



MOROGORO HOTEL LIMITED

Annexure 2

TANZANIA INVESTMENT CENTRE

DAR ES SALAAM

PROGRESS REPORT

(Information required for the project's progress report after every six months or for amendment of Certificate of Incentives)

1. Planned activities for the period – MAY 2025
2. Achievements made on the project implementation to date

We have already started to import furniture items for full furnishing from Turkey. We hope that the goods have already been dispatched from Turkey and will reach Tanzania within the next couple of weeks. Once we receive the goods, we will begin the setup at our hotel.

3. Provide updated information on the following aspects:

S/No.	Information	Description	Current Project Status
1	Shareholder's Information	Current Shareholders names, nationality and percentage of ownership	1) KARIM B WALJI, TANZANIAN 59.5% 2) YASMIN K WALJI, TANZANIAN 25% 3) AGRICULTURAL IMPLEMENT & SPARES LIMITED, TANZANIAN 15.5%
2	Company communication Information	Email address Mobile Number Land Line Telephone Number Physical Address (Plot No. Block No. Street, District and Region)	info@morogorohotel.com 0784 816 364 023-2613270 PO.BOX 1144, RAWEGASORE ROAD, FOREST AREA, MOROGORO
3	Contact Person	Name Position Communication details (Email, Mobile and telephone)	KARIM B WALJI DIRECTOR info@morogorohotel.com 0784 816 364
4	Incorporation	Certificate of Incorporation Number	7156
5	TIN Information	TIN Certificate No.	100-163-365
6	Project Objective	Project Core Activity	To provide exceptional hospitality and

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			comfortable accommodation to visitors of Morogoro, creating memorable experiences through quality service, modern amenities, and a genuine commitment to guest satisfaction. Our vision is to be the preferred brand for all our existing and even potential customers
7	Capacity	Project capacity per year	2 billion
8	Direct Employment	Foreign Men Foreign Women Local Men Local Women	3 NIL 30 17
9	Indirect employment	Type/areas of Indirect employment	NOT APPLICABLE

4. Project Financing Expenditure to date (USD)

	Foreign (USD)	Local (USD)	Total (USD)
Land and Buildings		182,528	182,528
Plant and machinery		19,561.94	19,561.94
Vehicles/Aircrafts		34,434.20	34,434.20
Furniture		20,045.33	20,045.33
Office equipment		23,159.45	23,159.45
Insurance Cover		17,581.30	17,581.30
Pre-operational expenses		1,248,974.05	1,248,974.05
Working sub-total capital		358,869.55	358,869.55
Grand Total		1,905,154.06	1,905,154.06

5. Project Financing

Explain how the project is being financed e.g equity, loans, sources of loans, conditions etc. see table below:-

	Amount (USD)	Source Country
Local equity	50,000.00	TANZANIA
Local loans		
Foreign equity		
Foreign Loans		
Total Investment	50,000.00	

6. Problems and Solutions

To provide exceptional hospitality and comfortable accommodation to visitors of Morogoro, creating memorable experiences through quality service, modern amenities, and a genuine commitment to guest satisfaction. Our vision is to be the preferred brand for all our existing and even potential customers.

The Company Plans to have increasing Market for our Accommodation and conference services

The Company would market our products under different strategies

- **Direct Sales & Marketing**

The company having Marketing Team to promote our business. This Marketing Team would be comprising NGO's and Travel Agent

- **Media Marketing**

Social media, Print Media & advertising would be used for the marketing tools to promote these products

- **Tie ups & Government Contracts**

The Company already registered with NEST and already we get business from NBAA, National Construction Council, TRA, Workers Compensation Fund, Mzumbe University, University of Dodoma, and our marketing team frequently check with NEST for applying Tender.

Morogoro Hotel Limited Opportunities

Following the completion of our maintenance and rehabilitation efforts, our aim is to welcome back our valued clients as the business expands, we anticipate the need to employ more people to support this growth

7. Future Plans

Since our purchase of Morogoro Hotel Ltd in 1999, we have undertaken significant renovations, with major updates occurring in 2003 and 2004. During these renovations, we upgraded all areas of the hotel, including guest rooms, dining facilities, and the pool. We imported tiles and sanitary ware from Dubai, UAE, and received a Certificate of Incentive. Local furniture in the guest rooms was polished and retained, except for the dining chairs, which were imported at a later date.

As it has been nearly 20 years since our last major renovation, and given the increasing competition from new hotels in Morogoro, we recognize the need to update our facilities to remain competitive and meet the rising demand for upscale accommodation. We have already renovated approximately half of our rooms and are continuing improvements in the main areas this year. Over the past two years, we have sourced furniture from local carpenters in Morogoro and procured tiles and sanitary ware from Dar es Salaam to support local vendors

To ensure that our standards align with the expectations of our government, NGO, and tourist clientele, we plan to import new furniture for our main building areas from

Turkey. We are confident that this high-quality furniture will serve us well for the next 10-15 years

We have commenced the construction of a new Big Conference Hall with a seating capacity of 500 people. We also have plans to add 30 more rooms in the future.

7. Recommendations and any other comments

This time, we are starting to import furniture items. We would like to inform you that in the future, we will also need to import hotel equipment and furnishing items. (list attached) Kindly provide us with the item's exemption certificate for these future imports also.

For your information, we have already made a payment of Tshs. 3,156,000 with control number 995360096984 for the Issuance of a Certificate of Incentive for a new project.

Upon further review, we believe we should have applied for an expanded project, as we have already received incentives three times from your office.

We kindly request a refund of the Tshs. 3,156,000/- payment. Additionally, please issue a New Control Number for the Expanded Project application. Thank you for your kind assistance.

Your sincerely


KARIM B WALJI

DIRECTOR

MOROGORO HOTEL LIMITED

0784 816 364

