



Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.

PRESIDENT'S OFFICE, PLANNING AND INVESTMENT  
TANZANIA INVESTMENT CENTRE (TIC)  
QUESTIONNAIRE FOR PROJECT REGISTRATION

Please fill/ select areas accordingly

1. Company Name:

..... EMOOS HILL HOTELS LIMITED .....

2. Respective Sector (please select one sector under which the project falls)

No.	SECTOR	CHOICE (✓)	No.	SECTOR	CHOICE (✓)
1	Agriculture		9	Human Resource	
2	Broadcasting		10	Manufacturing	
3	Commercial Building		11	Mining & Petroleum	
4	Computers		12	Natural Resources	
5	Construction		13	Services	
6	Economic Infrastructure		14	Telecommunication	
7	Energy		15	Tourism	✓
8	Finance		16	Transportation	

3. Project Objective: (e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)

PROVIDING ACCOMMODATION SERVICES AND OTHER  
RELATED SERVICES (HOTEL BUSINESS)

4. Sources of Funding for the Project

NB:



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- ⇨ Select the currency to use in this questionnaire. It may be TSH or USD
- ⇨ Total funding under this item must be equal to the total investment breakdown under item 5 below

Funding Source	Local Equity	Foreign Equity	Local Loan	Foreign Loan	TOTAL INVESTMENT
TSH or	2,000,000,000	—	—	—	2,000,000,000
USD	—	—	—	—	—

**5. Investment Breakdown**

**N.B:**

- ⇨ Please keep using the currency as selected under item 4 above.
- ⇨ The total investment breakdown must equal the total funding under item 4 above.

Type of Asset	Amount of Investment in TSH or USD
Land and Buildings	1,500,000,000.00
Plant and Machinery	50,000,000.00
Vehicles	100,000,000.00
Furniture and Fittings	250,000,000.00
Pre-Expenses	—
Others	—
Working Capital	100,000,000.00
<b>TOTAL</b>	<b>2,000,000,000.00</b>

**6. Target Markets**

No.	PRODUCT	EXPECTED MARKET (SELECT BY (✓))	
		Local Market	Foreign Market
1.	Capital items		
2.	Raw materials		
3.	Products produced		

7. Commencement Date: 1st January, 2006
8. Implementation Period): 2 YEARS
9. Project Capacity (e.g. tons, cubic feet/ meters, square meters, litres): \_\_\_\_\_

**10. Expected Jobs**

**Direct Jobs**

Gender	Locals	Foreigners
M	5	—



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F	15	=
TOTAL	20	=

Indirect Jobs: \_\_\_\_\_

11. Financial Projections

ATTACHED SEPARATE SHEET

Details	Year 1	Year 2	Year 3	Year 4	Year 5
Production per annum: number of items/ tons/liters/ feet or cubic meters, square meters = A					
Price per unit (SHS or USD) = B					
Sales per annum C = A*B					
Costs of Production = D					
Gross Profit E = C - D					
Operating Costs = F					
Earning Before Interest and Tax G = E - F					
Tax H = 30%*G					
Earning before Dividends I = G - H					

## FINANCIAL PROJECTION

Details	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
	2026	2027	2028	2029	2030
Occupancy rate	10%	20%	30%	55%	75%
Number of Rooms 77	92,500	92,500	92,500	92,500	92,500
Average sales per room	256,410,000	512,820,000	769,230,000	1,410,255,000	1,923,000,000
Sales per annum	195,980,000	385,300,000	572,200,000	1,016,200,000	1,360,000,000
Direct Cost	60,430,000	127,020,000	197,030,000	394,055,000	563,000,000
Gross Profit	21,038,000	38,492,500	45,400,000	58,000,000	95,482,000
Operating Cost	39,392,000	88,527,500	151,630,000	335,055,000	467,518,000
Earning Before Interest and Tax G	(11,817,600)	(26,558,250)	(45,489,000)	(100,816,500)	(140,255,400)
Taxation	27,574,400	61,969,250	106,141,000	235,238,500	327,262,600
Earning Before dividend I=G-H	23.56772357	24.76892477	25.61392561	27.94210976	29.27717109
MARGIN PROFIT %	10.75402675	12.08401583	13.7983438	16.68056486	17.01833593
NET PROFIT %					