

The sugarless co ltd (Australia) which I am the sole chair holder and Director has created in Australia a market for the sugarfree field since 1969..

I have also businesses in New Zealand, Singapore, Hong Kong, Malaysia which have been active for 20 years and more..

I have 4 businesses in Africa: one in Joburg, South Africa, active for about 13 years and 2 inactive due to import difficulties Kenya and Tanzania, while Zambia will be operating next year. The same with Canada and Portugal which have been delayed by Covid and now waiting for normality to come back...

Those companies are all trade mark protected and run in exactly the same model, Tanzania being partially an exception due to my presence here for the last 5 years , on and off, as per Visa requirements.

Each Satellite has a bank account , a local accountant to process all accounting Vat/gst/ taxes etc.. a lawyer to assist in case of difficulties and an agent selling goods supplied into a warehouse independent of the agent.. Commissions are paid to the agent as well as the warehouse..

However in Tanzania, sugarless is much more involved as I used a warehouse (accepted by the local authority) which will contain the sugarfree confectioneries and chocolate as all the other businesses but one part of the building has a cafe and tea Salon as well as a kitchen and an outside restaurant very exclusive as limited to only 12 people per session ( Only 3 tables available.)

Another section is the Takeaways.

The originality and I believe unique is the construction made and working now for 8 months of an Aquarium of 3000 liters with a constant supply of around 100 Tilapia.

Those Tilapia are grown from a farm in the country.

The building originally had no windows neither door and the roof was damaged. The same is now properly roofed with gutters and 3 tanks storing water for storage and security, insulation, 3 air conditioners, an appropriate laundry with washing machine (For cleaning UNIFORMS provided and table clothe, apron and serviettes).

It also has a small bedroom for the security to sleep in which is actually the sister of the Director of Happy Sister fine French restaurant.

This allow as well a saving of time as no travel is necessary for Fatma Rabii to come at work.

All the equipment was bought new from Tanzania...including a dish washer!

We also build a new toilet block , suitable for modern time, outside, for our distinguished customers.

So far we employed full time 7people in the kitchen and 2 in the Garden ( We grow lots of herbs/tomato etc.); we have a driver with his own vehicle making a total of 10 full time employees.

We pay a rent of 1 million a month and electricity of around 700k, water around 300k and we have our accountant plus 2 bank accounts.. I would say with our suppliers costing us around 3millions a month we have a labor force of around 30 involved with us...!!!

We have started manufacturing the following products:

Garlic butter/rosemary and garlic butter, brushetta butter, thyme and garlic butter, dill butter; we are also producing our own tomato paste and sauce and are making many type of other sauces which soon will be for sale on our web site being constructed right now.

We also make delightful jam/spread using local fruitl like Guava, mango etc...

We also have a patissiere( Cake maker) and I created cakes made with...UGALI! People cannot believe how good they are!

However our big hope of export is our peanuts with chili and apple vinegar as well as our cashew nut

with chili, lime and apple vinegar to be sold to our satellites as well as our other customers like Kuwait and Mauritius .

However we will need to purchase a vacuum packaging machine to pack those nuts so they stay fresher for longer...

There are alsoan even bigger opportunity to make and export sugarfree chocolate! After all this is what we do since 1969!!! We used to import Stella from Switerland..

However, we have for the time being enough to battle with, so the chocolate export will have to wait until we and the world have a stabilised environment with normality back...

W have all accounting of the above which our accountant Christina Mongi can supply..

As for what has been done multiple pictures are avaiable but our web site will already show you quite a lot... happy sister.co.tz

Have a great weekend

Jacques Vasseur

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