



Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.

PRESIDENT'S OFFICE, PLANNING AND INVESTMENT  
TANZANIA INVESTMENT CENTRE (TIC)  
QUESTIONNAIRE FOR PROJECT REGISTRATION

Please fill/ select areas accordingly

1. Company Name:

KISSY & SONS COMPANY LIMITED

2. Respective Sector (please select one sector under which the project falls)

No.	SECTOR	CHOICE (✓)	No.	SECTOR	CHOICE (✓)
1	Agriculture		9	Human Resource	
2	Broadcasting		10	Manufacturing	
3	Commercial Building		11	Mining & Petroleum	
4	Computers		12	Natural Resources	
5	Construction		13	Services	
6	Economic Infrastructure		14	Telecommunication	
7	Energy		15	Tourism	
8	Finance		16	Transportation	✓

3. Project Objective: (e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)

TRANSPORTATION OF CARGOES & FUEL

4. Sources of Funding for the Project

NB:



**Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.**

- ⇒ Select the currency to use in this questionnaire. It may be TSH or USD
- ⇒ Total funding under this item must be equal to the total investment breakdown under item 5 below

Funding Source	Local Equity	Foreign Equity	Local Loan	Foreign Loan	TOTAL INVESTMENT
TSH or USD	1,165,500,000	-	366,400,000/-	-	1,531,900,000/-

**5. Investment Breakdown**

**N.B:**

- ⇒ Please keep using the currency as selected under item 4 above.
- ⇒ The total investment breakdown must equal the total funding under item 4 above.

Type of Asset	Amount of Investment in TSH or USD
Land and Buildings	TSHs 713,500,000/-
Plant and Machinery	39,000,000/-
Vehicles	413,000,000/-
Furniture and Fittings	28,600,000/-
Pre-Expenses	275,000,000/-
Others	-
Working Capital	62,800,000/-
<b>TOTAL</b>	TSHs 1,531,900,000/-

**6. Target Markets**

No.	PRODUCT	EXPECTED MARKET (SELECT BY (✓))	
		Local Market	Foreign Market
1.	Capital items		
2.	Raw materials	✓	✓
3.	Products produced	✓	
		✓	

**7. Commencement Date:**

1-3-2025

**8. Implementation Period):**

2025-2029

**9. Project Capacity (e.g. tons, cubic feet/ meters, square meters, litres):**

**10. Expected Jobs**

**Direct Jobs**

Gender	Locals	Foreigners
M	13	-



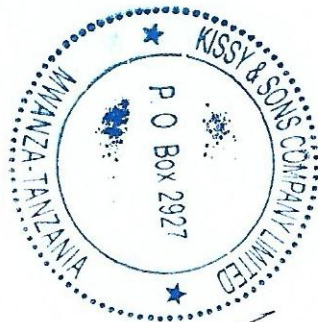
Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.

F	18	-
TOTAL	31	

Indirect Jobs: 25

11. Financial Projections

Details	Year 1	Year 2	Year 3	Year 4	Year 5
Production per annum: number of items/ tons/liters/ feet or cubic meters, square meters = A					
Price per unit (SHS or USD) = B					
Sales per annum C = A*B					
Costs of Production = D					
Gross Profit E = C - D					
Operating Costs = F					
Earning Before Interest and Tax G = E - F					
Tax H = 30%*G					
Earning before Dividends I = G - H					



*[Handwritten signature]*

KISSY & SONS COMPANY LIMITED						
11	FINANCIAL PROJECTIONS (TSHS)					
	Details	Year 1	Year 2	Year 3	Year 4	Year 5
	Production per annum/tons	3,440.00	3,956.00	4,549.40	5,231.81	6,016.58
	Price per unit	130,000.00	149,500.00	171,925.00	197,713.75	227,370.81
	Sales per annum	447,200,000.00	514,280,000.00	591,422,000.00	680,135,300.00	782,155,595.00
	Costs of production	223,600,000.00	257,140,000.00	295,711,000.00	340,067,650.00	391,077,797.50
	Gross profit	223,600,000.00	257,140,000.00	295,711,000.00	340,067,650.00	391,077,797.50
	Operating cost	55,900,000.00	64,285,000.00	73,927,750.00	85,016,912.50	97,769,449.38
	Earning before interest and tax	167,700,000.00	192,855,000.00	221,783,250.00	255,050,737.50	293,308,348.13
	Tax	50,310,000.00	57,856,500.00	66,534,975.00	76,515,221.25	87,992,504.44
	Earning before dividends	117,390,000.00	134,998,500.00	155,248,275.00	178,535,516.25	205,315,843.69