

BUSINESS PLAN FOR TRASPORTATION AND LOGISTICS PROJECT

GGG TANZANIA LIMITED

Plot No. 403, Block No.B, House No. 40, Jamhuri Street, Kisutu
Ward, Ilala District, Dar es Salaam region

1.0 INTRODUCTION

GGG TANZANIA LIMITED is a company incorporated in Tanzania with certificate No. 167975984 dated 23rd August 2023 as a private limited company under the Tanzanian Companies Act, 2002. GGS TANZANIA LIMITED is engaged in the business of Transportation and Logistics, ICD, importing and selling various products, etc., GGS TANZANIA LIMITED is currently planning to provide global supply chain solutions providers within the country and in East Africa and the SADC region.

1.1 OUR MISSION

To become a leading integrated global logistics and supply chain Management Company providing business-enabling solutions and exceeding customer expectations.

1.2 OUR VISION

To deliver customized and unique logistics solutions globally ensuring time and cost savings for customers responsibly and sustainably.

1.3 OUR VALUES

At GGS TANZANIA LIMITED, we believe the customer comes first; we are focused on ensuring customer delight, superior quality of delivery, and increased customer profitability.

At GGS TANZANIA LIMITED, at our operations all over the country, we practice an enduring value system based on an open culture,

honest and fair business, and personal conduct, earning the confidence and trust of our Associates and Customers.

At GGS TANZANIA LIMITED, we practice transparency with all agencies that we are involved with.

At GGS TANZANIA LIMITED, we value the importance of our colleagues, evolving a sense of togetherness and passion to deliver. OWNERSHIP AND OPERATIONS

1.4 **COMPANY** OWNERSHIP AND BOARD OF DIRECTORS

GGs TANZANIA LIMITED is promoted by two shareholders who are very experienced in the transport and logistics business, it is a family company.

Share Holders	% of Share	Nationality
GUANGYU LI EMAIL: 632476033@qq.com CONTACT: +255767049093	80	Chinese
YUXIA XU EMAIL: Jasonlee9527@163.com CONTACT: +255756021010	20	Chinese

1.6 PROJECT LOCATION

The registered office of the GGS TANZANIA LIMITED is located at **Plot No. 403, Block No. B, House No. 40, Jamhuri Street, Kisutu Ward, Ilala District, Dar es Salaam region**

1.7 FLEET SIZE

GGS TANZANIA LIMITED is planning to be planning to purchase 100 trucks and trailers. With a capacity of carrying 60 tons of truck and trailer, one truck conducting 3 trips per month operating for ten months per year, carrying 180,000 tons per year

GGS TANZANIA LIMITED management intends to continue building its fleet to a level of –

- 50 trucks by 2021
- 70 trucks by 2022
- 90 trucks by 2023
- 100 trucks by 2024

1.9 PROJECT OPERATING COST

The company has estimated that the project operating cost and other cost to be 65% of the total annual revenue

1.10 PROJECT FINANCING

The company has estimated that the project will be financed by a long-term loan amounting to US\$ 10, 000, 0000 and equity of US\$19,620,000

1.11 PROJECT COST

The project has budgeted to cost the following:

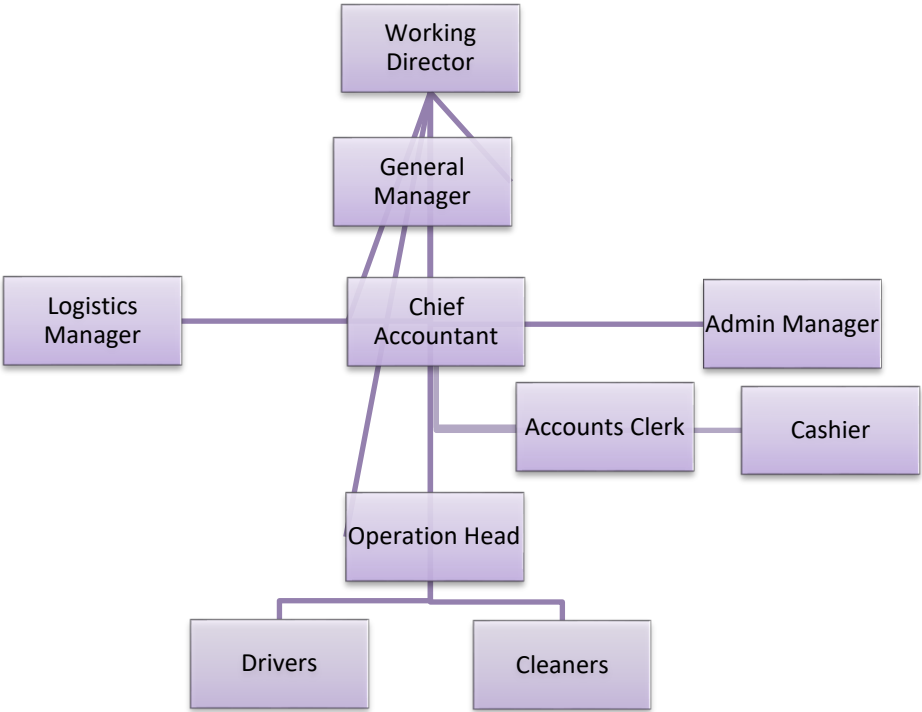
GGs TANZANIA LIMITED COST STRUCTURE

PARTICULAR	US\$
Land and Buildings	2,000,000.00
Machinery & Equipment	800,000.00
Motor Vehicles	14,800,000.00
Furniture & Fixtures	5,000.00
Pre exp	10,000.00
Others	5,000.00
Working Capital	12,000,000.00
TOTAL	29,620,000.00

2.0 ORGANISATION FLOW CHART

GGs TANZANIA LIMITED management is headed by GUANGYU LI working as Managing Director. The core management team comprises 1 General Manager, 1 HR and Admin Manager, 1 Logistics Manager, 1 Chief Accountant and 2 junior accounting clerks. The operational team is headed by 3 operational managers and includes drivers and cleaners.

The organization chart of the GGS TANZANIA LIMITED is presented herein below:



Employees Distribution Summary

Employment	Foreign	Local	Total
Women	4	40	44
Men	26	300	326
TOTAL	30	340	370

3.0 TANZANIA TRANSPORT OVERVIEW

The Tanzanian transport sector comprises surface transport (including roads, and railways), inland waterways (lakes and rivers), air transport, and sea transport.

Tanzania's transport sector contributed 8.1% to the country's real GDP in 2018 with USD 3.8 billion, compared to USD 2.8 billion in 2014, representing an increase of 33%.

Main growth drivers include the increase in the number of passengers carried and freight handled through road transport.

According to Tanzania's 2025 Development Vision, investments in infrastructure, particularly in the development of the road network, are the Government's top priority.

The World Bank (WB) and the African Development Bank (AfDB) support Tanzania in achieving its infrastructure development goals by providing grants and credits for projects.

Tanzania Road Transport

Road transport is the most widely used form of transport in Tanzania, carrying over 90% of the passengers and 75% of the freight traffic in the country.

The road network in Tanzania currently comprises 86,472 kilometers of roads, of which 12,786 kilometers are trunk roads, 21,105 kilometers are regional roads and the remaining 52,581 kilometers are district, urban, and feeder roads.

Tanzania's Ministry of Works, Transport, and Communication through the Tanzania National Roads Agency (TANROADS) is managing the national road network of about 33,891 kilometers, comprising 12,786 kilometers of trunk and 21,105 kilometers of regional roads.

The remaining network of about 53,460 kilometers of urban, district, and feeder roads is under the responsibility of the Prime Minister's Office of Regional Administration and Local Government (PMO-RALG).

Tanzania Rail Transport

Railway transport is the second most important mode of transport after road and is critical for long-distance freight along the main transport corridors in Tanzania.

Tanzania has a total of 3,676 kilometers of railway lines operated by two railway systems, Tanzania Railways Corporation (TRC) and Tanzania–Zambia Railways (TAZARA).

The main line of TRC comprises the central corridor between the port of Dar es Salaam in the east, linking central and western areas of the country and terminating at Kigoma on Lake Tanganyika in the west.

The TAZARA line is 1,860 kilometers in length, of which 975 kilometers are in Tanzania and 885 kilometers in Zambia.

Tanzania Air Transport

The total number of air passengers in Tanzania reached 6.2 million in 2019, compared to 5.2 million in 2015, representing an increase of 18%.

Currently (2020), there are 19 airline operators in Tanzania, including some of the leading international air carriers such as British Airways, KLM, Qatar Airways, and SWISS.

There are 58 airports in Tanzania and more than 300 private airstrips owned by mining companies and tour operators.

The Julius Nyerere International Airport (JNIA), located in Dar es Salaam, is the largest and busiest airport in Tanzania, accounting for over 70% of Tanzania's air passengers.

In August 2019, Tanzanian President John Magufuli inaugurated Terminal 3 of the JNIA. The new terminal, which cost USD 314 million set the airport capacity at 8 million passengers annually.

In 2019, the AfDB approved a USD 272.12 million loan to Tanzania for the construction of a new international airport in the capital Dodoma. The new airport will be built in the district of Msalato, 12 kilometers from the capital Dodoma.

The new facility is expected to handle at least 50,000 aircraft and one million passengers per year.

Tanzania Water Transport

Tanzania has a coastline of about 720 kilometers on the Indian Ocean and also borders Lake Victoria, Lake Nyasa, and Lake Tanganyika.

Both sea and inland waterways ports in Tanzania are managed and operated by the Tanzania Ports Authority (TPA).

The TPA's main Indian Ocean ports are Dar es Salaam, Mtwara, and Tanga. Minor seaports serving coastal traffic include Lindi, Kilwa Masoko, Mafia Island, Bagamoyo, Pangani, and Kwale.

Dar es Salaam is Tanzania's principal port with intrinsic capacity of 10.1 tonnes per year. The port handles over 92% of the total maritime ports' throughput.

The port serves land-linked countries of Malawi, Zambia, Democratic Republic of Congo, Rwanda, Burundi, and Uganda.

These countries are connected to the port through two railway systems (TRL-1.0 meter gauge and TAZARA-1.067 cape gauge), a road network, as well as the TAZAMA oil pipeline to Zambia.

TPA also operates Tanzania's lake ports, maintaining around 20 ports on Lake Victoria. Some major ports include Bukoba, Kemono Bay, Musoma, and Nansio.

Principal lake ports on Tanganyika include Kigoma and Kasanga. Additionally, there are 15 smaller ports along the lake. These ports provide trade connections between Burundi, the Eastern Democratic Republic of the Congo, and Zambia.

Lake Nyasa has 4 important ports, Itungi, Mbamba Bay, Liuli, and Manda. There are up to 10 other smaller TPA ports on the lake that facilitate passenger movement along the lake and between the countries of Malawi, Mozambique, and Tanzania.

4.0 TANZANIAN BUSINESS ENVIRONMENT

In the African continent, TANZANIA is among the top ten investment destinations in Africa, thanks to reforms and a conducive investment environment set by the government.

The Rand Merchant Bank (RMB) ranked the country tenth in investment attractiveness, in the Where to Invest in Africa 2021 report released recently.

4.1 THE TANZANIA DEVELOPMENT CORRIDORS

The development of transport corridors has been one of the main strategies adopted by the Government of Tanzania to facilitate trade. Tanzania serves as a transit country for the import and export of Malawi, Zambia, DR Congo, Burundi, Rwanda, and Uganda, using the port of Dar es Salaam. The main rail and road connections in Tanzania are, therefore, in an east-west direction, linking the ports with the hinterlands of those neighbouring countries. Tanzania is devoting much attention to the corridor concept in its development policy by concentrating efforts on the

Mtwara Corridor, Dar-es-Salaam Corridor, Central Corridor and the Tanga Corridor. The major challenge is to link import, export, and transit traffic from and to neighboring countries with transport development efforts, making Tanzania a natural regional hub.

The geography of Tanzania, including its size, diversity, and dispersion, gives roads a special position in the integration of the national economy. In particular, roads serve rural areas, where the majority of the people live, more effectively than any other mode of transport. The current Tanzania Road Network length is about 85,000 km, which includes trunk and regional roads (35,000 km) managed by the Tanzania National Roads Agency (TANROADS), and the urban, district, and feeder roads with a total of 50,000 km, managed by Local Government Authorities (LGA). There are also some unclassified roads, such as those managed by the Tanzania National Parks Authority (TANAPA), and by the Mining Companies and village authorities.

5.0 SWOT ANALYSIS

STRENGTHS

Strengths of the business are –

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- Promoters have sound experience in this business and have talented Management.
- Rapid growth in the sector due to effective management
- Influence & Networking of Directors in the Business Sector.
- Business location is at a prominent place.
- Good roads and highways in Tanzania.
- Confirmed business via agreement entered with a few companies.

WEAKNESSES

Weakness of the business are –

- New entry in the logistics market
- Stiff competition from the local market
- Limited market share growth

OPPORTUNITIES

Opportunities for the business are –

- Potential market encourages foreign investors
- Increasing market share due to rail transport limitations
- Augmented demand for world-class logistics and warehousing services

- Increased use of logistics services in sectors such as technology, consumer retail, automotive and industrial

THREATS

Threats of the business are –

- Complex Tax Structure
- Unorganised sector and competition
- Different laws in different countries
- Increasing fuel rates therefore increasing transportation costs

6.0 SERVICES OFFERED BY GGS TANZANIA LIMITED

GGG TANZANIA LIMITED Management understands that your supply chain needs are unique and that's exactly why the company has engaged the best minds in the Transport industry to create specific transport solutions customized to suit your ever-changing cargo movement environment. GGS TANZANIA LIMITED transport vans, trucks, and trailers (closed body trailers, flatbed trailers, and low loaders) from precision transport are designed for seamless execution, GGS TANZANIA LIMITED dedicated cargo transportation professionals are engaged at every step of the way to provide the services with the

most accurate transport and economical transportation arrangement that the industry has to offer.

GGG TANZANIA LIMITED Transportation and the company Customs Brokerage Service allow the company to complete the supply chain, and cargo transit and offer truly door-to-door transportation service in the freight industry. The company-optimized transportation translates to fast transit service and the door-to-door delivery of your freight on time, safely transported, and damage-free.

Transport integration with Customs Brokerage Service

- Allows GGS TANZANIA LIMITED Transport Logistics to complete the supply chain and offer truly door-to-door transportation service in the market
- Eliminates unnecessary customs delays, and transport dispatch and improves communication between the shipping line, Customs, Client, and our transport department.
- Provides greater control, handling, and security of your freight transportation
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- A full range of freight forwarding services are offered, including customs clearance, warehousing, in-bond storage, transportation, etc.
- Customer receives a single itemized invoice for door-to-door transportation eliminating additional administrative requirements

GGG TANZANIA LIMITED Transport Logistics plans to customize and design transportation solutions to transport clients' freight at speed and ease. GGG TANZANIA LIMITED Management has been in the transport logistics and our transport segment delivers freight to numerous customers spread across East Africa namely Tanzania, Uganda, Northern Tanzania, Burundi, Rwanda, Southern Sudan, and DR Congo.

GGG TANZANIA LIMITED plans to combine the economy of rail transport with road transport handling for seamless door-to-door service and savings. The company's transport network throughout Tanzania, Uganda, Northern Tanzania, Burundi, Rwanda, Southern Sudan, and DR Congo and large transport trucks, closed body trailers, flatbed trailers, and low loaders fleets are aligned to offer transport applications suitable for all transportation needs. Whether the client's freight requires rail transport or road transportation service, door-to-door transport,

coast-to-coast transport, or cross-border transportation, GGS TANZANIA LIMITED Transport Logistics is the solution.

Benefits of optimized door-to-door delivery and transportation

- GGS TANZANIA LIMITED Transportation is dedicated to creating win-win solutions by investing talent, capital, and transport resources.
- Dynamic transport route optimization systems at clients' disposal to create a supply-chain door-to-door and reduce transport costs.
- The largest transportation truckload fleet and terminal network in the transport industry.
- Satellite tracking on our transport
- Modern fleet of transport trucks
- One of the Safest operating fleets in the transport industry
- Heavy and fragile equipment transported using air hydraulic low loaders.
- Door-to-door control of transport equipment = less handling, better security, and increased efficiency
- Fully multilingual experienced transport staff to cater all our transportation routes
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- Strict requirements for transport department staff and constant integrity checks on transport and delivery.

Container Transport Mode (Container on Flat Bed)

GGG TANZANIA LIMITED Capital offers a complete door-to-door service for all of your container transport requirements. Our road transport fleet is comprised of 400 trucks and transportation trailers. The company plans to have the most modern container transport fleet in the transport industry and our container transport trucks are all equipped with satellite tracking, permitting real-time tracking of your loads.

GGG TANZANIA LIMITED Transport Logistics also supplements the road transport fleet with our access to our East Africa railway transport line. GGG TANZANIA LIMITED Transport Logistics is capable of transporting heavy and bulk cargo on Low Loader, rail and can also transport transit cargo on rail and low-loaders.

Heavy Haulage – Low-Loader Transportation

GGG TANZANIA LIMITED transportation Low Loaders comprise a variety of unique low loader trailer configurations, GGG TANZANIA LIMITED Capital is still constantly engineering new low loader transport solutions for our customers' Low Loader Transportation requirements. GGG TANZANIA LIMITED Transportation Logistics is rapidly becoming the preeminent low-loader transport provider for importers and exporters of many commodities, including earth-

transporting equipment and engineering structures that have to be transported on low-loaders. Low loader as the industry's most dynamic carrier, GGS TANZANIA LIMITED Transportation plans to expand our diverse portfolio of service-sensitive, specialty operations to meet our clients' low loaders needs.

Heavy Equipment Transport

Whether it is around town or interstate GGS TANZANIA LIMITED Transportation has the low loaders and heavy transport equipment to transport any sized machines. We have low loader expertise required to transport, arrange all the permits, liaise with police, and load and unload cranes.

Mining Equipment Transport

GGS TANZANIA LIMITED Low loader transport offers transportation services for heavy equipment utilizing their low loader trailers and has experience transporting a range of Mining equipment including Hitachi Excavators, Zoom Lion Cranes, Caterpillars, and Komatsu Dump Trucks, concrete mixers, graders and bulldozers on low loaders.

Local cargo

GGS TANZANIA LIMITED offers the fastest Local cargo service in Tanzania. This airport-to-airport service puts your cargo,

Envelopes and other packages on the first scheduled flight and deliver them to the recipient at the airport of arrival within one hour after the landing time. No reservations are required for this service.

Tanzanian Cargo provides around-the-clock Local cargo service with same-day delivery across Tanzania.

Transit Cargo

GGs TANZANIA LIMITED strives to extend standard services across vast distances and through rough terrain all across East Africa. Our motivated staff and our expertise in the industry always keep us on schedule by rail and road.

GGs TANZANIA LIMITED provides relocation and movement of both bulk and containerized goods. GGS TANZANIA LIMITED offers a variety of transport solutions, be it grouping or other transport services such as part and full-load shipments by road, railways, or a combination of two

7.0 COMPETITION

According to the data available, there are more than 15,000 trucks registered in Tanzania, and GGS TANZANIA LIMITED plans to compete favorably with local and foreign companies

8.0 FINANCIAL ASPECTS OF THE PROJECT

(i) Projected Profit and Loss Statement

The attached Appendix I shows the projected income for the 8 years. The position depicted is that the project earns profit throughout its life. Accumulated after-tax profits grow from. **US\$3,499,650** in the 1st year to **US\$ 37,904,708.73** in the 8th year.

(ii) Projected Cash Flows

The project's cash flows are shown in Appendix II. They depict a good liquid position right from the first year. Cash accumulation builds up from **US\$ 5,700,150** in the first year to **US\$ 52,508,708** at the end of the 8th year of the project's operations based on the 100 trucks and trailers obtained.

(iii) Projected Balance Sheet

The project's assets cash flows are shown in Appendix III. Owners' equity grows from **US\$ 19,620,000** in the first year to **US\$ 57,524,708** at the end of the 8th year of the project's operations based

(iv) Payback Period

Total investment is US\$US\$29,620,000, with cash accumulation in the 6th year of US\$ 35,902,540, which is more than the initial investment by US\$6282540, The project payback Period is exactly 6 years.

The project has a relatively short payback period. It is remarkably impressive for a project whose investment is as big as US\$29,620,000 is being recovered within 6 years.

(v) Loan repayment

The total investment loan is US\$US\$10,000,000 to be repaid within 5 years.

13.0 ECONOMIC ASPECTS OF THE PROJECTS

Besides the financial/monetary returns to the owners, there are other benefits to be derived for the whole country viz.

(i) Employment Opportunities

Employment and poverty reduction are among the major concerns of the Central and Local Government authorities. It is gratifying to note that the company, is going to provide additional employment to 370 people. This is a significant contribution coming from local investors.

(ii) Revenue to the Government

The Project is expected to pay a substantial annual amount in the form of corporation tax and other taxes

(iii) Foreign Exchange Earning

Since the project's clientele is mostly towards neighbouring countries the project will thus earn foreign currency for the United Republic of Tanzania. Out of all project expected cargo overhauling transactions will be settled in foreign currencies. In this study, we have assumed that the project will be paid in foreign currency

14.0 **CONCLUSION**

- (i) The project is profitable and contributes to government revenue by way of taxes.
- (ii) The project employs 370 people.
- (iii) The project is an encouraging sign to prove that we have good business environments and we have local investors who have confidence in their country. Tanzania so much so that they are ready to invest such large sums of investment despite the odds of the sector in question.

15.0 **RECOMMENDATION**

After the foregoing economic and financial evaluation of the project, we strongly recommend that this project be implemented and be given all the support required by all the concerned Government Ministries and Agencies, including the Tanzania Revenue Authority, TRA, and the Tanzania Investment Centre – (TIC). The project deserves this support because of its viability, since it is technically feasible, economically viable, and socially acceptable.

APPENDIX I

GGG TANZANIA LIMITED PROJECTED PROFIT AND LOSS STATEMENT

US\$

	1	2	3	4	5	6	7	8
Revenue	24,000,000.00	25,200,000.00	26,460,000.00	27,783,000.00	29,172,150.00	30,630,757.50	32,162,295.38	33,770,410.14
Operating Expenses:	16,800,000.00	17,640,000.00	18,522,000.00	19,448,100.00	20,420,505.00	21,441,530.25	22,513,606.76	23,639,287.10
Profit before Depreciation & Interest	7,200,000.00	7,560,000.00	7,938,000.00	8,334,900.00	8,751,645.00	9,189,227.25	9,648,688.61	10,131,123.04
Interest	600,000.00	480,000.00	360,000.00	240,000.00	120,000.00	-	-	-
Depreciation	1,600,500.00	1,600,500.00	1,600,500.00	1,600,500.00	1,600,500.00	1,600,500.00	1,600,500.00	1,600,500.00
Gross Profit	4,999,500.00	5,479,500.00	5,977,500.00	6,494,400.00	7,031,145.00	7,588,727.25	8,048,188.61	8,530,623.04
Tax (30%)	1,499,850.00	1,643,850.00	1,793,250.00	1,948,320.00	2,109,343.50	2,276,618.18	2,414,456.58	2,559,186.91
Profit After Tax	3,499,650.00	3,835,650.00	4,184,250.00	4,546,080.00	4,921,801.50	5,312,109.08	5,633,732.03	5,971,436.13
Accumulated Profit	3,499,650.00	7,335,300.00	11,519,550.00	16,065,630.00	20,987,431.50	26,299,540.58	31,933,272.60	37,904,708.73

APPENDIX II

GGG TANZANIA LIMITED PROJECTED CASH FLOWS

US\$

	0	1	2	3	4	5	6	7	8
SOURCES:									
Profit before interest and depreciation	0	7,200,000.00	7,560,000.00	7,938,000.00	8,334,900.00	8,751,645.00	9,189,227.25	9,648,688.61	10,131,123.04
Equity	19,620,000.00								
Loan	10,000,000.00								
Total Sources	29,620,000.00	7,200,000.00	7,560,000.00	7,938,000.00	8,334,900.00	8,751,645.00	9,189,227.25	9,648,688.61	10,131,123.04
Applications:									
Capital expenditure	17,605,000.00	-	-	-	-	-			
working Capital &Others	12,015,000.00								
Cash	0	5,700,150.00	5,916,150.00	6,144,750.00	6,386,580.00	6,642,301.50	6,912,609.08	7,234,232.03	7,571,936.13
Tax	-	1,499,850.00	1,643,850.00	1,793,250.00	1,948,320.00	2,109,343.50	2,276,618.18	2,414,456.58	2,559,186.91
Sub total	29,620,000.00	7,200,000.00	7,560,000.00	7,938,000.00	8,334,900.00	8,751,645.00	9,189,227.25	9,648,688.61	10,131,123.04
Total applications	29,620,000.00	7,200,000.00	7,560,000.00	7,938,000.00	8,334,900.00	8,751,645.00	9,189,227.25	9,648,688.61	10,131,123.04
Accumulated cash		5,700,150.00	11,616,300.00	17,761,050.00	24,147,630.00	30,789,931.50	37,702,540.58	44,936,772.60	52,508,708.73

APPENDIX III

GGG TANZANIA LIMITED PROJECTED BALANCE SHEET

US\$

Fixed Assets	-								
Opening balance	-	17,605,000	16,054,500	14,504,000	12,953,500	11,403,000	9,852,500	8,302,000	6,751,500
Total Long-term Assets	-	17,605,000.00	16,054,500.00	14,504,000.00	12,953,500.00	11,403,000.00	9,852,500	8,302,000	6,751,500
Less depreciation	-	1,600,500	1,600,500	1,600,500	1,600,500	1,600,500	1,600,500	1,600,500	1,600,500
Closing balance	-	16,004,500.00	14,454,000.00	12,903,500.00	11,353,000.00	9,802,500.00	8,252,000	6,701,500	5,151,000
Working capital	12,015,000	12,015,000	12,015,000	12,015,000	12,015,000	12,015,000	12,015,000	12,015,000	12,015,000
Accumulated cash	-	5,700,150.00	11,616,300.00	17,761,050.00	24,147,630.00	30,789,931.50	37,702,540	44,936,772	52,508,709
Total assets	12,015,000.00	33,719,650.00	38,085,300.00	42,679,550.00	47,515,630.00	52,607,431.50	57,969,540	63,653,272	69,674,708
Financed by									
Equity	19,620,000.00	19,620,000.00	19,620,000.00	19,620,000.00	19,620,000.00	19,620,000.00	19,620,000	19,620,000	19,620,000
Net accumulated profit	-	3,499,650.00	7,335,300.00	11,519,550.00	16,065,630.00	20,987,431.50	26,299,540	31,933,272	37,904,708.
Total equity	19,620,000.00	23,119,650.00	26,955,300.00	31,139,550.00	35,685,630.00	40,607,431.50	45,919,540	51,553,272	57,524,708.73
Long term loan	-	10,000,000	8,000,000	6,000,000	4,000,000	2,000,000	0	0	0
Total debts	-	10,000,000.00	8,000,000.00	6,000,000.00	4,000,000.00	2,000,000.00	-	-	-
Total equity and debts	19,620,000.00	33,119,650.00	34,955,300.00	37,139,550.00	39,685,630.00	42,607,431.50	45,919,540.58	51,553,272.60	57,524,708

BUSINESS PLAN OF CROSS BORDER LOGISTICS LIMITED

GGG TANZANIA LIMITED PROPOSED FINANCING PATTERN

US\$

FOREIGN LOAN	LOCAL LOAN	LOCAL EQUITY
NIL	10,000,000	19,620,000.00