

# ELIANJE GENESIS COMPANY LIMITED

## BUSINESS PLAN



**ELIANJE GENESIS COMPANY LIMITED**  
**P.O.Box 51 Ruangwa, Lindi, Tanzania**

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## 1. Business Description

**ELIANJE GENESIS COMPANY LIMITED** is a dedicated mining company focused on the extraction of gold. Over the next five years, our objective is to become the leading gold mining company in the southern eastern region. We are committed to scaling our daily extraction capacity to **100 tonnes** per day, enabling us to consistently produce a minimum of 20 kilograms of gold per week.

## 2. Goals and Objectives

**Grow Extraction Capacity:** By the end of the fifth year, we aim to reach our extraction capacity goal of 100 tonnes per day. We will allocate substantial resources towards acquiring advanced mining equipment, implementing cutting-edge technology, and streamlining our processes to ensure efficient production.

**Consistent Gold Production:** Our goal is to establish a strong reputation for consistent gold production over the next five years. By maintaining a minimum weekly production of 20 kilograms of gold, we will solidify our position as a reliable and trusted supplier in the market.

**Leadership in the Southern Eastern Region:** Within the next five years, we aspire to become the unrivaled leader in the gold mining industry in the southern eastern region. Through continuous innovation, strategic partnerships, and the implementation of best practices, we will set the industry standard for operational excellence, sustainability, and community engagement.

## 3. Market Target

**World Market:** Over the next five years, we will aggressively target the global gold market. We will establish strong partnerships with international gold traders and distributors, ensuring a steady demand and market access. By consistently delivering high-quality, ethically sourced, and sustainably produced gold, we will attract buyers from around the world who value responsible mining practices.

**Tanzanian Open Market:** In parallel with the world market, we will continue to focus on the Tanzanian open market. By supplying gold to local jewelry manufacturers, investors, and other domestic buyers, we will strengthen relationships and contribute to the growth of the local economy. We will actively engage with the Tanzanian market and establish ourselves as a preferred supplier.

## 4. Operational Plan



**Advanced Mining Operations:** Over the next five years, we will heavily invest in advanced mining technologies and equipment. We will leverage state-of-the-art excavators, haul trucks, and drilling machinery to optimize our extraction processes. Continuous research and development efforts will be undertaken to explore innovative techniques that increase efficiency and productivity.

**Skilled Workforce:** Building and retaining a highly skilled workforce will be a key focus over the next five years. We will continue to recruit, train, and develop mining professionals who are experts in modern mining practices and safety protocols. Ongoing training programs will ensure that our workforce remains at the forefront of industry knowledge and expertise.

**Sustainable Practices:** Environmental sustainability will remain a core value for ELIANJE GENESIS COMPANY LIMITED. We will strengthen our commitment to responsible mining practices by implementing even more comprehensive measures over the next five years. This will include further reducing energy consumption, implementing water conservation initiatives, and actively participating in land reclamation and ecosystem restoration programs.

**Robust Infrastructure:** We will continue to develop and enhance our infrastructure to support our growing mining operations. This will involve the construction of advanced processing plants, expansion of secure storage facilities, and improvement of transportation systems. Investment in cutting-edge technology for monitoring, tracking, and optimizing mining processes will also be a priority.

## 5. Financial Plan

**Capital Investment:** To support our growth and expansion plans, we will secure the necessary capital over the next five years. This will be accomplished through a combination of equity financing, debt financing, and strategic partnerships. The funds will be allocated towards acquiring advanced mining equipment, expanding infrastructure, and covering working capital requirements.

**Revenue Streams:** Our primary revenue stream will continue to come from the sale of gold. By establishing long-term contracts with reputable gold traders and distributors, we will ensure a stable and predictable income. We will explore additional revenue opportunities through diversification, such as providing mining services to other companies and utilizing by-products of the extraction process.

**Cost Management:** We will maintain strict cost management practices to optimize our operations and maximize profitability. This will involve continuous monitoring and control of expenses related to labor, energy, equipment maintenance, and raw materials procurement. Regular audits and reviews will be conducted to identify areas for cost savings, process improvements, and efficiency enhancements.

**Financial Projections:** Based on our five-year growth plan, we project a significant increase in revenue and profitability. Specific financial projections, including revenue, expenses, and net profit, will be developed and periodically reviewed to reflect market conditions, production efficiencies, and any adjustments to our operational plan.



Elianje Genesis Company Limited, Resources with its long outstanding experience in gold mining operations and as well an established goodwill in this gold mining location (Namungo area). The gold lands, practical experience and goodwill are both in value terms amounting to USD 3 million; hence the desire to promote the Project Investment to a reputable model wherein modern gold mining techniques are going to be put in practice as illustrated down the Cash flow statement for the Company.

<b>CASHFLOW STATEMENTS</b>	<b>Dec-23</b>	<b>Dec-24</b>	<b>Dec-25</b>
	<b>TZS</b>	<b>TZS</b>	<b>TZS</b>
<b>Cash flows from Operating Activities</b>			
Profit before taxation	318,930,664.54	452,644,715.13	460,389,538.66
Add:			
Depreciation	4,752,000.00	3,920,400.00	1,372,140.00
Interest Expenses	-	-	-
<b>Operating profit before Changes in Working Capital items</b>	<b>323,682,664.54</b>	<b>456,565,115.13</b>	<b>461,761,678.66</b>
<b>Changes in Working Capital items</b>			
Decrease/(Increase) in Stock	(27,970,909.31)	(106,380,046.01)	-
Increase/(Decrease) in Creditors	500,000.00	24,586,007.00	16,140,969.00
Decrease/(Increase) in Debtors	234,000,000.00	27,400,000.00	-
Increase/(Decrease) in Provisions	-	-	-
(Increase)/Decrease in other current assets	-	-	-
Increase(Decrease) in other current liabilities	-	-	-
Increase(Decrease) in loans from other sources	-	-	624,676,765.00
<b>Change in Working Capital</b>	<b>206,529,090.69</b>	<b>(54,394,039.01)</b>	<b>640,817,734.00</b>
<b>Cash flows from operations</b>	<b>530,211,755.23</b>	<b>402,171,076.12</b>	<b>1,102,579,412.66</b>
Tax paid	95,679,199.36	135,225,664.54	62,429,318.17
Interest paid	-	-	-
<b>NET CASH FLOWS FROM OPERATING ACTIVITIES</b>	<b>434,532,555.87</b>	<b>266,945,411.58</b>	<b>1,040,150,094.49</b>
<b>Cash flows from Investing Activities</b>			
Acquisition of Fixed Asset	-	-	-
Proceeds from Disposal of Fixed asset	-	-	-
<b>NET CASH FLOWS FROM INVESTING ACTIVITIES</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Cash Flows from Financing Activities</b>			
Drawings	-	-	-
Dividends paid	-	-	-
<b>NET CASH FLOWS FROM FINANCING ACTIVITIES</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENT</b>	<b>434,532,555.87</b>	<b>266,945,411.58</b>	<b>1,040,150,094.49</b>

And here below is the Income Statement where as It details the revenue generated from sales activities and breaks down the various operating and administrative expenses incurred during the period. Operating activities costs encompass expenditures related to fuel, commissions, royalties, inspection fees, and personal protective equipment, while administration expenses cover office running costs, staff expenses, building repairs, utilities, and other administrative overheads. The net income before financing activities represents the company's earnings before accounting for any financing obligations.

<b>Income Statements</b>	<b>Dec-22</b>	<b>Dec-23</b>	<b>Dec-24</b>	<b>Dec-25</b>
	<b>TZS</b>	<b>TZS</b>	<b>TZS</b>	<b>TZS</b>
Sales	1,256,473,930.19	1,513,824,012.28	1,846,126,844.24	1,927,051,115.00
Direct Cost	908,786,538.36	1,058,761,826.57	1,210,591,825.25	1,386,565,435.00
<b>Gross profit</b>	<b>347,687,391.83</b>	<b>455,062,185.71</b>	<b>635,535,018.99</b>	<b>540,485,680.00</b>
Salaries and Wages	39,930,000.00	43,923,000.00	48,315,300.00	27,500,000.00
Brella Fees	500,000.00	225,000.00	225,000.00	225,000.00
Fuel & Lubricants	7,920,000.00	8,316,000.00	8,731,800.00	8,756,563.00
Electricity & Water Charges	3,208,402.89	3,529,243.18	3,705,705.34	1,259,939.81
Communication	5,203,440.00	5,246,802.00	5,354,000.00	2,456,764.00
Audit Fees	960,000.00	959,000.00	750,000.00	650,898.00
Seminars & Trainings	5,265,000.00	3,553,870.00	3,624,900.00	1,208,300.00
Stationaries & Office Supplies	1,486,485.00	1,297,500.00	1,323,450.00	463,500.00
Accounting Fees	1,200,000.00	1,200,000.00	1,200,000.00	400,000.00
Personal Protection Equipments	3,511,185.71	3,335,626.42	3,168,845.10	1,970,745.47
Royalties	4,125,400.00	3,403,400.00	3,743,800.00	1,185,600.00
Travel & Accomodation	5,651,514.00	4,323,500.00	4,409,800.00	3,389,876.00
Security Charges	4,752,000.00	3,564,000.00	3,920,400.00	1,372,140.00
Financial Charges	-	-	17,211,575.43	2,240,860.00
Depreciation	23,470,468.67	53,254,579.57	77,205,727.99	27,015,955.05
<b>Total operating expenses</b>	<b>107,183,896.27</b>	<b>136,131,521.17</b>	<b>182,890,303.86</b>	<b>80,096,141.34</b>
<b>Profit before interest and tax</b>	<b>240,503,495.56</b>	<b>318,930,664.54</b>	<b>452,644,715.13</b>	<b>460,389,538.66</b>
<b>Profit before tax</b>	<b>240,503,495.56</b>	<b>318,930,664.54</b>	<b>452,644,715.13</b>	<b>460,389,538.66</b>
Taxation	72,151,048.67	95,679,199.36	135,225,664.54	62,429,318.17
<b>NET PROFIT AFTER TAX</b>	<b>168,352,446.89</b>	<b>223,251,465.18</b>	<b>317,419,050.59</b>	<b>397,960,220.49</b>

## 6. Sales Forecast



In the next five years, ELIANJE GENESIS COMPANY LIMITED aims to expand its sales and capture a significant share of both the global gold market and the Tanzanian and East African markets. Our projections are based on a production capacity of 250 kilograms of gold per year.

**Global Market:** We anticipate that approximately 70% of our gold will be directed towards the global market. This represents a substantial opportunity to tap into the ever-growing global demand for gold. By establishing strong partnerships with international gold traders and distributors, we will position ourselves as a reliable and trusted supplier. Our commitment to ethically sourced and sustainably produced gold will attract buyers who value responsible mining practices.

**Tanzanian and East African Markets:** We will dedicate the remaining 30% of our gold to the local Tanzanian and broader East African markets. Tanzania has a thriving gold industry, and with our strong local presence, we will be well-positioned to cater to the domestic demand. We will supply gold to local jewelry manufacturers, investors, and other buyers who appreciate the value of locally produced gold. In the broader East African region, including neighboring countries like Kenya, Uganda, and Rwanda, there is a growing interest in gold investment. By actively engaging with these markets, we will seize opportunities for growth and expansion.

## Examples and Market Comparisons:

**Tanzanian Market:** In Tanzania, the demand for gold continues to grow due to various factors such as population growth, increased purchasing power, and the cultural significance of gold in jewelry and investments. The current average price of gold in Tanzania is around \$X per gram. With our consistent supply of high-quality gold, we aim to capture a significant market share by offering competitive prices and reliable availability.

**East African Market:** In the broader East African market, gold prices may vary slightly from country to country. For example, in Kenya, the current average price of gold is approximately \$Y per gram, while in Uganda, it is around \$Z per gram. By offering competitive prices, quality assurance, and prompt delivery, we will position ourselves as a preferred supplier in these markets. Our focus on sustainability and responsible mining practices will also resonate with buyers who prioritize ethical sourcing.

## Projections Table:

Year	Global Market Sales (%)	Tanzanian and East African Market Sales (%)
1	50%	50%
2	60%	40%
3	70%	30%
4	75%	25%
5	80%	20%

Note: The percentages in the table above represent the distribution of sales across the global market and the Tanzanian and East African markets over the course of five years. The exact revenue figures will vary based on prevailing market conditions and gold prices.

By strategically targeting both the global market and the Tanzanian and East African markets, ELIANJE GENESIS COMPANY LIMITED will diversify its customer base, mitigate risk, and maximize revenue potential. Our focus on delivering high-quality gold, competitive pricing, and ethical mining practices will differentiate us from competitors and position us for long-term success in these markets.

## 7. Sustainability and Expansion Plan



**Sustainable Mining Practices:** Our commitment to environmental sustainability will continue to be a key focus over the next five years. We will enhance and expand our responsible mining practices, striving for industry-leading standards. This includes ongoing efforts to minimize our ecological footprint, conserve natural resources, and actively engage in environmental stewardship initiatives.

**Community Engagement:** Our dedication to community engagement will remain strong. We will continue to actively engage with local communities, seeking to understand their needs and contribute to their socio-economic development. This may involve increased investment in job creation, education and healthcare programs, infrastructure development, and fostering mutually beneficial relationships.

**Expansion Strategy:** Over the next five years, we will pursue strategic expansion opportunities within Tanzania and neighboring countries. This may include acquiring additional mining rights, forming strategic partnerships, and investing in infrastructure and resources. By replicating our successful model, we will extend our reach and establish a broader presence in the gold mining industry.

### Conclusion

ELIANJE GENESIS COMPANY LIMITED is poised to achieve significant growth and become the leading gold mining company in the southern eastern region within the next five years. With a robust operational plan, solid financial projections, and a steadfast commitment to sustainability and community engagement, we are confident in our ability to execute our vision successfully. By capitalizing on market opportunities, leveraging advanced technologies, and maintaining high ethical standards, we will create long-term value for our stakeholders while contributing to the sustainable development of the gold mining industry.