



Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.

PRESIDENT’S OFFICE, PLANNING AND INVESTMENT
TANZANIA INVESTMENT CENTRE (TIC)
QUESTIONNAIRE FOR PROJECT REGISTRATION

Please fill/ select areas accordingly

1. Company Name:

ENCORD GROUP LIMITED

2. Respective Sector (please select one sector under which the project falls)

No.	SECTOR	CHOICE (✓)	No.	SECTOR	CHOICE (✓)
1	Agriculture		9	Human Resource	
2	Broadcasting		10	Manufacturing	
3	Commercial Building		11	Mining & Petroleum	
4	Computers		12	Natural Resources	
5	Construction		13	Services	
6	Economic Infrastructure		14	Telecommunication	
7	Energy		15	Tourism	
8	Finance		16	Transportation	✓

3. Project Objective: (e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)

TO CARRY ON THE BUSINESS PROVIDED
OF TRANSPORTATION LOGISTICS SERVICES
WITHIN TANZANIA AND ABROAD

4. Sources of Funding for the Project

NB:



Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.

- ⇒ Select the currency to use in this questionnaire. It may be TSH or USD
- ⇒ Total funding under this item must be equal to the total investment breakdown under item 5 below

Funding Source	Local Equity	Foreign Equity	Local Loan	Foreign Loan	TOTAL INVESTMENT
TSH or					
USD	USD 300,000	—	—	—	USD 300,000

5. Investment Breakdown

N.B:

- ⇒ Please keep using the currency as selected under item 4 above.
- ⇒ The total investment breakdown must equal the total funding under item 4 above.

Type of Asset	Amount of Investment in TSH or USD
Land and Buildings	USD 20,000
Plant and Machinery	USD 10,000
Vehicles	USD 150,000
Furniture and Fittings	USD 10,000
Pre-Expenses	USD 20,000
Others	USD 10,000
Working Capital	USD 70,000
TOTAL	USD 300,000

6. Target Markets

No.	PRODUCT	EXPECTED MARKET (SELECT BY (✓))	
		Local Market	Foreign Market
1.	Capital items	✓	
2.	Raw materials	✓	
3.	Products produced		

7. Commencement Date:

August 2025

8. Implementation Period):

3 Years

9. Project Capacity (e.g. tons, cubic feet/ meters, square meters, litres):

200 Tons

10. Expected Jobs

Direct Jobs

Gender	Locals	Foreigners
M	5	2



Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.

F		
TOTAL		

Indirect Jobs: _____

11. Financial Projections

Details	Year 1	Year 2	Year 3	Year 4	Year 5
Production per annum: number of items/ tons/liters/ feet or cubic meters, square meters = A	1,200	1,500	1,700	2,000	2,500
Price per unit (SHS or USD) = B	300,000	300,000	300,000	400,000	450,000
Sales per annum C = A*B	361,200	301,200	301,700	600,000	700,000
Costs of Production = D	70,000	70,000	85,000	80,000	85,000
Gross Profit E = C - D	230,000	230,000	425,000	320,000	365,000
Operating Costs = F	150,000	150,000	150,000	200,000	250,000
Earning Before Interest and Tax G = E - F	200,000	250,000	200,000	300,000	350,000
Tax H = 30%*G	30,000	30,000	35,000	45,000	45,000
Earning before Dividends I = G - H	150,000	50,000	55,000	75,000	75,000