



**Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.**

**PRESIDENT’S OFFICE, PLANNING AND INVESTMENT  
TANZANIA INVESTMENT CENTRE (TIC)  
QUESTIONNAIRE FOR PROJECT REGISTRATION**

*Please fill/ select areas accordingly*

1. Company Name:

MARGARE COMPANY LIMITED

2. Respective Sector (please select one sector under which the project falls)

| No. | SECTOR                  | CHOICE<br>(✓) | No. | SECTOR             | CHOICE<br>(✓) |
|-----|-------------------------|---------------|-----|--------------------|---------------|
| 1   | Agriculture             |               | 9   | Human Resource     |               |
| 2   | Broadcasting            |               | 10  | Manufacturing      | ✓             |
| 3   | Commercial Building     |               | 11  | Mining & Petroleum |               |
| 4   | Computers               |               | 12  | Natural Resources  |               |
| 5   | Construction            |               | 13  | Services           |               |
| 6   | Economic Infrastructure |               | 14  | Telecommunication  |               |
| 7   | Energy                  |               | 15  | Tourism            |               |
| 8   | Finance                 |               | 16  | Transportation     |               |

3. Project Objective: (e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)

SHOE MAKING, DESIGNING, HIGH QUALITY LEATHER PRODUCTS AND HIGH QUALITY CLOTHES MANUFACTURING

4. Sources of Funding for the Project

**NB:**



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- ⇒ Select the currency to use in this questionnaire. It may be TSH or USD
- ⇒ Total funding under this item must be equal to the total investment breakdown under item 5 below

| Funding Source | Local Equity  | Foreign Equity | Local Loan    | Foreign Loan | TOTAL INVESTMENT |
|----------------|---------------|----------------|---------------|--------------|------------------|
| TSH or USD     | 500,000,000/= |                | 566,820,841/= |              | 1,066,820,841/=  |

**5. Investment Breakdown**

**N.B:**

- ⇒ Please keep using the currency as selected under item 4 above.
- ⇒ The total investment breakdown must equal the total funding under item 4 above.

| Type of Asset          | Amount of Investment in TSH or USD |
|------------------------|------------------------------------|
| Land and Buildings     | 416,000,000/-                      |
| Plant and Machinery    | 102,429,300/=                      |
| Vehicles               | 75,780,841/=                       |
| Furniture and Fittings | 22,320,000/=                       |
| Pre-Expenses           | 50,350,700/=                       |
| Others                 | 100,000,000/=                      |
| Working Capital        | 300,000,000/-                      |
| <b>TOTAL</b>           | <b>1,066,820,841/=</b>             |

**6. Target Markets**

| No. | PRODUCT           | EXPECTED MARKET (SELECT BY (✓)) |                |
|-----|-------------------|---------------------------------|----------------|
|     |                   | Local Market                    | Foreign Market |
| 1.  | Capital items     |                                 | ✓              |
| 2.  | Raw materials     | ✓                               |                |
| 3.  | Products produced | ✓                               | ✓              |

**7. Commencement Date:**

8. Implementation Period): 01/10/2024

9. Project Capacity (e.g. tons, cubic feet/ meters, square meters, litres):

**10. Expected Jobs**

**Direct Jobs**

| Gender | Locals | Foreigners |
|--------|--------|------------|
| M      | 160    |            |



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|       |     |  |
|-------|-----|--|
| F     | 140 |  |
| TOTAL | 300 |  |

**Indirect Jobs:** \_\_\_\_\_

**11. Financial Projections**

| Details   | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 |
|---|--------|--------|--------|--------|--------|
| Production per annum: number of items/ tons/liters/ feet or cubic meters, square meters = A |        |        |        |        |        |
| Price per unit (SHS or USD) = B   |        |        |        |        |        |
| Sales per annum C = A*B   |        |        |        |        |        |
| Costs of Production = D   |        |        |        |        |        |
| Gross Profit E = C – D  |        |        |        |        |        |
| Operating Costs = F   |        |        |        |        |        |
| Earning Before Interest and Tax G = E – F   |        |        |        |        |        |
| Tax H = 30%*G   |        |        |        |        |        |
| Earning before Dividends I = G – H  |        |        |        |        |        |

|                                 | YEAR 1           | YEAR 2           | YEAR 3           | YEAR 4           | YEAR 5           |
|---------------------------------|------------------|------------------|------------------|------------------|------------------|
| Production Per Annum            | 78,000.00        | 81,900.00        | 85,995.00        | 90,294.75        | 94,809.49        |
| Price per unit                  | 70,000.00        | 70,000.00        | 73,000.00        | 74,000.00        | 75,000.00        |
| Sales per Annum                 | 5,460,000,000.00 | 5,733,000,000.00 | 6,277,635,000.00 | 6,681,811,500.00 | 7,110,711,562.50 |
| Cost of production              | 3,120,000,000.00 | 3,276,000,000.00 | 3,439,800,000.00 | 3,611,790,000.00 | 3,792,379,500.00 |
| Gross Profit                    | 2,340,000,000.00 | 2,457,000,000.00 | 2,837,835,000.00 | 3,070,021,500.00 | 3,318,332,062.50 |
| Operating Cost                  | 1,755,000,000.00 | 1,842,750,000.00 | 1,934,887,500.00 | 2,031,631,875.00 | 2,133,213,468.75 |
| Earning Before Interest and Tax | 585,000,000.00   | 614,250,000.00   | 902,947,500.00   | 1,038,389,625.00 | 1,185,118,593.75 |
| Tax                             | 175,500,000.00   | 184,275,000.00   | 270,884,250.00   | 311,516,887.50   | 355,535,578.13   |
| Earning before Dividends        | 409,500,000.00   | 429,975,000.00   | 632,063,250.00   | 726,872,737.50   | 829,583,015.63   |