

## Business Case MC-Tanzania

Currency: EUR thousand

Phase Max Phases	Total 1-3						
Sales	#Prodsys	2023	2024	2025	2026	2027	2028
CI	1		450,000	1,000,000	1,500,000	2,200,000	2,500,000
IN	1		90,000	750,000	1,250,000	1,500,000	1,650,000
BD	1		90,000	500,000	800,000	1,200,000	1,300,000
Export	1		4,500	50,000	100,000	100,000	100,000

<b>Total Sales</b>		<b>634,500</b>	<b>2,300,000</b>	<b>3,650,000</b>	<b>5,000,000</b>	<b>5,550,000</b>
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CM	#Prodsys						
CI	1		157,500	400,000	600,000	880,000	1,000,000
IN	1		31,500	262,500	437,500	525,000	577,500
BD	0		22,500	175,000	280,000	420,000	455,000
Export	0		2,160	24,000	48,000	48,000	48,000
CI			35.0%	40.0%	40.0%	40.0%	40.0%
IN			35.0%	35.0%	35.0%	35.0%	35.0%
BD			25.0%	35.0%	35.0%	35.0%	35.0%
Export			48.0%	48.0%	48.0%	48.0%	48.0%

## Transport on sales already in CM

<b>Total CM II (after freight)</b>		<b>213,660</b>	<b>861,500</b>	<b>1,365,500</b>	<b>1,873,000</b>	<b>2,080,500</b>
<b>CM II %</b>		<b>34%</b>	<b>37%</b>	<b>37%</b>	<b>37%</b>	<b>37%</b>

## Selling Expenses

Salaries (6% wage inflation)	-	197,450	314,396	333,260	353,255	374,451
Sales commission (1%)	-	6,345	23,000	36,500	50,000	55,500
Car	-	42,000	85,800	87,654	89,564	91,531
Travel	-	30,250	48,110	49,253	50,431	51,644
Marketing & representation	-	14,000	22,480	22,974	23,484	24,008

<b>Selling Expenses</b>	-	<b>290,045</b>	<b>493,786</b>	<b>529,641</b>	<b>566,733</b>	<b>597,133</b>	
Unforeseen on Selling Exp	5.0%	-	14,502	24,689	26,482	28,337	29,857

<b>Sales Result</b>	-	<b>(90,887)</b>	<b>343,025</b>	<b>809,376</b>	<b>1,277,930</b>	<b>1,453,510</b>
<b>Sales Result in %</b>		<b>-14%</b>	<b>15%</b>	<b>22%</b>	<b>26%</b>	<b>26%</b>

## Production

No. of Productions:		1	2	2	2	2
Production Expenses		120,600	124,218	127,945	131,783	135,736
Labour - white collar		4	8	8	8	9

## Warehouse

No. of Warehouses		1	1	1	1	1
Warehouse expenses		-	-	-	-	-

<b>Admin Expenses</b>		15,500	15,965	16,444	16,937	17,445
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<b>Total Cost</b>		<b>136,104</b>	<b>140,191</b>	<b>144,397</b>	<b>148,729</b>	<b>153,190</b>	
Unforeseen on Costs	5.0%	-	6,805	7,010	7,220	7,436	7,660

<b>Overheads (in % on Sales)</b>	0.0%	-	-	-	-	-
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<b>EBITDA</b>	-	<b>(233,796)</b>	<b>195,824</b>	<b>657,760</b>	<b>1,121,765</b>	<b>1,292,660</b>
<b>EBITDA Margin</b>		<b>-37%</b>	<b>9%</b>	<b>18%</b>	<b>22%</b>	<b>23%</b>

## Depreciation

Investment per Plant	5	-	-	-	-	-
Investment per Production	10	7,000	7,000	7,000	7,000	7,000

<b>EBIT</b>		<b>(240,796)</b>	<b>188,824</b>	<b>650,760</b>	<b>1,114,765</b>	<b>1,285,660</b>
<b>EBIT Margin</b>		<b>-38%</b>	<b>8%</b>	<b>18%</b>	<b>22%</b>	<b>23%</b>

## Business Case MC-Tanzania

Currency: EUR thousand

**Invest**

No of customer plants	0	-	-	-	-	-
Investment per Plant	-	-	-	-	-	-
Investment per Production		70,000	-	-	-	-
<b>Total Invest / Capex</b>		<b>70,000</b>	-	-	-	-

Inventories incl. Inbound	60	69,179	236,466	375,534	514,027	570,329
Trade Receivables	90	156,452	567,123	900,000	1,232,877	1,368,493
Trade Payables	90	(103,769)	(354,699)	(563,301)	(771,041)	(855,493)
<b>Total Net Working Capital</b>		<b>121,862</b>	<b>448,890</b>	<b>712,233</b>	<b>975,863</b>	<b>1,083,329</b>
<b>in % on Sales</b>		<b>19%</b>	<b>20%</b>	<b>20%</b>	<b>20%</b>	<b>20%</b>

<b>Inc (Dec) of Net Working Capital</b>		<b>121,862</b>	<b>327,028</b>	<b>263,342</b>	<b>263,630</b>	<b>107,466</b>
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Cash Cover within Month		52,875	191,667	304,167	416,667	462,500
<b>Inc (Dec) of Cash Cover</b>		<b>52,875</b>	<b>138,792</b>	<b>112,500</b>	<b>112,500</b>	<b>45,833</b>

<b>Total Cash Flows before Taxes</b>		<b>(478,534)</b>	<b>(269,996)</b>	<b>281,917</b>	<b>745,635</b>	<b>1,139,361</b>
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**No of Staff**

Sales & Overheads		7	9	9	9	9
Labour		4	4	4	4	4
<b>Total Staff</b>		<b>11</b>	<b>13</b>	<b>13</b>	<b>13</b>	<b>13</b>

Business Case MC-Tansania

Currency: EUR thousand

Phase Max **1** Import

Sales	#Prodsys	2023	2024	2025	2026	2027	2028
CI	1		450,000	1,000,000	1,500,000	2,200,000	2,500,000
IN	1		90,000	750,000	1,250,000	1,500,000	1,650,000
BD	1		90,000	500,000	800,000	1,200,000	1,300,000
Export	1		4,500	50,000	100,000	100,000	100,000
<b>Total Sales</b>			<b>634,500</b>	<b>2,300,000</b>	<b>3,650,000</b>	<b>5,000,000</b>	<b>5,550,000</b>

CM	#Prodsys	2023	2024	2025	2026	2027	2028
CI	1	157,500	350,000	525,000	770,000	875,000	
IN	1	31,500	262,500	437,500	525,000	577,500	
BD	1	22,500	125,000	200,000	300,000	325,000	
Export	1	2,160	24,000	48,000	48,000	48,000	
CI		35.0%	35.0%	35.0%	35.0%	35.0%	35.0%
IN		35.0%	35.0%	35.0%	35.0%	35.0%	35.0%
BD		25.0%	25.0%	25.0%	25.0%	25.0%	25.0%
Export		48.0%	48.0%	48.0%	48.0%	48.0%	48.0%

Transport on sales already in CM

<b>Total CM II (after freight)</b>		<b>213,660</b>	<b>761,500</b>	<b>1,210,500</b>	<b>1,643,000</b>	<b>1,825,500</b>
<b>CM II %</b>		<b>34%</b>	<b>33%</b>	<b>33%</b>	<b>33%</b>	<b>33%</b>

Selling Expenses	Wage Inflation	6.00%	Commission	1.00%		
Salaries	-	197,450	263,516	279,327	296,087	313,852
Sales commission	-	6,345	23,000	36,500	50,000	55,500
Car	-	42,000	61,800	63,654	65,564	67,531
Travel	-	30,250	38,110	39,253	40,431	41,644
Marketing & representation	-	14,000	16,480	16,974	17,484	18,008
<b>Selling Expenses</b>	-	<b>290,045</b>	<b>402,906</b>	<b>435,709</b>	<b>469,565</b>	<b>496,534</b>
<b>Unforeseen on Selling Exp</b>	<b>5.0%</b>	<b>14,502</b>	<b>20,145</b>	<b>21,785</b>	<b>23,478</b>	<b>24,827</b>
<b>Sales Result</b>	-	<b>(90,887)</b>	<b>338,449</b>	<b>753,006</b>	<b>1,149,957</b>	<b>1,304,139</b>
<b>Margin on Sales</b>		<b>-14%</b>	<b>15%</b>	<b>21%</b>	<b>23%</b>	<b>23%</b>

Production	General Inflation:	3.00%				
No. of Productions:		1	1	1	1	1
Production Expenses		120,600	124,218	127,945	131,783	135,736
Labour - white collar		4	4	4	4	5
<b>Warehouse</b>						
No. of Warehouses		1	1	1	1	1
Warehouse expenses		-	-	-	-	-
<b>Admin Expenses</b>		15,500	15,965	16,444	16,937	17,445
<b>Total Cost</b>		<b>136,104</b>	<b>140,187</b>	<b>144,393</b>	<b>148,725</b>	<b>153,186</b>
<b>Unforeseen on Costs</b>	<b>5.0%</b>	<b>6,805</b>	<b>7,009</b>	<b>7,220</b>	<b>7,436</b>	<b>7,659</b>
<b>Overheads (in % on Sales)</b>	<b>0.0%</b>	-	-	-	-	-
<b>EBITDA</b>	-	<b>(233,796)</b>	<b>191,253</b>	<b>601,394</b>	<b>993,797</b>	<b>1,143,294</b>
<b>EBITDA Margin</b>		<b>-37%</b>	<b>8%</b>	<b>16%</b>	<b>20%</b>	<b>21%</b>

Depreciation

**Business Case MC-Tansania**

 Currency: **EUR thousand**

Investment per Plant	5	-	-	-	-	-
Investment per Production	10	7,000	7,000	7,000	7,000	7,000
<b>EBIT</b>		<b>(240,796)</b>	<b>184,253</b>	<b>594,394</b>	<b>986,797</b>	<b>1,136,294</b>
<b>EBIT Margin</b>		<b>-38%</b>	<b>8%</b>	<b>16%</b>	<b>20%</b>	<b>20%</b>
<b>Invest</b>						
<i>No of customer plants (e.g. Rea</i>	0	0.0	0.0			
Investment per plant	-	-	-	-	-	-
Plant		70,000	-	-	-	-
<b>Total Invest / Capex</b>		<b>70,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Inventories incl. Inbound	60	69,179	252,904	401,014	551,836	612,247
Trade Receivables	90	156,452	567,123	900,000	1,232,877	1,368,493
Trade Payables	90	(103,769)	(379,356)	(601,521)	(827,753)	(918,370)
<b>Total Net Working Capital</b>		<b>121,862</b>	<b>440,671</b>	<b>699,493</b>	<b>956,959</b>	<b>1,062,370</b>
<b>in % on Sales</b>		<b>19%</b>	<b>19%</b>	<b>19%</b>	<b>19%</b>	<b>19%</b>
<b>Inc (Dec) of Net Working Capital</b>		<b>121,862</b>	<b>318,809</b>	<b>258,822</b>	<b>257,466</b>	<b>105,411</b>
Cash Cover within Month		52,875	191,667	304,167	416,667	462,500
<b>Inc (Dec) of Cash Cover</b>		<b>52,875</b>	<b>138,792</b>	<b>112,500</b>	<b>112,500</b>	<b>45,833</b>
<b>Total Cash Flows before Taxes</b>		<b>(478,534)</b>	<b>(266,348)</b>	<b>230,072</b>	<b>623,831</b>	<b>992,050</b>
<b>No of Staff</b>						
Sales & Overheads		7	7	7	7	7
Labour		4	4	4	4	4
<b>Total Staff</b>		<b>11</b>	<b>11</b>	<b>11</b>	<b>11</b>	<b>11</b>

## Business Case MC-Tanzania

Currency: EUR thousand

Phase Max 2

Sales	#Prodsys	2023	2024	2025	2026	2027	2028
CI	0	-	-	-	-	-	-
IN	0	-	-	-	-	-	-
BD	0	-	-	-	-	-	-
Export	0	-	-	-	-	-	-
<b>Total Sales</b>		-	-	-	-	-	-

CM	#Prodsys	2023	2024	2025	2026	2027	2028
CI	0	-	50,000	75,000	110,000	125,000	
IN	0	-	-	-	-	-	-
BD	0	-	50,000	80,000	120,000	130,000	
Export	0	-	-	-	-	-	-
CI							
IN							
BD							
Export							

## Transport on sales already in CM

<b>Total CM II (after freight)</b>	-	<b>100,000</b>	<b>155,000</b>	<b>230,000</b>	<b>255,000</b>
<b>CM II %</b>					

<u>Selling Expenses</u>	<u>Wage Inflation</u>	6.00%	<u>Commission</u>	1.00%	
Salaries	-	50,880	53,933	57,169	60,599
Sales commission	-	-	-	-	-
Car	-	24,000	24,000	24,000	24,000
Travel	-	10,000	10,000	10,000	10,000
Marketing & representation	-	6,000	6,000	6,000	6,000
<b>Selling Expenses</b>	-	<b>90,880</b>	<b>93,933</b>	<b>97,169</b>	<b>100,599</b>
<b>Unforeseen on Selling Exp</b>	<b>5.0%</b>	<b>4,544</b>	<b>4,697</b>	<b>4,858</b>	<b>5,030</b>
<b>Sales Result</b>	-	<b>4,576</b>	<b>56,371</b>	<b>127,973</b>	<b>149,371</b>
<b>Margin on Sales</b>					

<u>Production</u>	<u>General Inflation:</u>	0.00%			
No. of Productions:	0	1	1	1	1
Production Expenses	-	-	-	-	-
Labour - white collar	-	4	4	4	4
<b>Warehouse</b>					
No. of additional Warehouses	0	0	0	0	0
Warehouse expenses	-	-	-	-	-
<b>Admin Expenses</b>	-	-	-	-	-
<b>Total Cost</b>	-	<b>4</b>	<b>4</b>	<b>4</b>	<b>4</b>
<b>Unforeseen on Costs</b>	<b>5.0%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Overheads (in % on Sales)</b>	<b>0.0%</b>	-	-	-	-
<b>EBITDA</b>	-	<b>4,572</b>	<b>56,366</b>	<b>127,969</b>	<b>149,367</b>
<b>EBITDA Margin</b>					

## Business Case MC-Tanzania

Currency: EUR thousand

**Depreciation**

Investment per Plant	5	-	-	-	-	-
Investment per Production	10	-	-	-	-	-

<b>EBIT</b>	-	<b>4,572</b>	<b>56,366</b>	<b>127,969</b>	<b>149,367</b>
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**EBIT Margin****Invest**

<i>No of customer plants (e.g. Rea</i>	0	0.0	0.0	0.0	0.0	0.0
Investment per plant	-	-	-	-	-	-
Investment per Production	-	-	-	-	-	-
<b>Total Invest / Capex</b>	-	-	-	-	-	-

Inventories incl. Inbound	60	-	(16,438)	(25,479)	(37,808)	(41,918)
Trade Receivables	90	-	-	-	-	-
Trade Payables	90	-	24,658	38,219	56,712	62,877
<b>Total Net Working Capital</b>	-	-	<b>8,219</b>	<b>12,740</b>	<b>18,904</b>	<b>20,959</b>

**in % on Sales**

<b>Inc (Dec) of Net Working Capital</b>	-	<b>8,219</b>	<b>4,521</b>	<b>6,164</b>	<b>2,055</b>
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Cash Cover within Month	-	-	-	-	-
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<b>Inc (Dec) of Cash Cover</b>	-	-	-	-	-
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<b>Total Cash Flows before Taxes</b>	-	<b>(3,647)</b>	<b>51,846</b>	<b>121,804</b>	<b>147,312</b>
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**No of Staff**

Sales & Overheads	-	2	2	2	2
Labour	-	-	-	-	-
<b>Total Staff</b>	-	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>

Business Case MC-Tanzania

Currency: EUR thousand

Phase Max 3

Sales	#Prodsys	2023	2024	2025	2026	2027	2028
CI	0		-	-	-	-	-
IN	0		-	-	-	-	-
BD	0		-	-	-	-	-
Export	0		-	-	-	-	-
<b>Total Sales</b>			-	-	-	-	-

CM	#Prodsys	2023	2024	2025	2026	2027	2028
CI	0		-	-	-	-	-
IN	0		-	-	-	-	-
BD	0		-	-	-	-	-
Export	0		-	-	-	-	-
CI							
IN							
BD							
Export							

Transport on sales already in CM

<b>Total CM II (after freight)</b>			-	-	-	-	-
<b>CM II %</b>							

<u>Selling Expenses</u>	<u>Wage Inflation</u>	6.00%	<u>Commission</u>	1.00%	2023	2024	2025	2026	2027	2028
Salaries					-	-	-	-	-	-
Sales commission					-	-	-	-	-	-
Car					-	-	-	-	-	-
Travel					-	-	-	-	-	-
Marketing & representation					-	-	-	-	-	-
<b>Selling Expenses</b>					-	-	-	-	-	-
<b>Unforeseen on Selling Exp</b>	10.0%				-	-	-	-	-	-

<b>Sales Result</b>					-	-	-	-	-	-
<b>Margin on Sales</b>										

<u>Production</u>	<u>General Inflation:</u>	0.00%	2023	2024	2025	2026	2027	2028
No. of Productions:			0	0	0	0	0	0
Production Expenses			-	-	-	-	-	-
Labour - white collar			-	-	-	-	-	-
<b>Warehouse</b>								
No. of Warehouses			0	0	0	0	0	0
Warehouse expenses			-	-	-	-	-	-
<b>Admin Expenses</b>			-	-	-	-	-	-
<b>Total Cost</b>			-	-	-	-	-	-
<b>Unforeseen on Costs</b>	10.0%		-	-	-	-	-	-
<b>Overheads (in % on Sales)</b>	0.0%		-	-	-	-	-	-

## Business Case MC-Tanzania

Currency: EUR thousand

<b>EBITDA</b>	-	-	-	-	-	-
<b>EBITDA Margin</b>						
<b>Depreciation</b>						
Investment per Plant	5	-	-	-	-	-
Investment per Production	10	-	-	-	-	-
<b>EBIT</b>		-	-	-	-	-
<b>EBIT Margin</b>						
<b>Invest</b>						
<i>No of customer plants (e.g. Rea</i>	0	0.0	0.0	0.0	0.0	0.0
Investment per Plant	-	-	-	-	-	-
Investment per Production						
<b>Total Invest / Capex</b>		-	-	-	-	-
Inventories incl. Inbound	60	-	-	-	-	-
Trade Receivables	90	-	-	-	-	-
Trade Payables	90	-	-	-	-	-
<b>Total Net Working Capital</b>		-	-	-	-	-
<b>in % on Sales</b>						
<b>Inc (Dec) of Net Working Capital</b>		-	-	-	-	-
Cash Cover within Month		-	-	-	-	-
<b>Inc (Dec) of Cash Cover</b>		-	-	-	-	-
<b>Total Cash Flows before Taxes</b>		-	-	-	-	-
<b>No of Staff</b>						
Sales & Overheads		-	-	-	-	-
Labour		-	-	-	-	-
<b>Total Staff</b>		-	-	-	-	-



Based on production in Germanistan

includes X% of transport costs / deliveries to customers

Phase 1

Phase 2

Phase 3

0%

0%

0%

Productsystems

Contribution Margin Assumption

	sales per kg	COGS	Phase 1			Phase 2			Phase 3	
			CM I	CM II	markup due to production	CM I	CM II	markup due to production	CM I	CM II
<b>Concrete</b>										
5 Cement-Free Mortar Systems	100	45.00	55%	55%		55%	55%		55%	55%
<b>9 Admixtures</b>										
9a Admixtures - Precast	100	70.00	30%	30%		30%	30%		30%	30%
9b Admixture - Readymix	100	65.00	35%	35%	5%	40%	40%		40%	40%
9c Admixture - Jobsite	100	70.00	30%	30%		30%	30%		30%	30%
10 Additives for Concrete Goods	100	70.00	30%	30%		30%	30%		30%	30%
11 Additions for Concrete	100	55.00	45%	45%		45%	45%		45%	45%
12 Curing Agents	100	55.00	45%	45%	5%	50%	50%		50%	50%
18 Concrete Cosmetics and Design	100	55.00	45%	45%		45%	45%		45%	45%
19 Grouts	100	55.00	45%	45%		45%	45%		45%	45%
21 Release Agents	100	55.00	45%	45%		45%	45%		45%	45%
43 Waterproofing Admixtures	100	56.00	44%	44%		44%	44%		44%	44%
44 Grinding Aids	100	55.00	45%	45%		45%	45%		45%	45%
<b>Refurbishment &amp; Protection</b>										
1 Concrete Repair	100	60.00	40%	40%		40%	40%		40%	40%
2 Surface Protection - Dispersion	100	55.00	45%	45%		45%	45%		45%	45%
3 Injection	100	55.00	45%	45%		45%	45%		45%	45%
6 Structural Strengthening	100	85.00	15%	15%		15%	15%		15%	15%
8 Surface Protection - Resin	100	55.00	45%	45%		45%	45%		45%	45%
13 Hydrophobic Agents	100	55.00	45%	45%		45%	45%		45%	45%
22 Road Resins	100	55.00	45%	45%		45%	45%		45%	45%
23 Plasters & Masonry Mortars	100	55.00	45%	45%		45%	45%		45%	45%
24 Konudur Liner Systems	100	55.00	45%	45%		45%	45%		45%	45%
25 Surface Protection - Mineral	100	55.00	45%	45%		45%	45%		45%	45%
38 Adhesives	100	55.00	45%	45%		45%	45%		45%	45%
<b>Flooring</b>										
4 Resin Flooring	100	65.00	35%	35%		35%	35%		35%	35%
<b>Waterproofing</b>										
14 Bituminous Waterproofing	100	55.00	45%	45%		45%	45%		45%	45%
15 Mineral Waterproofing	100	75.00	25%	25%	10%	35%	35%		35%	35%
16 Reactive and Dispersion Waterpr	100	55.00	45%	45%		45%	45%		45%	45%
17 Membrane Waterproofing	100	55.00	45%	45%		45%	45%		45%	45%
43 Crystallising Waterproofing	100	55.00	45%	45%		45%	45%		45%	45%
<b>Sealants</b>										
7 Sealants and Joint Profiles	100	55.00	45%	45%		45%	45%		45%	45%
42 ECI Sealants	100	55.00	45%	45%		45%	45%		45%	45%
<b>Building Finishing</b>										
20 Screeds	100	55.00	45%	45%		45%	45%		45%	45%
27 Mold Stop	100	55.00	45%	45%		45%	45%		45%	45%
28 Wood Coating	100	55.00	45%	45%		45%	45%		45%	45%
29 Landscaping and Gardening	100	55.00	45%	45%		45%	45%		45%	45%
30 Building Boards	100	55.00	45%	45%		45%	45%		45%	45%
31 Primers for Tiling Systems	100	55.00	45%	45%		45%	45%		45%	45%
32 Tile Adhesive	100	55.00	45%	45%		45%	45%		45%	45%
33 Grouts for Tiling	100	55.00	45%	45%		45%	45%		45%	45%
34 Leveling Mortars	100	55.00	45%	45%		45%	45%		45%	45%





**Investment / Capex** **Cost p.a.**

Register	
Machinery	30,000
Racking	
Laboratory	30,000
IT Costs	10,000
Processing / Settings	

**Total Cash Flow** **70,000**

Pump & Dosage Equip. & Tanks -

**Ongoing Production Expenses**

Warehouse	88,000
Rent, Taxes	-
Electricity	-
Insurances	-
Licences	3,600
Waste	-
Forklifts	25,000
Maintenance	4,000

**Total Production Expenses** **120,600**

Staff warehouse & production -  
Staff Others 4

**Total Labour** **4**

**Plant Costs** **120,604**

**Ongoing Warehouse expenses**

Rent of Warehouse  
Electricity/Gas

**Total Warehouse Expenses** -

**Ongoing Admin Expenses**

Rent of office  
external accounting / audit 4,500  
Internet Servers etc  
legal advise 6,000  
Insurance 5,000

Real Offer Product Liability Funk - 21.9.2023 2 Mio Coverage - \$40k + D.&.O +other \$20k

**Total Admin Expenses** **15,500**

**TOTAL COSTS** **136,104**

Assumed margin of 44% 1,458,457  
Volume break even 1,750,148

Break even Sales  
Volume Break even

Sr.no	Laboratory Equipment	Remarks	Germany Labor Technik	UAE Intermodal	UAE Sigma
1	Cubes 150x150 concrete	12 pieces		150	1440
2	Mortar cubes 50x50	Cubes: 6pcs.			2000
3	Compression Testing Equipment	Capacity 2000kN	15111		49800
		automatic + mounting plates			
4	Mortar mixer 5L	Ok	2948		16860
5	Vibrating table.	Model 600mm x 400. Slightly larger than this.	836		5270
6	Sieves	Sieves Diameter;400			
	Pan.				
	0.063mm,	You need sieve shaker also. Yes	86.4		
	0.125mm,		86.4		
	0.300mm,		86.4		
	0.6mm,		86.4		
	1mm,.		87.3		
	16mm,		123.3		
	25mm		123.3		
7	Sieve Shaker		870		3000
8	Slump cone + tamping rod	Ok	69		360
9	Weighing scale(220gm)	readings 0.1 max	200		1200
			21047.4		79930 in AED
					20182 in EUR

Estimated outflow of cash	Annual in USD
Rent	66900
Salary	248800
Mixing Tank	24000
Lab equipments	30000
Lawyer	6000
Audittax	4500
Cars	48000
Laptops, mobile & Furniture	10000
First order of SNF,PCE, additives & IBCs	50000
	488200
Unexpected cost	585840