



Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.

PRESIDENT'S OFFICE, PLANNING AND INVESTMENT
TANZANIA INVESTMENT CENTRE (TIC)
QUESTIONNAIRE FOR PROJECT REGISTRATION

Please fill/ select areas accordingly

1. Company Name: **ESAP MINING SERVICES LIMITED**

2. Respective Sector (please select one sector under which the project falls)

No.	SECTOR	CHOICE (✓)	No.	SECTOR	CHOICE (✓)
1	Agriculture		9	Human Resource	
2	Broadcasting		10	Manufacturing	✓
3	Commercial Building		11	Mining & Petroleum	
4	Computers		12	Natural Resources	
5	Construction		13	Services	
6	Economic Infrastructure		14	Telecommunication	
7	Energy		15	Tourism	
8	Finance		16	Transportation	

3. Project Objective: (e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)

TO ESTABLISH A PROJECT FOR EXPLOSIVES MANUFACTURING



Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.

4. Sources of Funding for the Project *NB:*

- ⇒ Select the currency to use in this questionnaire. It may be TSH or USD
- ⇒ Total funding under this item must be equal to the total investment breakdown under item 5 below

Funding Source	Local Equity	Foreign Equity	Local Loan	Foreign Loan	TOTAL INVESTMENT
TSH or	-	-	-	-	-
USD	434,000	-	-	-	434,000

5. Investment Breakdown

N.B:

- ⇒ Please keep using the currency as selected under item 4 above.
- ⇒ The total investment breakdown must equal the total funding under item 4 above.

Type of Asset	Amount of Investment in TSH or USD
Land and Buildings	20,000
Plant and Machinery	300,000
Vehicles	37,000
Furniture and Fittings	5,000
Pre-Expenses	7,000
Others	5,000
Working Capital	60,000
TOTAL	434,000

6. Target Markets

No.	PRODUCT	EXPECTED MARKET (SELECT BY (✓))	
		Local Market	Foreign Market
1.	Capital items	✓	✓
2.	Raw materials	✓	✓
3.	Products produced	✓	✓

7. Commencement Date: 01/11/2024

8. Implementation Period): Five Years

9. Project Capacity (e.g. tons, cubic feet/ meters, square meters, litres):

1,000,000 Kilograms/ year



Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.

10. Expected Jobs

Direct Jobs

Gender	Locals	Foreigners
M	8	0
F	7	0
TOTAL	15	0

Indirect Jobs: 150 Jobs

11. Financial Projections

Details	Year 1	Year 2	Year 3	Year 4	Year 5
Production per annum: number of items/ tons/liters/ feet or cubic meters, square meters = A	1,000,000	1,500,000	2,000,000	2,400,000	3,000,000
Price per unit (SHS or USD) = B	1.35	1.40	1.46	1.52	1.58
Sales per annum C = A*B	1,350,000	2,106,000	2,920,320	3,644,559	4,737,927
Costs of Production = D	910,486	1,365,729	1,820,972	2,185,167	2,731,458
Gross Profit E = C – D	439,514	740,271	1,099,348	1,459,393	2,006,469
Operating Costs = F	230,000	239,200	248,768	258,719	269,067
Earning Before Interest and Tax G = E – F	209,514	501,071	850,580	1,200,674	1,737,401
Tax H = 30%*G	62,854	150,321	255,174	360,202	521,220
Earning before Dividends I = G – H	146,660	350,750	595,406	840,472	1,216,181