbic Ecobank CRDB |
| Accountants | Alternative Consultants P.O Box 10233 Dar es salaam |
| Auditors | Probs Associates Accountants, Auditors & Tax Consultants P.O Box 60048 Dar es salaam |
| Directors | Angelina Yusuf Ngalula Shilinde Yusuf Ngalula |
| Shareholders | Angelina Ngalula – 85 shares Shilinde Yusuf Ngalula - 15 shares |



Directors Responsibilities And Approval

The director is required by the Tanzanian Companies Act 2002, to maintain adequate accounting records and is responsible for the content and integrity of the financial statements and related financial information included in this report. It is his responsibility to ensure that the financial statements fairly present the state of affairs of the company as at the end of the financial year and the results of its operations and cash flows for the period then ended, in conformity with the International Financial Reporting Standard for Small and Medium-sized Entities. The external auditor is engaged to express an independent opinion on the financial statements.

The financial statements are prepared in accordance with the International Financial Reporting Standard for Small and Medium-sized Entities and are based upon appropriate accounting policies consistently applied and supported by reasonable and prudent judgments and estimates.

The director acknowledges that he is ultimately responsible for the system of internal financial control established by the company and places considerable importance on maintaining a strong control environment. To enable the director to meet these responsibilities, the sets standards for internal control aimed at reducing the risk of error or loss in a cost effective manner. The standards include the proper delegation of responsibilities within a clearly defined framework, effective accounting procedures and adequate segregation of duties to ensure an acceptable level of risk. These controls are monitored throughout the company and all employees are required to maintain the highest ethical standards in ensuring the company's business is conducted in a manner that in all reasonable circumstances is above reproach. The focus of risk management in the company is on identifying, assessing, managing and monitoring all known forms of risk across the company. While operating risk cannot be fully eliminated, the company endeavors to minimize it by ensuring that appropriate infrastructure, controls, systems and ethical behavior are applied and managed within predetermined procedures and constraints.

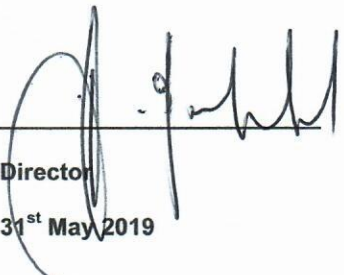
The director is of the opinion, based on the information and explanations given by management, that the system of internal control provides reasonable assurance that the financial records may be relied on for the preparation of the financial statements. However, any system of internal financial control can provide only reasonable, and not absolute, assurance against material misstatement or loss.

The director has reviewed the company's cash flow forecast for the year to December 31, 2018 and, in the light of this review and the current financial position, He is satisfied that the company has or has access to adequate resources to continue in operational existence for the foreseeable future.

The external auditor is responsible for independently auditing and reporting on the company's financial statements. The financial statements have been examined by the company's external auditor and their report is presented on page 5.

The financial statements set out on page 7, which have been prepared on the going concern basis, were approved by the board on May 31, 2019 and were signed on its behalf by:

Approval of the financial statements



Director
31st May 2019



Directors Report

The directors have the pleasure to submit their report on the financial statements of Bravo Logistics T Limited for the year ended December 31, 2018.

1. Review of financial results and activities

The financial statements have been prepared in accordance with International Financial Reporting Standards for Small and Medium-sized Entities and the requirements of the Tanzanian Companies Act 2002. The accounting policies have been applied consistently compared to the prior year.

Full details of the financial position, results of operations and cash flows of the company are set out in these financial statements.

2. Share capital

There have been no changes to the authorised or issued share capital during the year under review. However, discrepancies in the previous financial statements have been rectified to reflect the actual share capital status as shown in the balance sheet.

3. Events after the reporting period

There were no events after the balance sheet of materiality to this financial report.

4. Litigation statement

The company is not currently involved in such claims or lawsuits, which individually or in the aggregate, are expected to have a material adverse effect on the business or its assets.

5. Secretary

The company secretary is Nqobile M Ngwenya.

6. Date of authorisation for issue of financial statements

The financial statements have been authorised for issue by the director on Friday, May 31, 2019. No authority was given to anyone to amend the financial statements after the date of issue.

7. Acknowledgements

Thanks and appreciation are extended to all of our shareholders, staff, suppliers and consumers for their continued support of the company.


Director
31st May, 2019



Bravo Logistics Limited

Tin: 104-006-787

Financial Statements for the year ended 31st December, 2018

Declaration by Head of Finance

The National Board of Accountants and Auditors (NBAA) according to the power conferred under the Auditors and Accountants (Registration) Act. No. 33 of 1972, as amended by Act No. 2 of 1995, requires financial statements to be accompanied with a declaration issued by the Head of Finance/Accounting responsible for the preparation of financial statements of the entity concerned.

It is the duty of a Professional Accountant to assist the Board of Directors/Governing Body/Management to discharge the responsibility of preparing financial statements of an entity showing true and fair view of the entity position and performance in accordance with applicable International Accounting Standards and statutory financial reporting requirements.

Full legal responsibility for the preparation of financial statements rests with the Board of Directors/Governing Body as under paragraph of Responsibilities of the Authorized Representatives on an earlier page.

I, **Nqobile M Ngwenya**, hereby acknowledge my responsibility of ensuring that financial statements for the year ended 31st December 2018 have been prepared in compliance with applicable accounting standards and statutory requirements.

I thus confirm that the financial statements give a true and fair view position of Bravo Logistics T Limited as on that date and that they have been prepared based on properly maintained financial records.

Signed by: _____



NBAA Membership No.: TACPA 3511





Independent Auditors Report

To The Directors of Bravo Logistics (T) Limited

Opinion

We have audited the financial statements of Bravo Logistics (T) Limited as set out on pages 7 to 15, which comprise the statement of financial position as at December 31, 2018, and the statement of income and retained earnings, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the financial statements present fairly, in all material respects, the financial position of Bravo Logistics (T) Limited as at December 31, 2018, and its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standard for Small and Medium-sized Entities and the requirements of the Tanzanian Companies Act 2002.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the financial statements section of this report. We are independent of the company in accordance with the International Ethics Standards Board for Accountants Code of Ethics for Professional Accountants (Parts A and B) (IESBA Code) and other independence requirements applicable to performing audits of financial statements in United Republic of Tanzania. We have fulfilled our other ethical responsibilities in accordance with the IESBA Code and in accordance with other ethical requirements applicable to performing audits in United Republic of Tanzania. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

We have determined that there are no key audit matters to communicate in our report.

Other information

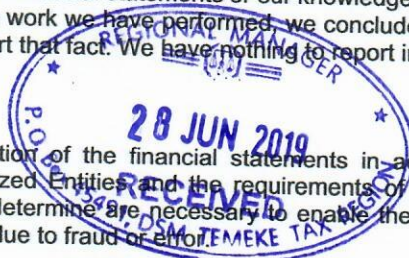
The directors are responsible for the other information. The other information comprises the Director's Report as required by the Tanzanian Companies Act 2002, which we obtained prior to the date of this report. Other information does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the director for the Financial Statements

The directors are responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards for Small and Medium-sized Entities and the requirements of the Tanzanian Companies Act 2002, and for such internal controls as the directors determine are necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.



In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

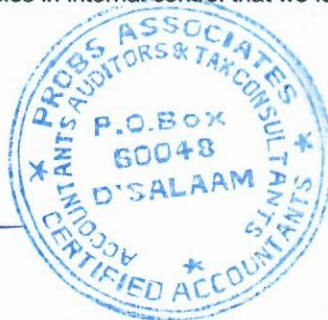
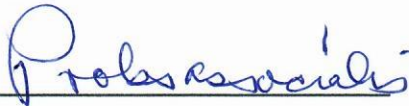
Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with International Standards on Auditing, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the director's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during the audit.



Probs Associates
Accountants, Auditors & Tax Consultants
ACPA 2811

May 31, 2019
Dar es salaam



Bravo Logistics Limited

Tin: 104-006-787

Financial Statements for the year ended 31st December, 2018

Statement of Financial Position

| Figures in Tanzania Shillings | Notes | 2018 | 2017 |
|--|-------|-------------------------|-------------------------|
| Non current assets | | | |
| Property, Plant & Equipment | 2 | 2,889,174,459.27 | 3,455,629,225.00 |
| Current assets | | | |
| Cash & bank balances | 3 | 1,177,109,355.78 | 968,120,658.00 |
| Stock of spare parts | | 148,879,272.77 | - |
| Accounts receivables | 4 | 3,271,009,360.73 | 2,908,664,977.19 |
| | | 4,596,997,989.28 | 3,876,785,635.19 |
| Total assets | | 7,486,172,448.55 | 7,332,414,860.19 |
| Equity & Liabilities | | | |
| Equity | | | |
| Issued, subscribed & paid up share capital | 7 | 10,000,000.00 | 10,000,000.00 |
| Revaluation reserve | | 209,435,861.00 | 209,435,861.00 |
| Retained Earnings | | 4,233,428,089.41 | 3,105,317,540.05 |
| | | 4,452,863,950.41 | 3,324,753,401.05 |
| Current liabilities | | | |
| Trade & other payables | 8 | 3,483,621,635.01 | 4,437,681,534.09 |
| Tax payable | 10 | (450,313,136.87) | (430,020,072.75) |
| | | 3,033,308,498.14 | 4,007,661,461.34 |
| Total equity & liabilities | | 7,486,172,448.55 | 7,332,414,862.39 |

Notes 1-18 form part of these financial statements

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Director

.....
Director

.....
Date

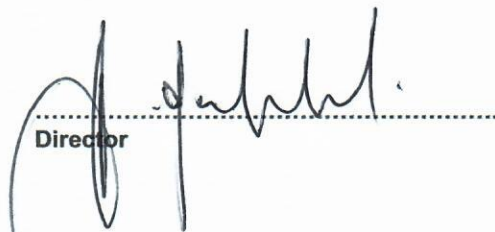
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Date



Statement of Comprehensive Income

| Figures in Tanzania Shilling | Notes | 2018 | 2017 |
|---------------------------------------|-------|-------------------------|-------------------------|
| Income | 9 | 18,565,215,671.78 | 16,607,425,877.13 |
| Direct Expenses | 10 | 15,781,089,609.74 | 14,511,304,784.79 |
| Gross profit | | 2,784,126,062.04 | 2,096,121,092.34 |
| Other Income | 11 | 276,312,601.05 | 96,510,600.31 |
| Total Income | | 3,060,438,663.09 | 2,192,631,692.65 |
| Operating expenses | | | |
| Administration expenses | 12 | 654,145,847.72 | 639,699,481.14 |
| Staff Expenses | 13 | 1,612,240,903.96 | 1,509,755,164.91 |
| Business Promotion expenses | 14 | 7,570,000.00 | 8,834,139.86 |
| Depreciation | | 728,988,401.86 | 1,070,433,480.61 |
| Total expenses | | 3,002,945,153.54 | 3,228,722,266.52 |
| Profit from operations | | 57,493,509.55 | (1,036,090,573.87) |
| Finance costs | 15 | 62,372,146.34 | 75,972,196.53 |
| Profit before taxation | | 52,614,872.77 | (1,112,062,770.40) |
| Tax assessments | | | |
| Reported profit for the period | | 52,614,872.77 | (1,112,062,770.40) |
| Income tax provision | | 15,784,461.83 | (288,035,483.20) |
| Net profit after tax | | 36,830,410.94 | (672,082,794.14) |

Notes 1-18 form part of these financial statements



 Director

 Date

.....
 Director

 Date



Statement of Changes in equity

2018

Figures in Tanzania Shillings

| | Share capital | Retained Earnings | Revaluation Reserve | Total Equity |
|--------------------------|-------------------|----------------------|---------------------|----------------------|
| Balance as at 01.01.2018 | 10,000,000 | 3,105,317,540 | 209,435,861 | 3,324,753,401 |
| Prior Year Adjustments | - | 1,100,794,367 | - | 1,100,794,367 |
| Profit for the period | - | 36,830,411 | - | 36,830,411 |
| Balance as at 31.12.2018 | 10,000,000 | 4,242,942,318 | 209,435,861 | 4,462,378,179 |

Notes 1-18 form part of these financial statements

Director

Date

Director

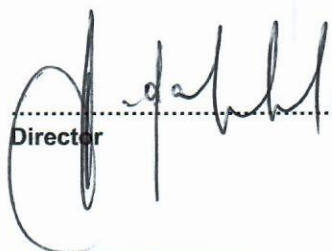
Date



Statement of Cashflows

| Figures in Tanzania Shillings | Notes | 2018 | 2017 |
|--|-------|---------------------------|---------------------------|
| Cashflow from operating activities | | | |
| Cash generated from operations | | 36,830,410.94 | (672,082,794.14) |
| Profit on asset disposal | | (271,355,421.40) | (24,810,925.00) |
| Taxation | | 15,784,461.83 | (288,035,483.20) |
| Prior year adjustments | | 1,100,794,367.40 | - |
| Depreciation | | 728,988,401.86 | 1,070,433,480.61 |
| Net cash generated from / (used in) operating activities | | <u>1,611,042,220.62</u> | <u>85,504,278.27</u> |
| Cashflow from working capital changes | | | |
| Net change in debtors | | (362,344,383.54) | 456,856,649.39 |
| Net change in creditors | | (967,651,654.76) | 1,394,675,832.24 |
| Net change in stock of spares | | (148,879,272.77) | - |
| Tax paid | | (32,000,000.00) | (490,348,541.41) |
| Net cash generated from / (used in) investing activities | | <u>(1,510,875,311.06)</u> | <u>1,361,183,940.22</u> |
| Cashflow from investing activities | | | |
| Purchase of property, plant & equipment | | (162,533,636.13) | (1,184,485,411.47) |
| Disposal of property, plant and equipment | | 271,355,421.40 | 44,191,939.75 |
| Net cash generated from / (used in) investing activities | | <u>108,821,785.27</u> | <u>(1,140,293,471.72)</u> |
| Cashflow from financing activities | | | |
| Long term finances paid | | - | - |
| Net cash (used in) / generated from financing activities | | <u>-</u> | <u>-</u> |
| Net (decrease) / increase in cash and cash equivalents | | 208,988,694.83 | 306,394,746.77 |
| Cash and cash equivalents at the beginning of period | | 968,120,658.00 | 661,725,911.23 |
| Cash and cash equivalents at the end of period | | <u>1,177,109,355.78</u> | <u>968,120,658.00</u> |

Notes 1-18 form part of these financial statements


 Director
 Date


 Director
 Date

Notes to the financial statements

1. Basis of preparation and summary of significant accounting policies

The financial statements have been prepared on a going concern basis in accordance with the International Financial Reporting Standard for Small and Medium-sized Entities, and the Tanzanian Companies Act 2002. The financial statements have been prepared on the historical cost basis, except for biological assets at fair value less point of sale costs, and incorporate the principal accounting policies set out below. They are presented in Tanzanian Shillings.

1.1 Property, plant and equipment

Property, plant and equipment are tangible assets which the company holds for its own use or for rental to others and which are expected to be used for more than one period.

Property, plant and equipment is initially measured at cost.

Cost includes costs incurred initially to acquire or construct an item of property, plant and equipment and costs incurred subsequently to add to, replace part of, or service it. If a replacement cost is recognised in the carrying amount of an item of property, plant and equipment, the carrying amount of the replaced part is derecognized.

Expenditure incurred subsequently for major services, additions to or replacements of parts of property, plant and equipment are capitalized if it is probable that future economic benefits associated with the expenditure will flow to the company and the cost can be measured reliably. Day to day servicing costs are included in profit or loss in the period in which they are incurred.

Subsequent to initial recognition, property, plant and equipment is measured at cost less accumulated depreciation and any accumulated impairment losses, except for land and buildings which are stated at revalued amounts. The revalued amount is the fair value at the date of revaluation less any subsequent accumulated depreciation and impairment losses.

Revaluations are made with sufficient regularity such that the carrying amount does not differ materially from that which would be determined using fair value at the end of the reporting period.

When an item of property, plant and equipment is revalued, the gross carrying amount is adjusted consistently with the carrying amount. The accumulated depreciation at that date is adjusted to equal the difference between the gross carrying amount and the net revalued carrying amount.

Any increase in an asset's carrying amount, as a result of a revaluation, is recognised in other comprehensive income and accumulated in the revaluation surplus in equity. The increase is recognised in profit or loss to the extent that it reverses a revaluation decrease of the same asset previously recognised in profit or loss.

Any decrease in an asset's carrying amount, as a result of a revaluation, is recognised in other comprehensive income to the extent of any credit balance existing in the revaluation surplus in respect of that asset. Any remaining decrease in excess of such credit is recognised in profit or loss in the current year.

The revaluation surplus related to a specific item of property, plant and equipment is transferred directly to retained income when the asset is derecognized.

Depreciation of an asset commences when the asset is available for use as intended by management. Depreciation is charged to write off the asset's carrying amount over its estimated useful life to its estimated residual value, using a method that best reflects the pattern in which the company consumes the asset's economic benefits.

The useful lives of items of property, plant and equipment have been assessed as follows:

When indicators are present that the useful lives and residual values of items of property, plant and equipment have changed since the most recent annual reporting date, they are reassessed. Any changes are accounted for prospectively as a change in accounting estimate.



Notes to the financial statements

Property, plant and equipment (continued)

Impairment tests are performed on property, plant and equipment when there is an indicator that they may be impaired. When the carrying amount of an item of property, plant and equipment is assessed to be higher than the estimated recoverable amount, an impairment loss, equal to the excess of the carrying amount over the recoverable amount, is recognised immediately in profit or loss for assets, which are not revalued. In the case of revalued assets, the impairment loss is recognised in other comprehensive income and accumulated in the revaluation surplus in equity against any existing credit relating to the same asset. Any remaining impairment loss is recognised in profit or loss.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its continued use or disposal. Any gain or loss arising from the derecognition of an item of property, plant and equipment, determined as the difference between the net disposal proceeds, if any, and the carrying amount of the item, is included in profit or loss when the item is derecognized.

1.2 Tax

Tax for the current and prior periods is recognised as a liability to the extent that it has not yet been settled, and as an asset to the extent that the amounts already paid exceed the amount due.

1.3 Leases

A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership to the lessee. All other leases are operating leases.

1.4 Inventories

Inventories are measured at the lower of cost and estimated selling price less costs to complete and sell, on the weighted average cost basis.

1.5 Impairment of assets

The company assesses at each reporting date whether there is any indication that property, plant and equipment or intangible assets or goodwill may be impaired.

If there is any such indication, the recoverable amount of any affected asset (or group of related assets) is estimated and compared with its carrying amount. If the estimated recoverable amount is lower, the carrying amount is reduced to its estimated recoverable amount, and an impairment loss is recognised immediately in profit or loss.

If an impairment loss subsequently reverses, the carrying amount of the asset (or group of related assets) is increased to the revised estimate of its recoverable amount, but not in excess of the amount that would have been determined had no impairment loss been recognised for the asset (or group of assets) in prior years. A reversal of impairment is recognised immediately in profit or loss.

1.6 Share capital and equity

If the company reacquires its own equity instruments, those instruments are deducted from equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the company's own equity instruments. Consideration paid or received shall be recognised directly in equity.

Ordinary shares are recognised at par value and classified as 'share capital' in equity. Any amounts received from the issue of shares in excess of par value is classified as 'share premium' in equity. Dividends are recognised as a liability in the year in which they are declared.

1.7 Employee benefits

Defined contribution plans

Payments to defined contribution retirement benefit plans are charged as an expense as they fall due.



Notes to the financial statements

1.8 Revenue

Revenue is recognised to the extent that the company has transferred the significant risks and rewards of ownership of goods to the buyer, or has rendered services under an agreement provided the amount of revenue can be measured reliably and it is probable that economic benefits associated with the transaction will flow to the company. Revenue is measured at the fair value of the consideration received or receivable, excluding sales taxes and discounts.

Interest is recognised, in profit or loss, using the effective interest rate method.

2. Non current assets

Figures in Tanzania
Shillings

| | Motor Vehicles | Furniture & Equipment | Computers & software | Land & Buildings | Total |
|---------------------------------|----------------------|-----------------------|----------------------|--------------------|----------------------|
| Cost | | | | | |
| Balance as at 01.01.2018 | 7,094,229,599 | 313,056,718 | 137,547,265 | 199,178,511 | 7,744,012,093 |
| Disposals | (405,593,209) | | | | (405,593,209) |
| Purchase of Assets | 90,862,931 | 43,560,967 | 9,875,738 | 18,234,000 | 162,533,636 |
| Balance as at 31.12.2018 | 6,779,499,321 | 356,617,685 | 147,423,003 | 217,412,511 | 7,500,952,520 |
| Depreciation | | | | | |
| Balance as at 01.01.2018 | 4,068,864,795 | 105,694,194 | 94,729,233 | 19,094,646 | 4,288,382,868 |
| Disposals | (405,593,209) | | | | (405,593,209) |
| Charge for the period | 677,658,632 | 31,365,436 | 19,760,164 | 204,170 | 728,988,402 |
| Balance as at 31.12.2018 | 4,340,930,218 | 137,059,630 | 114,489,397 | 19,298,816 | 4,611,778,061 |
| Net book value | | | | | |
| Balance as at 01.01.2018 | 3,025,364,804 | 207,362,524 | 42,818,032 | 180,083,865 | 3,455,629,225 |
| Balance as at 31.12.2018 | 2,438,569,104 | 219,558,055 | 32,933,606 | 198,113,695 | 2,889,174,459 |



Notes to the financial statements

Figures in Tanzania Shilling Notes 2018 2017

Note 3 : Cash & Bank balances

| | | | |
|------------------------------|--|-------------------------|-----------------------|
| Bank M Tshs | | (10,234,589.33) | (13,498,773.69) |
| Bank M Usd | | 89,026,215.03 | 156,692,424.40 |
| Bank M undeposited transfers | | 460,606,589.76 | - |
| CRDB Tzs | | 1,373,237.10 | 640,403.68 |
| CRDB Usd | | 44,463,798.52 | 33,877,102.06 |
| Petty cash Tshs | | 5,318,498.74 | 18,201,610.36 |
| Petty cash Usd | | 12,137,012.73 | |
| M-pesa | | 16,224,718.84 | 108,882,675.03 |
| Petty cash Tunduma | | (2,319,100.00) | (2,258,900.00) |
| Stanbic Tshs | | 11,983,786.15 | 3,529,124.70 |
| Stanbic USD | | 546,440,767.05 | 419,186,675.62 |
| Ecobank Usd | | 1,118,510.83 | 53,277,557.44 |
| Ecobank Tzs | | 913,647.24 | 15,059,105.22 |
| Ecobank Zambia | | 56,263.12 | 174,531,653.18 |
| | | 1,177,109,355.78 | 968,120,658.00 |

Note 4: Recievables

| | | | |
|------------------------------|---|-------------------------|-------------------------|
| Trade debtors | | 1,388,738,500.87 | 984,126,093.42 |
| Sundry debtors | 5 | 1,600,135,609.19 | 1,156,010,547.97 |
| VAT credit | | 7,367,947.00 | 387,432,067.00 |
| Staff Loans & Advances | | 10,884,580.00 | 19,467,562.91 |
| Prepaid Rent - J.R Semizighi | | 6,863,580.00 | 22,463,580.00 |
| Prepaid bond & insurance | | - | 135,903,882.22 |
| Advance for land purchase | | 120,000,000.00 | 100,000,000.00 |
| Container Deposits | | 137,019,143.67 | 103,261,243.67 |
| | | 3,271,009,360.73 | 2,908,664,977.19 |

Note 5: Sundry debtors

| | | | |
|----------------------|--|-------------------------|-------------------------|
| Refund due from TRA | | 8,035,668.40 | 8,035,668.40 |
| Intercompany account | | 1,592,099,940.79 | 1,147,974,879.57 |
| | | 1,600,135,609.19 | 1,156,010,547.97 |

Note 6: Share Capital

| Authorised share capital | TSHS | TSHS |
|---------------------------------------|----------------------|----------------------|
| 5,000 ordinary shares @ Tshs.100,000 | 500,000,000.00 | 500,000,000.00 |
| Issued & Fully paid | | |
| Angelina Ngalula 85 shares @ 100,000 | 8,500,000.00 | 8,500,000.00 |
| Shillinde Ngalula 15 shares @ 100,000 | 1,500,000.00 | 1,500,000.00 |
| | 10,000,000.00 | 10,000,000.00 |



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Financial Statements for the year ended 31st December, 2018

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| Notes | 2018 | 2017 |
|---|--------------------------|--------------------------|
| Note 7: Trade & other payables | | |
| Trade Creditors | 1,373,919,315.88 | 3,365,081,127.14 |
| Disbursement account | 2,041,088,076.27 | 1,004,170,079.78 |
| PAYE & SDL Payable | 25,912,551.65 | 19,010,204.72 |
| NSSF & PPF | 20,815,028.12 | 17,591,507.13 |
| Salary payable | - | 3,247,521.31 |
| Accountancy & Audit fees | 5,000,000.00 | 5,000,000.00 |
| Customs & clearing charges payable | - | 18,558,991.58 |
| Withholding tax payable | 349,133.40 | 3,036,777.63 |
| WCF Payable | 2,945,474.01 | 1,891,147.02 |
| HESLB | 300.00 | 94,177.78 |
| | 3,470,029,879.33 | 4,437,681,534.09 |
| Note 8: Tax account | | |
| Balance b/fwd | (430,020,072.00) | (109,984,589.00) |
| 2014/15 additional assessment | - | 391,240,170.73 |
| Tax provision for the period | 15,784,461.83 | (288,035,483.00) |
| Tax paid during the period | (32,000,000.00) | (423,240,170.73) |
| Withholding tax | - | - |
| Tax payable | (446,235,610.17) | (430,020,072.00) |
| Note 9: Income | | |
| Agency & consolidation fees | 2,274,116,568.74 | 1,571,651,595.08 |
| Delivery charges | 8,217,264,609.57 | 7,994,731,432.68 |
| All in transport and clearing fees | 8,073,834,493.47 | 3,921,774,854.46 |
| Customs & clearing | - | 3,119,267,994.91 |
| | 18,565,215,671.78 | 16,607,425,877.13 |
| Note 10: Direct expenses | | |
| Delivery expenses | 7,930,575,718.95 | 7,169,898,731.97 |
| Customs & clearing costs | 7,383,604,084.26 | 6,702,588,327.20 |
| Agency, Documentation & Licence Fee | 2,418,629.00 | 59,913,000.00 |
| Agency license fee | 386,629.00 | 130,699.60 |
| Bond expenses | 40,135,116.00 | 52,442,376.01 |
| Project mobilisation costs - Mavimba | - | 82,422,847.18 |
| Vehicle licence & inspection | 10,674,552.00 | |
| Road Safety | 50,000.00 | 95,000.00 |
| Loading & offloading | - | 70,000.00 |
| Workshop consumable | 81,000.00 | 947,800.00 |
| Repair and maintenance-Workshop | 448,000.00 | 7,792,372.90 |
| Repair and maintenance-Forklift | 7,207,627.00 | |
| Workshop tools | 2,628,000.00 | 1,769,254.18 |
| Truck repairs & maintenance | 180,970,274.93 | 294,091,061.47 |
| Trucks & trailers insurance | 175,928,245.50 | 134,323,520.60 |
| Goods in transit insurance | 45,981,733.10 | 4,819,792.63 |
| | 15,781,089,609.74 | 14,511,304,784.79 |



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Note 11: Other income

| | | |
|----------------------|-----------------------|-----------------------|
| Discount received | 4,957,179.65 | - |
| Disposal of assets | 271,355,421.40 | 44,191,939.75 |
| Miscellaneous income | - | 71,699,675.31 |
| | 276,312,601.05 | 115,891,615.06 |

Note 12: Administration expenses

| | | |
|--|-----------------------|-----------------------|
| Licences , registrations & subscriptions | 47,616,800.00 | 58,009,341.95 |
| Insurance | 25,036,135.46 | 22,720,618.30 |
| Motor vehicle running expenses | 42,735,944.32 | 34,196,279.11 |
| Motor cycle running expenses | 2,157,669.49 | 3,086,200.00 |
| Office consumables | 2,140,900.00 | 1,249,700.00 |
| Telephone, Internet & Fax | 39,125,328.17 | 47,420,146.98 |
| Audit fees | 5,000,000.00 | 5,000,000.00 |
| Computer expenses | 9,045,557.11 | 8,531,141.61 |
| Consultation charges | 140,457,730.64 | 91,323,794.86 |
| Courier services | 2,384,433.32 | 2,753,261.96 |
| Cleaning | 2,128,500.00 | 5,841,672.88 |
| Donations & contributions | 8,202,000.00 | - |
| Electricity & water | 28,780,028.95 | 23,236,094.30 |
| Fines & penalties | 4,825,712.35 | 11,345,317.68 |
| Generator running expenses | 6,958,694.40 | 8,861,105.09 |
| Garbage collection | 1,953,500.00 | 1,070,000.00 |
| Legal fees | 16,968,540.00 | 8,968,440.00 |
| Local travelling & accomodation | 29,441,560.00 | 31,796,503.50 |
| Local transport costs | 9,978,721.30 | 17,484,830.00 |
| Office refreshments | 6,402,300.00 | 6,129,871.19 |
| Office rent | 83,696,670.00 | 53,896,428.00 |
| Office repair & maintenance | 14,383,900.45 | 69,069,494.46 |
| Printing & stationery | 36,924,999.93 | 35,911,409.28 |
| City service levy | 6,602,996.41 | 7,125,337.48 |
| Hiring charges | - | 200,000.00 |
| Security services | 22,153,085.71 | 19,449,230.00 |
| Subscriptions | 9,310,554.71 | 24,446,729.20 |
| Photocopy expenses | 3,878,400.00 | 5,825,372.00 |
| Bad debts | - | 436,035.31 |
| Entertainment expenses | 4,161,304.00 | 6,079,045.00 |
| Fuel and oil m/vehicle | 40,799,381.00 | 27,842,403.00 |
| Loading & offloading charges | - | 70,000.00 |
| Office tools | 894,500.00 | 323,678.00 |
| | 654,145,847.72 | 639,699,481.14 |

Note 13: Staff expenses

| | | |
|---------------------------------|-------------------------|-------------------------|
| Salaries & wages | 1,123,579,341.50 | 1,056,844,799.07 |
| Casual labourers | 91,233,326.00 | 26,314,500.00 |
| Pension fund contribution | 112,084,294.67 | 55,130,312.72 |
| Workers compensation fund | 11,234,072.55 | 10,551,773.05 |
| Staff uniforms | 18,505,000.00 | 1,550,100.00 |
| SDL expense | 54,700,962.69 | 48,668,860.09 |
| Work permits | 7,700,700.00 | 26,188,135.00 |
| Staff welfare | 91,268,800.00 | 33,628,947.00 |
| Safety & protective equipment | 8,182,672.20 | 8,185,885.25 |
| Foreign travel & accomodation | 23,547,107.59 | 121,068,628.69 |
| Seminars, workshops & trainings | 9,925,000.00 | - |
| Medical scheme | 50,816,198.45 | 54,925,329.54 |
| Overtime | 4,958,000.00 | 11,644,000.00 |
| Terminal benefits | 885,778.31 | - |
| Salary in Lieu | - | 2,358,571.00 |
| Funeral support | 2,600,000.00 | - |
| Sale of leave | 1,019,650.00 | 2,700,223.50 |
| | 1,612,240,903.96 | 1,509,755,064.91 |



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Note 14: Business promotion expenses

| | | |
|--|---------------------|---------------------|
| Advertising & promotions | 760,000.00 | - |
| Public Awareness & Exhibition Expenses | 6,810,000.00 | 8,834,139.86 |
| | <u>7,570,000.00</u> | <u>8,834,139.86</u> |

Note 15: Financial charges

| | | |
|----------------------------|----------------------|----------------------|
| Bank charges & OD interest | 62,372,146.34 | 75,972,196.53 |
| | <u>62,372,146.34</u> | <u>75,972,196.53</u> |

