

# **TEGASAKWE COMPANY LIMITED**

## **HOTEL INVESTMENT PROJECT BUSINESS PLAN 2024-2028**

**7 JULY 2024 DRAWN  
BY**

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## **1.0 EXECUTIVE SUMMARY**

### **1.1. Introduction**

TEGASAKWE COMPANY LIMITED is private company with BRELLA registration number 159398471 dated 22nd December, 2022 . The owners are residents of UNITED REPUBLIC OF TANZANIA intends to invest in Dodoma Tanzania.

### **1.2. Project Concepts**

TEGASAKWE COMPANY LIMITED is established with the purpose of owning and operating hotel businesses in Dodoma, Tanzania. Among its key projects are Malaika Village, located at Chinangali II Dodoma, and St. Thomas Hotel in Area C, Dodoma City, alongside several smaller lodges and bars. The Malaika Village Hotel project aims to create an innovative small commercial center featuring mini supermarkets, a mid-sized Super-Agent for CRDB and other mobile network operators (MNOs), a variety of bedroom options, restaurants, a lounge, public conveniences, a pool, a gym area, a sauna and massage service, a reception area, and conference halls. This diverse array of services is designed to cater to both local residents and tourists, offering a comprehensive hospitality experience.

In contrast, St. Thomas Hotel focuses on providing high-quality hotel rooms, a restaurant, and a top-view bar, targeting guests looking for a refined and comfortable stay in Dodoma. The key vision of TEGASAKWE COMPANY LIMITED is to become the leading provider of hospitality services in Dodoma. By delivering exceptional service and a wide range of amenities, the company aims to set a new standard in the local hospitality industry, attracting both business and leisure travelers. Through strategic investments and innovative projects, TEGASAKWE COMPANY LIMITED is poised to make a significant impact on Dodoma's hospitality sector, enhancing the city's appeal as a destination.

### **1.3. The company and the sponsors**

TEGASAKWE COMPANY LIMITED is jointly owned by Theckla Jeremia Samson and Jacob Thomas Nyaulingo. These dedicated individuals bring a wealth of experience and a shared vision for excellence in the hospitality industry. Their combined expertise and commitment to quality service form the backbone of the company, ensuring that its operations and projects are managed with professionalism and a keen eye for detail. Their leadership aims to establish TEGASAKWE COMPANY LIMITED as a reputable name in Dodoma's hotel industry, with a focus on innovation and customer satisfaction.

The project is fully sponsored through the owners' equity, with the shareholders providing the entire capital amounting to \$2,500,000. This significant investment demonstrates their confidence in the project's potential and their dedication to its success. The substantial financial backing ensures that the company has the resources necessary to develop and sustain high-quality hospitality services. This robust financial foundation will support the construction, development, and operational phases of the company's ventures, including Malaika Village and St. Thomas Hotel, thereby positioning

TEGASAKWE COMPANY LIMITED for long-term growth and success in the competitive market.

#### **1.4. Economic and Social Benefits**

- a) TEGASAKWE hotel project's goal is to increase the positive contribution to Tanzanian economy by providing a suitable center for different stakeholders to do their business and works.
- b) To provide employment during the project planning and construction.
- c) To maximize value of the company and shareholder's wealth.
- d) Generate passive income

## 2.0 PROJECT DESCRIPTION

### 2.1. Project Name

The name of the project is REDEFINING LUXURY LIVING IN DODOMA

### 2.2. Design and Layout

#### Malaika Village Hotel Design and Layout Concept

#### 1. Entrance and Reception Area:

- Grand entrance with a welcoming lobby featuring modern yet traditional African decor.
- Reception desk with a guest waiting area decorated with local artwork and comfortable seating.

#### 2. Commercial Center:

- Located near the entrance for easy access to guests and visitors.
- A variety of shops including a boutique, souvenir shop, convenience store, and a tour agency.
- Wide aisles for easy navigation, with comfortable seating areas.

#### 3. SuperAgent:

- Office for the Mobile Money Super Agent
- Office for the CRDB Super Wakala

#### 4. Lodge with 14 Rooms:

- Located in a serene part of the property, surrounded by lush gardens.
- Each room equipped with modern amenities, private balconies, and traditional decor elements.
- A communal lounge area for lodge guests with a fireplace and library.

#### 5. Hotel Cortege with 10 Houses:

- Private houses spread out in a quiet area with individual gardens.
- Each house featuring 2-3 bedrooms, a living area, kitchen, and private terrace.
- Shared facilities like a BBQ area and children's playground.

#### 6. Swimming Pool:

- Central location with a large pool surrounded by sun loungers and shaded cabanas.
- A poolside bar offering drinks and light snacks.
- A separate children's pool for family-friendly fun.

#### 7. Coffee Shop:

- Cozy indoor seating with large windows for natural light.
- Outdoor seating area with garden views.

- Offering a variety of coffees, teas, pastries, and light bites.

### **8. Bar:**

- Located near the pool and the main lodge.
- Modern design with a traditional touch, serving a wide range of beverages.
- Live music or DJ setup for evening entertainment.

### **9. Executive Treatment Area:**

- Separate wing dedicated to executive guests.
- Private check-in, lounge, and dining area.
- Additional amenities like personalized concierge services.

### **10. Sauna, Massage, and Spa:**

- Luxurious spa area with a calming ambiance.
- Individual treatment rooms, a sauna, steam room, and Jacuzzi.
- Offering a range of treatments from massages to facials and body treatments.

### **11. Other Refreshments:**

- Multiple kiosks and small cafes throughout the property offering drinks and snacks.
- Picnic areas and shaded seating throughout the gardens.

## **St. Thomas Hotel Design and Layout Concept**

### **1. Entrance and Reception Area:**

- Elegant entrance with a modern design and a spacious lobby.
- Reception desk with a concierge service.
- Comfortable seating area with contemporary decor.

### **2. 4 Floors Structure:**

- Ground floor: Reception, lobby, restaurant, and ATM facility.
- First floor: 10 normal rooms and 5 executive rooms.
- Second floor: 10 normal rooms and 5 executive rooms.
- Third floor: 5 normal rooms and 5 executive rooms.
- Fourth floor: Top view bar, 5 executive rooms, and a rooftop terrace.

### **3. Top View Bar:**

- Located on the top floor with panoramic views of the city.
- Indoor and outdoor seating areas.
- Modern bar serving a variety of cocktails, wines, and beers.

### **4. 15 Executive Rooms:**

- Spacious rooms with modern decor, located on higher floors for better views.

- Each room featuring king-size beds, work desks, and luxury bathrooms.
- Additional amenities like mini-bar, coffee maker, and complimentary high-speed internet.

#### **5. 25 Normal Rooms:**

- Comfortable rooms with all essential amenities.
- Featuring queen-size beds, work desks, and modern bathrooms.
- Complimentary high-speed internet and room service.

#### **6. Restaurant:**

- Located on the ground floor with an inviting ambiance.
- Offering a mix of local and international cuisine.
- Buffet and a la carte options available for breakfast, lunch, and dinner.

#### **7. Bank ATM Facility:**

- Easily accessible near the entrance of the hotel.
- Secure and convenient for guests to withdraw cash.

#### **8. Proximity to Airport:**

- Just 2 km from the airport, making it convenient for travelers.
- Shuttle service available for airport transfers.
- Ample parking space for guests with vehicles.

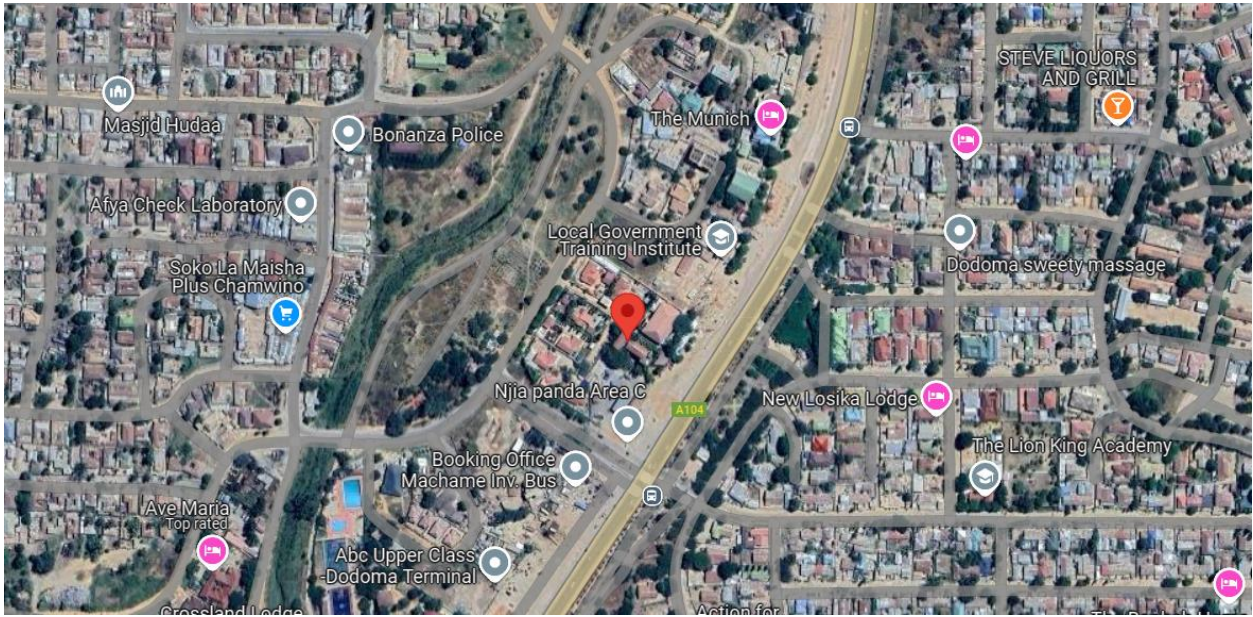
This design ensures a blend of luxury, convenience, and local charm for both Malaika Village Hotel and St. Thomas Hotel, catering to a wide range of guests' needs and preferences.

### **2.3. Location, site Description and Size of the Land**

The project will be conducted at two site Chinangali II Chamwino Dodoma this will be Malaika Village Hotel (6°08'20.2"S 36°03'23.4"E) and at Area C Dodoma City this will be St. Thomas Hotel (6°09'55.1"S 35°44'41.0"E)



Malaika Village Satellite View



St. Thomas Satellite View

**Figure: 1. showing the site location for the Malaika Vilage Hotel and St. Thomas Hotel**

#### **2.4. Management and Supervision**

TEGASAKWE COMPANY LIMITED, owner of Malaika Village Hotel and St. Thomas Hotel, is fully committed to the long-term success of its hotel business with plans for strategic expansion. The keys to this success include:

- **Property Management:** The hotel owners will personally manage the properties, ensuring immediate attention to repairs and maintenance. This hands-on approach allows for timely collection of accommodation fees and keeps the accounting ledger current and accurate.
- **Profitability Improvement:** The company aims to enhance its profitability by introducing innovative services that add value for customers. This includes forming strategic partnerships with customers and selectively expanding its business portfolio while carefully managing both costs and risks. The focus will be on improving services and pursuing both vertical and horizontal development to ensure overall growth and success.

## **2.5. Staff and Training**

TEGASAKWE COMPANY LIMITED is committed to investing in a skilled and competent team, offering competitive compensation and ongoing training to increase proficiency. During the building and construction phase, some employees, such as gardeners, farm workers, and road workers for upgrading access roads, will be hired locally to maintain the company's good relationship with the local community. For highly specialized labor, craftsmen from other parts of the country and abroad will be recruited at higher wages. Given that English is not widely spoken in Tanzania, regular English courses will be held for workers, with a dedicated English teacher to ensure proficiency in business English. The company also plans to develop a key position team by identifying skilled practitioners in the hospitality industry and training them through a "train-the-trainer" program. This approach will enable key workers to impart their knowledge and skills to the rest of the team.

The kitchen staff, responsible for both meal preparation and maintaining hygiene, must be adequately staffed to ensure timely service and cleanliness. Wait-staff should also be sufficient in number to provide exceptional service to guests, whether they choose to dine in their apartments or the restaurant. Housekeeping and laundry staff will work as a team to handle the high turnover of rooms, ensuring they are clean and well-prepared for new guests. The team leader will verify the rooms according to a specific inspection catalog before handing over the keys to new guests. Gardeners and farm workers will maintain the surrounding area, vegetable farm, and access road. During peak times such as parliamentary session, additional part-time workers will be recruited to ensure timely completion of tasks. Maintenance, carpenter workshops, and entertainment departments will be versatile, with staff skilled in upkeep, creating woodcrafts for the gift shop, and serving as tour guides. Their frequent interaction with guests necessitates moderate English proficiency. An outsourced accountant will ensure reliable financial management.

## **3.0 MARKETING RESEARCH**

### **3.1. Tourism in Dodoma**

TANZANIA'S tourism sector has earned the country 3.3 billion US dollars (about 8.25tri/-) as of December last year, special thanks to the Royal Tour film starred by President Samia Suluhu Hassan.

According to the Parliamentary Committee on Land, Natural Resources and Tourism, the earnings are equivalent to 25 per cent of all foreign exchange in the country, whereby it contribute more than 20 per cent of the country's Gross Domestic Product (GDP)

As of December last year, as per Bank of Tanzania Quarterly Economic Review of the last quarter of 2023, the number of tourists who visited the country were 1,790,301, which he said is the highest number ever recorded in the sector. In terms of employment, he said, the sector has created 1,600,000 direct employments which is equivalent to 11 per cent of all employments in the country.

The closest national park to Dodoma is Ruaha, Tanzania's second largest park after Nyerere National Park. More broadly, Ruaha is a part of the Rungwa-Kizigo-Muhesi ecosystem, which includes the

famous Rungwa Reserve (Rungwa Game Reserve) as well as Kizigo and Muhesi reserves and the MBOMIPA Wildlife Management Area. In fact, a part of Ruaha Park is located in one of the southern areas of the Dodoma region.

The northernmost area of the Dodoma region contains a part of Tarangire National Park, which is often called the "little Serengeti". Tarangire is home to a large number of elephants, for which the park is also known as "The Paradise of Elephants". These animals look very organic next to the majestic baobabs in the valley of the Tarangire River. Zebras and giraffes stroll through the trees, warthogs scurry to and fro, and herds of beautiful impalas run wild. Lions, buffalo, cheetahs, and large eland antelopes are not so rare here either, as well as many other animal species.

The Swagaswaga Game Reserve in the Dodoma region is home to elephants, warthogs, and very cute duikers - small antelopes native to sub-Saharan Africa. Many other species of antelope thrive in this park too. Another reserve here is Mkungunero Game Reserve, which is a part of the Tarangire-Manyara ecosystem, where you can see the cow antelope kongoni, giraffe gazelle (gerenuk), hyena, warthog, baboons, zebra, elephant, lion, and other animals.

### **3.2. Existing High Class Hotels in Dodoma**

There are 16 high-class hotels in Dodoma serving to their best of 5 star hotels as ranked in Booking.com site. Some of these hotels are Spring Hills Hotel, Moja Residence Hotel, FAD & Apartments Heavenly ApHEARTment, Parklane Hotel, Eastern City Hotel, Central Apartment Hotel, Morena Hotel, St. Gaspar Hotel and many others.

### **3.3. Project Demand for Hotels**

In 2016, there were 98,500 international visitors traveling to the region, with 12% arriving via Dodoma Airport, and the remaining 82% through road transport. Travelers arriving on international flights accounted for 7% of total inbound passengers Last year, European countries accounted for 61% of total overseas visitors. High season in Dodoma is considerably longer than

many land based destinations, lasting 8 months of the year. The growth in tourist numbers are both an opportunity and a threat for Dodoma. There is clearly an opportunity to use growing tourist numbers (essentially, captive markets of nature -based tourists) to further diversify and strengthen the non-beach offerings. There is also an opportunity to create new jobs in the hospitality industry, which is reportedly adding a further 2,000 rooms over the next two years, and to add to the value proposition and there by increase expenditure and length of stay. In addition, Dodoma needs to proactively influence the diversification of its accommodation stock to appeal to new markets of independent travelers.

### **3.4. The Targeted Marketing and Marketing Strategy**

#### **3.4. Targeted Marketing and Marketing Strategy**

- Facilitate conference and seminar venues tailored from small groups and individuals, and corporate institution accommodating up to 200 persons.
- Organizing fishing tourism events within Malaika Village Hotel
- Provide excellent services tailored for diplomats and public officials visiting Dodoma during parliamentary sessions.
- Develop specialized tours catering to specific interests such as ornithology, anthropology, and educational study tours.

### **3.5. Pricing Policy**

TEGASAKWE COMPANY LIMITED aims to attract both high and middle-income travelers seeking quality accommodations. During peak seasons, room rates at Malaika Village Hotel and St. Thomas Hotel will range from \$40 to \$200 per night. To encourage longer stays, the company will offer enticing promotions such as "pay 4, stay 5 nights" and special rates for extended stays, such as a 50% discount on the 4th and 5th nights.

Additionally, TEGASAKWE COMPANY LIMITED will establish competitive pricing strategies for selected international travel agencies and local tour operators, offering rates that are 15% lower than the standard rack rates based on their annual turnover. These initiatives are designed to attract a diverse clientele while maximizing occupancy rates and revenue streams for both hotel properties.

### 3.6. Project Occupancy Levels

Our pricing will be very competitive; Dodoma and Tanzania have become very touristic with rates in most places overpriced. For example on beverages, we can offer rates at 40% less than our competitors. An average double spirit/liquor with a soft drink let us say a cocktail costs \$8. - USD in most bars and restaurants, we could easily offer this same drink at \$4. – USD with a 60% profit margin. Most bars and restaurants in Dodoma charge \$2.50. - USD upwards for a local beer, which we can easily sell at \$2. – USD or under with a 60% profit margin. Restaurants are charging an average of \$14. - USD for a single meal on their menus, we can offer similar meals at an average cost of \$8. – USD. We could even offer promotional days with eat as much as you can offers starting at \$15. - USD per head and some others are charging two or three times that much. Sports and Entertainment shall have sponsorship meaning we can offer competitive rates to our customers.

Our rates will encourage visitors to book even during the low season when we shall be offering special rates and packages to target groups such as students finishing exams or low-income families and still realize a good profit. Our lower accommodation rates yet larger rooms provide the customer superior services and a wide range of free sporting, shopping and entertainment activities. No credit will be offered to customers, Credit Card payments shall be accepted at the hotel and over the internet; we intend to interest one of the local banks to install an ATM on the premises.

## **1.0 FINANCIAL EVALUATION INVESTMENT COST**

### **4.1 Proposed Financial Plans**

The proposed capital worth 2,500,000 \$ as the equity contributed by shareholders, the capital will be allocated to the land purchases cost 200,000 \$, building construction comprises the building structure and finishing cost 1,700,000 \$ and other assets cost 480,000 \$ included motor vehicles, Equipment & tools and Furniture & Fittings for 85,000 \$, 45,000 \$ and 350,000 \$ respectively. **Appendix VI.**

### **4.2 Revenue Projections**

The revenue of the project categorized on Accommodation, food & Beverages and with the services of SPA & Excursions. The number of rooms expected to be 182 rooms along with a mountain views and others with ground views. The average price per night for all suites will be 70 \$ for 1<sup>st</sup> year, 90 \$ for 2<sup>nd</sup> year, 100\$ for 3<sup>rd</sup> year, 150\$ for the 4<sup>th</sup> year and 200\$ for the 5<sup>th</sup> year. And service for SPA & Excursions estimated to generate average revenue of 350\$, 700\$ and 1000\$ per month for the first three years and \$1000 per month for the 4<sup>th</sup> and 5<sup>th</sup> year. The revenue based on Accommodation projected to be 4,586,400 \$, 5,896,800 \$, 6,552,000 \$ 9,828,000 and 13,104,000\$ for 1<sup>st</sup> year, 2<sup>nd</sup> year 3<sup>rd</sup> year, 4<sup>th</sup> year and 5<sup>th</sup> year respectively. And the revenue based on SPA \$ & Excursions projected to be 126,000 \$ for 1<sup>st</sup> year, 252,000 \$ for 2<sup>nd</sup> year, 360,000 \$ for 3<sup>rd</sup> year, 432,000\$ 4<sup>th</sup> year and 540,000\$ 5<sup>th</sup> year. **(See appendix V).**

### **4.3 Cost of Operation**

The cost of operation will be associated on Direct Expenses and Indirect Expenses as described on notes 2 (see appendix V), note 3 (see appendix V) and note 4 (see appendix V). The total operation cost (direct and indirect cost) estimated to be 1,958,412 \$, 2,342,389 \$ 4,952,099 \$, 7,756,400\$ and 11,642, 210 \$ for 1<sup>st</sup> year, 2<sup>nd</sup> year 3<sup>rd</sup> year, 4<sup>th</sup> year and 5<sup>th</sup> year respectively.

### **4.4 Financial Results**

The financial results of the project indicate the positive return with profit for the the five years consecutive by 1,927,792 \$, 2,664,488 \$, 1,371,930 \$, 1,752,520\$ and 1,401,253\$ for the 1<sup>st</sup> year, 2<sup>nd</sup> year, 3<sup>rd</sup> year, 4<sup>th</sup> year and 5<sup>th</sup> year respectively. (See appendix II).

## 5.0 APPENDIX

### 5.1. APPENDIX I

#### PROJECTED STATEMENT OF FINANCIAL POSITION

	NOTES	5th Year USD	4th Year USD	3rd Year USD	2nd Year USD	1st Year USD
<b>NON CURRENT ASSET</b>						
Net Assey Employed	Appendix VI	1,751,625	1,657,375	1,900,625	2,060,750	2,218,625
Total Non Current Asset		1,751,625	1,657,375	1,900,625	2,060,750	2,218,625
<b>Current Assets</b>						
Inventory	7	5,803,229	6,318,689	3,439,640	2,762,096	935,363
Cash & Cash Equivalent	8	8,012,836	5,578,836	5,702,835	4,256,753	2,100,000
		<b>13,816,065</b>	<b>11,897,525</b>	<b>9,142,475</b>	<b>7,018,849</b>	<b>3,035,363</b>
<b>TOTA ASSETS</b>		<b>15,567,690</b>	<b>13,554,900</b>	<b>11,043,100</b>	<b>9,079,599</b>	<b>5,253,988</b>
<b>EQUITY &amp; LIABILITIES</b>						
<b>EQUITY &amp; RESERVES</b>						
Owners Capital		2,500,000	2,500,000	2,500,000	2,500,000	2,500,000
Retained Profit		9,117,983	7,716,730	5,964,210	4,592,279	1,927,792
<b>Total Equity &amp; Reserves</b>		<b>11,617,983</b>	<b>10,216,730</b>	<b>8,464,210</b>	<b>7,092,279</b>	<b>4,427,792</b>
<b>LIABILITIES</b>						
Creditors & Accruals	6	42,000	31,000	22,800	19,200	-
Corporate Tax	5	3,907,707	3,307,170	2,556,090	1,968,120	826,196
<b>Total Liabilities</b>		<b>3,949,707</b>	<b>3,338,170</b>	<b>2,578,890</b>	<b>1,987,320</b>	<b>826,196</b>
<b>TOTAL EQUITY &amp; LIABILITIES</b>		<b>15,567,690</b>	<b>13,554,900</b>	<b>11,043,100</b>	<b>9,079,599</b>	<b>5,253,988</b>

## 5.2. APPENDIX II

### PROJECTED STATEMENT OF COMPREHENSIVE INCOME

	NOTES	5th Year USD	4th Year USD	3rd Year USD	2nd Year USD	1st Year USD
<b>Revenue</b>	<b>1</b>	13,644,000	10,260,000	6,912,000	6,148,800	4,712,400
Direct Expenses	<b>2</b>	<b>8,186,400</b>	<b>5,130,000</b>	<b>3,338,454</b>	<b>889,266</b>	<b>807,433</b>
<b>Gross Profit</b>		<b>5,457,600</b>	<b>5,130,000</b>	<b>3,573,546</b>	<b>5,259,534</b>	<b>3,904,967</b>
<b>Less: Expenses</b>						
Personnel Expenses	<b>3</b>	1,910,160	1,436,400	829,440	737,856	565,488
Administrative Expenses	<b>4</b>	1,364,400	1,026,000	622,080	553,392	424,116
Depreciation Expenses		181,250	164,000	162,125	161,875	161,375
<b>Total Expenses</b>		<b>3,455,810</b>	<b>2,626,400</b>	<b>1,613,645</b>	<b>1,453,123</b>	<b>1,150,979</b>
<b>Net Profit Before Tax</b>		2,001,790	2,503,600	1,959,901	3,806,411	2,753,988
Corporate Tax	<b>5</b>	600,537	751,080	587,970	1,141,923	826,196
<b>Profit After Tax</b>		<b>1,401,253</b>	<b>1,752,520</b>	<b>1,371,930</b>	<b>2,664,488</b>	<b>1,927,792</b>

### 5.3. APPENDIX III

#### PROJECTED STATEMENT OF CHANGES IN EQUITY

DETAILS	Owners Capital	Retained Profits	TOTAL
Beginning of YR 1	-	-	-
Equity Contributed	2,500,000		2,500,000
Profit for the Year	-	1,927,792	1,927,792
Drawings	-	-	-
<b>Ending of YR 1</b>	<b>2,500,000</b>	<b>1,927,792</b>	<b>4,427,792</b>
Beginning of YR 2	2,500,000	1,927,792	4,427,792
Equity Contributed	-	-	-
Profit for the Year	-	2,664,488	2,664,488
Drawings	-	-	-
<b>Ending of YR 2</b>	<b>2,500,000</b>	<b>4,592,279</b>	<b>7,092,279</b>
Beginning of YR 3	2,500,000	4,592,279	7,092,279
Equity Contributed	-	-	-
Profit for the Year	-	1,371,930	1,371,930
Drawings	-	-	-
<b>Ending of YR 3</b>	<b>2,500,000</b>	<b>5,964,210</b>	<b>8,464,210</b>
Beginning of YR 4	2,500,000	5,964,210	8,464,210
Equity Contributed	-	-	-
Profit for the Year	-	1,752,520	1,752,520
Drawings	-	-	-
<b>Ending of YR 4</b>	<b>2,500,000</b>	<b>7,716,730</b>	<b>10,216,730</b>

Beginning of YR 5	2,500,000	7,716,730	10,216,730
Equity Contributed	-	-	-
Profit for the Year	-	1,401,253	1,401,253
Drawings	-	-	-
<b>Ending of YR 5</b>	<b>2,500,000</b>	<b>9,117,983</b>	<b>11,617,983</b>

## 5.4. APPENDIX IV

### PROJECTED STATEMENT OF CHANGES IN CASHFLOWS

DETAILS	NOTES	5th Year USD	4th Year USD	3rd Year USD	2nd Year USD	1st Year USD
<b>Cash Flow from Operating Activities</b>						
Net Profit Before Tax		2,001,790	2,503,600	1,959,901	3,806,411	2,753,988
Add: Depreciation Expenses		181,250	164,000	162,125	161,875	161,375
		2,183,040	2,667,600	2,122,026	3,968,286	2,915,363
<b>Change in Working Capital</b>						
(Increase)/Decrease in Inventory	7	515,460	(2,879,049)	(677,544)	(1,826,733)	(935,363)
(Decrease)/Increase in Payables	6	11,000	8,200	3,600	19,200	-
Corporate Tax Paid	5	-	-	-	-	-
		<b>526,460</b>	<b>(2,870,849)</b>	<b>(673,944)</b>	<b>(1,807,533)</b>	<b>(935,363)</b>
<b>Net Cash Flow from Operating Activities</b>		<b>2,709,500</b>	<b>(203,249)</b>	<b>1,448,082</b>	<b>2,160,753</b>	<b>1,980,000</b>
<b>Cash flows from Investing Activities</b>						
Acquisitions of Fixed Assets		(87,000)	(15,000)	(2,000)	(4,000)	(2,380,000)
<b>Net Cash Flow from Investing Activities</b>		<b>(87,000)</b>	<b>(15,000)</b>	<b>(2,000)</b>	<b>(4,000)</b>	<b>(2,380,000)</b>
<b>Cash flow from Financing Activities</b>						
Owners Capital Contributed		-	-	-	-	2,500,000
Drawings		-	-	-	-	-
<b>Net Cash Flow from Financing Activities</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,500,000</b>
<b>Cash and Cash Equivalent Balances</b>		<b>2,622,500</b>	<b>(218,249)</b>	<b>1,446,082</b>	<b>2,156,753</b>	<b>2,100,000</b>
<b>Balance as at 1st January</b>		5,484,586	5,702,835	4,256,753	2,100,000	-
<b>Cash and Cash Equivalent at the End of the Year</b>		<b>8,107,086</b>	<b>5,484,586</b>	<b>5,702,835</b>	<b>4,256,753</b>	<b>2,100,000</b>

## 5.5. APPENDIX V

### NOTES

	<b>DETAILS</b>	<b>5th Year USD</b>	<b>4th Year USD</b>	<b>3rd Year USD</b>	<b>2nd Year USD</b>	<b>1st Year USD</b>
<b>NOTE 1</b>	<b>Revenue</b>					
	Accommodation, food and Beverages	13,104,000	9,828,000	6,552,000	5,896,800	4,586,400
	SPA & Excursions	540,000	432,000	360,000	252,000	126,000
		<b>13,644,000</b>	<b>10,260,000</b>	<b>6,912,000</b>	<b>6,148,800</b>	<b>4,712,400</b>
<b>NOTE 2</b>	<b>Direct Expenses</b>					
	Garden & Cleaning Expenses	502,201	314,704	204,800	58,000	55,000
	Food & Beverages stuffs	4,119,617	2,581,554	1,680,000	455,000	412,000
	Security Expenses	351,541	220,293	143,360	37,333	30,933
	Fuel Expenses	768,995	481,890	313,600	79,000	68,000
	Electricity Expenses	1,059,330	663,828	432,000	119,800	118,700
	SPA Materials	768,995	481,890	313,600	70,000	61,000
	Generators Running	184,143	115,393	75,094	18,133	12,800
	Water Expenses	431,579	270,449	176,000	52,000	49,000

	<b>8,186,400</b>	<b>5,130,000</b>	<b>3,338,454</b>	<b>889,266</b>	<b>807,433</b>
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**NOTE 3 Personnel Expenses**

Salaries & Wages	1,614,220	1,213,859	700,935	623,540	477,877
Statutory Contributions	161,422	121,386	70,094	62,354	47,788
Work and Resident Permits	134,518	101,155	58,411	51,962	39,823
	<b>1,910,160</b>	<b>1,436,400</b>	<b>829,440</b>	<b>737,856</b>	<b>565,488</b>

**NOTE 4 Administrative Expenses**

Consultation fees	54,423	40,925	24,814	22,074	16,917
Marketing Expenses	50,797	38,199	23,160	20,603	15,790
Printing & Stationery	54,423	40,925	24,814	22,074	16,917
Telephone & Internet Charges	355,568	267,380	162,117	144,216	110,526
Carriage and Transportation	89,799	67,527	40,942	36,422	27,913
Hotel Taxes and Rates	360,555	271,129	164,390	146,239	112,076
DSTV subscription	71,431	53,714	32,568	28,972	22,204
Housekeeping and laundry materials	51,702	38,879	23,573	20,970	16,071
Kitchen equipments	46,124				14,337

		34,684	21,030	18,708	
Article and decoration	84,356	63,434	38,461	34,214	26,222
Vehicle repairs and maintenance	74,832	56,272	34,119	30,351	23,261
Business License and Permit	35,919	27,011	16,377	14,569	11,165
Bank charges	34,470	25,921	15,716	13,981	10,715
	<b>1,364,400</b>	<b>1,026,000</b>	<b>622,080</b>	<b>553,392</b>	<b>424,116</b>

**NOTE 5 Taxation**

Profit Before Tax	2,001,790	2,503,600	1,959,901	3,806,411	2,753,988
<b>Tax Rate 30%</b>	600,537	751,080	587,970	1,141,923	826,196
Less Tax Paid	-	-	-	-	-
Opening Balance Adjustment	3,307,170	2,556,090	1,968,120	826,196	-
<b>Tax Payable/Refundable</b>	<b>3,907,707</b>	<b>3,307,170</b>	<b>2,556,090</b>	<b>1,968,120</b>	<b>826,196</b>

**NOTE 6 Trade Creditors**

Trade Creditors	42,000	31,000	22,800	19,200	-
	<b>42,000</b>	<b>31,000</b>	<b>22,800</b>	<b>19,200</b>	-

**NOTE 7 Inventory**

Food, Beverages & House keeping items	5,803,229	6,318,689	3,439,640	2,762,096	935,363
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	5,803,229	6,318,689	3,439,640	2,762,096	935,363
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**NOTE 8 Cash & Cash Equivalents**

Cash In Hand and at Bank	8,012,836	5,578,836	5,702,835	4,256,753	2,100,000
	<b>8,012,836</b>	<b>5,578,836</b>	<b>5,702,835</b>	<b>4,256,753</b>	<b>2,100,000</b>

**NOTE 9. CAPITAL COMMITMENTS**

The company had no capital commitments at balance sheet date

**NOTE 10. CONTINGENT LIABILITIES**

The Company had no contingent liabilities as at balance sheet date.

**NOTE 11. COMPARATIVE FIGURES**

Previous year's figures have been grouped whenever considered necessary in order to make comparable with current year figure's.

## 5.6. APPENDIX VI

### PROJECTED FIXED ASSETS

<b>DETAILS</b>	<b>Land USD</b>	<b>Building USD</b>	<b>Motor Vehicles USD</b>	<b>Equipment &amp; Tools USD</b>	<b>Furniture and Fittings USD</b>	<b>TOTAL</b>
<b>COST</b>						
Beginning of YR 1	200,000	1,700,000	85,000	45,000	350,000	2,380,000
Additions	-	-	-	-	-	-
Disposal	-	-	-	-	-	-
<b>Ending of YR 1</b>	<b>200,000</b>	<b>1,700,000</b>	<b>85,000</b>	<b>45,000</b>	<b>350,000</b>	<b>2,380,000</b>
<b>DEPRECIATION</b>						
Beginning of YR 1	-	-	-	-	-	-
Charge for the year	10,000	85,000	17,000	5,625	43,750	161,375
Ending of YR 1	<b>10,000</b>	<b>85,000</b>	<b>17,000</b>	<b>5,625</b>	<b>43,750</b>	<b>161,375</b>
<b>BOOK VALUE</b>						
As at Beginning of YR 1						
1	<b>200,000</b>	<b>1,700,000</b>	<b>85,000</b>	<b>45,000</b>	<b>350,000</b>	<b>2,380,000</b>

As at Ending YR 1	<b>190,000</b>	<b>1,615,000</b>	<b>68,000</b>	<b>39,375</b>	<b>306,250</b>	<b>2,218,625</b>
<b>COST</b>						
Beginning of YR 2	200,000	1,700,000	85,000	45,000	350,000	2,380,000
Additions	-	-	-	2,000	2,000	4,000
Disposal	-	-	-	-	-	-
<b>Ending of YR 2</b>	<b>200,000</b>	<b>1,700,000</b>	<b>85,000</b>	<b>47,000</b>	<b>352,000</b>	<b>2,384,000</b>
<b>DEPRECIATION</b>						
Beginning of YR 2	10,000	85,000	17,000	5,625	43,750	161,375
Charge for the year	10,000	85,000	17,000	5,875	44,000	161,875
Ending of YR 2	<b>20,000</b>	<b>170,000</b>	<b>34,000</b>	<b>11,500</b>	<b>87,750</b>	<b>323,250</b>
<b>BOOK VALUE</b>						
As at Beginning of YR 2	<b>190,000</b>	<b>1,615,000</b>	<b>68,000</b>	<b>39,375</b>	<b>306,250</b>	<b>2,218,625</b>
As at Ending YR 2	<b>180,000</b>	<b>1,530,000</b>	<b>51,000</b>	<b>35,500</b>	<b>264,250</b>	<b>2,060,750</b>
<b>COST</b>						
Beginning of YR 3	200,000	1,700,000	85,000	47,000	352,000	2,384,000
Additions	-	-	-	1,000	1,000	2,000
Disposal	-	-	-	-	-	-
<b>Ending of YR 3</b>	<b>200,000</b>	<b>1,700,000</b>	<b>85,000</b>	<b>48,000</b>		<b>2,386,000</b>

**353,000**

**DEPRECIATION**

Beginning of YR 3	<b>20,000</b>	<b>170,000</b>	<b>34,000</b>	<b>11,500</b>	<b>87,750</b>	<b>323,250</b>
Charge for the year	10,000	85,000	17,000	6,000	44,125	162,125
Ending of YR 3	<b>30,000</b>	<b>255,000</b>	<b>51,000</b>	<b>17,500</b>	<b>131,875</b>	<b>485,375</b>

**BOOK VALUE**

As at Beginning of YR 3	<b>180,000</b>	<b>1,530,000</b>	<b>51,000</b>	<b>35,500</b>	<b>264,250</b>	<b>2,060,750</b>
As at Ending YR 3	<b>170,000</b>	<b>1,445,000</b>	<b>34,000</b>	<b>30,500</b>	<b>221,125</b>	<b>1,900,625</b>

**COST**

Beginning of YR 4	200,000	1,700,000	85,000	48,000	353,000	2,386,000
Additions	-	-	-	5,000	10,000	15,000
Disposal	-	-	-	-	-	-
<b>Ending of YR 4</b>	<b>200,000</b>	<b>1,700,000</b>	<b>85,000</b>	<b>53,000</b>	<b>363,000</b>	<b>2,401,000</b>

**DEPRECIATION**

Beginning of YR 4	30,000	255,000	51,000	17,500	131,875	485,375
Charge for the year	10,000	85,000	17,000	6,625	45,375	164,000
Ending of YR 4	<b>40,000</b>	<b>340,000</b>	<b>68,000</b>	<b>24,125</b>	<b>177,250</b>	<b>649,375</b>

**BOOK VALUE**

As at Beginning of YR 4	170,000	1,445,000	34,000	30,500	221,125	1,900,625
As at Ending YR 4	160,000	1,360,000	17,000	28,875	185,750	1,751,625
<b>COST</b>						
Beginning of YR 5	200,000	1,700,000	85,000	53,000	363,000	2,401,000
Additions	-	-	85,000	2,000		87,000
Disposal						
<b>Ending of YR 5</b>	<b>200,000</b>	<b>1,700,000</b>	<b>170,000</b>	<b>55,000</b>	<b>363,000</b>	<b>2,488,000</b>
<b>DEPRECIATION</b>						
Beginning of YR 5	40,000	340,000	68,000	24,125	177,250	649,375
Charge for the year	10,000	85,000	34,000	6,875	45,375	181,250
Ending of YR 4	<b>50,000</b>	<b>425,000</b>	<b>102,000</b>	<b>31,000</b>	<b>222,625</b>	<b>830,625</b>
<b>BOOK VALUE</b>						
As at Beginning of YR 5	160,000	1,360,000	17,000	28,875	185,750	1,751,625
As at Ending YR 5	150,000	1,275,000	68,000	24,000	140,375	1,657,375