



**Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.**

**PRESIDENT’S OFFICE, PLANNING AND INVESTMENT  
TANZANIA INVESTMENT CENTRE (TIC)  
QUESTIONNAIRE FOR PROJECT REGISTRATION**

*Please fill/ select areas accordingly*

1. Company Name:

ENGOITOI LIMITED  
.....

2. Respective Sector (please select one sector under which the project falls)

No.	SECTOR	CHOICE (✓)	No.	SECTOR	CHOICE (✓)
1	Agriculture		9	Human Resource	
2	Broadcasting		10	Manufacturing	
3	Commercial Building		11	Mining & Petroleum	
4	Computers		12	Natural Resources	
5	Construction		13	Services	
6	Economic Infrastructure		14	Telecommunication	
7	Energy		15	Tourism	✓
8	Finance		16	Transportation	

3. Project Objective: (e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)

1. To carry on business of hotel, restaurant, bar, cafe, motel, lodges, holiday camp, apartment, in the most luxurious way.

2. To provide top notch service, unparalleled value to our guests and provide the best travel experience and success to our stakeholders

4. Sources of Funding for the Project

**NB:**



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- ⇒ Select the currency to use in this questionnaire. It may be TSH or USD
- ⇒ Total funding under this item must be equal to the total investment breakdown under item 5 below

Funding Source	Local Equity	Foreign Equity	Local Loan	Foreign Loan	TOTAL INVESTMENT
TSH or					
USD	1.4M USD				950,000

**5. Investment Breakdown**

**N.B:**

- ⇒ Please keep using the currency as selected under item 4 above.
- ⇒ The total investment breakdown must equal the total funding under item 4 above.

Type of Asset	Amount of Investment in TSH or USD
Land and Buildings	1.4M USD
Plant and Machinery	150,000 usd
Vehicles	300,000 USD
Furniture and Fittings	160,000 USD
Pre-Expenses	20,000 USD
Others	20,000 usd
Working Capital	100,000 usd
<b>TOTAL</b>	<b>2.15M USD</b>

**6. Target Markets**

No.	PRODUCT	EXPECTED MARKET (SELECT BY (✓))	
		Local Market	Foreign Market
1.	Capital items	Tick	Tick
2.	Raw materials	Tick	
3.	Products produced	Tick	Tick

**7. Commencement Date:**

August 2024

**8. Implementation Period):** FIVE YEARS TO BE BUILT IN PHASES

**9. Project Capacity (e.g. tons, cubic feet/ meters, square meters, litres):**

20 Self Contained Ensuite Bedrooms accomodating up to sixty guests at per

**10. Expected Jobs**

**Direct Jobs**

Gender	Locals	Foreigners
M	7	2



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F	5	1
<b>TOTAL</b>	12	3

**Indirect Jobs:** 5

### 11. Financial Projections

Details	Year 1	Year 2	Year 3	Year 4	Year 5
Production per annum: number of items/ tons/liters/ feet or cubic meters, square meters = A	4321	4394	4467	4538	4592
Price per unit (SHS or USD) = B	275	275	275	275	275
Sales per annum C = A*B	1.188M	1.208M	1.228M	1.248M	1.263M
Costs of Production = D	161K	175K	190K	205K	220K
Gross Profit E = C – D	1.026M	1.032M	1.037M	1.043M	1.043M
Operating Costs = F	162K	162K	170K	178K	185K
Earning Before Interest and Tax G = E – F	864,213	870K	867K	865K	858K
Tax H = 30%*G	259,254	261K	260K	260K	257K
Earning before Dividends I = G – H	604,949	609K	607K	606K	601K