



**Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.**

**PRESIDENT'S OFFICE, PLANNING AND INVESTMENT  
TANZANIA INVESTMENT CENTRE (TIC)  
QUESTIONNAIRE FOR PROJECT REGISTRATION**

Please fill/ select areas accordingly

1. Company Name:

QWIHAYA GENERAL ENTERPRISES COMPANY LIMITED

2. Respective Sector (please select one sector under which the project falls)

No.	SECTOR	CHOICE (✓)	No.	SECTOR	CHOICE (✓)
1	Agriculture		9	Human Resource	
2	Broadcasting		10	Manufacturing	
3	Commercial Building		11	Mining & Petroleum	
4	Computers		12	Natural Resources	
5	Construction		13	Services	
6	Economic Infrastructure		14	Telecommunication	
7	Energy		15	Tourism	
8	Finance		16	Transportation	✓

3. Project Objective: (e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)

1. TRANSPORTATION OF COAL (B/LICENCE NO. 20000054483)

2. TRANSPORTATION OF TIMBER (B/LICENCE NO. 20000055819)

3. TRANSPORTATION OF WOOD/WOOD PRODUCTS B/L NO. 20000055817

4. TRANSPORTATION OF OTHER CLIENTS' AVAILABLE CARGO

4. Sources of Funding for the Project

NB:



**Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.**

- ⇒ Select the currency to use in this questionnaire. It may be TSH or USD
- ⇒ Total funding under this item must be equal to the total investment breakdown under item 5 below

Funding Source	Local Equity	Foreign Equity	Local Loan	Foreign Loan	TOTAL INVESTMENT
TSH or	10.0 B	-	15.0 B	-	25.0 B
USD					

**5. Investment Breakdown**

**N.B:**

- ⇒ Please keep using the currency as selected under item 4 above.
- ⇒ The total investment breakdown must equal the total funding under item 4 above.

Type of Asset	Amount of Investment in TSH or USD
Land and Buildings	250,000,000.00
Plant and Machinery	500,000,000.00
Vehicles	17,700,000,000.00
Furniture and Fittings	50,000,000.00
Pre-Expenses	300,000,000.00
Others	1,200,000,000.00
Working Capital	5,000,000,000.00
<b>TOTAL</b>	<b>25,000,000,000.00</b>

**6. Target Markets**

No.	PRODUCT	EXPECTED MARKET (SELECT BY (√))	
		Local Market	Foreign Market
1.	Capital items		✓
2.	Raw materials	✓	
3.	Products produced	✓	✓

**7. Commencement Date:**

01/10/2024

**8. Implementation Period):**

5 YEARS

**9. Project Capacity (e.g. tons, cubic feet/ meters, square meters, litres):**

380,000 MT

**10. Expected Jobs**

**Direct Jobs**

Gender	Locals	Foreigners
M	1,203	-



Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.

F	16.5	-
TOTAL	1,363	-

Indirect Jobs: 700 TO 1,000

11. Financial Projections

Details	Year 1	Year 2	Year 3	Year 4	Year 5
Production per annum: number of items/ tons/liters/ feet or cubic meters, square meters = A	330 000	340 000	350 000	360 000	380 000
Price per unit (SHS or USD) = B	50.00	55.00	60.00	65.00	70.00
Sales per annum C = A*B	16.5M	18.7M	21M	23.4M	26.6M
Costs of Production = D	8.5M	8.7M	9M	9M	9M
Gross Profit E = C - D	8M	10M	12M	14M	17M
Operating Costs = F	1.5M	1.5M	1.5M	2M	2M
Earning Before Interest and Tax G = E - F	6.5M	8.5M	11.5M	12M	15M
Tax H = 30%*G	1.95M	2.55M	3.45M	3.6M	4.5M
Earning before Dividends I = G - H	4.55M	5.95M	8.05M	8.4M	10.5M