

**TANZANIA INVESTMENT CENTRE**  
**DAR ES SALAAM**  
**PROGRESS REPORT**

(Information required for the project's progress report after every six months or for amendment of Certificate of Incentives)

1. Planned activities for the period
2. Achievements made on the project implementation to date  
(i.e. from the date the project was approved to the date of writing the report)

Describe the status of activities that have already been undertaken e.g. construction of buildings, acquisition of supplies, installation of equipment, etc.

3. Provide updated information on the following aspects:

| S/No. | Information                       | Description   | Current Project Status   |
|-------|-----------------------------------|---|--|
| 1     | Shareholder's Information         | Current Shareholders names, nationality and percentage of ownership   | 1. Silverlands Luxembourg (T2) Sarl from Nationality: Luxembourg owner of 38,258,310 ordinary shares.<br><br>2. Silverstreet Private Equity Strategies Soparfi Sarl from Luxembourg owner of 1 ordinary share.   |
| 2     | Company communication Information | Email address<br>Mobile Number<br>Land Line Telephone Number<br>Physical Address (Plot No. Block No. Street, District and Region) | Email address: <a href="mailto:info@immma.co.tz">info@immma.co.tz</a><br>Telephone:<br>Land Line Telephone: +255 22 2211080<br>Physical address: IMMMA House, Plot No. 357, House No. 102, United Nations Road, Upanga Street, Dar Es Salaam-Tanzania                                    |
| 3     | Contact Person                    | Name<br>Position<br>Communication details (Email, Mobile and telephone)   | Zacharia Peterson<br>Managing Director<br><a href="mailto:Zac@silverlands.co.tz">Zac@silverlands.co.tz</a><br>+255 767 632 576<br><br>Albert Bararata<br>General Manager – Head of Finance<br><a href="mailto:albert@silverlands.co.tz">albert@silverlands.co.tz</a><br>+255 754 859 320 |
| 4     | Incorporation                     | Certificate of Incorporation Number   | 36542  |
| 5     | TIN Information                   | TIN Certificate No.   | 125-506-194  |
| 6     | Project Objective                 | Project Core Activity   | Cropping and Agriculture   |

|   |                     |  |                              |
|---|---------------------|--|------------------------------|
| 7 | Capacity            | Project capacity per year                                | US\$7 million per annum      |
| 8 | Direct Employment   | Foreign Men<br>Foreign Women<br>Local Men<br>Local Women | 4<br>0<br>117<br>59          |
| 9 | Indirect employment | Type/areas of Indirect employment                        | 970 (task-based contractors) |

#### 4. Project Financing Expenditure to date (USD)

| Details<br>USD        | TOTAL Cost<br>30/09/2024 |
|-----------------------|--------------------------|
| Land                  | 16,810,607               |
| Buildings             | 3,581,988                |
| HDV Vehicles          | 2,218,015                |
| MV-Passengers         | 82,105                   |
| Furniture/Equipment   | 156,234                  |
| Plant & Machinery     | 10,771,703               |
| Other Equipment       | 51,385                   |
| Farm Infrastructure   | 892,044                  |
| Bear Plants - Avocado | 1,627,883                |
| <b>Total</b>          | <b>36,191,963</b>        |

#### 5. Project Financing

Explain how the project is being financed e.g. equity, loans, sources of loans, conditions etc. see table below: -

|                         | Amount (USD)      | Source Country |
|-------------------------|-------------------|----------------|
| Local equity            | 0                 |                |
| Local loans             | 7,280,000         | Tanzania       |
| Foreign equity          | 18,748,553        | Luxembourg     |
| Foreign Loans           | 16,861,500        | Luxembourg     |
| <b>Total Investment</b> | <b>42,890,053</b> |                |

#### 6. Current Company Strategy

The strategy has evolved from an initial focus back in 2014 targeting soya and barley production to one which focuses on the following:

- high value seed crops where prices are contracted in dollars or euros before planting
- Becoming a significant producer of both hybrid seed maize and certified seed potatoes for local and export markets.

- growing seed beans for export.
- Re-introduction of barley as winter crop
- establishing a +400ha avocado plantation and export business
- de-leveraging the business when cashflows can support this
- better extracting Group synergies

## **7. Future Plans**

The Company will continue to focus on production of Seed maize, Seed potatoes, Barley during winter season and Avocados in the short to medium term. No further expansion of capital expenditure is expected during this period.

## **8. Challenges and Recommendations:**

- Improvements to the road infrastructure from Madaba to Mavanga would have an immediate positive impact to the community and to the farm operations.
- Madaba to the Ruhuhu Bridge is approximately 35km. 5km in particular leading up to Ndolela Hill are extremely challenging.
- Ndolela Farm is also isolated from suppliers and customers. We have a high cost of delivery to market, transport costs of labor and inputs.
- Lime – Currently comes from Tanga, 1000s of tons per season. Transport cost is equal to or higher than cost of the lime itself.
- Development of a quarry and mill to access the lime deposit in Madaba District (Mtangimbole Village) in future would be extremely beneficial to all farmers in the Southern Zone.
- Finance cost – high interest rate on loans from financial institutions
- Despite the heavy investments, SNL is still working towards profitability