

FEASIBILITY STUDY REPORT
FOR M/S LOTI ENERGY COMPANY LIMITED
P. O. BOX 14134, ARUSHA
PHASE I, II, III & IV
F/Y 2023 – F/Y 2033

PREPARED BY:
ADM INTERNATIONAL BUSINESS
AND MANAGEMENT
CONSULTANTS LIMITED
P. O. BOX 7392
ARUSHA

TABLE OF CONTENTS

S/NO	PARTICULARS	PARA
1.0	Executive Summary	1.0
		2.0
2.0	Background Information	
2.1.1	Legal Structure	
2.1.2	Project Concept	
2.1.3	Project Ownership	
		3.0
3.0	The Investment	
3.1.1	The Project	
		4.0
4.0	Justification of this Project (Why this Project)	
4.1.1	The Trade Policy	
4.1.2	The Investment Policy	
4.1.3	The Investment Act 2022	
4.1.4	The Role of both Trade and Private Sector in Tanzania	
4.1.5	The Role Of Private Sector to Arusha City Council and Arusha Regions Economy	
		5.0
5.0	Market Analysis	
5.1.1	SWOT Analysis	
5.1.2	Strength	
5.1.3	Weakness	
5.1.4	Opportunities	
5.1.5	Threats	
		6.0
6.0	Management Structure	
		7.0
7.0	Projected Cost and Revenue Projections	
7.1.1	The Investment Pattern	
7.1.2	The Project Cashflow	
7.1.3	The Projected Profit & Loss Account	
7.1.4	The Projected Balance Sheet	
7.1.5	Depreciation Schedule	
7.1.6	Business Ratios	
7.1.7	Internal Rate of Return	
		8.0
8.0	Professional Opinion	
8.1.1	Economic Consideration	
8.1.2	Social Benefits	
8.1.3	Multiplying Effects	
		9.0
9.0	Conclusion	

LIST OF APPENDICES

S/NO	PARTICULARS	APPENDIX NO
1	Investment Pattern	1
2	Working Capital	2
3	Production and Sales Plan	3
4	Projected Cashflow	4
5	Loan Repayment Schedule	5
6	Loan Amortization	6
7	Projected Profit and Loss	7
8	Projected Balance Sheet	8
9	Depreciation Schedule	9
10	Business Ratios	10
11	Internal Rate of Return	11

LIST OF ANNEXURES

S/NO	PARTICULARS	ANNEXURE NO
1	Real GDP Growth	1
2	Contribution to Real GDP	2
3	Growth by Economic Activities	3
4	Development in Money Supply	4
5	Bank's Credit to Private Sector	5
6	Contribution of Credit to Selected Economic Activities to the Growth of Credit to Private Sector	6
7	Contribution to Real GDP Growth by major Economic Activities	7
8	Domestic Revenue Performance	8
9	Central Government Revenue in February and Government Expenditure in February	9
10	Government Domestic Debt Stock	10
11	Foreign Exchange Reserves	11

1.0 EXECUTIVE SUMMARY

LOTI Energy Company Limited is a family venture which is time and again supervised by dedicated and painstaking shareholders who are most respected in Arusha, in Tanzania and indeed in the East African region – The Directors cum shareholders have other projects in Arusha which are well managed and profitable.

Taking advantage of several policies which govern business in Tanzania, the Directors cum shareholders have resolved to operate a one stop centre business which will comprise gas filling and sales, commercial buildings and a petrol station. According to their strategic plan gas filling and sales will contribute 65% - 70% of their business, commercial buildings 20% and other business including the petrol station has been projected to command 10% of the market share of total investment cost. This is a business plan addressing key issue of cost and revenue, management structure, line of authority, market together with its social and economic impact to the city of Arusha Region and to National GDP.

2.0 BACKGROUND INFORMATION

Having ventured in other businesses here in Arusha the Directors of this company have now targeted the business of gas (filling & sale to different parts of United Republic of Tanzania and later taking advantage of the East African Customs Union and other Trade Policies in phase II & III they plan to target the wide market of the East African countries).

2.1.1 LEGAL STRUCTURE

The company have got all key legal and administrative documents – The company is registered with BRELA in conformity to the Companies Act 2002. To prove this basic fact, we have taken trouble to annex all key legal and administrative documents together with this business plan and they form part of this study.

2.1.2 PROJECT CONCEPT

The promoters of this project have taken advantage of several policies which encourage investments in Tanzania namely:-

- The Trade Policy of 2002
- The Investment Policy of October 1996
- The Environment Policy
- The Investment Act of 2022
- The Environment Act which prohibit people to make use of firewoods and charcoal, the same act and its policy encourage people to use alternative energy. In this case, it encourages investors to venture in the business of filling and trade of alternative energy (gas). It is

due all these basic facts the directors and shareholders of this company want to invest heavily in this project.

2.1.3 PROJECT OWNERSHIP

As properly stated in the executive summary, this is a limited liability company with all its directors and shareholders as family members. The company has its strategic plan and in order to operate professionally, profitably and within the ambit of law the company has got a board which is composed by celebrated and painstaking professionals from different disciplines. To guide their day to day operations the management manual and the accounting manual is time and again referred to by supporting staff who are well motivated.

3.0 THE INVESTMENT

Tentative plans is that at the area where the project will be implemented the directors and shareholders have resolved to operate three major projects namely.

1. Filling gas and distribution of the same (this has been projected to have a share of 65% -70% of the entire business).
2. Commercial building for rent (this will include bank hall, office, pharmacies, shops and other business ventures which are suitable at the area 20%).
3. Other business ventures which will include the existing petrol station, all this has been projected at 10% of total investment cost.

3.1.1 THE PROJECT

A detailed interview with the promoters of this project has revealed that total investment cost of this project has been projected to reach Tanzanian Shillings six billion all this has been properly guided by several professional factors namely.

- National, regional and indeed income per capita of Tanzanian's and related economic indicators including inflation and depreciation of a shilling.
- Competitive atmosphere of all targeted businesses.
- Anticipated market share together with related policies and laws e.g. taxation laws, investment laws, trade policies, environment policies to name but a few.

Details of all this are debated in details in para 5 (market analysis).

4.0 JUSTIFICATION OF THIS PROJECT (WHY THIS PROJECT)

4.1.1 THE TRADE POLICY OF UNITED REPUBLIC OF TANZANIA

Trade Policy of Tanzania 2003 encourage people to trade specifically private sector, thus why in Tanzania private sector is termed as an engine of growth this basic fact justify implementation of this project and it justifies also the project to be registered with Tanzania Investment Centre.

4.1.2 THE INVESTMENT POLICY

The investment Policy of October 1996 encourage private individuals to register their business ventures with Tanzania Investment Centre – the same policy through TIC and TRA have put in place a lot of incentives, all this is to encourage business executives to invest in different sectors. This basic fact also justify why this project was established and why it needs to be supported.

4.1.3 THE INVESTMENT ACT 2022

As it is the case with Investment Policy of October 1996, the investment Act 2022 empower Tanzania Investment Centre to register projects of this nature, this is so because such investments have proved to have forward and backward linkage and that socially and economically have positive impact not only to the directors and shareholders alone but also to Arusha City Council, Arusha District, Arusha Region and indeed to the United Republic of Tanzania.

4.1.4 ROLE OF BOTH TRADE AND PRIVATE SECTOR IN TANZANIA

Private sector is an engine of growth – the National GDP depends at the rate of 70% to collect taxes from private sector who time an again are engaged in different types of business specifically trade. This basic fact justify implementation of this project. It is also a fact that the same need to be registered with Tanzania Investment Centre as according to tentative plans of investors, the project will prove to be profitable, sustainable and legal. This basic fact justify implementation of the project.

4.1.5 THE ROLE OF PRIVATE SECTOR TO ARUSHA CITY COUNCIL AND ARUSHA REGION'S ECONOMY

It goes without saying that once this project will be implemented Arusha City Council, Arusha District, Arusha Region and indeed the United Republic of Tanzania will benefit in terms of several taxes which will be taped from all money centres which the directors and shareholders plan to establish – This basic fact justify implementation of this project (for details refer to charts and statistics annexed together with this study).

5.0 MARKET ANALYSIS

Any professional conducted business before takeoff it is important to conduct market analysis professionally. In order to prove the following facts:

1. Sustainability
2. Profitability
3. Legality
4. Market Share
5. Competitive Atmosphere e.t.c

Now in order to make sure that the promoters of this business can prove to be competitive, a detailed SWOT analysis was conducted and it revealed the following results:

5.1.2 STRENGTH

Strength of this business among others is peace and tranquility prevailing in the country. Policies of investments and policies of trade are among key strength connected to this project.

5.1.3 WEAKNESS

Financial muscle to implement this project could have been one of the remarkable weaknesses. This has been diffused by promoters of this project because total investment costs have been covered by equity and part from financial institutions. To us there is no any threat connected to this project.

5.1.4 OPPORTUNITIES

Opportunities are many this can be proved by the following data and statistics from EWURA (market analysis of LPG in Tanzania)

Oryx Energies 46.6%

Taifa Gas 22.2%

Manji's Gas 9%

Lake Gas 4%

Total market share as at 30th May 2023 at an average amount to 82.2%
(~~17.8% is the market gap today~~)

5.1.5 THREATS

If the project is delayed to be registered with Tanzania Investment Centre big players from East African region or Europe can capture the market. This threat does not exist because at Tanzania Investment Centre things have terribly improved to the advantage of this project.

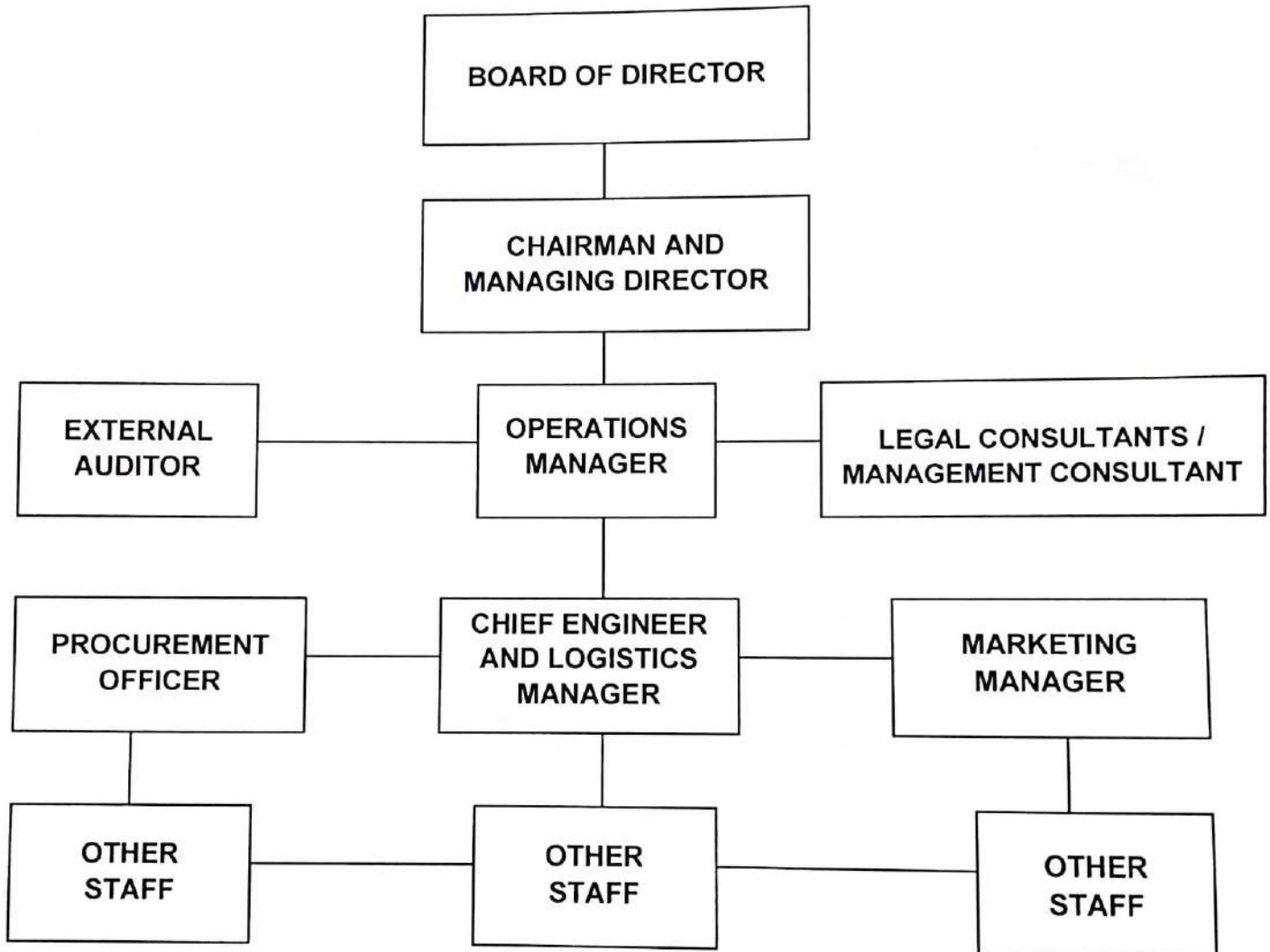
Market Analysis of LPG in Tanzania

	Metric Tons
	190,000.00
Oryx Energies (46.6%)	88,540.00
Taifa Gas (22.2%)	42,180.00
Manji Gas (9%)	17,100.00
Lake Gas	13,300.00
Loti (2%) - 2024	3,800.00
Loti (3%) - 2025	5,700.00
Loti (4%) - 2026	7,600.00
Loti (5%) -2027	9,500.00

Source: Energy and Water Utilities Regulatory Authority

6.0 MANAGEMENT STRUCTURE

Time and again this project will be managed by well motivated staff. The professional line of authority will be a guiding factor thus a professional management structure will look as under



NOTE: In order to make sure that a professional line of authority is adhered to a well prepared management manual, accounting manual will be among guiding documents in this respect. – With this approach profitability, sustainability and legality of the whole project is guaranteed.

7.0 PROJECTED COST AND REVENUE

7.1.1 THE INVESTMENT PATTERN

Total Investment pattern is as per annexed figure in a nutshell total investment cost is projected to reach 6,126,100,000.00 this includes land and building, equipments, vehicles, computers, furniture and fittings e.t.c it is also projected that 51% will originate from equity contribution and 49% will be sourced from financial institutions.

7.1.2 PROJECTED CASH FLOW

Computations of project cashflow are as per annexed figures the same prove that in case the directors will need to apply for financial support from banks the projected cashflow has proved that the project will be able to pay principal amount and interest.

7.1.3 PROJECTED PROFIT AND LOSS STATEMENT

Figures connected to profit and loss statement prove that the project will be able to meet its operational costs and that very favourable profits will be taped from this project to the advantage of shareholders and directors of this company.

7.1.4 PROJECTED BALANCE SHEET

Projected balance sheet prove positive liquidity ratios of the entire project.

7.1.5 DEPRECIATION SCHEDULE

We have taken trouble to compute depreciation schedule in order to alert the would be management team to plan properly replacement of fixed assets in order to maintain sustainability to the market and diffuse competitive atmosphere.

7.1.6 BUSINESS RATIOS

All business ratios have proved that this is a very profitable business this basic fact justify implementation of the same.

7.1.7 INTERNAL RATE OF RETURN

As stated under para 7.1.6 internal rate of return is favourable to the advantage of promoters of this business.

8.0 PROFESSIONAL OPINION

8.1.1 ECONOMIC CONSIDERATION

Key economic issues connected to this project are shown clearly in the annexed profit and loss statement, taxes local and that to the central government are among economic issues which prove viability and profitability

of this project – statutory returns is another key economic issue in this respect.

8.1.2 SOCIAL BENEFIT

A lot of employment will be created once this project is implemented. Technology transfer is another added advantage both to the people of Arusha city and indeed to the people in Arusha District. All this is in conformity to economic vision 2025, five years Development Plan, National Budget and also to the election manifest of the ruling party.

8.1.3 MULTIPLYING EFFECTS

A lot of people within the locality where the project is located will benefit, street vendors, youth, taxi drivers, shopkeepers, supermarkets e.t.c will also benefit once this project, will be implemented.

9.0 CONCLUSION

The project is legal, profitable, sustainable and that it is in conformity to all policies of business in Tanzania, it is in conformity to all statutes connected to United Republic of Tanzania, it will prove forward and backward linkage to the people of Arusha and indeed Tanzania and above all it has got very positive social and economic impact (annexed statistics and data tells it all). We thus recommend this project to be implemented as planned and ofcourse be registered with Tanzania Investment Centre in conformity to its policy of October 1996 and its Act of 2022 and we so declare.

THE INVESTMENT PARTTERN

LOI OIL COMPANY LIMITED

Investment Cost

S/No	Item	Cost (TZS)
1	Land and Buildings	3,000,000,000.00
	Sub-total	3,000,000,000.00
2	Equipment (Gas cylinders)	
	(a) Gas cylinders	
	- 6 kgs (30,000)	432,000,000.00
	- 15 kgs (20,000)	576,000,000.00
	- 38 kgs (10,000)	720,000,000.00
	Sub-total	1,728,000,000.00
	(b) LPG Filling Plant	192,000,000.00
	(c) LPG storage tanks (@200cm ³) (6)	216,000,000.00
	Total Plant & Equipment	2,136,000,000.00
3	Vehicles	
	(a) Bulk gas distribution vehicle (5)	720,000,000.00
	(b) Cylinder distribution vehicles (4)	240,000,000.00
	Sub-total	960,000,000.00
4	Computers & Printers	
	a) Lap tops (11) @ sh 1m	11,000,000.00
	b) Desk Top Computers	800,000.00
	c) Printers (12) @ sh 500k	6,000,000.00
	Sub-total	17,800,000.00
5	Furniture & Fittings	
	a) Office table (11) @ sh 1.5m	16,500,000.00
	b) Reception desk	600,000.00
	c) Office chairs (12) @sh 400k	4,800,000.00
	d) Visitor's chairs (17) @ sh 200k	3,400,000.00
	e) Filing Cabinets (12) @sh 400k	4,800,000.00
	Sub-total	30,100,000.00
	Total Investment Cost	6,126,100,000.00
	Financed by:	
	Equity (51%)	3,000,000,000.00
	Loan (49)	3,126,100,000.00

PRODUCTION AND SALES

LOTI OIL COMPANY LTD
Production and Sales

Production

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Metric tons	3,800.00	5,700.00	7,600.00	9,500.00	10,000.00	10,000.00	10,000.00	11,000.00	11,000.00	11,000.00
In kgs	3,800,000.00	5,700,000.00	7,600,000.00	9,500,000.00	10,000,000.00	10,000,000.00	10,000,000.00	11,000,000.00	11,000,000.00	11,000,000.00
6 kg & 15kg (70%)	2,660,000.00	3,990,000.00	5,320,000.00	6,650,000.00	7,000,000.00	7,000,000.00	7,000,000.00	7,700,000.00	7,700,000.00	7,700,000.00
6kg (50%)	1,330,000.00	1,995,000.00	2,660,000.00	3,325,000.00	3,500,000.00	3,500,000.00	3,500,000.00	3,850,000.00	3,850,000.00	3,850,000.00
15kg (40%)	1,064,000.00	1,596,000.00	2,128,000.00	2,660,000.00	2,800,000.00	2,800,000.00	2,800,000.00	3,080,000.00	3,080,000.00	3,080,000.00
38kg	380,000.00	570,000.00	760,000.00	950,000.00	1,000,000.00	1,000,000.00	1,000,000.00	1,100,000.00	1,100,000.00	1,100,000.00
Total cylinders	2,774,000.00	4,161,000.00	5,548,000.00	6,935,000.00	7,300,000.00	7,300,000.00	7,300,000.00	8,030,000.00	8,030,000.00	8,030,000.00

Notes

- Market for LPG in Tanzania in 2023 is 190,000 metric tons (according to EWURA)
- Market share is: Onyx (46.6%), Taifa (22.2%), Manji (9%), Lake Oil (7%)
- Market share projections for Loti is 2%(2024), 3%(2025), 4% (2025), etc
- The 6kg and 15kg cylinders command a share of 70% of total sales
- Of total sales 6kg cylinders have a share of 50%, 15kg 40% and 38kg 10%

Sales

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
6kg	1,330,000.00	1,995,000.00	2,660,000.00	3,325,000.00	3,500,000.00	3,500,000.00	3,500,000.00	3,850,000.00	3,850,000.00	3,850,000.00
Price	20,000.00	20,000.00	20,000.00	22,000.00	22,000.00	22,000.00	25,000.00	25,000.00	25,000.00	25,000.00
Sales	26,600,000,000.00	39,900,000,000.00	53,200,000,000.00	73,150,000,000.00	77,000,000,000.00	77,000,000,000.00	87,500,000,000.00	96,250,000,000.00	96,250,000,000.00	96,250,000,000.00
15kg	1,064,000.00	1,596,000.00	2,128,000.00	2,660,000.00	2,800,000.00	2,800,000.00	2,800,000.00	28,000.00	3,080,000.00	3,080,000.00
Price	57,000.00	57,000.00	57,000.00	59,000.00	59,000.00	59,000.00	60,000.00	60,000.00	60,000.00	60,000.00
Sales	60,648,000,000.00	90,972,000,000.00	121,296,000,000.00	156,940,000,000.00	165,200,000,000.00	165,200,000,000.00	168,000,000,000.00	1,680,000,000.00	184,800,000,000.00	184,800,000,000.00
38kg	380,000.00	570,000.00	760,000.00	950,000.00	1,000,000.00	1,000,000.00	1,000,000.00	1,100,000.00	1,100,000.00	1,100,000.00
Price	115,000.00	115,000.00	115,000.00	117,000.00	117,000.00	117,000.00	119,000.00	119,000.00	119,000.00	119,000.00
Sales	43,700,000,000.00	65,550,000,000.00	87,400,000,000.00	111,150,000,000.00	117,000,000,000.00	117,000,000,000.00	119,000,000,000.00	130,900,000,000.00	130,900,000,000.00	130,900,000,000.00
Grand Total	130,948,000,000.00	196,422,000,000.00	261,896,000,000.00	341,240,000,000.00	359,200,000,000.00	359,200,000,000.00	374,500,000,000.00	228,830,000,000.00	411,950,000,000.00	411,950,000,000.00

Notes

- Market for LPG in Tanzania in 2023 is 190,000 metric tons (according to EWURA)
- Market share is: Onyx (46.6%), Taifa (22.2%), Manji (9%), Lake Oil (7%)
- Market share projections for Loti is 2%(2024), 3%(2025), 4% (2025), etc
- The 6kg and 15kg cylinders command a share of 70% of total sales
- Of total sales 6kg cylinders have a share of 50%, 15kg 40% and 38kg 10%

**PROJECTED CASHFLOW
STATEMENT**

LOTIOIL COMPANY LIMITED
PROJECTED CASH FLOW STATEMENT

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
ice										
		18,782,413,689.00	47,493,106,230.00	86,004,273,289.00	136,395,887,327.00	189,442,846,348.00	242,674,676,656.00	298,229,266,310.00	331,949,833,013.00	393,149,634,878.00
	131,431,840,000.00	196,905,840,000.00	261,379,840,000.00	341,723,840,000.00	359,683,840,000.00	359,700,774,400.00	375,009,032,000.00	229,338,032,000.00	412,458,032,000.00	412,458,032,000.00
	131,431,840,000.00	215,683,253,689.00	309,872,943,230.00	427,728,113,289.00	496,079,777,327.00	549,143,670,748.00	617,682,708,656.00	527,567,298,310.00	744,407,863,013.00	805,598,666,878.00
	111,305,800,000.00	166,958,700,000.00	222,611,600,000.00	290,054,000,000.00	306,320,000,000.00	306,320,000,000.00	314,325,000,000.00	194,505,500,000.00	350,157,500,000.00	3,501,986,111.00
S	60,000,000.00	60,000,000.00	60,000,000.00	72,000,000.00	72,000,000.00	72,000,000.00	86,400,000.00	86,400,000.00	86,400,000.00	86,400,000.00
GES	336,960,000.00	336,960,000.00	336,960,000.00	505,440,000.00	505,440,000.00	505,440,000.00	505,440,000.00	505,440,000.00	505,440,000.00	505,440,000.00
Running	142,884,000.00	142,884,000.00	157,172,000.00	157,172,000.00	162,180,000.00	162,180,000.00	162,180,000.00	178,398,000.00	196,237,800.00	196,237,800.00
	3,510,000.00	3,510,000.00	3,510,000.00	3,510,000.00	3,510,000.00	3,510,000.00	3,510,000.00	3,510,000.00	3,510,000.00	3,510,000.00
tionery	3,160,000.00	3,160,000.00	3,160,000.00	3,160,000.00	3,160,000.00	3,160,000.00	3,160,000.00	3,160,000.00	3,160,000.00	3,160,000.00
ions	6,000,000.00	6,000,000.00	7,200,000.00	7,200,000.00	8,000,000.00	8,000,000.00	8,000,000.00	8,000,000.00	8,000,000.00	8,000,000.00
	6,000,000.00	6,000,000.00	7,200,000.00	7,200,000.00	7,500,000.00	7,500,000.00	7,500,000.00	7,500,000.00	7,500,000.00	7,500,000.00
	3,000,000.00	3,000,000.00	3,600,000.00	3,600,000.00	4,000,000.00	4,000,000.00	4,000,000.00	4,000,000.00	4,000,000.00	4,000,000.00
ng expenses	28,800,000.00	28,800,000.00	29,000,000.00	29,000,000.00	29,400,000.00	29,400,000.00	29,400,000.00	29,400,000.00	29,400,000.00	29,400,000.00
	667,437,500.00	563,589,062.00	572,284,951.00	423,019,360.00	458,830,283.00	291,377,833.00	259,171,062.00	228,652,592.00	203,711,792.00	182,937,421.00
nses	85,874,811.00	82,542,397.00	76,987,980.00	66,924,602.00	62,860,695.00	60,796,259.00	55,731,284.00	50,599,705.00	49,533,093.00	46,388,956.00
utflow	112,649,426,311.00	168,195,145,459.00	223,864,674,941.00	291,332,225,962.00	306,636,880,979.00	306,463,944,092.00	319,453,443,346.00	195,617,465,297.00	351,267,230,185.00	351,251,310,427.00
ice	18,782,413,689.00	47,493,106,230.00	86,004,273,289.00	136,395,887,327.00	189,442,846,348.00	242,674,676,656.00	298,229,266,310.00	331,949,833,013.00	393,149,634,878.00	454,347,356,401.00

**LOAN REPAYMENT
SCHEDULE**

**LOTI OIL COMPANY LTD
LOAN REPAYMENT SCHEDULE**

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
1 Jan 1	3,126,100,000.00	3,126,100,000.00	2,813,490,000.00	2,500,880,000.00	2,188,270,000.00	1,875,660,000.00	1,563,050,000.00	1,250,440,000.00	937,830,000.00	625,220,000.00	312,610,000.00
During the year	-	-	-	-	-	-	-	-	-	-	-
During the year in TZS	-	312,610,000.00	312,610,000.00	312,610,000.00	312,610,000.00	312,610,000.00	312,610,000.00	312,610,000.00	312,610,000.00	312,610,000.00	312,610,000.00
at 31 In TZS	3,126,100,000.00	2,813,490,000.00	2,500,880,000.00	2,188,270,000.00	1,875,660,000.00	1,563,050,000.00	1,250,440,000.00	937,830,000.00	625,220,000.00	312,610,000.00	-
During the year	638,239,783.00	638,239,783.00	552,364,972.00	469,822,575.00	392,834,595.00	325,909,993.00	263,049,297.00	202,253,038.00	146,521,754.00	95,922,049.00	46,388,956.00
During the year (TZS)	-	85,874,811.00	82,542,397.00	76,987,980.00	66,934,602.00	62,860,696.00	60,796,259.00	55,731,284.00	50,599,705.00	49,533,093.00	46,388,956.00
at 31 (TZS)	638,239,783.00	552,364,972.00	469,822,575.00	392,834,595.00	325,909,993.00	263,049,297.00	202,253,038.00	146,521,754.00	95,922,049.00	46,388,956.00	-
During the year (TZS)	-	398,484,811.00	395,152,397.00	389,597,980.00	379,534,602.00	375,470,696.00	373,406,259.00	368,341,284.00	363,209,705.00	362,143,093.00	358,998,956.00

an of TZS 3,126,100 shall be sought from a development bank at interest of 10% p a
 grace shall be granted
 shall be repaid in 10 years time effective January 2025
 be paid bi-annually. Interest shall be paid quarterly
 paid shall be Tsh 638,239,783
 and interest shall be fully paid at end of 2034

LOAN AMORTIZATION

**LOTI OIL COMPANY LIMITED
LOAN AMORTIZATION**

Loan Values

Amount borrowed	3,126,100,000.00
Repayment Periods (months)	180
rate (10%)	0.008333333
Monthly Payments	TSh33,593,230.58

108
(180)

Months	Beginning	Amount	Interest	Principal	Balance
1	3,126,100,000.00	33,593,230.58	26,050,833.33	7,542,397.25	3,118,557,602.75
2	3,118,557,602.75	33,593,230.58	25,987,980.02	7,605,250.56	3,110,952,352.19
3	3,110,952,252.19	33,593,230.58	25,924,602.10	7,668,628.48	3,103,283,623.71
4	3,103,283,623.71	33,593,230.58	25,860,696.86	7,732,533.72	3,095,551,089.99
5	3,095,551,089.99	33,593,230.58	25,796,259.08	7,796,971.50	3,087,754,118.49
6	3,087,754,118.49	33,593,230.58	25,731,284.32	7,861,946.26	3,079,892,172.23
7	3,079,892,172.23	33,593,230.58	25,665,768.10	7,927,462.48	3,071,964,709.75
8	3,071,964,709.75	33,593,230.58	25,599,705.91	7,993,524.67	3,063,971,185.08
9	3,063,971,185.08	33,593,230.58	25,533,093.21	8,060,137.37	3,055,911,047.71
10	3,055,911,047.71	33,593,230.58	25,465,925.40	8,127,305.18	3,047,783,742.53
11	3,047,783,742.53	33,593,230.58	25,398,197.85	8,195,032.73	3,039,588,709.80
12	3,039,588,709.80	33,593,230.58	25,329,905.92	8,263,324.67	3,031,325,385.14
Total 1st year		403,118,766.96	298,420,120.14	104,698,646.82	
13	3,031,325,385.14	33,593,230.58	25,261,044.88	8,332,185.70	3,022,993,199.44
14	3,022,993,199.44	33,593,230.58	25,191,610.00	8,401,620.58	3,014,591,578.86
15	3,014,591,578.86	33,593,230.58	25,121,596.49	8,471,634.09	3,006,119,944.77
16	3,006,119,944.77	33,593,230.58	25,050,999.54	8,542,231.04	2,997,577,713.73
17	2,997,577,713.73	33,593,230.58	24,979,814.28	8,613,416.30	2,988,964,297.43
18	2,988,964,297.43	33,593,230.58	24,908,035.81	8,685,194.77	2,980,279,102.66
19	2,980,279,102.66	33,593,230.58	24,835,659.19	8,757,571.39	2,971,521,531.27
20	2,971,521,531.27	33,593,230.58	24,762,679.43	8,830,551.15	2,962,690,980.12
21	2,962,690,980.12	33,593,230.58	24,689,091.50	8,904,139.08	2,953,786,841.04
22	2,953,786,841.04	33,593,230.58	24,614,890.34	8,978,340.24	2,944,808,500.80
23	2,944,808,500.80	33,593,230.58	24,540,070.84	9,053,159.74	2,935,755,341.06
24	2,935,755,341.06	33,593,230.58	24,464,627.84	9,128,602.74	2,926,626,738.32
Total 2nd year		403,118,766.96	298,420,120.14	104,698,646.82	
25	2,926,626,738.32	33,593,230.58	24,388,556.15	9,204,674.43	2,917,422,063.89
26	2,917,422,063.89	33,593,230.58	24,311,850.53	9,281,380.05	2,908,140,683.84
27	2,908,140,683.84	33,593,230.58	24,234,505.70	9,358,724.88	2,898,781,958.96
28	2,898,781,958.96	33,593,230.58	24,156,516.32	9,436,714.26	2,889,345,244.70
29	2,889,345,244.70	33,593,230.58	24,077,877.04	9,515,353.54	2,879,829,891.16
30	2,879,829,891.16	33,593,230.58	23,998,582.43	9,594,648.15	2,870,235,243.01
31	2,870,235,243.01	33,593,230.58	23,918,627.03	9,674,603.55	2,860,560,639.46
32	2,860,560,639.46	33,593,230.58	23,838,005.33	9,755,225.25	2,850,805,414.21
33	2,850,805,414.21	33,593,230.58	23,756,711.79	9,836,518.79	2,840,968,895.42
34	2,840,968,895.42	33,593,230.58	23,674,740.80	9,918,489.78	2,831,050,405.64
35	2,831,050,405.64	33,593,230.58	23,592,086.71	10,001,143.87	2,821,049,261.77
36	2,821,049,261.77	33,593,230.58	23,508,743.85	10,084,486.73	2,810,964,775.04
Total 3rd year		403,118,766.96	287,456,803.67	115,661,963.29	
37	2,810,964,775.04	33,593,230.58	23,424,706.46	10,168,524.12	2,800,796,250.92
38	2,800,796,250.92	33,593,230.58	23,339,968.76	10,253,261.82	2,790,542,989.10
39	2,790,542,989.10	33,593,230.58	23,254,524.91	10,338,705.67	2,780,204,283.43
40	2,780,204,283.43	33,593,230.58	23,168,369.03	10,424,861.55	2,769,779,421.88
41	2,769,779,421.88	33,593,230.58	23,081,495.18	10,511,735.40	2,759,267,686.48
42	2,759,267,686.48	33,593,230.58	22,993,897.39	10,599,333.19	2,748,668,353.29
43	2,748,668,353.29	33,593,230.58	22,905,569.61	10,687,660.97	2,737,980,692.32
44	2,737,980,692.32	33,593,230.58	22,816,505.77	10,776,724.81	2,727,203,967.51
45	2,727,203,967.51	33,593,230.58	22,726,699.73	10,866,530.85	2,716,337,436.66
46	2,716,337,436.66	33,593,230.58	22,636,145.31	10,957,085.27	2,705,380,351.39
47	2,705,380,351.39	33,593,230.58	22,544,836.26	11,048,394.32	2,694,331,957.07
48	2,694,331,957.07	33,593,230.58	22,452,766.31	11,140,464.27	2,683,191,492.80

Months	Beginning	Amount	Interest	127,773,282.25	
Total 4th year		403,118,766.96	275,345,484.71		
49	2,683,191,492.80	33,593,230.58	22,359,929.11	11,233,301.47	2,671,958,191.33
50	2,671,958,191.33	33,593,230.58	22,266,318.26	11,326,912.32	2,660,631,279.01
51	2,660,631,279.01	33,593,230.58	22,171,927.33	11,421,303.25	2,649,209,975.76
52	2,649,209,975.76	33,593,230.58	22,076,749.80	11,516,480.78	2,637,693,494.98
53	2,637,693,494.98	33,593,230.58	21,980,779.12	11,612,451.46	2,626,081,043.52
54	2,626,081,043.52	33,593,230.58	21,884,008.70	11,709,221.88	2,614,371,821.64
55	2,614,371,821.64	33,593,230.58	21,786,431.85	11,806,798.73	2,602,565,022.91
56	2,602,565,022.91	33,593,230.58	21,688,041.86	11,905,188.72	2,590,659,834.19
57	2,590,659,834.19	33,593,230.58	21,588,831.95	12,004,398.63	2,578,655,435.56
58	2,578,655,435.56	33,593,230.58	21,488,795.30	12,104,435.28	2,566,551,000.28
59	2,566,551,000.28	33,593,230.58	21,387,925.00	12,307,691.38	2,554,243,308.90
60	2,554,264,703.73	33,593,230.58	21,285,539.20	12,307,691.38	2,541,957,012.35
Total 5th year		403,118,766.96	261,965,277.46	141,255,875	
61	2,541,957,012.35	33,593,230.58	21,182,975.10	12,410,255.48	2,529,546,756.87
62	2,529,546,756.87	33,593,230.58	21,079,556.31	12,410,255.48	2,517,136,501.39
63	2,517,136,501.39	33,593,230.58	20,976,137.51	12,617,093.07	2,504,519,408.32
64	2,504,519,408.32	33,593,230.58	20,870,995.07	12,722,235.51	2,491,797,172.81
65	2,491,797,172.81	33,593,230.58	20,764,976.44	12,828,254.14	2,478,968,918.67
66	2,478,459,219.51	33,593,230.58	20,653,826.83	12,939,403.75	2,465,519,815.76
67	2,465,519,815.76	33,593,230.58	20,545,998.46	13,047,232.12	2,452,472,583.64
68	2,452,472,583.64	33,593,230.58	20,437,271.53	13,155,959.05	2,439,316,624.59
69	2,439,316,624.59	33,593,230.58	20,327,638.54	13,265,592.04	2,426,051,032.55
70	2,426,051,932.55	33,593,230.58	20,217,099.44	13,376,131.14	2,412,675,801.41
71	2,412,675,801.41	33,593,230.58	20,105,631.68	13,487,598.90	2,399,188,202.51
72	2,399,188,202.51	33,593,230.58	19,993,235.02	13,599,995.56	2,385,588,206.95
Total 6th year		403,118,766.96	247,155,341.93	155,860,006.23	
73	2,385,588,206.95	33,593,230.58	19,879,901.72	13,713,328.86	2,371,874,878.09
74	2,371,874,878.09	33,593,230.58	19,765,623.98	13,827,606.60	2,358,047,271.49
75	2,358,047,271.49	33,593,230.58	19,650,393.93	13,942,836.65	2,344,104,434.84
76	2,344,104,434.84	33,593,230.58	19,534,203.62	14,059,026.96	2,330,045,407.88
77	2,330,045,407.88	33,593,230.58	19,417,045.07	14,176,185.51	2,315,869,222.37
78	2,315,869,222.37	33,593,230.58	19,298,910.19	14,294,320.39	2,301,574,901.98
79	2,301,574,901.98	33,593,230.58	19,179,790.85	14,413,439.73	2,287,161,462.25
80	2,287,161,462.25	33,593,230.58	19,059,678.85	14,533,551.73	2,272,627,910.52
81	2,272,627,910.52	33,593,230.58	18,938,565.92	14,654,664.66	2,257,973,245.86
82	2,257,973,245.86	33,593,230.58	18,816,443.72	14,776,786.86	2,243,196,459.00
83	2,243,196,459.00	33,593,230.58	18,693,303.83	14,899,926.76	2,228,296,532.25
84	2,228,296,532.25	33,593,230.58	18,569,137.77	15,024,092.81	2,213,272,439.44
85	2,213,272,439.44	33,593,230.58	18,443,937.00	15,149,293.58	2,198,123,145.86
Total 7th year			249,246,936.44	187,465,061.10	
86	2,198,123,145.86	33,593,230.58	18,317,692.88	15,275,537.70	2,182,847,608.16
87	2,182,847,608.16	33,593,230.58	18,190,396.73	15,402,833.85	2,167,444,774.31
88	2,167,444,774.31	33,593,230.58	18,062,039.79	15,531,190.79	2,151,913,583.52
89	2,151,913,583.52	33,593,230.58	17,932,613.20	15,660,617.38	2,136,252,966.14
90	2,136,252,966.14	33,593,230.58	17,802,108.05	15,791,122.53	2,120,461,843.61
91	2,120,461,843.61	33,593,230.58	17,670,515.36	15,922,715.22	2,104,539,128.39
92	2,104,539,128.39	33,593,230.58	17,537,826.07	16,055,404.51	2,088,483,723.88
93	2,088,483,723.88	33,593,230.58	17,404,031.03	16,189,199.55	2,072,294,524.33
94	2,072,294,524.33	33,593,230.58	17,269,121.04	16,324,109.54	2,055,970,414.79
95	2,055,970,414.79	33,593,230.58	17,133,086.79	16,460,143.79	2,039,510,271.00
96	2,039,510,271.00	33,593,230.58	16,995,918.93	16,597,311.66	2,022,912,959.35
97	2,022,912,959.35	33,593,230.58	16,857,607.99	16,735,622.59	2,006,177,336.76
Total 8th year		1,014,758,364.00	211,172,957.86	191,945,809.10	
98	2,006,177,336.76	33,593,230.58	16,718,144.47	16,875,086.11	1,989,302,250.65
99	1,989,302,250.65	33,593,230.58	16,577,518.76	17,015,711.82	1,972,286,538.83
100	1,972,286,538.83	33,593,230.58	16,435,721.16	17,157,509.42	1,955,129,029.41
101	1,955,129,029.41	33,593,230.58	16,292,741.91	17,300,488.67	1,937,828,540.74
102	1,937,828,540.74	33,593,230.58	16,148,571.17	17,444,659.41	1,920,383,881.33

Months	Beginning	Amount	Interest	Principal	Ending
103	1,920,383,881.33	33,593,230.58	16,003,199.01	17,590,031.57	1,902,793,849.76
104	1,902,793,849.76	33,593,230.58	15,856,615.41	17,736,615.17	1,885,057,234.59
105	1,885,057,234.59	33,593,230.58	15,708,810.29	17,884,420.29	1,867,172,814.30
106	1,867,172,814.30	33,593,230.58	15,559,773.45	18,033,457.13	1,849,139,357.17
107	1,849,139,357.17	33,593,230.58	15,409,494.64	18,183,735.94	1,830,955,621.23
108	1,830,955,621.23	33,593,230.58	15,257,963.51	18,335,267.07	1,812,620,354.16
109	1,812,620,354.16	33,593,230.58	15,105,169.62	18,488,060.96	1,794,132,293.20
Total 9th year		1,014,758,364.00	191,073,723.41	212,045,043.55	
110	1,794,132,293.20	33,593,230.58	14,951,102.44	18,642,128.14	1,775,490,165.06
111	1,775,490,165.06	33,593,230.58	14,795,751.38	18,797,479.20	1,756,692,685.86
112	1,756,692,685.86	33,593,230.58	14,639,105.72	18,954,124.86	1,737,738,561.00
113	1,737,738,561.00	33,593,230.58	14,481,154.68	19,112,075.91	1,718,626,485.10
114	1,718,626,485.10	33,593,230.58	14,321,887.38	19,271,343.20	1,699,355,141.90
115	1,699,355,141.90	33,593,230.58	14,161,292.85	19,431,937.73	1,679,923,204.17
116	1,679,923,204.17	33,593,230.58	13,999,360.03	19,593,870.55	1,660,329,333.62
117	1,660,329,333.62	33,593,230.58	13,836,077.78	19,757,152.80	1,640,572,180.82
118	1,640,572,180.82	33,593,230.58	13,671,434.84	19,921,795.74	1,620,650,385.08
119	1,620,650,385.08	33,593,230.58	13,505,419.88	20,087,810.70	1,600,562,574.38
120	1,600,562,574.38	33,593,230.58	13,338,021.45	20,255,209.13	1,580,307,365.25
121	1,580,307,365.25	33,593,230.58	13,169,228.04	20,424,002.54	1,559,883,362.71
Total 10th year			168,869,836.46	234,248,930.50	

**PROJECTED PROFIT & LOSS
ACCOUNT**

LOTI OIL COMPANY LIMITED
PROFIT & LOSS ACCOUNT

In TZS

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
	130,948,000,000.00	196,472,000,000.00	261,896,000,000.00	341,240,000,000.00	359,200,000,000.00	359,200,000,000.00	374,500,000,000.00	411,950,000,000.00	411,950,000,000.00	411,950,000,000.00
Revenue	483,840,000.00	483,840,000.00	483,840,000.00	483,840,000.00	483,840,000.00	500,774,400.00	508,031,000.00	508,032,000.00	508,031,000.00	508,031,000.00
Operating expenses	131,431,840,000.00	196,905,840,000.00	262,379,840,000.00	341,723,840,000.00	359,683,840,000.00	359,700,774,400.00	375,068,031,000.00	412,458,032,000.00	412,458,031,000.00	412,458,031,000.00
Finance expenses	111,305,800,000.00	166,958,700,000.00	222,611,600,000.00	290,054,000,000.00	305,320,000,000.00	305,320,000,000.00	318,325,000,000.00	350,157,500,000.00	350,157,500,000.00	350,157,500,000.00
Income tax	20,125,040,000.00	29,947,140,000.00	39,768,240,000.00	51,669,840,000.00	54,363,840,000.00	54,380,774,400.00	56,683,031,000.00	62,300,532,000.00	62,300,532,000.00	62,300,532,000.00
Operating profit	60,000,000.00	60,000,000.00	60,000,000.00	72,000,000.00	77,000,000.00	72,000,000.00	86,400,000.00	86,400,000.00	86,400,000.00	86,400,000.00
Finance income	336,960,000.00	336,960,000.00	336,960,000.00	505,440,000.00	505,440,000.00	505,440,000.00	505,440,000.00	505,440,000.00	505,440,000.00	505,440,000.00
Other income	142,884,000.00	142,884,000.00	157,172,000.00	157,172,000.00	162,180,000.00	162,180,000.00	162,180,000.00	178,398,000.00	196,237,000.00	196,237,000.00
Depreciation	3,510,000.00	3,510,000.00	3,510,000.00	3,510,000.00	3,510,000.00	3,510,000.00	3,510,000.00	3,510,000.00	3,510,000.00	3,510,000.00
Provision for contingencies	3,160,000.00	3,160,000.00	3,160,000.00	3,160,000.00	3,160,000.00	4,740,000.00	7,110,000.00	10,665,000.00	15,997,500.00	23,996,250.00
Provision for doubtful debts	6,000,000.00	6,000,000.00	7,200,000.00	7,200,000.00	8,000,000.00	8,000,000.00	8,000,000.00	8,000,000.00	8,000,000.00	8,000,000.00
Provision for employee benefits	6,000,000.00	6,000,000.00	7,200,000.00	7,200,000.00	7,500,000.00	7,500,000.00	7,500,000.00	7,500,000.00	7,500,000.00	7,500,000.00
Provision for other contingencies	3,000,000.00	3,000,000.00	3,600,000.00	3,600,000.00	4,000,000.00	4,000,000.00	4,000,000.00	4,000,000.00	4,000,000.00	4,000,000.00
Provision for other provisions	28,800,000.00	28,800,000.00	29,000,000.00	29,000,000.00	29,400,000.00	29,400,000.00	29,400,000.00	29,400,000.00	29,400,000.00	29,400,000.00
Provision for other provisions	667,437,500.00	563,589,062.00	572,284,961.00	423,019,360.00	458,830,283.00	291,377,833.00	259,171,062.00	228,052,592.00	203,712,792.00	181,937,421.00
Provision for other provisions	85,874,811.00	82,542,397.00	76,987,980.00	66,924,601.00	62,860,696.00	60,796,259.00	55,731,284.00	50,599,705.00	49,533,093.00	46,388,956.00
Provision for other provisions	1,343,626,311.00	1,236,445,459.00	1,257,074,941.00	1,278,225,962.00	1,315,880,979.00	1,148,944,092.00	1,128,442,346.00	1,111,965,297.00	1,109,730,185.00	1,093,819,477.00
Provision for other provisions	18,782,413,689.00	28,710,694,541.00	38,511,165,059.00	50,391,614,038.00	53,046,959,021.00	53,231,830,308.00	55,554,589,654.00	61,188,566,703.00	61,190,891,815.00	61,206,771,571.00
Provision for other provisions	5,634,724,106.70	8,613,208,362.30	11,553,349,517.70	15,117,484,211.40	15,914,087,706.30	15,969,549,092.40	16,666,376,895.20	18,356,570,010.90	18,357,240,544.50	18,362,016,471.90
Provision for other provisions	13,187,689,582.30	20,097,486,178.70	26,957,815,541.30	35,274,129,826.60	37,132,871,314.70	37,262,281,215.60	38,888,212,757.80	42,831,996,692.10	42,833,561,770.50	42,844,795,101.10

PROJECTED BALANCE SHEET

LOTI OIL COMPANY LTD
PROJECTED BALANCE SHEET

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Assets	6,437,700,000.00	7,516,300,000.00	8,236,300,000.00	8,471,930,000.00	8,714,480,000.00	8,714,480,000.00	9,141,701,600.00	9,141,701,600.00	9,308,721,600.00	9,593,725,832.00
Property, plant & equipment	667,437,500.00	563,589,062.00	572,284,961.00	423,019,360.00	458,830,283.00	291,377,833.00	259,171,062.00	228,052,592.00	203,711,792.00	182,937,421.00
Intangible assets	5,770,262,500.00	6,952,710,938.00	7,664,015,039.00	8,048,910,640.00	8,255,649,717.00	8,423,102,167.00	8,882,530,538.00	8,913,649,008.00	9,105,009,808.00	9,410,788,411.00
Investments	333,787,764.00	197,343,186.00	151,161,318.00	145,379,289.00	159,358,624.00	168,462,043.34	127,453,461.00	120,291,896.00	116,231,004.00	124,704,116.00
Financial assets	705,959,085.00	203,196,755.00	238,492,728.00	150,400,054.00	117,004,170.00	133,490,255.00	128,917,385.00	173,081,650.00	152,885,497.00	118,630,445.00
Assets	1,039,746,849.00	400,539,941.00	389,654,046.00	295,779,343.00	276,362,794.00	301,952,298.34	256,370,846.00	293,373,546.00	269,116,501.00	243,334,561.00
Liabilities	6,810,009,349.00	7,353,250,879.00	8,053,669,085.00	8,344,689,983.00	8,532,012,511.00	8,725,054,465.34	9,138,901,384.00	9,207,022,554.00	9,374,126,309.00	9,654,122,971.74
Equity	146,141,800.10	338,175,800.10	397,729,400.10	364,266,500.10	384,023,600.10	383,549,600.10	416,432,432.10	410,500,532.10	418,580,642.10	441,284,563.74
Reserves	184,132,835.00	645,863,988.00	1,431,778,814.00	1,909,381,695.00	2,233,947,456.00	2,603,452,380.00	3,198,666,792.00	3,492,018,001.00	3,888,700,856.00	4,410,504,668.00
Provisions	85,874,811.00	82,542,397.00	76,987,980.00	66,924,602.00	62,860,696.00	60,796,259.00	55,731,284.00	50,599,705.00	49,533,093.00	46,388,956.00
Liabilities	416,149,446.10	1,066,582,185.10	1,906,496,194.10	2,340,572,797.10	2,680,831,752.10	3,047,798,239.10	3,670,830,508.10	3,953,118,238.10	4,356,814,591.10	4,898,178,187.74
Equity	3,393,859,903.00	3,286,668,694.00	3,147,172,891.00	3,004,117,186.00	2,851,180,759.00	2,677,256,226.00	2,458,070,876.00	2,253,904,316.00	2,017,311,718.00	1,755,944,784.00
Equity	3,810,009,349.10	4,353,250,879.10	5,053,669,085.10	5,344,689,983.10	5,532,012,511.10	5,725,054,465.10	6,138,901,384.10	6,207,022,554.10	6,374,126,309.10	6,654,122,971.74
Equity	3,000,000,000.00	3,000,000,000.00	3,000,000,000.00	3,000,000,000.00	3,000,000,000.00	3,000,000,000.00	3,000,000,000.00	3,000,000,000.00	3,000,000,000.00	3,000,000,000.00
Equity	6,810,009,349.10	7,353,250,879.10	8,053,669,085.10	8,344,689,983.10	8,532,012,511.10	8,725,054,465.10	9,138,901,384.10	9,207,022,554.10	9,374,126,309.10	9,654,122,971.74

15
 have been depreciated at following rates: Vehicles(25%), Furniture (12.5%), computers (37.5%), plant & equipment (12.5%), land and buildings (5%)
 / comprises of value LPG gas in storage tanks at end of the year

DEPRECIATION SCHEDULE

2028					
	Vehicles	Furniture	Computers & Electronic eqpmt	Plant & Equipment	Land & Buildings
Depreciation rate (%)	25	12.5	37.5	12.5	5
Cost					
As on Jan 1, 2028	960,000,000.00	30,100,000.00	17,800,000.00	2,136,000,000.00	3,000,000,000.00
Additions during the year	-	-	-	-	-
As at Dec 31, 2028	960,000,000.00	30,100,000.00	17,800,000.00	2,136,000,000.00	3,000,000,000.00
Depreciation					
As on Jan 1, 2028	690,000,000.00	12,455,933.00	15,083,936.00	883,916,016.00	577,875,000.00
Depreciation during the year	67,500,000.00	2,205,508.38	1,018,524.12	267,000,000.00	121,106,250.00
Accumulated depreciation	757,500,000.00	14,661,441.38	16,102,460.12	1,150,916,016.00	698,981,250.00
Book value					
As on Dec 31, 2028	202,500,000.00	15,438,558.62	1,697,539.88	985,083,984.00	2,301,018,750.00
As on Dec 31, 2027	270,000,000.00	17,644,067.00	2,716,064.00	1,252,083,984.00	2,422,125,000.00

2029					
	Vehicles	Furniture	Computers & Electronic eqpmt	Equipment	Buildings
Depreciation rate (%)	25	12.5	37.5	12.5	5
Cost					
As on Jan 1, 2029	960,000,000.00	30,100,000.00	17,800,000.00	2,136,000,000.00	3,000,000,000.00
Additions during the year	-	-	-	-	-
As at Dec 31, 2029	960,000,000.00	30,100,000.00	17,800,000.00	2,136,000,000.00	3,000,000,000.00
Depreciation					
As on Jan 1, 2029	757,500,000.00	14,661,441.00	16,102,460.00	1,150,916,016.00	698,981,250.00
Depreciation during the year	50,625,000.00	1,929,819.83	636,577.45	123,135,498.00	115,050,937.50
Accumulated depreciation	808,125,000.00	16,591,260.83	16,739,037.45	1,274,051,514.00	814,032,187.50
Book value					
As on Dec 31, 2029	151,875,000.00	13,508,739.17	1,060,962.55	861,948,486.00	2,185,967,812.50
As on Dec 31, 2028	202,500,000.00	15,438,559.00	1,697,540.00	985,083,984.00	2,301,018,750.00

2030					
	Vehicles	Furniture	Computers & Electronic eqpmt	Plant & Equipment	Land & Buildings
Depreciation rate (%)	25	12.5	37.5	12.5	5
Cost					
As on Jan 1, 2030	960,000,000.00	30,100,000.00	17,800,000.00	2,136,000,000.00	3,000,000,000.00
Additions during the year	-	-	-	-	-
As at Dec 31, 2030	960,000,000.00	30,100,000.00	17,800,000.00	2,136,000,000.00	3,000,000,000.00
Depreciation					
As on Jan 1, 2030	808,125,000.00	16,591,261.00	16,739,037.00	1,274,051,514.00	814,032,188.00
Depreciation during the year	37,968,750.00	3,762,500.00	397,860.95	107,743,560.75	109,298,390.63
Accumulated depreciation	846,093,750.00	20,353,761.00	17,136,897.95	1,381,795,074.75	923,330,578.63
Book value					
As on Dec 31, 2030	113,906,250.00	9,746,239.00	663,102.05	754,204,925.25	2,076,669,421.38
As on Dec 31, 2029	151,875,000.00	13,508,739.00	1,060,962.00	861,948,486.00	2,185,967,812.00

2031					
	Vehicles	Furniture	Computers & Electronic eqpmt	Plant & Equipment	Land & Buildings
Depreciation rate (%)	25	12.5	37.5	12.5	5
Cost					
As on Jan 1, 2031	960,000,000.00	30,100,000.00	17,800,000.00	2,136,000,000.00	3,000,000,000.00
Additions during the year	-	-	-	-	-
As at Dec 31, 2031	960,000,000.00	30,100,000.00	17,800,000.00	2,136,000,000.00	3,000,000,000.00
Depreciation					
As on January 1, 2031	846,093,750.00	20,353,761.00	17,136,898.00	1,381,795,075.00	923,330,579.00
Depreciation during the year	78,476,562.50	1,218,279.88	248,663.27	94,275,615.66	103,833,471.07
Accumulated depreciation	874,570,312.50	21,572,040.88	17,385,561.27	1,476,070,690.66	1,027,164,050.07
Book value					
As on Dec 31, 2031	85,429,687.50	8,527,959.11	414,438.73	659,929,309.34	1,972,835,949.93
As on Dec 31, 2030	113,906,250.00	9,746,239.00	663,192.00	754,204,925.00	2,076,669,421.00

2032 00					
	Vehicles	Furniture	Computers & Electronic eqpmt	Plant & Equipment	Land & Buildings
Depreciation rate (%)	25	12.5	37.5	12.5	5
Cost					
As on Jan 1, 2032	960,000,000.00	30,100,000.00	17,800,000.00	2,136,000,000.00	3,000,000,000.00

Loti Oil Company Limited
Depreciation Schedule

2024					
Depreciation schedule	Vehicles	Furniture	Computers & Electronic eqpt	Plant & Equipment	Land & Buildings
Depreciation rate (%)	25	12.5	37.5	12.5	5
Cost					
As on January 1, 2024	-	-	-	-	-
Additions during the year	960,000,000.00	30,100,000.00	17,800,000.00	2,136,000,000.00	3,000,000,000.00
As at Dec 31, 2024	960,000,000.00	30,100,000.00	17,800,000.00	2,136,000,000.00	3,000,000,000.00
Depreciation					
As on Jan 1, 2024	-	-	-	-	-
Depreciation during the year	240,000,000.00	3,762,500.00	6,675,000.00	267,000,000.00	150,000,000.00
Accumulated depreciation	240,000,000.00	3,762,500.00	6,675,000.00	267,000,000.00	150,000,000.00
Book value					
As on Dec 31, 2024	720,000,000.00	26,337,500.00	11,125,000.00	1,869,000,000.00	2,850,000,000.00
2025					
Depreciation rate (%)	Vehicles	Furniture	Computers & Electronic eqpt	Plant & Equipment	Land & Buildings
Depreciation rate (%)	25	12.5	37.5	12.5	5
Cost					
As on Jan 1, 2025	960,000,000.00	30,100,000.00	17,800,000.00	2,136,000,000.00	3,000,000,000.00
Additions during the year	-	-	-	-	-
As at Dec 31, 2025	960,000,000.00	30,100,000.00	17,800,000.00	2,136,000,000.00	3,000,000,000.00
Depreciation					
As on Jan 1, 2025	240,000,000.00	3,762,500.00	6,675,000.00	267,000,000.00	150,000,000.00
Depreciation during the year	180,000,000.00	3,292,187.50	4,171,875.00	233,625,000.00	142,500,000.00
Accumulated depreciation	420,000,000.00	7,054,687.50	10,846,875.00	500,625,000.00	292,500,000.00
Book value					
As on Dec 31, 2025	540,000,000.00	23,045,312.50	6,953,125.00	1,635,375,000.00	2,707,500,000.00
As on Dec 21, 2024	720,000,000.00	26,337,500.00	11,125,000.00	1,869,000,000.00	2,850,000,000.00
2026					
Depreciation rate (%)	Vehicles	Furniture	Computers & Electronic eqpt	Plant & Equipment	Land & Buildings
Depreciation rate (%)	25	12.5	37.5	12.5	5
Cost					
As on Jan 1, 2026	960,000,000.00	30,100,000.00	17,800,000.00	2,136,000,000.00	3,000,000,000.00
Additions during the year	-	-	-	-	-
As at Dec 31, 2026	960,000,000.00	30,100,000.00	17,800,000.00	2,136,000,000.00	3,000,000,000.00
Depreciation					
As on Jan 1, 2026	420,000,000.00	7,054,688.00	10,846,875.00	500,625,000.00	292,500,000.00
Depreciation during the year	180,000,000.00	2,880,664.06	2,607,421.88	204,421,875.00	135,375,000.00
Accumulated depreciation	600,000,000.00	9,935,352.06	13,454,296.88	705,046,875.00	427,875,000.00
Book value					
As on Dec 31, 2026	360,000,000.00	20,164,647.94	4,345,703.13	1,430,953,125.00	2,572,125,000.00
As on Dec 31, 2025	540,000,000.00	23,045,312.00	6,953,125.00	1,635,375,000.00	2,707,500,000.00
2027					
Depreciation rate (%)	Vehicles	Furniture	Computers & Electronic eqpmt	Plant & Equipment	Land & Buildings
Depreciation rate (%)	25	12.5	37.5	12.5	5
Cost					
As on Jan 1, 2027	960,000,000.00	30,100,000.00	17,800,000.00	2,136,000,000.00	3,000,000,000.00
Additions during the year	-	-	-	-	-
As at Dec 31, 2027	960,000,000.00	30,100,000.00	17,800,000.00	2,136,000,000.00	3,000,000,000.00
Depreciation					
As on Jan 1, 2027	600,000,000.00	9,935,352.00	13,454,297.00	705,046,875.00	427,875,000.00
Depreciation during the year	90,000,000.00	2,520,580.99	1,629,638.67	178,869,140.63	150,000,000.00
Accumulated depreciation	690,000,000.00	12,455,932.99	15,083,935.67	883,916,015.63	577,875,000.00
Book value					
As on Dec 31, 2027	270,000,000.00	17,644,067.01	2,716,064.33	1,252,083,984.38	2,422,125,000.00
As on Dec 21, 2026	360,000,000.00	20,164,648.00	4,345,703.00	1,635,375,000.00	2,572,125,000.00

	0	0	0	0	
Additions during the year				7,136,000,000.00	3,000,000,000.00
As at Dec 31, 2032	960,000,000.00	30,100,000.00	17,800,000.00		
Depreciation			17,385,561.00	1,476,070,700.00	1,027,164,050.00
As on January 1, 2031	874,570,312.00	21,572,041.00	155,414.52	82,491,163.67	98,641,797.50
Depreciation during the year	71,357,421.88	1,065,994.89	17,540,975.52	1,558,561,863.67	1,125,805,847.50
Accumulated depreciation	895,927,733.88	22,638,035.89			
Book value			259,024.48	577,438,136.33	1,874,194,152.50
As on Dec 31, 2032	64,072,266.13	7,461,964.11	414,484.00	659,929,309.00	1,972,835,950.00
As on Dec 31, 2031	85,429,312.00	8,526,959.00			

	2,033.00				
	Vehicles	Furniture	Computers & Electronic eqpmt	Plant & Equipment	Land & Buildings
Depreciation rate (%)	25	12.5	37.5	12.5	5
Cost				2,136,000,000.00	3,000,000,000.00
As on Jan 1, 2033	960,000,000.00	30,100,000.00	17,800,000.00		
Additions during the year	0	0	0	0	0
As at Dec 31, 2033	960,000,000.00	30,100,000.00	17,800,000.00	2,136,000,000.00	3,000,000,000.00
Depreciation				1,558,561,864.00	1,125,805,848.00
As on January 1, 2033	895,927,734.00	22,638,036.00	17,540,976.00	72,179,767.04	93,709,707.63
Depreciation during the year	16,018,066.53	932,745.51	97,134.18	1,630,741,631.04	1,219,515,555.63
Accumulated depreciation	911,945,800.53	23,570,781.51	17,638,110.18		
Book value				505,258,368.96	1,780,484,444.37
As on Dec 31, 2033	48,054,199.47	6,529,218.49	161,889.82	577,438,136.00	1,874,194,152.00
As on Dec 31, 2032	64,072,266.00	7,461,964.00	259,024.00		

BUSINESS RATIOS

**LOTI OIL COMPANY LIMITED
BUSINESS RATIOS**

Ratio/Year	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Debt Service Coverage Ratio	46.91907536	72.44838286	98.65086333	132.5957875	141.1138043	142.3945978	150.6723812	168.3269091	168.8317958	170.3635285
Debt to Equity Ratio	1.270003116	1.451083626	1.684556362	1.781563328	1.84400417	1.908351488	2.046300461	2.069007518	2.12470877	2.218040991
Debt to Capitalization Ratio	6.232179626	9.542717381	12.81139236	16.77489648	17.66136611	17.72367802	18.49961946	20.37932233	20.38042291	20.38677754
Debt to Equity (Times)	2.5	0.38	0.2	0.12	0.1	0.09	0.07	0.07	0.06	0.04

The ratio of net income available for servicing interest and principal loan obligations. A debt service ratio of 1 or above indicates that a company is generating sufficient operating to cover its annual loan obligations. In this case the ratio is quite

Debt to Equity ratio is a financial ratio indicating the relative proportion of shareholders' equity and debt used to finance a company's assets. A ratio below 1 is generally considered safe

Debt to Capitalization ratio is a measure of the profitability of a business in relation to the equity. A high ROE, as in this case, suggests that the company is utilizing investment financing to grow the business

Debt to Equity ratio is a liquidity ratio that measures whether a firm has enough resources to meet its short-term obligations. A ratio below 1 is justified by high reliance on suppliers' credit to finance importation of gas.

INTERNAL RATE OF RETURN

LOTI OIL COMPANY LIMITED
INTERNAL RATE OF RETURN

OUTFLOW	-	6,126,100,000.00
2024		18,782,413,689.00
2025		28,710,694,541.00
2026		38,511,165,059.00
2027		50,391,614,038.00
2028		53,046,959,021.00
2029		52,231,830,308.00
2030		55,554,599,654.00
2031		61,188,566,703.00
2032		61,190,801,815.00
2033		61,206,721,573.00
IRR		352%

Notes

The figure of TZS 6,126,100,000 is the project investment cost.
 Figures corresponding to years 2024 to 2033
 represent profit before tax. The IRR OF 352% is
 quite attractive.

WHY THIS PROJECT

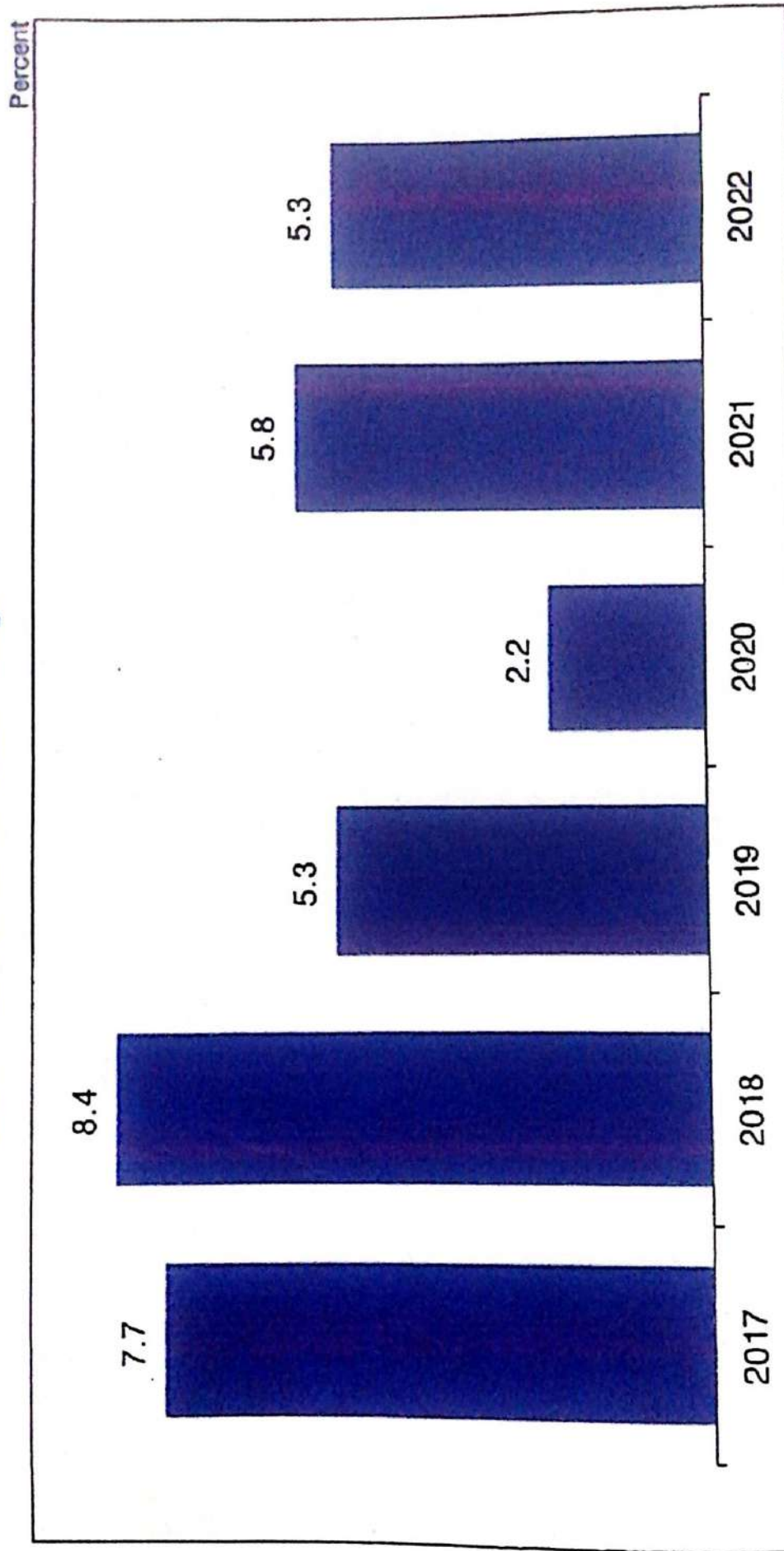
**KEY DATA AND STATISTICS TO PROVE THE
IMPACT OF THIS PROJECT WHEN IT WILL
BE IMPLEMENTED ITS SOCIAL AND ECONOMIC
IMPACT PLUS KEY FACTORS CONNECTED
TO FORWARD AND BACKWARD LINKAGE**

**REAL GDP GROWTH
(DATA FROM BANK OF TANZANIA)**

BASIC FACTS:

Real GDP growth in 2022 it grew at the rate of 5.2% monetary statement of Bank of Tanzania for FY 2022/2023 has projected to reach 5.3%. Project of this nature are expected to contribute handsomely to the National GDP, this basic fact justify implementation of this project.

Real GDP Growth in Jan-Sep



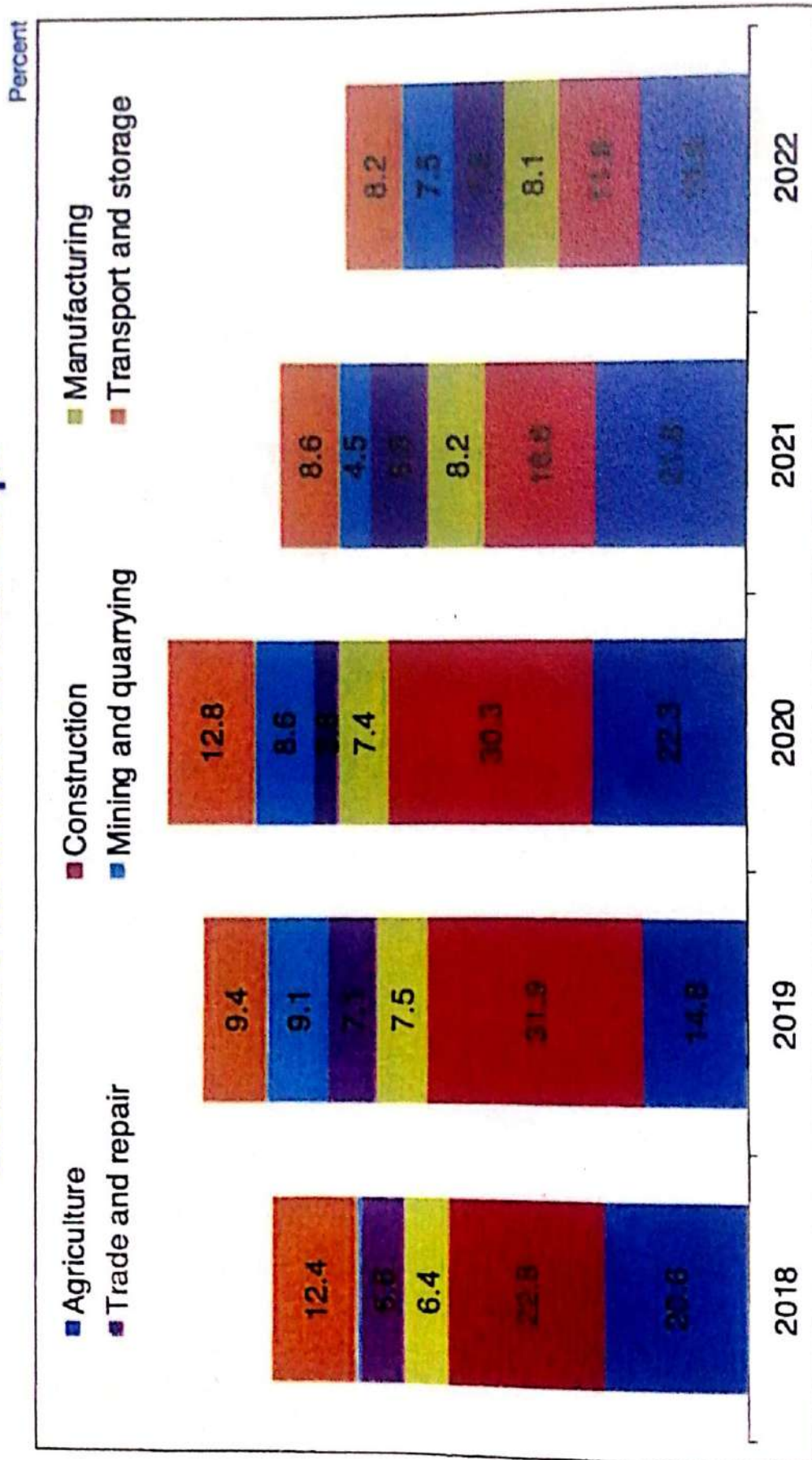
Source: Office of the Chief Government Statistician, Zanzibar

**CONTRIBUTION TO REAL GDP GROWTH
BY ECONOMIC ACTIVITIES IN
JAN - SEPT**

BASIC FACTS:

This business falls in the category of both trade, repair and manufacturing, data overleaf justify implementation of this project.

Contribution to Real GDP Growth by Major Economic Activities in Jan-Sept



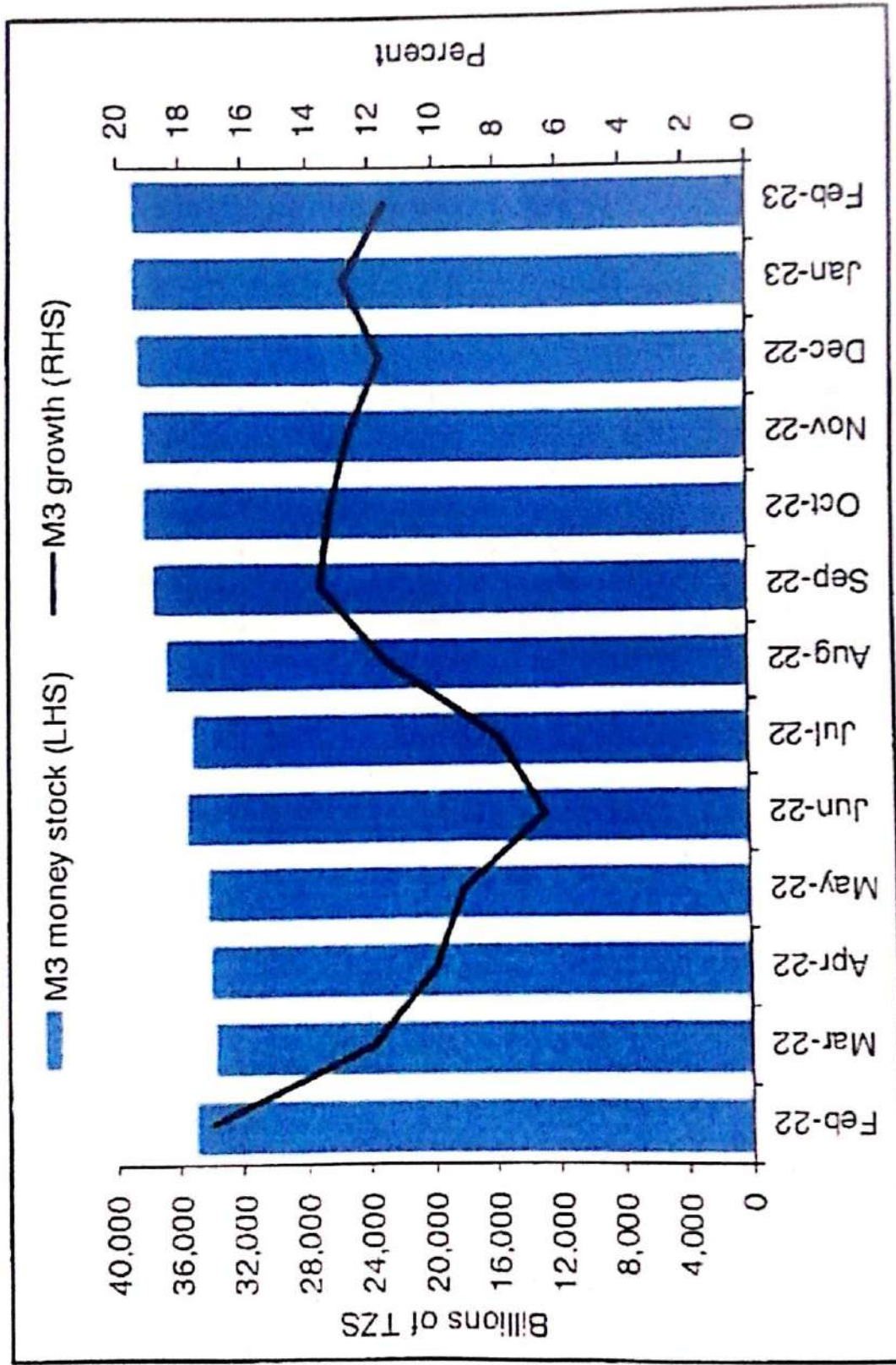
Source: National Bureau of Statistics and Bank of Tanzania

DEVELOPMENTS IN MONEY SUPPLY

BASIC FACTS:

The position of money supply in Tanzania has improved to a level which allows professional business. In May 2022 it dropped, data overleaf prove sign of growth of money supply to the advantage of this project.

Developments in Money Supply



Source: Bank of Tanzania and banks

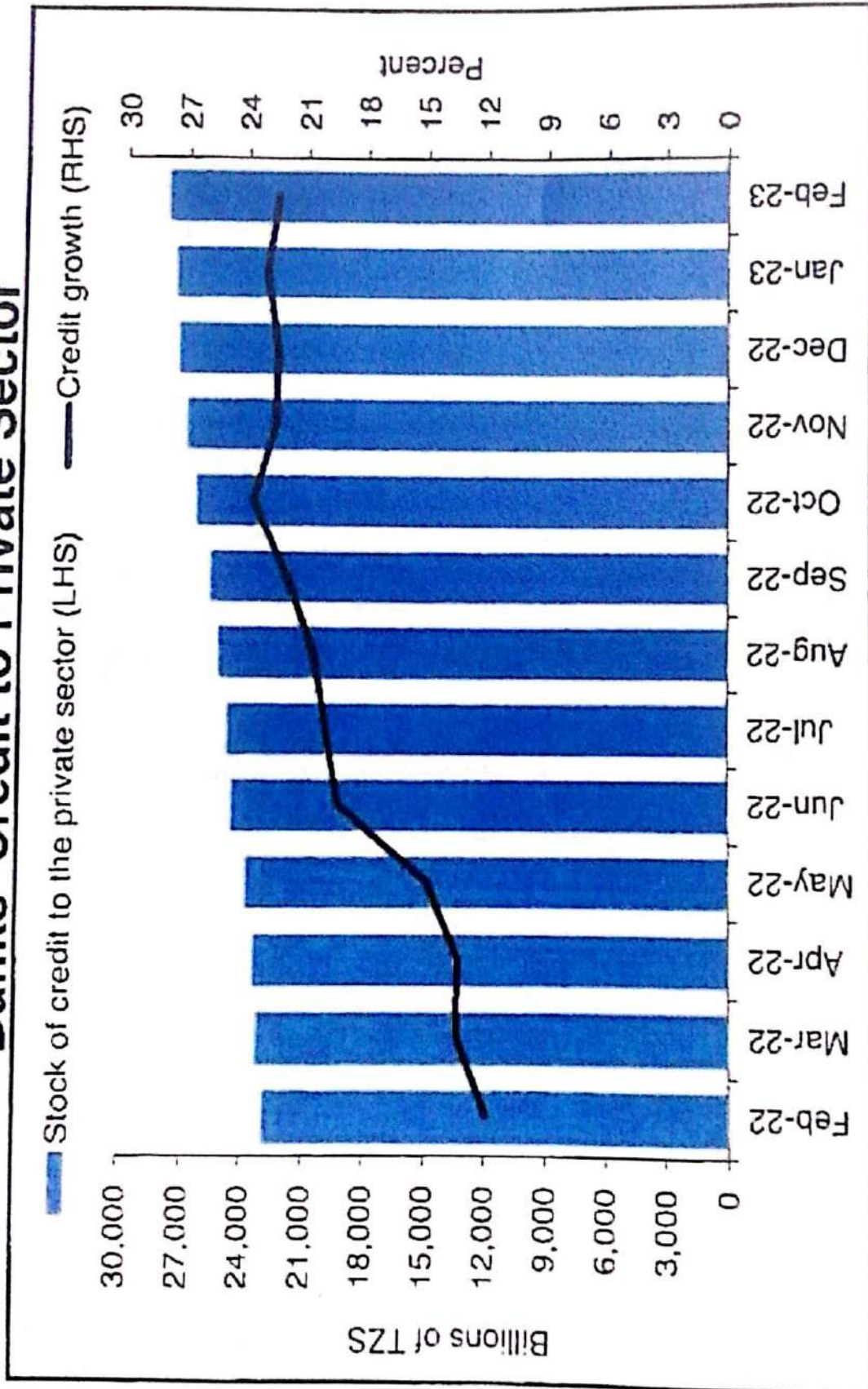
Note: LHS denotes left hand scale; and RHS, right hand scale

BANK'S CREDIT TO PRIVATE SECTOR

BASIC FACTS:

This project will need a substantial amount of money in order to facilitate professional implementation of the entire project. This basic fact create conducive climate which is favourable to the shareholders of this company

Banks' Credit to Private Sector



Source: Bank of Tanzania and banks

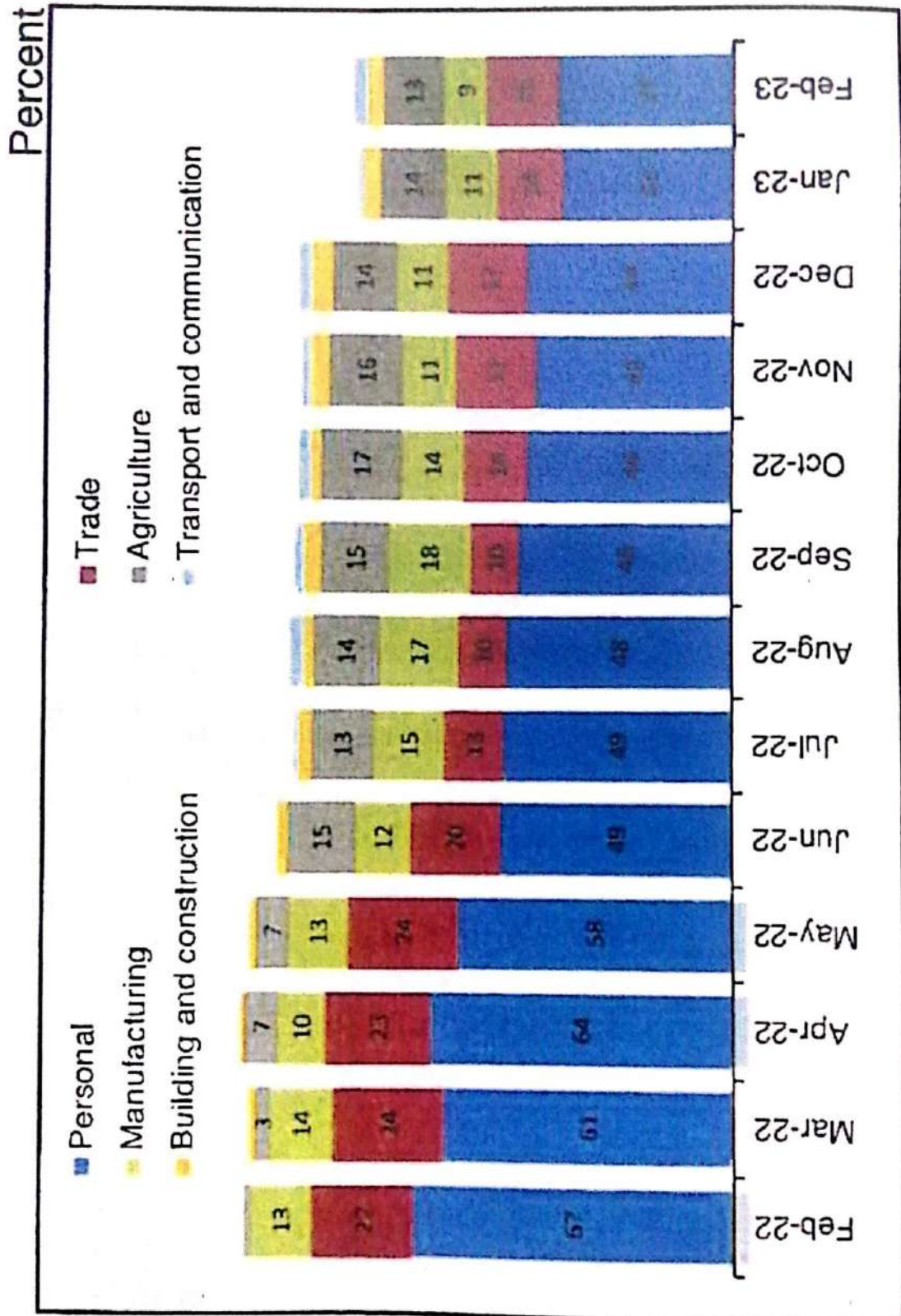
Note: LHS denotes left hand scale; and RHS, right hand scale

**CONTRIBUTION OF CREDIT TO
SELECTED ECONOMIC ACTIVITIES TO
THE GROWTH OF CREDIT TO
PRIVATE SECTOR**

BASIC FACTS:

Financial Institutions in Tanzania are financing projects of this nature to the advantage of promoters of this project.

Contribution of Credit to Selected Economic Activities to the Growth of Credit to the Private Sector



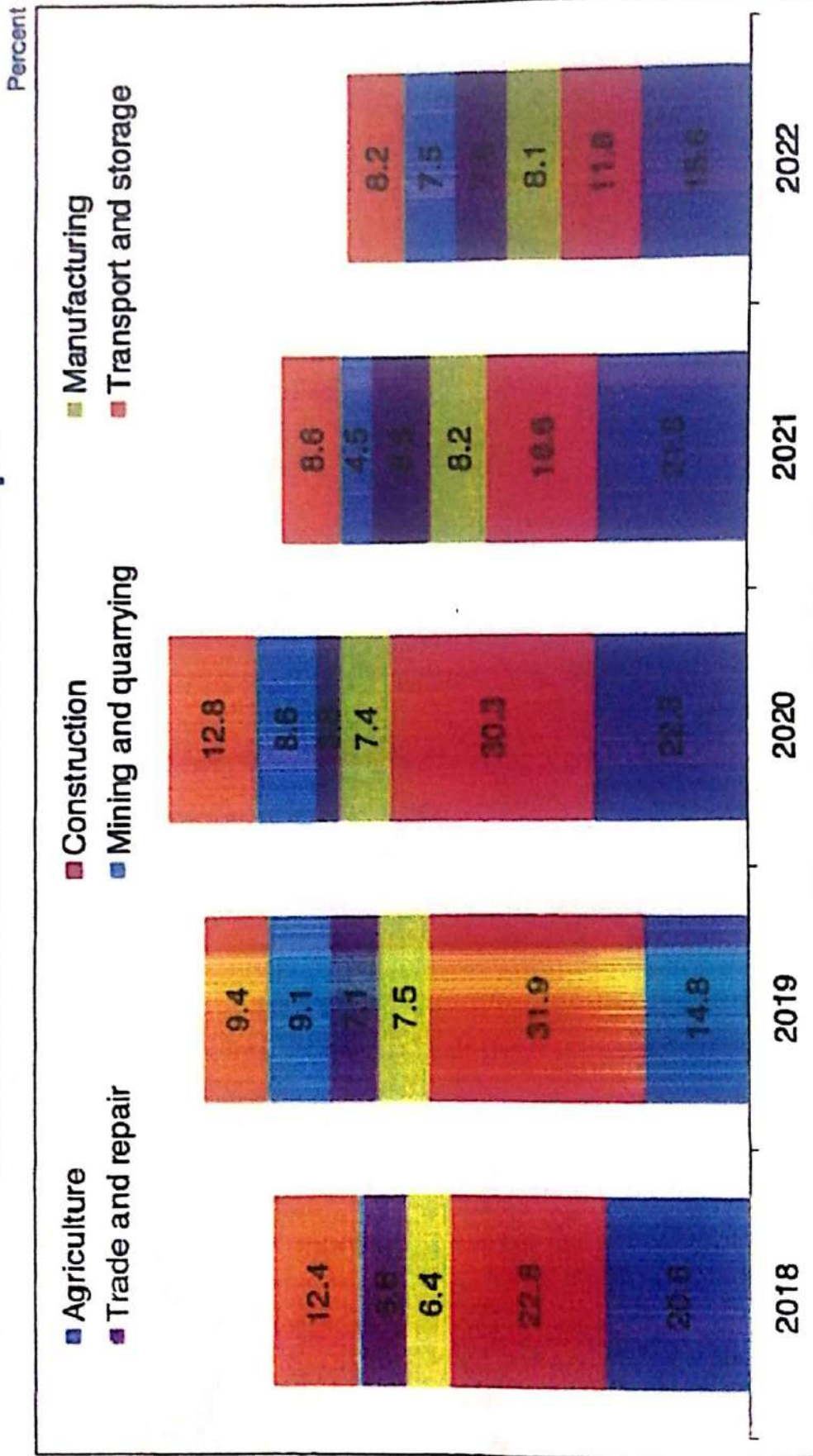
Source: Banks and Bank of Tanzania computations

**CONTRIBUTION TO REAL GDP
GROWTH BY MAJOR ECONOMIC
ACTIVITIES**

BASIC FACTS:

Wholesale and retail business has proved to be major contributors to the National GDP. This basic fact justify implementation of this project.

Contribution to Real GDP Growth by Major Economic Activities in Jan-Sept



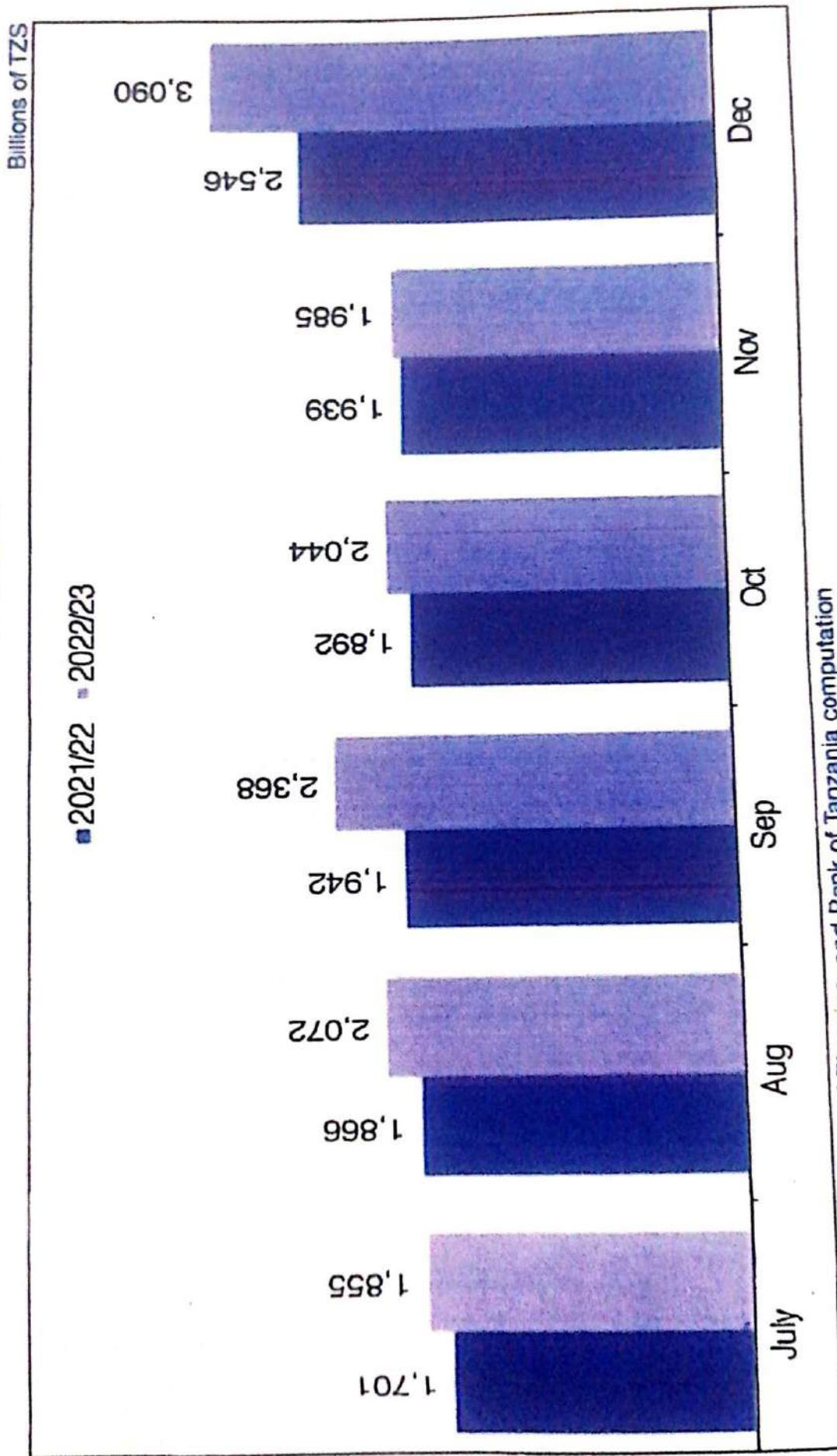
Source: National Bureau of Statistics and Bank of Tanzania

DOMESTIC REVENUE PERFORMANCE

BASIC FACTS:

Due to the basic fact that the company will be paying different types of taxes, it goes without saying therefore that a lot in terms of revenue will be contributed to the National confer.

Domestic Revenue Performance



Source: Ministry of Finance and Planning, and Bank of Tanzania computation

**CENTRAL GOVERNMENT REVENUE IN
FEBRUARY AND GOVERNMENT
EXPENDITURE IN FEBRUARY**

BASIC FACTS:

Total amount collected by the Government from different sources have never reconciled with Government Expenditures implementation of this project will boost Government revenue to the advantage of National GDP.

**CENTRAL GOVERNMENT
EXPENDITURE IN FEBRUARY**

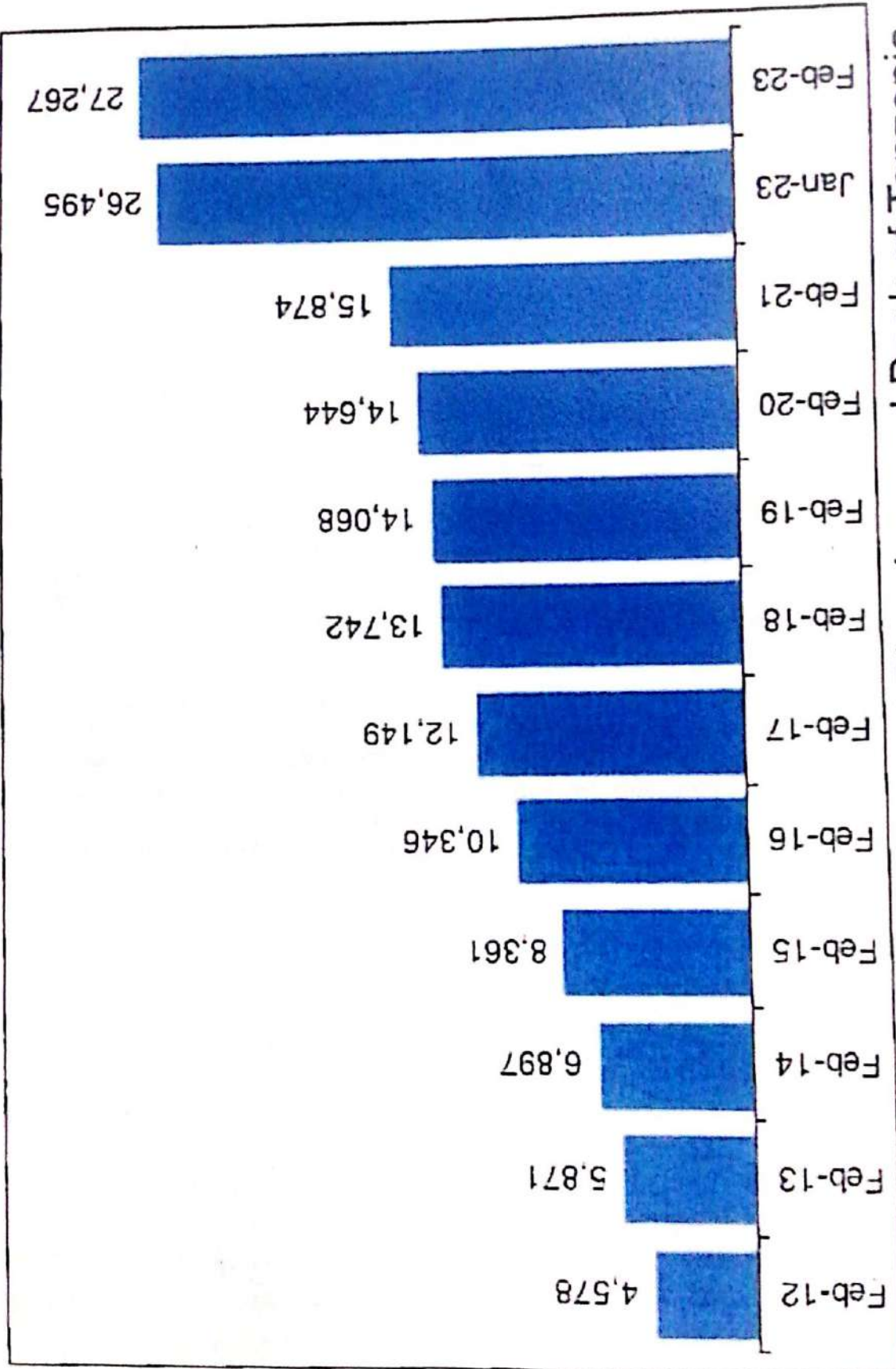
GOVERNMENT DOMESTIC DEBT STOCK

BASIC FACTS:

Government Domestic Debt Stock is at an alarming rate, projects of this nature will boost the National confer to the advantage of National Budget and National Development plans.

Government Domestic Debt Stock

Billions of TZS



Source: Ministry of Finance and Planning, and Bank of Tanzania

FOREIGN EXCHANGE RESERVES

BASIC FACTS:

Trade protocols of East African Community and that of SADC will enable the promoters of this project to sell their product to East African countries and to SADC countries in phase three and four, the move will boost foreign exchange reserves this basic fact justify implementation of this project.