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Dar es Salaam -Tanzania
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Executive Director

Tanzania Investment Centre
P.O Box 938
Dar Es Salaam

12th December, 2023

Dear Sir

RE: APPLICATION FOR CERTIFICATE OF INCENTIVES

Reference is made to the caption heading above

Airtel Money Tanzania Limited is a company registered and incorporated in Tanzania in 2016, since then the company have largely invested in Tanzania with the main aim to provide the most affordable and quality mobile financial services across the country.

The company main strategies are;

1. Ensure assured cash and float availability for customers through franchise model: Airtel Money Branches.
2. Effective pricing and commission structure to grow revenue and improve profitability.
3. Build new products: Merchant Payment, loans, savings, IMT and Pay bill.
4. Create more than 300K direct and indirect employment

In view of the above and to ensure smooth operations and expansion of our investment in the country, we would like to apply for registration of Airtel Money Tanzania Limited and Certificate of Incentives at Tanzania Investment Center.

With this letter, we have attached all necessary and required documents for your review and consideration.

We believe our application will be granted to facilitate smooth investments in Tanzania.

Yours faithfully,

A handwritten signature in blue ink, appearing to read 'Beatrice Singano', is written over a blue circular stamp.

Beatrice Singano

Corporate Communications and Regulatory Affairs Director