

Our Ref. SSF/AD33/2024

5th February 2024

Executive Director
Tanzania Investment Centre
P.O Box 938
DAR ES SALAAM.

**REF: APPLICATION OF CERTIFICATE OF INCENTIVE TO FACILITATE EXPANSION OF
TRANSPORT AND LOGISTICS OPERATIONS OF THE EACOP PROJECT**

We are writing to you with reference to our currently enclosed Certificate of Incentive
No. 0223801, which is set to expire on **29th February 2024**.

First and foremost, we express our gratitude to the Tanzania Investment Center (TIC) and particularly to the sixth phase Government, led by Her Excellency Dr. Samia Suluhu Hassan, the President of the United Republic of Tanzania, for your steadfast support and commitment to fostering an investment environment aimed at speeding Tanzania's economic development and establishing it as the premier economy in the East African Region.

As you may kindly recall, three years ago, Superstar Forwarders (SSF) emerged as a pivotal Local Content Organization in Tanzania, marking a significant milestone by becoming the first Local Content Company to have successfully qualified to participate in the East African Crude Oil Pipeline (EACOP) as the Main Logistics Contractor (MLC), in collaboration with the designated foreign JV Partner.

The selection process was highly competitive, involving more than eleven multinational organizations, which ultimately saw SSF emerge as the Main Logistics Contractor from Local Content perspective. This monumental project, of unparalleled National significance, demanded the execution of an extensive investment strategy, encompassing over 300 specialized trailers and trucks, alongside a set of ancillary equipment. To date, the total investment has reached an impressive **USD 50 Million**.

As we are writing this letter, the project's operations have taken off and are advancing smoothly, with cargo ships of line pipes being efficiently offloaded at the Port of Dar es Salaam. These pipes are then meticulously transported using specialized 18m trailers to the TIS Plant in Kahama for further preparation. Subsequently, they will be dispatched to various strategic locations stretching from Hoima, Uganda, to Chongoleani Tanga, for installation, marking another critical phase of this endeavor.

As the on-ground operations of this project are progressing well, we are pleased to share with you that the scope of the work for SSF has been expanded by the EACOP. This broadening of scope encompasses the transportation of insulated pipes from the TIS Plant to various pivotal locations spanning from Hoima, Uganda, to Chongoleani Tanga. This expansion necessitates a significant supplementary investment of **USD 20 Million** for the acquisition of additional **100 Scania trucks and 100 specialized 18m trailers together with other related cargo handling equipment and facilities**, aimed at enhancing our current logistical capabilities.

The anticipated expansion is set to generate significant additional value, catalyzing a multiplier effect that will have far-reaching benefits. By creating employment opportunities **for over 300 individuals**, it will not only boost the workforce but also contribute to enhancing Government revenue. In addition to that, this expansion will serve as a conduit for the infusion of modern technology into the local economy, driven by substantial investments in cutting-edge equipment.

Given the significant developments outlined above, we respectfully request TIC to facilitate the issuance of a new Certificate of Incentives, tailored to accommodate this vital expansion. This request comes at a critical juncture, with our current certificate, **No. 0223801**, nearing its expiration in just three weeks. **We request that the Certificate to Cover an estimated implementation period of 5 years up to year 2029**

The renewal of this certificate is essential, not just for the seamless continuation of our Project, but also for ensuring that the momentum of growth and innovation we have ignited continues swiftly.

We appreciate your expedited consideration of this request and extend our sincere thanks for your continued support and cooperation.

For and on Behalf of:

SUPER STAR FORWARDERS CO. LIMITED


S.A. Seif

Managing Director