



Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.

PRESIDENT'S OFFICE, PLANNING AND INVESTMENT  
TANZANIA INVESTMENT CENTRE (TIC)  
QUESTIONNAIRE FOR PROJECT REGISTRATION

Please fill/ select areas accordingly

1. Company Name:

HILLSIDE AND SAFARI TOURS CO. LTD

2. Respective Sector (please select one sector under which the project falls)

No.	SECTOR	CHOICE (✓)	No.	SECTOR	CHOICE (✓)
1	Agriculture		9	Human Resource	
2	Broadcasting		10	Manufacturing	
3	Commercial Building		11	Mining & Petroleum	
4	Computers		12	Natural Resources	
5	Construction		13	Services	
6	Economic Infrastructure		14	Telecommunication	
7	Energy		15	Tourism	✓
8	Finance		16	Transportation	

3. Project Objective: (e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)

To Establish and operate the project of Tour operator and Travel Agency, Tourist Hotel/Lodge

4. Sources of Funding for the Project

NB:



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- ⇒ Select the currency to use in this questionnaire. It may be TSH or USD
- ⇒ Total funding under this item must be equal to the total investment breakdown under item 5 below

Funding Source	Local Equity	Foreign Equity	Local Loan	Foreign Loan	TOTAL INVESTMENT
TSH or	80,000,000		320,000,000		400,000,000
USD					

**5. Investment Breakdown**

**N.B:**

- ⇒ Please keep using the currency as selected under item 4 above.
- ⇒ The total investment breakdown must equal the total funding under item 4 above.

Type of Asset	Amount of Investment in TSH or USD
Land and Buildings	264,000,000/=
Plant and Machinery	-
Vehicles	70,000,000/=
Furniture and Fittings	29,000,000/=
Pre-Expenses	7,000,000/=
Others	-
Working Capital	30,000,000/=
<b>TOTAL</b>	<b>400,000,000/=</b>

**6. Target Markets**

No.	PRODUCT	EXPECTED MARKET (SELECT BY (✓))	
		Local Market	Foreign Market
1.	Capital items		✓
2.	Raw materials	✓	✓
3.	Products produced	✓	✓

**7. Commencement Date:**

2024

**8. Implementation Period):**

3 years

**9. Project Capacity (e.g. tons, cubic feet/ meters, square meters, litres):**

7000 Tourist/Guests

**10. Expected Jobs**

**Direct Jobs**

Gender	Locals	Foreigners
M	18	03



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F	12	03
TOTAL	30	06

Indirect Jobs: 72

11. Financial Projections TSH ("000")

Details	Year 1	Year 2	Year 3	Year 4	Year 5
Production per annum: number of items/ tons/liters/ feet or cubic meters, square meters = A	500	600	800	900	1000
Price per unit (SHS or USD) = B	1,924,000	1,924,000	1,924,000	1,924,000	1,924,000
Sales per annum C = A*B	962,000,000	1,154,400,000	1,539,200,000	1,731,600,000	1,924,000,000
Costs of Production = D	481,000,000	577,200,000	769,600,000	865,800,000	962,000,000
Gross Profit E = C - D	481,000,000	577,200,000	769,600,000	865,800,000	962,000,000
Operating Costs = F	240,500,000	288,600,000	384,800,000	432,900,000	481,000,000
Earning Before Interest and Tax G = E - F	240,500,000	288,600,000	384,800,000	432,900,000	481,000,000
Tax H = 30%*G	72,150,000	86,580,000	115,440,000	129,870,000	144,300,000
Earning before Dividends I = G - H	168,350,000	202,020,000	269,360,000	303,030,000	336,700,000