

**MANGO TREE INVESTMENT CO. LTD**

**BUSINESS PLAN  
FOR BUILDING AN  
APARTMENT HOTEL  
IN MSASANI, DAR ES SALAAM.**

**EFFECTIVE FROM: 2024/2028**

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# MANGO TREE INVESTMENT CO.LTD

## CHAPTER I: INTRODUCTION

### **Introduction:**

Mango Tree Investment Co Limited proposes to establish an upscale apartment hotel in Dar-es-salaam, Tanzania, with an initial capital investment of \$2,000,000 USD. The project aims to meet the growing demand for premium accommodation in the region and contribute to the local economy through job creation and tourism development.

### **Mission and Vision:**

Our mission is to provide a luxurious and comfortable living experience for both business and leisure travelers. We envision becoming a leading player in the hospitality industry, renowned for our commitment to exceptional service, sustainability, and community engagement.

### **Investment Overview:**

The capital investment of \$2,000,000 Two Million United States Dollars will be strategically allocated across various aspects of the project, including land acquisition, construction, permits, staffing, marketing, and operational setup. The investment is projected to yield substantial returns within the first five years.

### **Location:**

Situated in Dar-es-salaam, our prime location offers easy accessibility and proximity to key attractions, businesses, and transportation hubs. The 14,562 square meters of land acquired will accommodate 100 to 200 room apartment hotel with state-of-the-art facilities.

The project is anticipated to yield foreign exchange from its very inception. Moreover, meticulous consideration has been devoted to the discernible social and associated economic benefits (net) that will accrue to the nation.

## CHAPTER II: BRIEF INTRODUCTION TO THE COMPANY

**Mango Tree Investment Co. Limited** is a limited liability private company based in Tanzania and dully registered at the Business Registration and Licensing Agency (BRELA) with the registration number **171-508-649** that was issued on **19<sup>th</sup> January 2024**. The primary objective for which the company was established is to engage in the operation and management of international hotel apartments and high-end commercial residences. Our focus is on delivering unparalleled luxury and sophistication in the hospitality and residential sectors. Nature of the Company: Private Owned Company.

**Mango Tree Investment Co. Limited** is poised to enlist an elite cadre of technical experts and a seasoned management team. We are committed to refining and

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elevating our expertise and technologies to align seamlessly with global advancements. This strategic approach ensures our ability to exert precise control over services, enabling efficient adaptation to market demands. Our robust management system is designed to ensure the seamless day-to-day operations of the company. Additionally, our organizational prowess positions us to not only meet but surpass any stringent quality control standards, making us eligible for obtaining prestigious certifications in quality management.

## CHAPTER III. BUSINESS DEVELOPMENT PLAN

### 3.1 Environment Investment of Tanzania

In our strategic pursuit of investment excellence, Mango Tree Investment Co. Limited is embarking on a transformative venture to establish an International Hotel Apartment in the vibrant city of Dar es Salaam, situated in the United Republic of Tanzania. Renowned for its scenic beauty, the city boasts seamless transportation, encompassing an international airport, berths, and an efficient expressway network. The abundance of human resources and a robust infrastructure further enhances the allure of this metropolis.

The decision to anchor our aspirations in Dar es Salaam is deeply rooted in the city's charm, coupled with its preferential investment policies, tranquil social order, and the warmth of its residents. These factors converge to craft an enviable investment environment for us. Our foray into the Hospitality industry in this locale is a deliberate choice, aligning with the city's unique attributes. Mango Tree Investment Co. Limited was established with a visionary mission – **to provide a luxurious and comfortable living experience for both business and leisure travelers that** not only harmonize with the city's industrialization policy but also contribute significantly to the progress of this captivating land.

Our strategic choice to invest in Tanzania is underpinned by a profound confidence in its optimistic market prospects. Recognizing the discerning standards set by the Tanzanian government for high-quality investors, a criterion indicative of substantial market potential, we are steadfast in our commitment to meet and exceed these expectations.

At the core of our vision is the aspiration to emerge as a frontrunner in the Tanzanian hospitality industry. This commitment goes beyond mere business objectives; it reflects our dedication to contributing positively to the local economy, fostering sustainable growth, and setting new benchmarks for excellence in the

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realm of hospitality within the Tanzanian landscape.

Our confidence in investing in Tanzania is fortified by the government's unwavering commitment to industrialization policies, offering preferential treatment to foreign investors. The proactive measures taken by the Tanzanian government to ensure socio-economic growth and maintain political stability further enhance our belief in the conducive business environment they foster.

We are cognizant of the fact that enterprises meeting the required standards and approvals stand to benefit significantly. The allure of tax exemption subsidies and the array of advantages facilitated by the Tanzania Investment Centre further amplify the appeal for discerning investors. This strategic alignment with governmental initiatives not only strengthens our resolve to invest in Tanzania but also underscores our commitment to contributing meaningfully to the country's economic development.

## **3.2 Investment Program**

After thorough exploration of the Tanzanian market, our discerning analysis has led us to a strategic decision to invest in the Hospitality Industry, specifically in Dar es Salaam. This deliberate choice is motivated by our aspiration to play a pivotal role in nurturing the growth of the local tourism industry. Our focus centers on Hotel Apartment business, envisioning a contribution to the burgeoning hospitality sector, meeting the needs of mega-city international companies, and delivering high-quality products and services. This investment endeavor is not merely a business decision; it is a commitment to elevating standards and catalyzing positive growth within the dynamic landscape of Dar es Salaam.

### **3.2.1 The total Amount of Investment**

Our committed investment in this venture stands at a substantial USD 2,000,000, entirely constituted as foreign equity. The pivotal step of finalizing the land acquisition was accomplished with the signing of the sales contract in January 2024. Presently, we are diligently progressing through the registration process within your esteemed office.

Upon successful completion of the Tanzania Investment Centre (TIC) procedures and the acquisition of requisite building permits, we are poised to initiate the construction phase promptly. As part of our meticulous planning, during the construction period, we intend to import select construction and building materials directly from China, ensuring the utilization of high-quality resources for the

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realization of our ambitious project.

## **3.3 Personnel Training Program**

Presently, our operations involve the processing of specialized building materials, a field in which China holds particular expertise and professionalism. The successful execution of our venture hinges on the proficiency of our management and production staff, who are uniquely skilled in handling the intricacies of these processes. Recognizing the critical importance of these skills, we deem it imperative to provide comprehensive professional training to our management team at various levels.

Our commitment to excellence extends beyond personnel training to encompass the procurement of cutting-edge equipment, technology, and skills, all sourced from China. These elements, currently unavailable in Tanzania, are pivotal to our operational efficiency and product quality. In the interest of strict adherence to procedures and safety regulations, especially in the operation of specialized equipment, our operating team will undergo specialized training. This strategic approach ensures not only compliance with international standards but also guarantees the seamless and safe operation of our facilities.

### **3.3.1 Elementary Training**

The onboarding process for all recruited staff will entail a comprehensive 10-day routine training course, designed to equip them with essential skills and knowledge integral to our operational ethos. The training curriculum encompasses the following key elements:

#### **1. Management Program:**

Overview of the organizational structure and management processes specific to the Construction of the International Hotel Apartment. Detailed exploration of the functions of each section within the organization.

Guidance on the appropriate channels for addressing different issues and procedural protocols.

#### **2. Work Discipline and Regulations:**

In-depth training on work discipline and regulations governing our operations.

Detailed information on personal conduct regulations within the facility.

Clear delineation of the consequences for violations of discipline and regulations, emphasizing the importance of compliance.

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## 3. Security and Environment Protection:

Training sessions on the significance of security and environmental protection.  
Practical insights into safeguarding the environment within the Construction area.  
Instruction on cultivating professional manners while performing duties.

This comprehensive training regimen reflects our commitment to fostering a highly skilled and disciplined workforce, ensuring not only the success of the Construction of the International Hotel Apartment but also creating a conducive and harmonious work environment.

### **1.1 3.3.2 Intermediate Training**

Acknowledging the nuanced responsibilities of employees at various posts within our organization, we are committed to delivering specialized training courses tailored to their roles. This intensive training program will span a duration of 120 to 180 days, ensuring a thorough and immersive learning experience for each employee. The goal is to enhance their proficiency, deepen their understanding of specific job requirements, and foster expertise that aligns seamlessly with their designated responsibilities. This bespoke training initiative reflects our dedication to nurturing a highly skilled and proficient workforce, poised to contribute effectively to the success and excellence of the International Hotel Apartment project.

#### 3.3.2.1 Training on Technical Process

In line with our commitment to excellence, an overarching technical training program will be instituted to familiarize employees with the comprehensive technical processes involved in our operations. This initiative aims to elucidate the role of each step within the process, fostering a holistic understanding among our workforce.

Specialized training sessions will be specifically designed for major operators and those stationed at crucial posts. These sessions will focus on the intricacies of operating equipment critical to our processes. Trained workers are expected not only to acquire technical proficiency in their respective roles but also to autonomously apply these skills under the guidance of their designated trainers. This approach ensures that each employee is not only well-versed in the technical intricacies of their post but also capable of independent and skillful execution, thereby contributing to the seamless and efficient functioning of the International Hotel Apartment project.

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## 3.3.2.2 Training on Secured Operation and Equipment Maintenance

The paramount focus of our training program extends beyond mere operation; it is designed to empower workers to fully comprehend the essentials of secure operation. Emphasis will be placed on providing a comprehensive understanding of equipment performance, ensuring that each worker possesses the knowledge to operate machinery with utmost security and efficiency.

Integral to this training is the imparting of skills related to regular equipment maintenance. Workers will be equipped with the necessary knowledge and practical know-how to conduct routine maintenance procedures. This approach not only enhances the longevity and performance of the machinery but also underscores our commitment to a culture of safety, reliability, and excellence in all aspects of our operations at the International Hotel Apartment.

## 3.3.2.3 Training on Management

The training program for our new management staff is meticulously crafted to instill a profound understanding of their responsibilities, uphold rigorous standards, and illuminate the intricacies of our management processes. The aim is to equip them with the requisite skills and knowledge that will enable them to navigate their roles seamlessly and contribute effectively to the success of our endeavors at the International Hotel Apartment.

This specialized training will encompass a comprehensive overview of their individual responsibilities, the standards upheld within our organization, and the intricacies of our management protocols. By fostering a deep comprehension of these facets, our new management staff will be well-prepared to execute their duties with finesse, ensuring the smooth and effective operation of the International Hotel Apartment project.

Top of Form

## 3.3.3 Advanced Training

In a strategic move to elevate the skill set of our local staff operators, we will identify individuals who have successfully completed the intermediate training, demonstrating intelligence and responsibility. These selected personnel will undergo an intensive and systematic training program in China. The objective is to cultivate their independence, proficiency, and the ability to collaborate seamlessly

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within a group or team dynamic.

This group of skilled local staff operators will serve as the driving force behind the enhancement of overall staff quality. Additionally, we will extend this opportunity to selected mid-and-high level management workers, providing them with a tailored training course in China. This initiative aims to empower them to assume leadership roles within specific departments or sectors, ensuring effective control over different steps of the entire operational process. Through these initiatives, we are poised to create a highly capable and synergized workforce for the success of the International Hotel Apartment project.

At Mango Tree Investment Co. Limited, we recognize the pivotal role of staff training as an integral aspect of our management strategy. It is not merely an ad-hoc activity but a systematically programmed effort. We are committed to executing planned and scheduled training at various stages of our management structure, ensuring a continuous development process for our workforce.

The content and outcomes of each training course will be meticulously recorded in individual profiles. These profiles will serve as a comprehensive repository of an employee's training journey, and the examination results will factor into considerations for work position promotions. This structured approach underscores our dedication to fostering a culture of continuous learning and professional growth within our organization.

### **3.3.4 Development Trend of the Enterprise**

3.3.4.1 The current architectural panorama in Tanzania has experienced notable advancements and widespread integration. As we enter this dynamic market, we introduce cutting-edge technology that stands unparalleled in its sophistication. Our company is strategically positioned to unveil state-of-the-art equipment and distinctive construction technologies tailored for international hotel apartments. This initiative is designed to meet the varied demands of the global hotel construction market.

Our developmental trajectory is intricately aligned with the pursuit of greater efficiency in the Hospitality industry, a steadfast commitment to environmental sustainability, and the establishment of heightened security standards. This commitment underscores our dedication to establishing novel benchmarks within the industry, harmonizing with the evolving needs and expectations of our

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discerning clientele on a global scale.

## 3.3.4.2 Development Trend of Professional and Scaled Production

The hospitality industry stands as one of the paramount sectors globally, playing a pivotal role in shaping the world's economic landscape. The evolving market dynamics necessitate producers to elevate their standards, emphasizing professionalism and embracing computerized advancements to align with international benchmarks. Notably, China's hospitality industry is experiencing robust growth, attaining a stature that harmonizes with global standards. This synchronized development underscores the industry's commitment to progress and adaptation, ensuring it remains at the forefront of international trends and expectations.

Our company remains in lockstep with both domestic and international peers, boasting advanced and professional equipment, distinguished by specialized technologies, and supported by a first-class management team. With the capacity for large-scale and professional production, we are well-positioned to meet the burgeoning demands of Tanzania's growing hospitality industry.

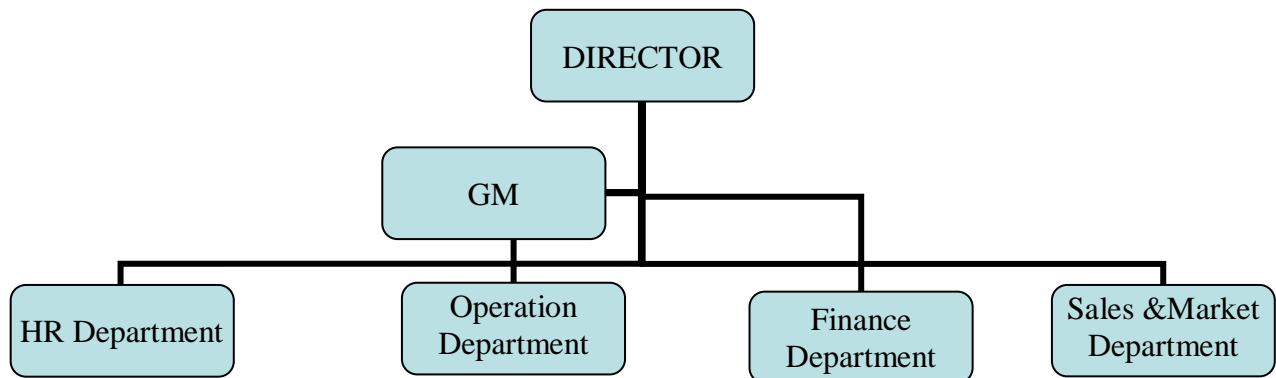
Our company boasts mature technologies and possesses cutting-edge professional equipment in this sector, enhancing our capabilities to provide top-tier products and services. Furthermore, leveraging our existing export channels and sales network, we have the potential to expand our sales channels to other countries, further contributing to the global reach of our offerings. This strategic approach solidifies our commitment to excellence and market leadership.

The cornerstone of our company's stable development lies in the overarching trend towards professionalized and scaled production. This strategic direction not only aligns with industry standards but also positions us as a key player in the market. By embracing professionalism and scalability, we fortify our foundation for sustained growth, ensuring a robust and resilient trajectory for our company's development.

## CHAPTER IV MANAGEMENT OF THE COMPANY

### 4.1 Chart of Management Structure

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## 4.2 Human Resources

Mango Tree Investment Co. Limited envisions the establishment of an exquisite international Hotel Apartment in Tanzania, with its distinguished headquarters nestled in the vibrant city of Dar es Salaam. Committed to the ethos of enduring business excellence, we endeavor to curate a workforce of unparalleled diversity, drawing individuals from diverse backgrounds to assume various roles. Concurrently, we shall enlist the expertise of accomplished professionals in nuanced technical positions, fostering a knowledge-sharing environment aimed at skillfully guiding the local workforce to seamlessly operate the state-of-the-art machinery within our newly established facilities.

Mango Tree Investment Co. Limited is strategically positioned to forge an indelible mark with the establishment of an international Hotel Apartment in Tanzania, anchoring its prestigious headquarters in the cosmopolitan hub of Dar es Salaam. Our ambitious vision extends to the creation of branch offices in prominent cities, including Arusha, Mbeya, Mwanza, and Dodoma, thereby solidifying our footprint across the nation's key urban centers.

In our unwavering commitment to enduring business sustainability and the cultivation of a refined professional ethos, we pledge to curate a workforce of diverse talents for multifaceted roles. Moreover, we shall strategically enlist experts in specialized technical domains, leveraging their expertise to facilitate the meticulous training of local personnel. This holistic strategy not only exemplifies our dedication to nurturing a highly skilled workforce but also emphasizes our positive contribution to the enrichment of the local communities within our operational landscape.

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## Organization and Management:

### Management Team:

Under the astute guidance of Mr. Wang Fengwu, our accomplished leadership team, seasoned with profound expertise in the hospitality industry, stands poised to steer the helm with effective leadership and strategic acumen.

### Organizational Structure:

The meticulously crafted organizational structure is engineered to cultivate efficiency, instill accountability, and promote seamless collaboration among staff members across all hierarchical levels.

### Key Personnel:

Our dynamic team comprises professionals with specialized expertise in hotel management, marketing, finance, and customer service, thereby elevating the collective operational competence to unparalleled heights.

The following is the allocation table of Newly Recruited Tanzanian employees

**Table 0:1 Allocation Table of the Local Employees to set up the International Hotel Apartment in Tanzania**

S/N	Year	Total	Expert Female	Expert Male	Tanzania Female	Tanzania Male
1	The first year	30	1	2	7	20
2	The second Year	35	1	1	9	24
3	The Third Year	35			10	25

Development and allocation of human resources are the most fundamental work for development of an enterprise. We would mainly consider human resource market of Tanzania in developing and allocating our human resource by a combined manner of recruiting and training to foster necessary personnel.

### 4.3 Management System

Through the business experience gained by Mr. Sun in Tanzania that the BG/T19001—2000 quality control certificate and the state CNCA—O4C—O28: 2001 **Tanzania compulsory Certificate (3C)** namely **Executive Rules of Color steel tile Compulsory Certificate, Color steel tile Products**.

At present, the company operates the standardized quality control system according

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to Director's instructions.

The application of standardized quality control system is comprehensively reflected from controlled documents, which mainly include the following:

## 4.3.1 Program Document

This is a guiding document which presents clear and explicit regulations are made on purpose, responsibility, scope of application, work procedure and quality recording.

Contents of this document mainly include 19 program documents as listed below:

- a) Management and commentary program,
- b) Document control program,
- c) Quality recording control program,
- d) Training control program,
- e) Controlling program relating customers,
- f) Procurement control program,
- g) Control program of production and service,
- h) Inspection and experiment control program,
- i) Product labeling and tracing control program,
- j) Product protection control program,
- k) Crucial and particular process control program,
- l) Supervising and measure device control program,
- m) Customer sincerity investigation and analysis program,
- n) Internal inspection and verification program,
- o) Supervision and measure program of course and product,
- p) Control program of unqualified products,
- q) Control program of data analysis,
- r) Control program on quality improvement and correctness,
- s) Control program of key components and materials.

## 4.3.2 Quality Manual

This is the legal document of quality control system of the company including concrete requirement and detailed regulations on guiding principles of quality control, target of quality control, quality management system, management responsibilities, resource management, production realization, survey analysis and improvement. This document is the criteria of establishing and executing quality control system.

## 4.3.3 Management Standard

Management standard takes management affairs as its object. It is a regulation and

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criteria of all activities of the whole staff. This standard extends detailed criteria for operation and awarding and punishing in 15 aspects including discipline, salary system, secured production rules, education and training, energy saving and so on.

## CHAPTER V. MARKET ANALYSIS

### **Market Analysis:**

#### **Target Market:**

Our primary target audience comprises both foreigners and tourists, as well as local citizens seeking an exceptionally upscale apartment experience. This strategic focus aligns with the escalating demand for premium accommodation, catering to the preferences of discerning travelers, whether local or international.

#### **Competitor Analysis:**

A thorough analysis of competitors in the region reveals a discernible gap in the market for a high-end apartment hotel, strategically positioning our venture for substantial success.

#### **Industry Trends:**

The Tanzanian hospitality sector is currently experiencing a surge in tourism, creating a favorable environment for the expansion and success of upscale accommodation options.

### **5.1 Market Demand**

Tanzania exhibits significant potential in the tourism sector. In 2022, the country witnessed a substantial increase in travel receipts, nearly doubling from USD 1,310.3 million in 2021 to USD 2,560.7 million. This growth is in tandem with the upsurge in tourist arrivals, with Tanzania welcoming 1,454,920 tourists in 2022, compared to 922,692 in 2021 and 616,491 in 2020.

## CHAPTER VI: PROCESS OF PRODUCTION

### **6.1 Project Equipment**

The hotel project list is as tabled below.

**Table 0:1 List of Material**

S/N	DESCRIPTION	HS CODE
1.	H-Beams	7216.33.90

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S/N	DESCRIPTION	HS CODE
2.	Loader(655F)	8429.51.00
3.	Reinforced Steel Bar	7214.20.00
4.	Prepainted Steel Sheets	7210.70.00
5.	Electrical hoist	8425.11.00
6.	Air compressor	8414809090
7.	Random tools	8205590000
8.	Welder	8515290000
9.	welding rod	8311100000

### CHAPTER VII: FINANCIAL PROGRAM

#### 7.1 Financial Management

At Mango Tree Investment Co. Limited, our dedicated financial team operates within a meticulous and divided system for account and cash management. Our business accounting adheres rigorously to the ISO 9000 quality management system standards. Internally, our comprehensive financial management system upholds strict work standards, overseeing assets, fund operations, contract fulfillment, and financial procedures with utmost diligence.

As we embark on the establishment of our factory in Tanzania, we commit to further standardizing our financial systems, aligning them with the laws and administrative regulations of Tanzania. This entails the creation and utilization of designated accountant items for business accounting purposes. At the conclusion of each fiscal year, we will compile a comprehensive financial report, subjecting it to audit by a recognized legal accounting firm in compliance with country regulations, ensuring transparency and adherence to the highest financial standards.

#### 7.2 Source of Fund, Estimation of Use and Pay off period

All investments originate directly from the dedicated investor and proprietor of the company. Our meticulously planned investment amounts to 2 million USD, allocated with precision: 1,000,000 USD earmarked for land acquisition, 850,000 USD allocated towards building material procurement, technical design, installation, and trial operation, while the remaining 150,000 USD is prudently reserved as a preparation fund to cover operational costs and unforeseeable expenses. We anticipate a judicious estimated payoff period of 5 years.

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## Financial Distribution/Breakdown

Description	USD
Land	1,000,000
Building Materials	800,000
Vehicles	10,000
Furniture and Fittings	10,000
Pre-expenses	20,000
Other	10,000
Working Capital	150,000
Total	2,000,000

## 7.3 Financial Projection

In alignment with our strategic market approach, rigorous market investigations, and thorough price analysis, coupled with comprehensive accounting considerations, we have formulated the following financial forecasts for our results, presented in the tables below:

**Table 0.1 Estimated Gains and Losses in US \$**

SN.	Item	2024	2025	2026	2027	2028
1	Qty(Rooms)	50	75	100	150	200
7	Occupancy	60%	65%	70%	75%	80%
8	Price (USD/year)	18000	18000	18000	18000	18000
9	Sales Amount	540,000	877,500	1,260,000	2,025,000	2,880,000
10	Total Cost	500,000	750,000	1,000,000	1,500,000	2,000,000
11	Profit before Tax	40,000	127,500	260,000	725,000	880,000
12	Income Tax	12,000	38,250	78,000	217,500	264,000

**Table 0.2 Cash Flow Statement in US \$**

Sl No.	Item	2024	2025	2026	2027	2028
1	Investment	1,500,000	1,750,000	2,000,000	2,500,000	3,000,000
2	Cash in	540,000	877,500	1,260,000	2,025,000	2,880,000
3	Purchase Payment	450,000	675,000	900,000	1,350,000	1,800,000
4	Salary	25,000	37,500	50,000	75,000	100,000
5	Operation Expenses	25,000	37,500	50,000	75,000	100,000
4	Tax	12,000	38,250	78,000	217,500	264,000

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5	Fix Assets Investment	450,000	675,000	900,000	1,350,000	1,800,000
6	Cash Surplus	28,000	89,250	182,000	507,500	616,000

	2024	2025	2026	2027	2028
Current Assets	1,500,000	1,750,000	2,000,000	2,500,000	3,000,000
Fixed Assets	450,000	675,000	900,000	1,350,000	1,800,000
Depreciation Accumulated	90,000	135,000	180,000	270,000	360,000
Equity	360,000	540,000	720,000	1,080,000	1,440,000
Liability	0	0	0	0	0
Total Assets	1,410,000	1,615,000	1,820,000	2,230,000	2,230,000

**Table 0.4 Profit & Loss Statement in USD**

	The 1 <sup>st</sup> Year	the 2 <sup>nd</sup> Year	the 3 <sup>rd</sup> Year	the 4 <sup>th</sup> Year	the 5 <sup>th</sup> Year
Indicated Fiscal Year	2024	2025	2026	2027	2028
Total Sales Amount	540,000	877,500	1,260,000	2,025,000	2,880,000
Cost of Sales	500,000	750,000	1,000,000	1,500,000	2,000,000
Total Investment	1,500,000	1,750,000	2,000,000	2,500,000	3,000,000
Productive Salary	10,000	17,500	20,000	25,000	30,000
Operation Fee	25000	37500	50,000	75,000	100,000
Salary of Management Staff	15000	20000	30000	50000	70000
Management Cost	50000	75000	100,000	150,000	200,000
Other Cost	0	0	0	0	0
Operation Income (Loss)	40000	127500	260000	725000	880,000
Profit at the End of the Year/(Loss)	28,000	89,250	182,000	507,500	616,000

### CHAPTER VIII : SOCIAL & DEVELOPMEN BENEFITS

#### 8.1 Employment creation

As previously highlighted, this project is poised to generate direct employment opportunities for over 100 local individuals, encompassing a diverse spectrum of skilled, semi-skilled, and unskilled professionals. Additionally, a select number of expatriates will be strategically employed in accordance with the specific demands of the project.

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The direct employment of over 100 individuals is anticipated to catalyze indirect employment for more than 1,000 individuals. It is evident that this project will exert a profoundly positive impact on the overall employment landscape in the country, heralding a welcomed change.

### **8.2 Inflow of foreign currency**

The majority of the output from this project is earmarked for export, yielding two significant positive effects on the country's foreign exchange reserves. Firstly, the reduction in imports of the output will result in substantial savings in foreign currency outflows. Secondly, the export of the produced output will contribute to the influx of foreign currency into the country. Consequently, this project is poised to exert a beneficial impact on the country's foreign currency reserves.

### **8.3 Positive cascading impact on the nation's economy.**

This project will have overall positive impact on the society. It will not only save the precious foreign currency reserves of the country by producing import substitute products, and by exporting the final product, but will also generate direct employment to more than 100 individuals and will provide means of livelihood to more than 1000 individuals. The cascading positive impact on the society will be too great. This project will lead to creation of national wealth. Its contribution to the exchequer will also be quite significant in terms of NSSF, PAYE, VAT and direct taxation apart from skills and development levy.

The holistic impact of this project on society is unequivocally positive. Beyond conserving the country's precious foreign currency reserves through the production of import-substitute products and export activities, it will serve as a beacon of economic prosperity. The direct employment opportunities for over 100 individuals and the means of livelihood provided to more than 1,000 individuals will create a substantial positive ripple effect. This project is envisioned to contribute significantly to the creation of national wealth, with noteworthy contributions to the exchequer through NSSF, PAYE, VAT, and direct taxation, coupled with the positive impetus on skills development and levies.

## **CHAPTER IX : CONCLUSION**

The preceding analysis highlights several benefits accruing to the country, compelling a prompt endorsement of this project as a viable and advantageous

## MANGO TREE INVESTMENT CO.LTD

endeavor.

The establishment of an international Hotel Apartment in the country will inherently enhance the value of either the tourism or hospitality industry. Given the current trajectory, the burgeoning tourism sector stands to gain substantially. Investing in an international Hotel Apartment is poised to make a direct and positive contribution to the GDP, thereby fostering overall economic growth.

This project will introduce cutting-edge technology in the relevant field, spearheading the development of a highly skilled labor force within the country. Through on-the-job training initiatives, the labor force will undergo continuous enhancement, becoming progressively more competent and proficient.

The implementation of this project will usher in state-of-the-art technology within the relevant field, concurrently facilitating the training and development of a skilled labor force within the country. Through on-the-job training initiatives, the labor force will undergo continuous refinement, progressively enhancing their competence.

All the products envisioned for manufacturing are essentially import substitutes, thereby conserving the scarce foreign currency resources of the country. Additionally, this initiative is expected to result in reduced construction costs, subsequently leading to overall cost savings and a subsequent reduction in the cost of other manufactured items.