

PROGRESS REPORT

GREEN POWER (TANZANIA)
LIMITED



For Renewal of Certificate of Incentives
Company: Green Power (Tanzania) Limited
Incorporation No.: 110982 (28th August 2014)
Certificate of Incentives No.: 043313 (24th August 20

OCTOBER 2025

Company & Project Information



Green Power (Tanzania) Limited was incorporated on 28th August 2014 under Incorporation No. 110982 with the objective of investing in Tanzania's growing transport and mobility sector. The company was granted a Certificate of Incentives No. 043313 on 24th August 2017 by the Tanzania Investment Centre (now under TISEZA framework) to establish and operate a motorcycle assembly plant.

The project is strategically located in Dar es Salaam, within Ilala District at Kipawa, Plot No. 139, along Nyerere Road, which provides convenient access to port logistics, supply chains, and distribution networks across the country. The investment falls under the manufacturing sector, specifically focusing on vehicle assembly and related industrial operations.

At inception, the approved investment capital for the project was USD 925,000. To date, the company has injected actual capital amounting to USD 610,000.

This capital has enabled the establishment of 6 physical infrastructure, importation of key equipment, and initiation of pilot operations. The investment reflects the company's strong commitment to advancing local industrialization and supporting the Government of Tanzania's goals of expanding the manufacturing sector.

Investment Progress

Since the issuance of the Certificate of Incentives, Green Power (Tanzania) Limited has made considerable progress in mobilizing resources, acquiring assets, and setting up operations. The capital injected to date stands at USD 610,000, all financed through equity contributions by shareholders. No loans or reinvested earnings have been utilized at this stage, ensuring that the project is fully financed through direct shareholder funding.

Significant assets have been acquired and established on-site. These include a bonded warehouse, assembly workshops, concrete floor foundations, machinery for motorcycle assembly, vehicles for logistics, and ICT systems to support administration and operational management. The bonded warehouse ensures secure storage of imported components, while the workshops are equipped to handle assembly activities efficiently. Additionally, transport vehicles have been acquired to strengthen supply chain and distribution activities.

Construction and installation works are ongoing, with approximately 30% of the facility's development completed. While certain areas of the plant are fully functional, others remain under installation and commissioning. Imported machinery and equipment valued at approximately USD 100,000 have been successfully procured under the incentive framework. These machines are currently being utilized at pilot scale to test production capacity and streamline assembly operations.

Table 1: Capital Injection Breakdown

Source of Capital	Amount (USD)	Amount (TZS)*	Remarks
Equity	610000	1,586,000,000	Fully injected
Loans	0	0	None to date
Reinvested Earnings	0	0	None yet
Total	610000	1,586,000,000	-

Converted at approximate average rate of TZS 2,600 per USD.

Employment & Human Resource Development

A key achievement of the project has been the creation of employment opportunities. To date, Green Power (Tanzania) Limited employs a total of 51 staff members. Out of these, 47 are Tanzanians while 4 are expatriates who provide specialized technical and managerial expertise. The expatriates play a critical role in transferring skills and knowledge to the local workforce, especially in motorcycle assembly techniques, equipment maintenance, and quality control processes.

The employment structure consists of both permanent and casual workers. Permanent staff are mainly engaged in technical, managerial, and administrative roles, while casual workers provide support in day-to-day operational activities. Importantly, the company has prioritized capacity building by ensuring that expatriates work closely with local staff to enhance hands-on learning and reduce future reliance on foreign expertise. This deliberate focus on skills transfer contributes to the broader national agenda of building local technical capacity in the manufacturing sector.

Table 2: Employment Breakdown

Category	Local Employees	Expatriates	Total
Permanent	25	3	28
Casual/Support	22	1	23
Total	47	4	51

Production & Operations

Operationally, the project is currently at the pilot stage. The company has successfully commenced trial assembly of motorcycles, using imported kits and parts, with the aim of testing efficiency, quality assurance processes, and market responsiveness. Although production has not yet reached the installed capacity, the pilot phase has proven the viability of the business model and demonstrated strong domestic demand for motorcycles assembled in Tanzania.

The company's key products are motorcycles designed for the Tanzanian market, which caters to both urban and rural transportation needs. The initial focus has been on supplying the domestic market, but there are future plans to expand into regional markets, particularly neighboring countries within the East African Community (EAC). This aligns with the government's ambition of positioning Tanzania as a hub for industrial production and regional trade.



Financial Performance

Since the issuance of the Certificate of Incentives, the company has gradually built up its sales turnover. To date, Green Power (Tanzania) Limited has achieved a cumulative turnover of approximately USD 3,000,000 from motorcycle sales in the domestic market. This demonstrates that despite operating at pilot scale, the business has already generated substantial revenues, highlighting strong consumer demand and the potential for growth once full commercial production is achieved.

The financial performance has been underpinned by careful cost management, leveraging of incentive benefits, and growing market acceptance of the company's motorcycles. Future financial outlook remains positive, with expectations of increased revenues following expansion of production capacity and wider distribution networks.

Table 3: Sales Turnover (Cumulative Since Certificate Issuance)

Year/Period	Sales Turnover (USD)	Remarks
2017 – 2019	1,000,000	Initial phase
2020 – 2022	1,200,000	Pilot operations
2023 – 2025 (to date)	800	Transition period
Total	3,000,000	-

Future Plans (2–5 Years)

Looking ahead, Green Power (Tanzania) Limited has developed a clear roadmap for the next five years.

The company plans to inject an additional USD 200,000 in new investments to support the expansion of assembly facilities, acquisition of additional machinery, and strengthening of after-sales service infrastructure. These investments will not only increase production efficiency but also position the company to meet the growing demand for motorcycles across Tanzania and beyond.

While the company's immediate focus remains on scaling up assembly operations, there are long-term opportunities to diversify into related product lines such as spare parts, accessories, and potentially localized production of motorcycle components. Such diversification will further deepen value addition in Tanzania's manufacturing sector, reduce reliance on imports, and increase foreign exchange savings.



Conclusion

In conclusion, Green Power (Tanzania) Limited has made significant progress since being granted a Certificate of Incentives in 2017. The company has invested over USD 610,000 in equity, created more than 50 jobs, imported and installed machinery, and initiated pilot operations that have already generated USD 3,000,000 in sales turnover.

The company is on track to expand further, with clear future plans that include injecting new capital, scaling production, and targeting regional markets. Renewal of the Certificate of Incentives is therefore critical to support this growth, sustain employment, and enhance the company's contribution to Tanzania's industrialization agenda.

