



Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.

PRESIDENT'S OFFICE, PLANNING AND INVESTMENT
TANZANIA INVESTMENT CENTRE (TIC)
QUESTIONNAIRE FOR PROJECT REGISTRATION

Please fill/ select areas accordingly

1. Company Name:

MALHAM LOGISTICS COMPANY LIMITED

2. Respective Sector (please select one sector under which the project falls)

No.	SECTOR	CHOICE (✓)	No.	SECTOR	CHOICE (✓)
1	Agriculture		9	Human Resource	
2	Broadcasting		10	Manufacturing	
3	Commercial Building		11	Mining & Petroleum	
4	Computers		12	Natural Resources	
5	Construction		13	Services	
6	Economic Infrastructure		14	Telecommunication	
7	Energy		15	Tourism	
8	Finance		16	Transportation	✓

3. Project Objective: (e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)

TRANSPORTATION BUSINESS ON TRANSPORTING TRANSIT CONTAINERS TO DIFFERENT DESTINATION LIKE ZAMBIA, CONGO, MALAWI, RWANDA, BURUNDI, KENYA AND UGANDA

4. Sources of Funding for the Project

NB:



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- ⇒ Select the currency to use in this questionnaire. It may be TSH or USD
- ⇒ Total funding under this item must be equal to the total investment breakdown under item 5 below

Funding Source	Local Equity	Foreign Equity	Local Loan	Foreign Loan	TOTAL INVESTMENT
TSH or <input checked="" type="checkbox"/>	80,000,000	—	200,800,000	—	280,800,000
USD					

5. Investment Breakdown

N.B:

- ⇒ Please keep using the currency as selected under item 4 above.
- ⇒ The total investment breakdown must equal the total funding under item 4 above.

Type of Asset	Amount of Investment in TSH or USD
Land and Buildings	—
Plant and Machinery	—
Vehicles	250,800,000/=
Furniture and Fittings	7,500,000/=
Pre-Expenses	—
Others	—
Working Capital	22,500,000/=
TOTAL	280,800,000/=

6. Target Markets

No.	PRODUCT	EXPECTED MARKET (SELECT BY (✓))	
		Local Market	Foreign Market
1.	Capital items		
2.	Raw materials	✓	✓
3.	Products produced	✓	✓

7. Commencement Date:

20/07/2024

8. Implementation Period):

3 years

9. Project Capacity (e.g. tons, cubic feet, meters, square meters, litres):

972 TONS FOR TRANSIT CONTAINER TRANSPORTATION

10. Expected Jobs

Direct Jobs

Gender	Locals	Foreigners
M	6	—



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F	2	—
TOTAL	8	

Indirect Jobs: 6

11. Financial Projections

Details	Year 1	Year 2	Year 3	Year 4	Year 5
Production per annum: number of items/ tons/liters/ feet or cubic meters, square meters = A					
Price per unit (SHS or USD) = B					
Sales per annum C = A*B	345m	482m	679m	846m	973m
Costs of Production = D	200m	265m	333m	440m	516m
Gross Profit E = C - D	145m	217m	295m	406m	457m
Operating Costs = F	66m	97m	115m	138m	132m
Earning Before Interest and Tax G = E - F	78m	119m	180m	267m	325m
Tax H = 30%*G	23m	35m	54m	80m	97m
Earning before Dividends I = G - H	55m	83m	126m	187m	227m