



*Questionnaire for submission of business plan for project registration at*

**PRESIDENT'S OFFICE, PLANNING AND INVESTMENT  
TANZANIA INVESTMENT CENTRE (TIC)  
QUESTIONNAIRE FOR PROJECT REGISTRATION**

*Please fill/ select areas accordingly*

1. Company Name:

**SIANGA PACKAGING INDUSTRIES LIMITED**

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2. Respective Sector (please select one sector under which the project falls)

No.	SECTOR	CHOICE (✓)	No.	SECTOR	CHOICE (✓)
1	<b>Agriculture</b>		9	Human Resource	
2	Broadcasting		10	<b>Manufacturing</b>	✓
3	Commercial Building		11	Mining & Petroleum	
4	Computers		12	Natural Resources	
5	Construction		13	Services	
6	Economic Infrastructure		14	Telecommunication	
7	Energy		15	Tourism	
8	Finance		16	Transportation	

3. Project Objective: (e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)

**The company is engaging in manufacturing of packaging material for agricultural inputs such as veterinary products, foliar fertilizer and Animal Feed for Its sister company Sianga Intertrade Company Limited specialized in manufacturing of agricultural inputs including veterinary products, foliar fertilizer and Animal Feed**

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### 4. Sources of Funding for the Project

**NB:**

- ⇒ Select the currency to use in this questionnaire. It may be TSH or USD
- ⇒ Total funding under this item must be equal to the total investment breakdown under item 5 below

Funding Source	Local Equity	Foreign Equity	Local Loan	Foreign Loan	TOTAL INVESTMENT
TSH or	694,569,050		400,000,000		1,094,569,050
USD					

### 5. Investment Breakdown

**N.B:**

- ⇒ Please keep using the currency as selected under item 4 above.
- ⇒ The total investment breakdown must equal the total funding under item 4 above.

Type of Asset	Amount of Investment in TSH or USD
Land and Buildings	TSHS 412,569,050
Plant and Machinery	TSHS 300,000,000
Vehicles	TSHS 150,000,000
Furniture and Fittings	TSHS 32,000,000
Pre-Expenses	
Others	
Working Capital	TSHS 200,000,000
<b>TOTAL</b>	<b>TSHS 1,094,569,050</b>

### 6. Target Markets

No.	PRODUCT	EXPECTED MARKET (SELECT BY (√))	
		Local Market	Foreign Market
1.	Capital items		
2.	Raw materials	√	
3.	Products produced	√	

### 7. Commencement Date

**The project commenced** on 27<sup>th</sup> February, 2020 registered as a limited liability company incorporated with certificate of incorporation number 141145436

### 8. Implementation Period): N/A

### 9. Project Capacity (e.g. tons, cubic feet/ meters, square meters, litres):

**1,335.20 AREA (M2)**

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10. Expected Jobs

**Direct Jobs**

Gender	Locals	Foreigners
M	9	
F	6	
<b>TOTAL</b>	<b>15</b>	

**Indirect Jobs: 12 Casual labours and volunteers**

1. Financial Projections

Details	Year 1	Year 2	Year 3	Year 4	Year 5
Production per annum: number of items/ tons/liters/ feet or cubic meters, square meters = A	4,705	4,906	5,121	5,326	
Price per unit (SHS or USD) = B					
Sales per annum C = A*B	4,705	4,906	5,121	5,326	
Costs of Production = D	3,926	4,014	4,105	4,198	
Gross Profit E = C – D	779	892	1,016	1,128	
Operating Costs = F					
Earning Before Interest and Tax G = E – F					
Tax H = 30%*G					
Earning before Dividends I = G – H					

Details/Years	2023	2024	2025	2026	2027
<b>Revenue from :-</b>					
<i>Vertinary products &amp; packaging material</i>	2,422,296,000	2,906,755,200	3,488,106,240	4,185,727,488	4,604,300,237
<b>Total Revenue</b>	2,422,296,000	2,906,755,200	3,488,106,240	4,185,727,488	4,604,300,237
<b>Less: Expenses</b>					
<i>Operational cost</i>	1,993,486,638	1,993,486,638	1,993,486,638	1,993,486,638	1,993,486,638
<i>Man Power Costs</i>	15,600,000	15,600,000	15,600,000	15,600,000	15,600,000
<i>Indirect Costs</i>	600,000	630,000	661,500	694,575	729,304
<b>Total Cost</b>	2,009,686,638	2,009,716,638	2,009,748,138	2,009,781,213	2,009,815,942
<i>Profit before Depr &amp; Interest</i>	412,609,362	897,038,562	1,478,358,102	2,175,946,275	2,594,484,295
<b>Less: Capital Charges:-</b>					
<i>Depreciation</i>					



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	6,331,280	6,331,280	6,331,280	6,331,280	6,331,280
<i>Interest</i>	13,500,000	10,800,000	8,100,000	5,400,000	2,700,000
<i>Profit before tax</i>	392,778,082	879,907,282	1,463,926,822	2,164,214,995	2,585,453,015
<i>Levy</i>	31,422,247	70,392,583	117,114,146	173,137,200	206,836,241
<i>Net Profit</i>	361,355,835	809,514,699	1,346,812,676	1,991,077,795	2,378,616,774
<i>Retained Earnings</i>	361,355,835	1,170,870,535	2,517,683,211	4,508,761,007	6,887,377,780
<b><i>Profit Margin</i></b>	<b>15%</b>	<b>28%</b>	<b>39%</b>	<b>48%</b>	<b>52%</b>



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