



Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.

PRESIDENT'S OFFICE, PLANNING AND INVESTMENT
TANZANIA INVESTMENT CENTRE (TIC)
QUESTIONNAIRE FOR PROJECT REGISTRATION

Please fill/ select areas accordingly

1. Company Name:

.....Gaini Company Limited.....

2. Respective Sector (please select one sector under which the project falls)

| No. | SECTOR | CHOICE (✓) | No. | SECTOR | CHOICE (✓) |
|-----|-------------------------|------------|-----|--------------------|------------|
| 1 | Agriculture | | 9 | Human Resource | |
| 2 | Broadcasting | | 10 | Manufacturing | |
| 3 | Commercial Building | | 11 | Mining & Petroleum | |
| 4 | Computers | | 12 | Natural Resources | |
| 5 | Construction | | 13 | Services | |
| 6 | Economic Infrastructure | | 14 | Telecommunication | |
| 7 | Energy | | 15 | Tourism | |
| 8 | Finance | | 16 | Transportation | ✓ |

3. Project Objective: (e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)

Transporting of goods from Dar-es-Salaam to different regions of the country.

4. Sources of Funding for the Project
NB:



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- ⇒ Select the currency to use in this questionnaire. It may be TSH or USD ✓
- ⇒ Total funding under this item must be equal to the total investment breakdown under item 5 below

| Funding Source | Local Equity | Foreign Equity | Local Loan | Foreign Loan | TOTAL INVESTMENT |
|----------------|--------------|----------------|------------|--------------|------------------|
| TSH or | | | | | |
| USD | 4,500,000 | | | | 4,500,000 |

5. Investment Breakdown

N.B:

- ⇒ Please keep using the currency as selected under item 4 above.
- ⇒ The total investment breakdown must equal the total funding under item 4 above.

| Type of Asset | Amount of Investment in TSH or USD ✓ |
|------------------------|--------------------------------------|
| Land and Buildings | |
| Plant and Machinery | |
| Vehicles | 2,500,000 |
| Furniture and Fittings | |
| Pre-Expenses | |
| Others | |
| Working Capital | 2,000,000 |
| TOTAL | 4,500,000 |

6. Target Markets

| No. | PRODUCT | EXPECTED MARKET (SELECT BY (✓)) | |
|-----|-------------------|---------------------------------|----------------|
| | | Local Market | Foreign Market |
| 1. | Capital items | | |
| 2. | Raw materials | ✓ | |
| 3. | Products produced | ✓ | |

7. Commencement Date:

01/09/2024

8. Implementation Period):

5 years

9. Project Capacity (e.g. tons, cubic feet/ meters, square meters, litres):

50000 Tones / 4 years

10. Expected Jobs

Direct Jobs

| Gender | Locals | Foreigners |
|--------|--------|------------|
| M | 150 | |



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| | | |
|-------|-----|--|
| F | 10 | |
| TOTAL | 160 | |

Indirect Jobs: 90

11. Financial Projections

| Details | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 |
|---|--------|--------|--------|--------|--------|
| Production per annum: number of items/ tons/liters/ feet or cubic meters, square meters = A | 150000 | 200000 | 300000 | 400000 | 500000 |
| Price per unit (SHS or USD) = B | 50 | 50 | 50 | 50 | 50 |
| Sales per annum C = A*B | 7.5m | 10m | 15m | 20m | 25m |
| Costs of Production = D | 6m | 8m | 12m | 16m | 20m |
| Gross Profit E = C - D | 1.5m | 2m | 3m | 4m | 5m |
| Operating Costs = F | 0.5m | 0.6m | 1m | 1.1m | 1.2m |
| Earning Before Interest and Tax G = E - F | 1m | 1.4m | 2m | 2.9m | 3.8m |
| Tax H = 30%*G | 0.3m | 0.42m | 0.6m | 0.87m | 1.14m |
| Earning before Dividends I = G - H | 0.7m | 0.98m | 1.4m | 2.03m | 2.66m |