



Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.

**PRESIDENT'S OFFICE, PLANNING AND INVESTMENT
TANZANIA INVESTMENT CENTRE (TIC)
QUESTIONNAIRE FOR PROJECT REGISTRATION**

Please fill/ select areas accordingly

1. Company Name:

.....MPANGILE SOUTHERN HARDWARE & COMPANY LIMITED.....

2. Respective Sector (please select one sector under which the project falls)

No.	SECTOR	CHOICE (✓)	No.	SECTOR	CHOICE (✓)
1	Agriculture		9	Human Resource	
2	Broadcasting		10	Manufacturing	
3	Commercial Building		11	Mining & Petroleum	
4	Computers		12	Natural Resources	
5	Construction		13	Services	
6	Economic Infrastructure		14	Telecommunication	
7	Energy		15	Tourism	
8	Finance		16	Transportation	✓

3. Project Objective: (e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)

TRANSPORTATION PROJECT

4. Sources of Funding for the Project

NB:



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- ⇒ Select the currency to use in this questionnaire. It may be TSH or USD
- ⇒ Total funding under this item must be equal to the total investment breakdown under item 5 below

Funding Source	Local Equity	Foreign Equity	Local Loan	Foreign Loan	TOTAL INVESTMENT
TSH or	500,000,000		250,000,000		750,000,000
USD					

5. Investment Breakdown

N.B:

- ⇒ Please keep using the currency as selected under item 4 above.
- ⇒ The total investment breakdown must equal the total funding under item 4 above.

Type of Asset	Amount of Investment in TSH or USD
Land and Buildings	25,000,000 /-
Plant and Machinery	-
Vehicles	417,000,000 /-
Furniture and Fittings	20,000,000 /-
Pre-Expenses	70,000,000 /-
Others	19,500,000 /-
Working Capital	198,500,000 /-
TOTAL	750,000,000 /-

6. Target Markets

No.	PRODUCT	EXPECTED MARKET (SELECT BY (✓))	
		Local Market	Foreign Market
1.	Capital items		
2.	Raw materials		
3.	Products produced	✓	✓

7. Commencement Date:

JANUARY 2025

8. Implementation Period): 5 YEARS

9. Project Capacity (e.g. tons, cubic feet/ meters, square meters, litres):

20 TRUCKS

10. Expected Jobs

Direct Jobs

Gender	Locals	Foreigners
M	40	



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F	15	
TOTAL	55	

Indirect Jobs: 20 POSITIONS

11. Financial Projections

Details	Year 1	Year 2	Year 3	Year 4	Year 5
Production per annum: number of items/ tons/liters/ feet or cubic meters, square meters = A	20	25	30	35	40
Price per unit (SHS or USD) = B	210,000,000	220,000,000	230,000,000	240,000,000	250,000,000
Sales per annum C = A*B	4,200,000,000	5,500,000,000	6,900,000,000	8,400,000,000	10,000,000,000
Costs of Production = D	2,650,000,000	3,550,000,000	4,550,000,000	5,550,000,000	6,950,000,000
Gross Profit E = C – D	1,550,000,000	1,950,000,000	2,350,000,000	2,850,000,000	3,050,000,000
Operating Costs = F	625,000,000	530,000,000	740,000,000	850,000,000	980,000,000
Earning Before Interest and Tax G = E – F	925,000,000	1,420,000,000	1,610,000,000	2,000,000,000	2,070,000,000
Tax H = 30%*G	277,500,000	426,000,000	483,000,000	600,000,000	621,000,000
Earning before Dividends I = G – H	647,500,000	994,000,000	1,127,000,000	1,400,000,000	1,449,000,000