



Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.

**PRESIDENT'S OFFICE, PLANNING AND INVESTMENT
TANZANIA INVESTMENT CENTRE (TIC)
QUESTIONNAIRE FOR PROJECT REGISTRATION**

Please fill/ select areas accordingly

1. Company Name:

BINELE FARM FRESH

2. Respective Sector (please select one sector under which the project falls)

No.	SECTOR	CHOICE (✓)	No.	SECTOR	CHOICE (✓)
1	Agriculture	✓	9	Human Resource	
2	Broadcasting		10	Manufacturing	
3	Commercial Building		11	Mining & Petroleum	
4	Computers		12	Natural Resources	
5	Construction		13	Services	
6	Economic Infrastructure		14	Telecommunication	
7	Energy		15	Tourism	
8	Finance		16	Transportation	

3. Project Objective: (e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)

TO ESTABLISH A PROJECT OF MIXED FARMING AND ANIMAL PRODUCT PROCESSING

4. Sources of Funding for the Project

NB:



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- ⇒ Select the currency to use in this questionnaire. It may be TSH or USD
- ⇒ Total funding under this item must be equal to the total investment breakdown under item 5 below

Funding Source	Local Equity	Foreign Equity	Local Loan	Foreign Loan	TOTAL INVESTMENT
TSH or	128,800,000	NIL	100,000,000	NIL	228,800,000
USD					

5. Investment Breakdown

N.B:

- ⇒ Please keep using the currency as selected under item 4 above.
- ⇒ The total investment breakdown must equal the total funding under item 4 above.

Type of Asset	Amount of Investment in TSH or USD
Land and Buildings	72,000,000/=
Plant and Machinery	52,000,000/=
Vehicles	39,000,000/=
Furniture and Fittings	13,000,000/=
Pre-Expenses	20,000,000/=
Others	5,200,000/=
Working Capital	26,000,000/=
TOTAL	228,800,000/=

6. Target Markets

No.	PRODUCT	EXPECTED MARKET (SELECT BY (✓))	
		Local Market	Foreign Market
1.	Capital items	✓	✓
2.	Raw materials	✓	
3.	Products produced	✓	✓

7. Commencement Date:

1st JULY, 2014

8. Implementation Period):

5 YEARS

9. Project Capacity (e.g. tons, cubic feet/ meters, square meters, litres):

GRAPES 160 TONS/YEAR AND MILK 31200 LITERS/YEAR

10. Expected Jobs

Direct Jobs

Gender	Locals	Foreigners
M	12	1



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F	8	0
TOTAL	20	1

Indirect Jobs: 100

11. Financial Projections

Details	Year 1	Year 2	Year 3	Year 4	Year 5
Production per annum: number of items/ tons/liters/ feet or cubic meters, square meters = A					
Price per unit (SHS or USD) = B					
Sales per annum C = A*B					
Costs of Production = D					
Gross Profit E = C – D					
Operating Costs = F					
Earning Before Interest and Tax G = E – F					
Tax H = 30%*G					
Earning before Dividends I = G – H					

AS PER ATTACHMENT

FINANCIAL PROJECTIONS

DETAILS	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Grapes production per Annum: Tons = A	88	144	144	160	160
Price per Ton (Shs) = B	1,500,000	1,500,000	1,550,000	1,600,000	1,600,000
Sales per annum C = A*B	132,000,000	216,000,000	223,200,000	256,000,000	256,000,000
Cost of production = D	39,600,000	64,800,000	66,960,000	76,800,000	76,800,000
Gross profit E = C - D	92,400,000	151,200,000	156,240,000	179,200,000	179,200,000
Operating Cost = F	4,620,000	7,560,000	7,812,000	8,960,000	8,960,000
Earning Before Interest and Tax G = E - F	87,780,000	143,640,000	148,428,000	170,240,000	170,240,000
Tax H = 30%*G	26,334,000	43,092,000	44,528,400	51,072,000	51,072,000
Earning Before Dividends I = G - H	61,446,000	100,548,000	103,899,600	119,168,000	119,168,000
Milk Production per annum: lters	9,000	9,600	14,400	21,600	31,200
Price per Lters	2,000	2,000	2,000	2,500	2,500
Sales per annum	18,000,000	19,200,000	28,800,000	54,000,000	78,000,000
Cost of production	7,200,000	7,680,000	11,520,000	21,600,000	31,200,000
Gross profit	10,800,000	11,520,000	17,280,000	32,400,000	46,800,000
Total Revenue	72,246,000	112,068,000	121,179,600	151,568,000	165,968,000
INVESTMENT	228,800,000	156,554,000	44,486,000	-	-
ROI	- 156,554,000	- 44,486,000	76,693,600	151,568,000	165,968,000