

AGILITY COMPANY LIMITED

PROJECTED CASHFLOWS FOR NEXT FIVE YEARS

AGILITY COMPANY LIMITED
PROJECTED STATEMENTS OF THE FINANCIAL POSITION

	2023	2024	2025	2026	2027	2028
	TZS	TZS	TZS	TZS	TZS	TZS
Non Current Assets						
Property, Plant and Equipment	1,104,298,695	1,265,385,800	1,288,467,261	1,056,682,423	1,189,317,558	1,793,339,563
Total non-current assets	1,104,298,695	1,265,385,800	1,288,467,261	1,056,682,423	1,189,317,558	1,793,339,563
Current Assets						
Trade and Other Receivable	204,417,183	224,858,901	247,344,791	272,092,770	299,287,197	329,215,917
Cash and Cash Equivalent	105,016,478	91,967,010	394,197,542	992,108,074	1,287,788,074	992,108,074
Total current assets	309,433,661	316,825,911	641,542,333	1,264,187,344	1,587,075,271	1,321,323,991
Total Assets	1,413,732,355	1,582,211,709	1,930,009,592	2,320,869,765	2,776,392,827	3,114,663,552
Non Current Liabilities						
Total Current Liabilities						
Current Liabilities						
Trade and Other Payable	7,661,475	8,427,623	9,270,385	10,197,424	11,217,166	12,338,883
Tax Payable	166,676	50,363,965	119,195,726	152,738,658	182,172,593	227,854,493
Bank overdraft						
Total current liabilities	7,828,152	58,791,588	128,466,111	162,936,082	193,389,759	
Equity and Liabilities						
Share Capital	20,000,000	20,000,000	20,000,000	20,000,000	20,000,000	20,000,000
Retained earnings	1,385,904,202	1,503,420,120	1,781,543,480	2,137,933,682	2,563,003,067	3,094,663,551
Total equity	1,405,904,202	1,523,420,120	1,801,543,480	2,157,933,682	2,583,003,067	3,114,663,551
Total Equity and Liabilities	1,413,732,355	1,582,211,709	1,930,009,592	2,320,869,765	2,776,392,827	3,114,663,552

AGILITY COMPANY LIMITED
PROJECTED STATEMENT OF PROFIT OR LOSS

	2024	2025	2026	2027	2028
	<u>TZS</u>	<u>TZS</u>	<u>TZS</u>	<u>TZS</u>	<u>TZS</u>
	12 Months	12 Months	12 Months	12 Months	12 Months
Revenue	591,360,000	1,182,720,000	1,774,080,000	2,365,440,000	2,956,800,000
Direct costs	254,284,800	603,187,200	1,064,448,000	1,537,536,000	1,951,488,000
Gross Profit	<u>337,075,200</u>	<u>579,532,800</u>	<u>709,632,000</u>	<u>827,904,000</u>	<u>1,005,312,000</u>
Other Income	<u>337,075,200</u>	<u>579,532,800</u>	<u>709,632,000</u>	<u>827,904,000</u>	<u>1,005,312,000</u>
Expenses					
Operating expenses	150,415,756	165,457,331	182,003,064	200,203,371	220,223,708
Depreciation	18,779,561	16,756,383	18,500,075	20,458,652	25,573,315
	<u>169,195,317</u>	<u>182,213,714</u>	<u>200,503,140</u>	<u>220,662,022</u>	<u>245,797,022</u>
before Tax	<u>167,879,883</u>	<u>397,319,086</u>	<u>509,128,860</u>	<u>607,241,978</u>	<u>759,514,978</u>
Taxation	<u>50,363,965</u>	<u>119,195,726</u>	<u>152,738,658</u>	<u>182,172,593</u>	<u>227,854,493</u>
Net Profit	<u>117,515,918</u>	<u>278,123,360</u>	<u>356,390,202</u>	<u>425,069,384</u>	<u>531,660,484</u>

Projected Cashflows 2027

	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	Total	
Revenue:	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	2,365,440,000	
Transportation	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	168,960,000	2,365,440,000	
Cost:																					
Fuel	84,480,000	84,480,000	84,480,000	84,480,000	84,480,000	84,480,000	84,480,000	84,480,000	84,480,000	84,480,000	84,480,000	84,480,000	84,480,000	84,480,000	84,480,000	84,480,000	84,480,000	84,480,000	84,480,000	1,182,720,000	
Tires	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	70,191,888	
Service maintenance	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	35,095,994	
Utilities	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	4,916,955	
Transport & travelling	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	24,252,884	
Periodicals and Subscripti	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	1,208,615	
Tender fees	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	8,670,633	
Rent	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	34,880,677	
Repair and maintenance	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	4,349,533	
Training	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	2,409,557	
Stationeries	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	4,523,675	
Communication	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	3,325,291	
Professional fees	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	11,063,279	
Miscellaneous expenses	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	14,217,094	
Salaries and wages	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	57,361,274	
Social Security contributio	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	5,736,127	
SDL	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	2,581,257	
WCF	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	573,613	
Bank charges	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	3,771,023	
Total Costs	105,132,105	105,132,105	105,132,105	105,132,105	105,132,105	105,132,105	105,132,105	105,132,105	105,132,105	105,132,105	105,132,105	105,132,105	105,132,105	105,132,105	105,132,105	105,132,105	105,132,105	105,132,105	105,132,105	1,471,849,368	
Net cashflows	63,827,895	63,827,895	63,827,895	63,827,895	63,827,895	63,827,895	63,827,895	63,827,895	63,827,895	63,827,895	63,827,895	63,827,895	63,827,895	63,827,895	63,827,895	63,827,895	63,827,895	63,827,895	63,827,895	893,590,532	
Opening Balance	594,197,542	458,025,437	521,853,332	585,681,227	649,509,122	713,337,017	777,164,913	840,992,808	904,820,703	968,648,598	1,032,476,493	1,096,304,388	1,160,132,283	1,223,960,178	1,287,788,074	1,351,616,069	1,415,448,064	1,479,278,059	1,543,108,054	1,606,938,049	11,327,104,041
Closing balance	458,025,437	521,853,332	585,681,227	649,509,122	713,337,017	777,164,913	840,992,808	904,820,703	968,648,598	1,032,476,493	1,096,304,388	1,160,132,283	1,223,960,178	1,287,788,074	1,351,616,069	1,415,448,064	1,479,278,059	1,543,108,054	1,606,938,049	12,229,694,573	

Projected Cashflows 2028

Revenue:	2028		2029		2030		2031		2032		2033		2034		2035		2036		2037		2038		Total					
	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	211,200,000	2,956,800,000	2,956,800,000		
Transportation																												
Cost:																												
Fuel	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	147,840,000	2,069,760,000	
Tires	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	5,013,713	70,191,988	
Service maintenance	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	2,506,857	35,095,994	
Utilities	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	351,211	4,916,965	
Transport & travelling	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	1,732,349	24,252,884	
Periodicals and Subscriptio	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	86,330	1,208,615	
Tender fees	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	619,331	8,670,633	
Rent	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	2,491,477	34,880,677	
Repair and maintenance	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	310,681	4,349,533	
Training	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	172,111	2,409,557	
Stationeries	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	323,120	4,523,675	
Communication	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	237,521	3,325,291	
Professional fees	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	790,234	11,063,279	
Miscellaneous expenses	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	1,015,507	14,217,094	
Salaries and wages	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	4,097,234	57,361,274	
Social Security contributio	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	409,723	5,736,127	
SDL	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	184,376	2,581,257	
WCF	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	40,972	573,613	
Bank charges	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	269,359	3,771,023	
Total Costs	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	168,492,105	2,358,889,468	
Net cashflows	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	42,707,895	597,910,532	
Opening Balance	394,197,542	436,905,437	479,613,332	522,321,227	565,029,122	607,737,017	650,444,913	693,152,808	735,860,703	778,568,598	821,276,493	863,984,388	906,692,283	949,400,178	992,108,074	1,034,815,969	1,077,523,864	1,120,231,759	1,162,939,654	1,205,647,549	1,248,355,444	1,291,063,339	1,333,771,234	1,376,479,129	1,419,187,024	1,461,894,919	9,405,184,041	
Closing balance	436,905,437	479,613,332	522,321,227	565,029,122	607,737,017	650,444,913	693,152,808	735,860,703	778,568,598	821,276,493	863,984,388	906,692,283	949,400,178	992,108,074	1,034,815,969	1,077,523,864	1,120,231,759	1,162,939,654	1,205,647,549	1,248,355,444	1,291,063,339	1,333,771,234	1,376,479,129	1,419,187,024	1,461,894,919	10,003,094,573		