

**APPENDIX 1. BASIC ASSUMPTION USED IN THE FINANCIAL PROJECTIONS IN TZS**

<b>Basic Assumptions</b>	
<b>Name of Hospital</b>	<b>Dorem Medical Hospital Ltd</b>
<b>Location</b>	
<b>Region</b>	<b>Ilala</b>
<b>Type of Hospital</b>	<b>Dar es Salaam General with Specialty</b>
Model Start Date	<b>Aug-25</b>
Cash Flows Period	6 years
Tanzania Inflation Rate	5%/year
US Inflation Rate	3%/year
Exchange Growth Rate	2%/year
Months per year	12 months
<b>Operating Periods</b>	
Annual Operating Periods	52 weeks
Operating Days	7 days/week
Operating Hours	24 hours/day
Specialist Operating Days	6 days/week
Specialist Operating Hours	5 hours/day
Available Beds for Inpatients	50 beds/day
Stay Length of Inpatient	2.5 days
<b>Beds Occupancy</b>	50% of available beds
<b>Inpatients Occupancy Increase</b>	5%/year
Inpatient Maximum Occupancy	90% of available beds

<b>Categories of Inpatients</b>	<b>100%</b>
Inpatients Attended Laboratory Service	38% of all Visits
Inpatients Attended Imaging-Xrays	8% of all Visits
Inpatients Attended Imaging-MRI	0% of all Visits
Inpatients Attended Imaging-CT Scan	0% of all Visits
Inpatients Attended Ultrasound Service	6% of all Visits
Inpatients Attended Dental Services	2% of all Visits
Inpatients Attended Surgical Services	7% of all Visits
Inpatients Attended Delivery Service (Normal)	4% of all Visits
Inpatients Attended Physiotherapy Services	2% of all Visits
Inpatients Attended Intensive Care Services	1% of all Visits
Inpatients Attended Blood Bank Services	1% of all Visits
Inpatients Attended Obstetric Services	5% of all Visits
Inpatients Attended Delivery Service (Operation)	1% of all Visits
Inpatients Attended Endoscopic Service	1% of all Visits
Inpatients Attended Dialysis (Renal) Services	1% of all Visits
Inpatients Attended ECG Service	1% of all Visits
Inpatients Attended Both Laboratory & Imaging	22% of all Visits
Charge Growth Rate	5%/year
Charge Change Frequencies	every 1 years
Available Consultation Rooms	7 rooms/day
Available Consultation Hours	6 hours/day
Outpatient Consultation Hours	0.3 hours/visitor
Rooms Occupancy for Outpatient	70%
Occupancy Increase for Outpatients	10%/year
Maximum Occupancy for Outpatients	95%
Rooms Occupied	5 rooms
Outpatients Charged Procedure Fees	100%

<b>Outpatients Attended</b>	<b>100%</b>
Visitors Attended Laboratory Service	50% of all Visitos
Visitors Attended Imaging-Xrays	3% of all Visitos
Visitors Attended Imaging-MRI	0% of all Visitos
Visitors Attended Imaging-CT Scan	0% of all Visitos
Visitors Attended Ultrasound Service	5% of all Visitos
Visitors Attended Dental Services	5% of all Visitos
Visitors Attended Surgical Services	1% of all Visitos
Visitors Attended Delivery Service (Normal)	3% of all Visitos
Visitors Attended Physiotherapy Services	3% of all Visitos
Visitors Attended Intensive Care Services	1% of all Visitos
Visitors Attended Blood Bank Services	1% of all Visitos
Visitors Attended Obstetric Services	6% of all Visitos
Visitors Attended Delivery Service (Operation)	0% of all Visitos
Visitors Attended Endoscopic Service	1% of all Visitos
Visitors Attended Dialysis (Renal) Services	1% of all Visitos
Visitors Attended ECG Service	2% of all Visitos
Visitors Attended Both Laboratory & Imaging	18% of all Visitos

#### **Inpatients Charged Procedure**

Inpatients Charged File Registration	100% of Inpatients
Inpatients Charged Documentation(normal doctor consultation)	80% of Inpatients
Inpatients Charged Documentation (Specialist doctor consultation)	20% of Inpatients

#### **Outpatients Charged**

Outpatients Charged File Registration	100% of outpatients
Outpatients Charged Documentation(normal doctor consultation)	80% of outpatients
Outpatients Charged Documentation (Specialist doctor consultation)	20% of outpatients

**Revenue Charged to**

Revenue Charged to Laboratory Service	TZS 15,000/visitor
Revenue Charged to Imaging-Xrays	TZS 35,000/visitor
Revenue Charged to Imaging-MRI	TZS 200,000/visitor
Revenue Charged to Imaging-CT Scan	TZS 200,000/visitor
Revenue Charged to Ultrasound Service	TZS 30,000/visitor
Revenue Charged to Dental Services	TZS 45,000/visitor
Revenue Charged to Surgical Services	TZS 200,000/visitor
Revenue Charged to Delivery Service (Normal)	TZS 120,000/visitor
Revenue Charged to Physiotherapy Services	TZS 40,000/visitor
Revenue Charged to Intensive Care Services	TZS 120,000/visitor
Revenue Charged to Blood Bank Services	TZS 40,000/visitor
Revenue Charged to Obstetric Services	TZS 40,000/visitor
Revenue Charged to Delivery Service (Operation)	TZS 200,000/visitor
Revenue Charged to Endoscopic Service	TZS 120,000/visitor
Revenue Charged to Dialysis (Renal) Services	TZS 180,000/visitor
Revenue Charged to ECG Service	TZS 50,000/visitor
Revenue Charged to Both Laboratory & Imaging	TZS 45,000/visitor

**Charged Procedure**

File Registration	TZS 6,000/visitor
Documentation(normal doctor consultation)	TZS 20,000/visitor
Documentation (Specialist doctor consultation)	TZS 40,000/visitor

**Other Source of Revenues**

Pharmacy Revenue	TZS 1,100,000/day
Revenue Source(Sterile materials supply)	TZS 60,000/day
Revenue Source (medical equipment supply)	TZS 60,000/day
Revenue Source (Re-arrangement of beds)	TZS 40,000/day
Revenue Source (food preparation and supply)	TZS 30,000/day
Revenue Source (on call duty)	TZS 30,000/day
Revenue Source (Medical Observations)	TZS 50,000/day
Revenue Source (booked appointments)	TZS 40,000/day
Revenue Source (Rapid Access Chest pain clinic)	TZS 40,000/day

### Direct Expenses

<b>Purchase of Drugs and Medical Supplies</b>	32% of revenue from hospital services
Inpatients Running Expenses	TZS 9,480/Bed/day
Outpatients Running Expenses	TZS 6,957/visitor
Other Operating Expenses	TZS 9,340/visitor

<b>Productive Personnels</b>	<b>No. of Emploees</b>	<b>Average Monthly Salaries/employee</b>	<b>Average Annual Salaries</b>
Gynaecologist*	1	TZS 450,000/month	TZS 5,400,000/year
Physician*	1	TZS 450,000/month	TZS 5,400,000/year
Other Specialists*	2	TZS 450,000/month	TZS 10,800,000/year
General Medical Practitioner	6	TZS 1,280,000/month	TZS 92,160,000/year
General surgeon*	1	TZS 450,000/month	TZS 5,400,000/year
Paediatrician	2	TZS 3,500,000/month	TZS 84,000,000/year
Anaesthetist	1	TZS 1,000,000/month	TZS 12,000,000/year
Medical interns / registrars	2	TZS 700,000/month	TZS 16,800,000/year
Medical Students	-	TZS 500,000/month	TZS /year
Radiographer / technician	2	TZS 700,000/month	TZS 16,800,000/year
Radiologist	1	TZS 1,100,000/month	TZS 13,200,000/year
Physiotherapist	2	TZS 700,000/month	TZS 16,800,000/year
Social worker	2	TZS 600,000/month	TZS 14,400,000/year
Laboratory technologist	2	TZS 610,000/month	TZS 14,640,000/year
Managers, Registered Nurses, Midwives, Assistant nurses	45	TZS 700,000/month	TZS 378,000,000/year
	<b>70</b>		<b>685,800,000</b>

*Note: \* are visiting doctors paid consultantion fees (not employed on permanent terms)*

<b>Administrative personnel:</b>	<b>19</b>	<b>-</b>	<b>142,200,000</b>
<b>CEO, Finance manager, HR Manager</b>	<b>4</b>	<b>TZS 1,450,000/month</b>	<b>TZS 69,600,000/year</b>
Administration manager, Clerks / support	8	TZS 550,000/month	TZS 52,800,000/year
Facilities / maintenance personnel	2	TZS 450,000/month	TZS 10,800,000/year
Cansual Labour	5	TZS 150,000/month	TZS 9,000,000/year
<b>Total</b>	<b>89</b>		<b>TZS 828,000,000/year</b>

<b>Employees Expenses</b>	
Employees Salaries for Productive Personnel	TZS 685,800,000
Casual Labour & Wages	0.1% of employees salariess
Leave Passage	0.1% of employees salariess
NHIF Contribution	0.1% of employees salariess
SDL	4.5% of employees salariess
WCF	1.0% of employees salariess
Pension - Contribution	10.0% of employees salariess
House Allowance	0.0% of employees salariess
Meal and Ration Allowance	0.0% of employees salariess
Shift and On call Allowance	0.1% of employees salariess
Transport Allowance	0.1% of employees salariess
Acting Allowance	0.1% of employees salariess
Furniture Allowance	0.0% of employees salariess
Outfit Allowance	0.1% of employees salariess
Management Allowance	0.5% of employees salariess
Special Allowance to Drivers & AME	0.1% of employees salariess
Extra Duty/Overtime	0.1% of employees salariess
Cashier Allowance	0.0% of employees salariess
Entertainment Allowance	0.0% of employees salariess
House Electricity Allowance	0.3% of employees salariess
House Telephone	0.1% of employees salariess
Staff Retirement Expenses	0.1% of employees salariess
Staff Recruitment Expenses	0.1% of employees salariess
Staff Uniforms	0.2% of employees salariess
Death & Condolences	0.1% of employees salariess
Subsistence Allowance	0.0% of employees salariess
Per Diem Relieve Duties	0.1% of employees salariess
<b>Maintenance Costs</b>	
Maintenance Costs Medical Equipment	1% of Investment Value
Maintenance Costs Elevator & Other Engineering Passages Standby Genera	0.1% of Investment Value
Maintenance Costs Hospital Buildings	0.1% of Investment Value
Maintenance Costs Motor Vehicle/cycle (Ordinary/Ambulance)	1% of Investment Value

<b>Administrative Expenses</b>	<b>TZS 19,774,000</b>
Electricity Expenses	TZS 4,600,000
Cleanness Expenses	TZS 1,100,000
Office Telephones & Fax	TZS 224,000
Postage Charges	TZS 190,000
Courier Charges	TZS 350,000
Email and Internet Expense	TZS 1,000,000
Stationery Consumables	TZS 550,000
Advertisement & Publicity	TZS 100,000
Newspapers & Periodicals	TZS 90,000
Mobile Phones	TZS 200,000
HIV/AIDS Seminars	TZS 60,000
Water Sewerages	TZS 100,000
Website Design & Hosting Expenses	TZS 1,700,000
Membership Fee to Professional Bodies	TZS 300,000
Travelling Expenses	TZS 100,000
Participation & Tuition Fee Local	TZS 100,000
Food and Refreshment	TZS 80,000
Participation & Tuition Fee Foreign	TZS
Surface and Marine Transport	TZS 100,000
Fumigation Expenses	TZS 100,000
Office Sundries	TZS 520,000
Water Charges	TZS 200,000
Consultancy Fees	TZS 1,000,000
Audit Fees	TZS 1,000,000
Security Charges	TZS 700,000
Repairs & Maintenance Buildings	TZS 590,000
Repairs & Maintenance-Furniture & Fittings	TZS 160,000
Repairs & Maintenance Computer	TZS 410,000
Motor Vehicle - Fuel & Oils	TZS 200,000
Repairs & Maintenance - Motor Vehicles	TZS 600,000
Generator Fuels & Oils	TZS 450,000
Motor Vehicle - License & Parking	TZS 200,000

Repairs & Maintenance Equipment		TZS 100,000
Publications of Journals		TZS 100,000
Government Hospitality		TZS 100,000
Donations & Assistances		TZS 70,000
Social Responsibility		TZS 100,000
Medical Expenses		TZS 1,350,000
Software User License		TZS 250,000
Computer Software Upgrade		TZS 250,000
Land Rent		TZS 100,000
Property Tax and Rates		TZS 180,000
Coding of Fixed Assets		TZS 100,000
Closing Stock		7% of purchase
Debtors Balance		5% of collection
Creditors Balance		8% of purchase
SDL		4.5% of gross salary pay
WCF		1.0% of gross salary pay
Exchange Rate		<b>TZS 2,760/US\$</b>
Equity	TZS	3,719,338,599
Debt	TZS	550,000,000
Bank Overdraft	TZS	400,000,000

Name of the the Lander	Bank Loan Finance	
<b>Details of Loan Facility</b>		
Bank Loan Finance Term Loan amount	TZS	550,000,000
Bank Loan Finance Outstanding Bance to Repay	TZS	550,000,000
Bank Loan Finance Tenor (Exclusive Grace Period)	6 years	
Bank Loan Finance Grace Period	years	
Principal Grace Period	0 years	
Bank Loan Finance Years of Repayment	6 years	
Bank Loan Finance Interest rate	17%	
Bank Loan Finance Appraisal Fee	0%	
Facilitation Fee	1.0%	
Number of repayment per year	1 times	
Number of Months per Period	12 month(s)	
Number of Repayments	6 times	
Repayment Model	Reducing	

**APPENDIX 2. PROJECTED INVESTMENT IN TZS “000’**

ITEM		Unit price in	USD	000' TZS
<b>Exchange Rate</b>			<b>1</b>	<b>2,760</b>
<b>1. HOSPITAL BUILDING</b>				
Preliminaries				12,900
Consultancy fee				21,300
Leasing Building/Acquisition of addition land				68,000
Land Development				57,000
Building renovations, partitions & allied construction works				1,519,716
Building Services (plumbing, waste systems, electricity etc)				501,380
				-
Building Equipment (elevator and engineering passages)				248,731
<b>Sub - Total Infrastructure Costs</b>				<b>2,429,027</b>
<b>2. MEDICAL EQUIPMENT, INSTRUMENTS, AND OFFICE EQUIPMENT</b>				
Medical Equipment				981,185
Hospital furniture				365,167
Motor Vehicle/cycle (Ordinary/ Ambulance)				140,300
Standby Generator				106,660
<b>Sub - Total Medical Equipment, Instrument and Office Equipment</b>				<b>1,593,312</b>
<b>TOTAL PROJECT COST</b>				<b>4,022,339</b>

*\* excluding working capital element*

### APPENDIX 3. PROJECTED FINANCING PLAN IN TZS

ITEM	EXISTING INVESTMENT		PROPOSED INVESTMENT		TOTAL
	Owners Equity	Debt	Owners Equity	Debt	
<b>HOSPITAL BUILDING</b>					-
Preliminaries	9,400,000	-	3,500,000	-	12,900,000
Consultancy fee	16,800,000	-	4,500,000	-	21,300,000
Leasing Building/Acquisition of addition land	68,000,000	-	-	-	68,000,000
Land Development	57,000,000	-	-	-	57,000,000
Building renovations, partitions & allied construction works	1,118,000,000	-	401,715,800	-	1,519,715,800
Building Services (plumbing, waste systems, electricity, aircon	413,480,000	-	87,900,000	-	501,380,000
Building Equipment (elevator and engineering passage etc)	165,531,000	-	83,200,000	-	248,731,000
<b>Sub Total Infrastructure Costs</b>	<b>1,848,211,000</b>	<b>-</b>	<b>580,815,800</b>	<b>-</b>	<b>2,429,026,800</b>
					-
<b>2. MEDICAL EQUIPMENT, INSTRUMENT AND OFFICEEQUIPMENT</b>					-
Medical Equipment	262,560,000	-	450,225,000	268,400,000	981,185,000
Hospital Furniture	36,000,000	-	214,567,000	114,600,000	365,167,000
Motor Vehicle/cycle (Ordinary/Ambulance)	55,300,000	-	85,000,000	-	140,300,000
Standby Generator	14,034,799	-	92,625,000	-	106,659,799
<b>Sub Total Medical Equipment, Instrument and Office Equipme</b>	<b>367,894,799</b>	<b>-</b>	<b>842,417,000</b>	<b>383,000,000</b>	<b>1,593,311,799</b>
<b>Working Caapital</b>	<b>-</b>	<b>167,000,000</b>	<b>80,000,000</b>	<b>400,000,000</b>	<b>647,000,000</b>
<b>TOTAL PROJECT COST</b>	<b>2,216,105,799</b>	<b>167,000,000</b>	<b>1,503,232,800</b>	<b>783,000,000</b>	<b>4,669,338,599</b>
			80%	20%	
			3,719,338,599	950,000,000	

<b>Depreciable Assets</b>	
Land Development	125,000,000
Hospital Buildings	2,055,295,800
Elevator & Other Engineering Passages	248,731,000
Medical Equipment	981,185,000
Hospital Furniture	365,167,000
Motor Vehicle/cycle (Ordinary/Ambulance)	140,300,000
Standby Generator	106,659,799
<b>Total Investment</b>	<b>4,022,338,599</b>

**APPENDIX 4. PROJECTED DEPRICIATION SCHEDULE IN TZS**

NumberofPeriod	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
Period	2025	2026	2027	2028	2029	2030
<b>Fixed Assets At Costs</b>	<b>4,022,338,599</b>	<b>4,022,338,599</b>	<b>4,022,338,599</b>	<b>4,022,338,599</b>	<b>4,022,338,599</b>	<b>4,022,338,599</b>
Land Development	125,000,000	125,000,000	125,000,000	125,000,000	125,000,000	125,000,000
Hospital Buildings	2,055,295,800	2,055,295,800	2,055,295,800	2,055,295,800	2,055,295,800	2,055,295,800
Elevator & Other Engineering Passages	248,731,000	248,731,000	248,731,000	248,731,000	248,731,000	248,731,000
Medical Equipment	981,185,000	981,185,000	981,185,000	981,185,000	981,185,000	981,185,000
Hospital Furniture	365,167,000	365,167,000	365,167,000	365,167,000	365,167,000	365,167,000
Motor Vehicle/cycle (Ordinary/Ambulance)	140,300,000	140,300,000	140,300,000	140,300,000	140,300,000	140,300,000
Standby Generator	106,659,799	106,659,799	106,659,799	106,659,799	106,659,799	106,659,799
<b>Depreciation Rate</b>						
Depreciation Rate for Land Development	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
Depreciation Rate for Hospital Buildings	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%
Depreciation Rate for Elevator & Other Engineering Pas	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%
Depreciation Rate for Medical Equipment	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%
Depreciation Rate for Hospital Furniture	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%
Depreciation Rate for Motor Vehicle/cycle (Ordinary/A	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%
Depreciation Rate for Standby Generator	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
<b>Depreciation Expenses</b>						
Depreciation Expenses for Land Development	2,500,000	2,500,000	2,500,000	2,500,000	2,500,000	2,500,000
Depreciation Expenses for Hospital Buildings	82,211,832	82,211,832	82,211,832	82,211,832	82,211,832	82,211,832
Depreciation Expenses for Elevator & Other Engineering	17,411,170	17,411,170	17,411,170	17,411,170	17,411,170	17,411,170
Depreciation Expenses for Medical Equipment	98,118,500	98,118,500	98,118,500	98,118,500	98,118,500	98,118,500
Depreciation Expenses for Hospital Furniture	36,516,700	36,516,700	36,516,700	36,516,700	36,516,700	36,516,700
Depreciation Expenses for Motor Vehicle/cycle (Ordina	28,060,000	28,060,000	28,060,000	28,060,000	28,060,000	28,060,000
Depreciation Expenses for Standby Generator	-	-	-	-	-	-

Opening Accumulated Depreciation	-	264,818,202	529,636,404	794,454,606	1,059,272,808	1,324,091,010
Opening Accumulated Depreciation for Land Development	-	2,500,000	5,000,000	7,500,000	10,000,000	12,500,000
Opening Accumulated Depreciation for Hospital Buildings	-	82,211,832	164,423,664	246,635,496	328,847,328	411,059,160
Opening Accumulated Depreciation for Elevator & Other Engineering Passages	-	17,411,170	34,822,340	52,233,510	69,644,680	87,055,850
Opening Accumulated Depreciation for Medical Equipment	-	98,118,500	196,237,000	294,355,500	392,474,000	490,592,500
Opening Accumulated Depreciation for Hospital Furniture	-	36,516,700	73,033,400	109,550,100	146,066,800	182,583,500
Opening Accumulated Depreciation for Motor Vehicle/cycle (Ordinary/Ambulance)	-	28,060,000	56,120,000	84,180,000	112,240,000	140,300,000
Opening Accumulated Depreciation for Standby Generator	-	-	-	-	-	-
<b>Accumulated Depreciation</b>	<b>264,818,202</b>	<b>529,636,404</b>	<b>794,454,606</b>	<b>1,059,272,808</b>	<b>1,324,091,010</b>	<b>1,448,609,212</b>
Accumulated Depreciation for Land Development	2,500,000	5,000,000	7,500,000	10,000,000	12,500,000	15,000,000
Accumulated Depreciation for Hospital Buildings	82,211,832	164,423,664	246,635,496	328,847,328	411,059,160	493,270,992
Accumulated Depreciation for Elevator & Other Engineering Passages	17,411,170	34,822,340	52,233,510	69,644,680	87,055,850	104,467,020
Accumulated Depreciation for Medical Equipment	98,118,500	196,237,000	294,355,500	392,474,000	490,592,500	588,711,000
Accumulated Depreciation for Hospital Furniture	36,516,700	73,033,400	109,550,100	146,066,800	182,583,500	219,100,200
Accumulated Depreciation for Motor Vehicle/cycle (Ordinary/Ambulance)	28,060,000	56,120,000	84,180,000	112,240,000	140,300,000	28,060,000
Accumulated Depreciation for Standby Generator	-	-	-	-	-	-
<b>Net Book Value of Fixed Assets</b>	<b>3,757,520,397</b>	<b>3,492,702,195</b>	<b>3,227,883,993</b>	<b>2,963,065,791</b>	<b>2,698,247,589</b>	<b>2,573,729,387</b>
Net Book Value of Fixed Assets of Land Development	122,500,000	120,000,000	117,500,000	115,000,000	112,500,000	110,000,000
Net Book Value of Fixed Assets of Hospital Buildings	1,973,083,968	1,890,872,136	1,808,660,304	1,726,448,472	1,644,236,640	1,562,024,808
Net Book Value of Fixed Assets of Elevator & Other Engineering Passages	231,319,830	213,908,660	196,497,490	179,086,320	161,675,150	144,263,980
Net Book Value of Fixed Assets of Medical Equipment	883,066,500	784,948,000	686,829,500	588,711,000	490,592,500	392,474,000
Net Book Value of Fixed Assets of Hospital Furniture	328,650,300	292,133,600	255,616,900	219,100,200	182,583,500	146,066,800
Net Book Value of Fixed Assets of Motor Vehicle/cycle (Ordinary/Ambulance)	112,240,000	84,180,000	56,120,000	28,060,000	-	112,240,000
Net Book Value of Fixed Assets of Standby Generator	106,659,799	106,659,799	106,659,799	106,659,799	106,659,799	106,659,799
<b>Purchase of New Assets</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>140,300,000</b>
Land Development	-	-	-	-	-	-
Hospital Buildings	-	-	-	-	-	-
Elevator & Other Engineering Passages	-	-	-	-	-	-
Medical Equipment	-	-	-	-	-	-
Hospital Furniture	-	-	-	-	-	-
Motor Vehicle/cycle (Ordinary/Ambulance)	-	-	-	-	-	140,300,000
Standby Generator	-	-	-	-	-	-

## APPENDIX 5. PROJECTED WORKINGS AND ASSUMPTIONS

Number of Period Period	Year 1 2026	Year 2 2027	Year 3 2028	Year 4 2029	Year 5 2030	Year 6 2031
Annual Operating Periods	52 weeks	52 weeks	52 weeks	52 weeks	52 weeks	52 weeks
Operating Days	364 days	364 days	364 days	364 days	364 days	364 days
Operating Hours	8,736 hours	8,736 hours	8,736 hours	8,736 hours	8,736 hours	8,736 hours
Specialist Operating Days	286 days	286 days	286 days	286 days	286 days	286 days
Specialist Operating Hours	1,430 hours	1,430 hours	1,430 hours	1,430 hours	1,430 hours	1,430 hours
Exchange Rate	TZS2,815/USD	TZS2,872/USD	TZS2,929/USD	TZS2,988/USD	TZS3,047/USD	TZS3,108/USD
Available Beds for Inpatients	18,200 beds	18,200 beds	18,200 beds	18,200 beds	18,200 beds	18,200 beds
<b>Beds Occupancy</b>	50%	53%	55%	58%	61%	64%
<b>Categories of Inpatients</b>	<b>9,100 visitors</b>	<b>9,555 visitors</b>	<b>10,033 visitors</b>	<b>10,534 visitors</b>	<b>11,061 visitors</b>	<b>11,614 visitors</b>
Inpatients Attended Laboratory Service	3,458 visitors	3,631 visitors	3,812 visitors	4,003 visitors	4,203 visitors	4,413 visitors
Inpatients Attended Imaging-Xrays	728 visitors	764 visitors	803 visitors	843 visitors	885 visitors	929 visitors
Inpatients Attended Imaging-MRI	visitors	visitors	visitors	visitors	visitors	visitors
Inpatients Attended Imaging-CT Scan	visitors	visitors	visitors	visitors	visitors	visitors
Inpatients Attended Ultrasound Service	546 visitors	573 visitors	602 visitors	632 visitors	664 visitors	697 visitors
Inpatients Attended Dental Services	182 visitors	191 visitors	201 visitors	211 visitors	221 visitors	232 visitors
Inpatients Attended Surgical Services	637 visitors	669 visitors	702 visitors	737 visitors	774 visitors	813 visitors
Inpatients Attended Delivery Service (Normal)	364 visitors	382 visitors	401 visitors	421 visitors	442 visitors	465 visitors
Inpatients Attended Physiotherapy Services	182 visitors	191 visitors	201 visitors	211 visitors	221 visitors	232 visitors
Inpatients Attended Intensive Care Services	91 visitors	96 visitors	100 visitors	105 visitors	111 visitors	116 visitors
Inpatients Attended Blood Bank Services	91 visitors	96 visitors	100 visitors	105 visitors	111 visitors	116 visitors
Inpatients Attended Obstetric Services	455 visitors	478 visitors	502 visitors	527 visitors	553 visitors	581 visitors
Inpatients Attended Delivery Service (Operation)	91 visitors	96 visitors	100 visitors	105 visitors	111 visitors	116 visitors
Inpatients Attended Endoscopic Service	91 visitors	96 visitors	100 visitors	105 visitors	111 visitors	116 visitors
Inpatients Attended Dialysis (Renal) Services	91 visitors	96 visitors	100 visitors	105 visitors	111 visitors	116 visitors
Inpatients Attended ECG Service	91 visitors	96 visitors	100 visitors	105 visitors	111 visitors	116 visitors
Inpatients Attended Both Laboratory & Imaging	2,002 visitors	2,102 visitors	2,207 visitors	2,318 visitors	2,433 visitors	2,555 visitors

Available Consultation Hours	2,184 hours	2,184 hours	2,184 hours	2,184 hours	2,184 hours	2,184 hours
Outpatient Capacity	61,152 visitors	61,152 visitors	61,152 visitors	61,152 visitors	61,152 visitors	61,152 visitors
Rooms Occupancy for Outpatient	70%	77%	85%	93%	95%	95%
Outpatients Visited Hospitals	42,806 visitors	47,087 visitors	51,796 visitors	56,975 visitors	58,094 visitors	58,094 visitors

<b>Outpatients Attended</b>	<b>42,804 visitors</b>	<b>47,089 visitors</b>	<b>51,797 visitors</b>	<b>56,978 visitors</b>	<b>58,096 visitors</b>	<b>58,096 visitors</b>
Visitors Attended Laboratory Service	21,403 visitors	23,544 visitors	25,898 visitors	28,488 visitors	29,047 visitors	29,047 visitors
Visitors Attended Imaging-Xrays	1,284 visitors	1,413 visitors	1,554 visitors	1,709 visitors	1,743 visitors	1,743 visitors
Visitors Attended Imaging-MRI	visitors	visitors	visitors	visitors	visitors	visitors
Visitors Attended Imaging-CT Scan	visitors	visitors	visitors	visitors	visitors	visitors
Visitors Attended Ultrasound Service	2,140 visitors	2,354 visitors	2,590 visitors	2,849 visitors	2,905 visitors	2,905 visitors
Visitors Attended Dental Services	2,140 visitors	2,354 visitors	2,590 visitors	2,849 visitors	2,905 visitors	2,905 visitors
Visitors Attended Surgical Services	428 visitors	471 visitors	518 visitors	570 visitors	581 visitors	581 visitors
Visitors Attended Delivery Service (Normal)	1,284 visitors	1,413 visitors	1,554 visitors	1,709 visitors	1,743 visitors	1,743 visitors
Visitors Attended Physiotherapy Services	1,284 visitors	1,413 visitors	1,554 visitors	1,709 visitors	1,743 visitors	1,743 visitors
Visitors Attended Intensive Care Services	428 visitors	471 visitors	518 visitors	570 visitors	581 visitors	581 visitors
Visitors Attended Blood Bank Services	428 visitors	471 visitors	518 visitors	570 visitors	581 visitors	581 visitors
Visitors Attended Obstetric Services	2,568 visitors	2,825 visitors	3,108 visitors	3,419 visitors	3,486 visitors	3,486 visitors
Visitors Attended Delivery Service (Operation)	visitors	visitors	visitors	visitors	visitors	visitors
Visitors Attended Endoscopic Service	428 visitors	471 visitors	518 visitors	570 visitors	581 visitors	581 visitors
Visitors Attended Dialysis (Renal) Services	428 visitors	471 visitors	518 visitors	570 visitors	581 visitors	581 visitors
Visitors Attended ECG Service	856 visitors	942 visitors	1,036 visitors	1,140 visitors	1,162 visitors	1,162 visitors
Visitors Attended Both Laboratory & Imaging	7,705 visitors	8,476 visitors	9,323 visitors	10,256 visitors	10,457 visitors	10,457 visitors

<b>Visitors/Patients Charge Charged Procedures</b>	<b>46,444 inpatients</b>	<b>50,911 inpatients</b>	<b>55,810 inpatients</b>	<b>61,192 inpatients</b>	<b>62,520 inpatients</b>	<b>62,742 inpatients</b>
Inpatient Visited the Hospitals	3,640 inpatients	3,822 inpatients	4,013 inpatients	4,214 inpatients	4,424 inpatients	4,646 inpatients
Outpatients Charged Procedure Fees	42,804 outpatients	47,089 outpatients	51,797 outpatients	56,978 outpatients	58,096 outpatients	58,096 outpatients

<b>Inpatients Charged Procedure</b>	<b>7,280 Inpatients</b>	<b>7,644 Inpatients</b>	<b>8,026 Inpatients</b>	<b>8,428 Inpatients</b>	<b>8,848 Inpatients</b>	<b>9,292 Inpatients</b>
Inpatients Charged File Registration	3,640 Inpatients	3,822 Inpatients	4,013 Inpatients	4,214 Inpatients	4,424 Inpatients	4,646 Inpatients
Inpatients Charged Documentation(normal doctor consultation)	2,912 Inpatients	3,058 Inpatients	3,210 Inpatients	3,371 Inpatients	3,539 Inpatients	3,717 Inpatients
Inpatients Charged Documentation (Specialist doctor consultation)	728 Inpatients	764 Inpatients	803 Inpatients	843 Inpatients	885 Inpatients	929 Inpatients

<b>Outpatients Charged</b>	<b>85,608 Inpatients</b>	<b>94,178 Inpatients</b>	<b>103,594 Inpatients</b>	<b>113,956 Inpatients</b>	<b>116,192 Inpatients</b>	<b>116,192 Inpatients</b>
Outpatients Charged File Registration	42,804 outpatients	47,089 outpatients	51,797 outpatients	56,978 outpatients	58,096 outpatients	58,096 outpatients
Outpatients Charged Documentation(normal doctor consultation)	34,243 outpatients	37,671 outpatients	41,438 outpatients	45,582 outpatients	46,477 outpatients	46,477 outpatients
Outpatients Charged Documentation (Specialist doctor consultation)	8,561 outpatients	9,418 outpatients	10,359 outpatients	11,396 outpatients	11,619 outpatients	11,619 outpatients

**Revenue Charged to**

Revenue Charged to Laboratory Service	TZS 15,000/visitor	TZS 15,750/visitor	TZS 16,538/visitor	TZS 17,364/visitor	TZS 18,233/visitor	TZS 19,144/visitor
Revenue Charged to Imaging-Xrays	TZS 35,000/visitor	TZS 36,750/visitor	TZS 38,588/visitor	TZS 40,517/visitor	TZS 42,543/visitor	TZS 44,670/visitor
Revenue Charged to Imaging-MRI	TZS 200,000/visitor	TZS 210,000/visitor	TZS 220,500/visitor	TZS 231,525/visitor	TZS 243,101/visitor	TZS 255,256/visitor
Revenue Charged to Imaging-CT Scan	TZS 200,000/visitor	TZS 210,000/visitor	TZS 220,500/visitor	TZS 231,525/visitor	TZS 243,101/visitor	TZS 255,256/visitor
Revenue Charged to Ultrasound Service	TZS 200,000/visitor	TZS 210,000/visitor	TZS 220,500/visitor	TZS 231,525/visitor	TZS 243,101/visitor	TZS 255,256/visitor
Revenue Charged to Dental Services	TZS 45,000/visitor	TZS 47,250/visitor	TZS 49,613/visitor	TZS 52,093/visitor	TZS 54,698/visitor	TZS 57,433/visitor
Revenue Charged to Surgical Services	TZS 200,000/visitor	TZS 210,000/visitor	TZS 220,500/visitor	TZS 231,525/visitor	TZS 243,101/visitor	TZS 255,256/visitor
Revenue Charged to Delivery Service (Normal)	TZS 120,000/visitor	TZS 126,000/visitor	TZS 132,300/visitor	TZS 138,915/visitor	TZS 145,861/visitor	TZS 153,154/visitor
Revenue Charged to Physiotherapy Services	TZS 40,000/visitor	TZS 42,000/visitor	TZS 44,100/visitor	TZS 46,305/visitor	TZS 48,620/visitor	TZS 51,051/visitor
Revenue Charged to Intensive Care Services	TZS 120,000/visitor	TZS 126,000/visitor	TZS 132,300/visitor	TZS 138,915/visitor	TZS 145,861/visitor	TZS 153,154/visitor
Revenue Charged to Blood Bank Services	TZS 40,000/visitor	TZS 42,000/visitor	TZS 44,100/visitor	TZS 46,305/visitor	TZS 48,620/visitor	TZS 51,051/visitor
Revenue Charged to Obstetric Services	TZS 40,000/visitor	TZS 42,000/visitor	TZS 44,100/visitor	TZS 46,305/visitor	TZS 48,620/visitor	TZS 51,051/visitor
Revenue Charged to Delivery Service (Operation)	TZS 200,000/visitor	TZS 210,000/visitor	TZS 220,500/visitor	TZS 231,525/visitor	TZS 243,101/visitor	TZS 255,256/visitor
Revenue Charged to Endoscopic Service	TZS 120,000/visitor	TZS 126,000/visitor	TZS 132,300/visitor	TZS 138,915/visitor	TZS 145,861/visitor	TZS 153,154/visitor
Revenue Charged to Dialysis (Renal) Services	TZS 180,000/visitor	TZS 189,000/visitor	TZS 198,450/visitor	TZS 208,373/visitor	TZS 218,791/visitor	TZS 229,731/visitor
Revenue Charged to ECG Service	TZS 50,000/visitor	TZS 52,500/visitor	TZS 55,125/visitor	TZS 57,881/visitor	TZS 60,775/visitor	TZS 63,814/visitor
Revenue Charged to Both Laboratory & Imaging	TZS 45,000/visitor	TZS 47,250/visitor	TZS 49,613/visitor	TZS 52,093/visitor	TZS 54,698/visitor	TZS 57,433/visitor

**Charged Procedure**

File Registration	TZS 6,000/visitor	TZS 6,300/visitor	TZS 6,615/visitor	TZS 6,946/visitor	TZS 7,293/visitor	TZS 7,658/visitor
Documentation(normal doctor consultation)	TZS 20,000/visitor	TZS 21,000/visitor	TZS 22,050/visitor	TZS 23,153/visitor	TZS 24,310/visitor	TZS 25,526/visitor
Documentation (Specialist doctor consultation)	TZS 40,000/visitor	TZS 42,000/visitor	TZS 44,100/visitor	TZS 46,305/visitor	TZS 48,620/visitor	TZS 51,051/visitor

**Other Source of Revenues**

Pharmacy Revenue	TZS 1,100,000/day	TZS 1,155,000/day	TZS 1,212,750/day	TZS 1,273,388/day	TZS 1,337,057/day	TZS 1,403,910/day
Revenue Source(Sterile materials supply)	TZS 60,000/day	TZS 63,000/day	TZS 66,150/day	TZS 69,458/day	TZS 72,930/day	TZS 76,577/day
Revenue Source (medical equipment supply)	TZS 60,000/day	TZS 63,000/day	TZS 66,150/day	TZS 69,458/day	TZS 72,930/day	TZS 76,577/day
Revenue Source (Re-arrangement of beds)	TZS 40,000/day	TZS 42,000/day	TZS 44,100/day	TZS 46,305/day	TZS 48,620/day	TZS 51,051/day
Revenue Source (food preparation and supply)	TZS 30,000/day	TZS 31,500/day	TZS 33,075/day	TZS 34,729/day	TZS 36,465/day	TZS 38,288/day
Revenue Source (on call duty)	TZS 30,000/day	TZS 31,500/day	TZS 33,075/day	TZS 34,729/day	TZS 36,465/day	TZS 38,288/day
Revenue Source (Medical Observations)	TZS 50,000/day	TZS 52,500/day	TZS 55,125/day	TZS 57,881/day	TZS 60,775/day	TZS 63,814/day
Revenue Source (booked appointments)	TZS 40,000/day	TZS 42,000/day	TZS 44,100/day	TZS 46,305/day	TZS 48,620/day	TZS 51,051/day
Revenue Source (Rapid Access Chest pain clinic)	TZS 40,000/day	TZS 42,000/day	TZS 44,100/day	TZS 46,305/day	TZS 48,620/day	TZS 51,051/day

<b>Revenue Collection</b>	<b>3,895,495,000</b>	<b>4,419,915,675</b>	<b>5,019,507,561</b>	<b>5,706,120,282</b>	<b>6,123,765,587</b>	<b>6,476,771,582</b>
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<b>Revenue From Hospital Services</b>	<b>2,043,535,000</b>	<b>2,334,655,575</b>	<b>2,667,932,391</b>	<b>3,050,060,851</b>	<b>3,286,477,416</b>	<b>3,489,129,177</b>
Revenue From Laboratory Service	372,915,000	428,004,675	491,336,484	564,187,076	606,237,765	640,573,022
Revenue From Imaging-Xrays	70,420,000	80,019,450	90,936,074	103,388,976	111,797,523	119,363,792
Revenue From Imaging-MRI	-	-	-	-	-	-
Revenue From maging-CT Scan	-	-	-	-	-	-
Revenue From Ultrasound Service	537,200,000	614,733,000	703,828,283	805,953,169	867,547,266	919,394,881
Revenue From Dental Services	104,490,000	120,255,975	138,451,371	159,388,696	170,997,415	180,182,554
Revenue From Surgical Services	213,000,000	239,368,500	269,074,496	302,697,435	329,469,650	355,825,093
Revenue From Delivery Service (Normal)	197,760,000	226,195,200	258,687,513	295,941,113	318,770,541	338,097,169
Revenue From Physiotherapy Services	58,640,000	67,372,200	77,380,286	88,891,141	95,500,971	100,840,703
Revenue From Intensice Care Services	62,280,000	71,385,300	81,804,728	93,815,394	100,878,909	106,769,880
Revenue From Blood Bank Services	20,760,000	23,795,100	27,268,243	31,271,798	33,626,303	35,589,960
Revenue From Obstetric Services	120,920,000	138,715,500	159,185,014	182,706,536	196,379,881	207,610,583
Revenue From Service (Operation)	18,200,000	20,065,500	22,122,214	24,389,741	26,889,689	29,645,882
Revenue From Endoscopic Service	62,280,000	71,385,300	81,804,728	93,815,394	100,878,909	106,769,880
Revenue From Dialysis (Renal) Services	93,420,000	107,077,950	122,707,092	140,723,092	151,318,364	160,154,820
Revenue From ECG Service	47,350,000	54,471,375	62,640,053	72,082,060	77,343,335	81,563,429
Revenue From Both Laboratory & Imaging	436,815,000	499,815,225	572,042,296	654,996,306	705,078,659	747,320,550

<b>Revenues From Inpatient Procedure Fees</b>	<b>109,200,000</b>	<b>120,384,600</b>	<b>132,738,795</b>	<b>146,351,583</b>	<b>161,326,852</b>	<b>177,883,019</b>
Revenues From File Registration	21,840,000	24,078,600	26,545,995	29,269,391	32,264,398	35,577,625
Revenues From Documentation(normal doctor consultation)	58,240,000	64,218,000	70,780,500	78,047,078	86,033,532	94,878,771
Revenues From Documentation (Specialist doctor consultation)	29,120,000	32,088,000	35,412,300	39,035,115	43,028,921	47,426,623

<b>Revenues From Outpatient Procedure Fees</b>	<b>1,284,120,000</b>	<b>1,483,303,500</b>	<b>1,713,185,775</b>	<b>1,978,774,718</b>	<b>2,118,481,533</b>	<b>2,224,405,610</b>
Revenues From File Registration	256,824,000	296,660,700	342,637,155	395,754,944	423,696,307	444,881,122
Revenues From Documentation(normal doctor consultation)	684,864,000	791,095,200	913,699,080	1,055,346,516	1,129,856,818	1,186,349,658
Revenues From Documentation (Specialist doctor consultation)	342,432,000	395,547,600	456,849,540	527,673,258	564,928,409	593,174,829

<b>Other Source of Revenues</b>	<b>458,640,000</b>	<b>481,572,000</b>	<b>505,650,600</b>	<b>530,933,130</b>	<b>557,479,787</b>	<b>585,353,776</b>
Pharmacy Revenue	400,400,000	420,420,000	441,441,000	463,513,050	486,688,703	511,023,138
Revenue Source(Sterile materials supply)	21,840,000	22,932,000	24,078,600	25,282,530	26,546,657	27,873,989
Revenue Source (medical equipment supply)	21,840,000	22,932,000	24,078,600	25,282,530	26,546,657	27,873,989
Revenue Source (Re-arrangement of beds)	14,560,000	15,288,000	16,052,400	16,855,020	17,697,771	18,582,660
Revenue Source (food preparation and supply)	10,920,000	11,466,000	12,039,300	12,641,265	13,273,328	13,936,995
Revenue Source (on call duty)	10,920,000	11,466,000	12,039,300	12,641,265	13,273,328	13,936,995
Revenue Source (Medical Observations)	18,200,000	19,110,000	20,065,500	21,068,775	22,122,214	23,228,324
Revenue Source (booked appointments)	14,560,000	15,288,000	16,052,400	16,855,020	17,697,771	18,582,660
Revenue Source (Rapid Access Chest pain clinic)	14,560,000	15,288,000	16,052,400	16,855,020	17,697,771	18,582,660

<b>Direct Expenses</b>						
Inpatients Running Expenses	TZS 9,480/Bed/day	TZS 9,954/Bed/day	TZS 10,452/Bed/day	TZS 10,975/Bed/day	TZS 11,523/Bed/day	TZS 12,100/Bed/day
Outpatients Running Expenses	TZS 6,957/visitor	TZS 7,305/visitor	TZS 7,670/visitor	TZS 8,054/visitor	TZS 8,457/visitor	TZS 8,879/visitor
Other Operating Expenses	TZS 9,340/visitor	TZS 9,807/visitor	TZS 10,298/visitor	TZS 10,812/visitor	TZS 11,353/visitor	TZS 11,921/visitor

Purchase of Drugs and Medical Supplies	649,844,130	742,420,473	848,402,500	969,919,351	1,045,099,818	1,109,543,078
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<b>Direct Expenses</b>	<b>1,554,686,604</b>	<b>1,719,430,249</b>	<b>1,884,014,461</b>	<b>2,070,519,280</b>	<b>2,191,444,336</b>	<b>2,297,020,491</b>
Employees Salaries for Productive Personnel	685,800,000	724,824,503	745,161,758	766,069,641	787,564,160	809,661,776
Inpatients Running Expenses	86,270,747	95,113,498	104,862,632	115,611,052	127,461,184	140,525,956
Outpatients Running Expenses	297,799,945	343,992,541	397,304,481	458,897,146	491,296,518	515,861,344
Other Operating Expenses	484,815,912	555,499,708	636,685,590	729,941,442	785,122,474	830,971,415

<b>Administration Expenses</b>	<b>530,867,867</b>	<b>558,237,895</b>	<b>583,372,989</b>	<b>609,686,927</b>	<b>637,236,463</b>	<b>666,081,130</b>
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<b>Administrative personnel:</b>	<b>142,200,000</b>	<b>149,310,000</b>	<b>156,775,500</b>	<b>164,614,275</b>	<b>172,844,989</b>	<b>181,487,238</b>
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<b>Maintenance Expenses</b>	<b>6,812,768</b>	<b>7,153,407</b>	<b>7,511,077</b>	<b>7,886,631</b>	<b>8,280,962</b>	<b>8,695,011</b>
Maintenance Costs Medical Equipment	4,905,925	5,151,221	5,408,782	5,679,221	5,963,182	6,261,342
Maintenance Costs Elevator & Other Engineering Passages Standby Generators	177,695	186,580	195,909	205,705	215,990	226,789
Maintenance Costs Hospital Buildings	1,027,648	1,079,030	1,132,982	1,189,631	1,249,112	1,311,568
Maintenance Costs Motor Vehicle/cycle (Ordinary/Ambulance)	701,500	736,575	773,404	812,074	852,678	895,312

<b>Other Employees Expenses</b>	<b>144,567,099</b>	<b>152,622,088</b>	<b>157,476,392</b>	<b>162,495,500</b>	<b>167,685,464</b>	<b>173,052,582</b>
Casual Labour & Wages	828,000	874,135	901,937	930,684	960,409	991,149
Leave Passage	828,000	874,135	901,937	930,684	960,409	991,149
NHIF Contribution	1,240,298.95	1,309,405.92	1,351,052.94	1,394,113.87	1,438,640.65	1,484,687.30
SDL	37,260,000	39,336,053	40,587,177	41,880,776	43,218,412	44,601,706
WCF	8,280,000	8,741,345	9,019,373	9,306,839	9,604,091	9,911,490
Pension - Contribution	82,800,000	87,413,450	90,193,726	93,068,392	96,040,915	99,114,901
House Allowance	82,800	87,413	90,194	93,068	96,041	99,115
Meal and Ration Allowance	-	-	-	-	-	-
Shift and On call Allowance	414,000	437,067	450,969	465,342	480,205	495,575
Transport Allowance	414,000	437,067	450,969	465,342	480,205	495,575
Acting Allowance	414,000	437,067	450,969	465,342	480,205	495,575
Furniture Allowance	-	-	-	-	-	-
Outfit Allowance	828,000	874,135	901,937	930,684	960,409	991,149
Management Allowance	4,140,000	4,370,673	4,509,686	4,653,420	4,802,046	4,955,745
Special Allowance to Drivers & AME	414,000	437,067	450,969	465,342	480,205	495,575
Extra Duty/Overtime	414,000	437,067	450,969	465,342	480,205	495,575
Cashier Allowance	-	-	-	-	-	-
Entertainment Allowance	-	-	-	-	-	-
House Electricity Allowance	2,070,000	2,185,336	2,254,843	2,326,710	2,401,023	2,477,873
House Telephone	828,000	874,135	901,937	930,684	960,409	991,149
Staff Retirement Expenses	828,000	874,135	901,937	930,684	960,409	991,149
Staff Recruitment Expenses	414,000	437,067	450,969	465,342	480,205	495,575
Staff Uniforms	1,242,000	1,311,202	1,352,906	1,396,026	1,440,614	1,486,724
Death & Condolences	414,000	437,067	450,969	465,342	480,205	495,575
Subsistence Allowance	-	-	-	-	-	-
Per Diem Relieve Duties	414,000	437,067	450,969	465,342	480,205	495,575

<b>Administrative Expenses</b>	<b>237,288,000</b>	<b>249,152,400</b>	<b>261,610,020</b>	<b>274,690,521</b>	<b>288,425,047</b>	<b>302,846,299</b>
Electricity Expenses	55,200,000	57,960,000	60,858,000	63,900,900	67,095,945	70,450,742
Cleaness Expenses	13,200,000	13,860,000	14,553,000	15,280,650	16,044,683	16,846,917
Office Telephones & Fax	2,688,000	2,822,400	2,963,520	3,111,696	3,267,281	3,430,645
Postage Charges	2,280,000	2,394,000	2,513,700	2,639,385	2,771,354	2,909,922
Courier Charges	4,200,000	4,410,000	4,630,500	4,862,025	5,105,126	5,360,383
Email and Internet Expense	12,000,000	12,600,000	13,230,000	13,891,500	14,586,075	15,315,379
Stationery Consumables	6,600,000	6,930,000	7,276,500	7,640,325	8,022,341	8,423,458
Advertisement & Publicity	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538
Newspapers & Periodicals	1,080,000	1,134,000	1,190,700	1,250,235	1,312,747	1,378,384
Mobile Phones	2,400,000	2,520,000	2,646,000	2,778,300	2,917,215	3,063,076
HIV/AIDS Seminars	720,000	756,000	793,800	833,490	875,165	918,923
Water Sewerages	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538
Website Design & Hosting Expenses	20,400,000	21,420,000	22,491,000	23,615,550	24,796,328	26,036,144
Membership Fee to Professional Bodies	3,600,000	3,780,000	3,969,000	4,167,450	4,375,823	4,594,614
Travelling Expenses	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538
Participation & Tuition Fee Local	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538
Food and Refreshment	960,000	1,008,000	1,058,400	1,111,320	1,166,886	1,225,230
Participation & Tuition Fee Foreign	-	-	-	-	-	-
Surface and Marine Transport	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538
Fumigation Expenses	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538
Office Sundries	6,240,000	6,552,000	6,879,600	7,223,580	7,584,759	7,963,997
Water Charges	2,400,000	2,520,000	2,646,000	2,778,300	2,917,215	3,063,076
Consultancy Fees	12,000,000	12,600,000	13,230,000	13,891,500	14,586,075	15,315,379
Audit Fees	12,000,000	12,600,000	13,230,000	13,891,500	14,586,075	15,315,379
Security Charges	8,400,000	8,820,000	9,261,000	9,724,050	10,210,253	10,720,765
Repairs & Maintenance Buildings	7,080,000	7,434,000	7,805,700	8,195,985	8,605,784	9,036,073
Repairs & Maintenance-Furniture & Fittings	1,920,000	2,016,000	2,116,800	2,222,640	2,333,772	2,450,461
Repairs & Maintenance Computer	4,920,000	5,166,000	5,424,300	5,695,515	5,980,291	6,279,305
Motor Vehicle - Fuel & Oils	2,400,000	2,520,000	2,646,000	2,778,300	2,917,215	3,063,076
Repairs & Maintenance - Motor Vehicles	7,200,000	7,560,000	7,938,000	8,334,900	8,751,645	9,189,227
Generator Fuels & Oils	5,400,000	5,670,000	5,953,500	6,251,175	6,563,734	6,891,920
Motor Vehicle - License & Parking	2,400,000	2,520,000	2,646,000	2,778,300	2,917,215	3,063,076
Repairs & Maintenance Equipment	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538
Publications of Journals	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538
Government Hospitality	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538
Donations & Assistances	840,000	882,000	926,100	972,405	1,021,025	1,072,077
Social Responsibility	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538
Medical Expenses	16,200,000	17,010,000	17,860,500	18,753,525	19,691,201	20,675,761
Software User License	3,000,000	3,150,000	3,307,500	3,472,875	3,646,519	3,828,845
Computer Software Upgrade	3,000,000	3,150,000	3,307,500	3,472,875	3,646,519	3,828,845
Land Rent	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538
Property Tax and Rates	2,160,000	2,268,000	2,381,400	2,500,470	2,625,494	2,756,768
Coding of Fixed Assets	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538



## APPENDIX 6.PROJECTED INCOME STATEMENT IN TZS

Number of Period Period	Year 1 2026	Year 2 2027	Year 3 2028	Year 4 2029	Year 5 2030	Year 6 2031
<b>Revenue Collection</b>	<b>3,895,495,000</b>	<b>4,419,915,675</b>	<b>5,019,507,561</b>	<b>5,706,120,282</b>	<b>6,123,765,587</b>	<b>6,476,771,582</b>
<b>Costs of Sales</b>	<b>2,159,041,645</b>	<b>2,455,370,378</b>	<b>2,724,998,220</b>	<b>3,031,932,451</b>	<b>3,231,281,522</b>	<b>3,402,052,541</b>
Direct Expenses	1,554,686,604	1,719,430,249	1,884,014,461	2,070,519,280	2,191,444,336	2,297,020,491
opening Stock	-	45,489,089	51,969,433	59,388,175	67,894,355	73,156,987
Purchase of Drugs and Medical Supplies	649,844,130	742,420,473	848,402,500	969,919,351	1,045,099,818	1,109,543,078
Closing Stock	(45,489,089)	(51,969,433)	(59,388,175)	(67,894,355)	(73,156,987)	(77,668,015)
<b>Gross Profit</b>	<b>1,736,453,355</b>	<b>1,964,545,297</b>	<b>2,294,509,341</b>	<b>2,674,187,831</b>	<b>2,892,484,065</b>	<b>3,074,719,040</b>
Administration Expenses	530,867,867	558,237,895	583,372,989	609,686,927	637,236,463	666,081,130
<b>EBITDA</b>	<b>1,205,585,488</b>	<b>1,406,307,402</b>	<b>1,711,136,352</b>	<b>2,064,500,904</b>	<b>2,255,247,602</b>	<b>2,408,637,911</b>
<b>Finance Costs &amp; Depreciation</b>	<b>363,818,202</b>	<b>342,734,869</b>	<b>327,151,535</b>	<b>311,568,202</b>	<b>295,984,869</b>	<b>280,401,535</b>
Depreciation Expenses	264,818,202	264,818,202	264,818,202	264,818,202	264,818,202	264,818,202
Interest Expenses	93,500,000	77,916,667	62,333,333	46,750,000	31,166,667	15,583,333
Facilitation Fee	5,500,000	-	-	-	-	-
<b>EBT</b>	<b>841,767,286</b>	<b>1,063,572,533</b>	<b>1,383,984,817</b>	<b>1,752,932,702</b>	<b>1,959,262,734</b>	<b>2,128,236,375</b>
Income Tax	252,530,186	319,071,760	415,195,445	525,879,811	587,778,820	638,470,913
<b>Profit for the Year</b>	<b>589,237,100</b>	<b>744,500,773</b>	<b>968,789,372</b>	<b>1,227,052,892</b>	<b>1,371,483,914</b>	<b>1,489,765,463</b>
Renatined Surplus B/F	-	-	589,237,100	1,333,737,873	2,302,527,245	3,529,580,137
Retained Profit	-	589,237,100	1,333,737,873	2,302,527,245	3,529,580,137	4,901,064,050

## APPENDIX 7.PROJECTED BALANCE SHEET STATEMENT IN TZS

Number of Period Period	Year 1 2026	Year 2 2027	Year 3 2028	Year 4 2029	Year 5 2030	Year 6 2031
<b>Current Assets</b>	<b>1,028,371,675.38</b>	<b>1,946,973,135.99</b>	<b>3,089,910,652.49</b>	<b>4,491,161,519.64</b>	<b>6,036,895,730.65</b>	<b>7,560,666,428.81</b>
Cash &Cash Equivalent	788,107,836.28	1,674,007,919.14	2,779,547,099.43	4,137,961,150.99	5,657,550,464.03	7,159,159,834.24
Trade Receivables	194,774,750.00	220,995,783.75	250,975,378.04	285,306,014.10	306,188,279.34	323,838,579.08
Closing Stock	45,489,089.10	51,969,433.10	59,388,175.02	67,894,354.55	73,156,987.28	77,668,015.48
Net Book Value of Fixed Assets	3,757,520,397.00	3,492,702,195.00	3,227,883,993.00	2,963,065,791.00	2,698,247,589.00	2,573,729,387.00
Net Book Value of Fixed Assets of Land Development	122,500,000.00	120,000,000.00	117,500,000.00	115,000,000.00	112,500,000.00	110,000,000.00
Net Book Value of Fixed Assets of Hospital Buildings	1,973,083,968.00	1,890,872,136.00	1,808,660,304.00	1,726,448,472.00	1,644,236,640.00	1,562,024,808.00
Net Book Value of Fixed Assets of Elevator & Other Engineering Passa	231,319,830.00	213,908,660.00	196,497,490.00	179,086,320.00	161,675,150.00	144,263,980.00
Net Book Value of Fixed Assets of Medical Equipment	883,066,500.00	784,948,000.00	686,829,500.00	588,711,000.00	490,592,500.00	392,474,000.00
Net Book Value of Fixed Assets of Hospital Furniture	328,650,300.00	292,133,600.00	255,616,900.00	219,100,200.00	182,583,500.00	146,066,800.00
Net Book Value of Fixed Assets of Motor Vehicle/cycle (Ordinary/Amb	112,240,000.00	84,180,000.00	56,120,000.00	28,060,000.00	-	112,240,000.00
Net Book Value of Fixed Assets of Standby Generator	106,659,799.00	106,659,799.00	106,659,799.00	106,659,799.00	106,659,799.00	106,659,799.00
<b>Total Assets</b>	<b>4,785,892,072</b>	<b>5,439,675,331</b>	<b>6,317,794,645</b>	<b>7,454,227,311</b>	<b>8,735,143,320</b>	<b>10,134,395,816</b>
<b>Current Liabilities</b>	<b>110,649,707</b>	<b>111,598,859</b>	<b>112,595,468</b>	<b>113,641,908</b>	<b>114,740,670</b>	<b>24,227,704</b>
Bank Overdraft	-	-	-	-	-	-
Current Portion of Long Term Loan	91,666,666.67	91,666,666.67	91,666,666.67	91,666,666.67	91,666,666.67	-
Trade Payables	18,983,040.00	19,932,192.00	20,928,801.60	21,975,241.68	23,074,003.76	24,227,703.95
<b>Long Term Liabilities</b>	<b>366,666,666.67</b>	<b>275,000,000.00</b>	<b>183,333,333.33</b>	<b>91,666,666.67</b>	<b>-</b>	<b>-</b>
Long Term Borrowings	366,666,666.67	275,000,000.00	183,333,333.33	91,666,666.67	-	-
<b>Total Liabilities</b>	<b>477,316,373.33</b>	<b>386,598,858.67</b>	<b>295,928,801.60</b>	<b>205,308,575.01</b>	<b>114,740,670.43</b>	<b>24,227,703.95</b>
<b>Equity</b>	<b>4,308,575,699.05</b>	<b>5,053,076,472.32</b>	<b>6,021,865,843.89</b>	<b>7,248,918,735.63</b>	<b>8,620,402,649.22</b>	<b>10,110,168,111.86</b>
Share Capital	3,719,338,599.00	3,719,338,599.00	3,719,338,599.00	3,719,338,599.00	3,719,338,599.00	3,719,338,599.00
Profit for the Year	589,237,100.05	744,500,773.27	968,789,371.56	1,227,052,891.74	1,371,483,913.59	1,489,765,462.64
Retained Profit	-	589,237,100.05	1,333,737,873.32	2,302,527,244.89	3,529,580,136.63	4,901,064,050.22
<b>Total Liabilities &amp; Equity</b>	<b>4,785,892,072</b>	<b>5,439,675,331</b>	<b>6,317,794,645</b>	<b>7,454,227,311</b>	<b>8,735,143,320</b>	<b>10,134,395,816</b>

## APPENDIX 8. PROJECTED CASH FLOWS IN TZS

Number of Period Period	Year 1 2026	Year 2 2027	Year 3 2028	Year 4 2029	Year 5 2030	Year 6 2031
<b>Cash Flows From Operating Activities</b>	<b>632,774,503</b>	<b>977,566,750</b>	<b>1,197,205,847</b>	<b>1,450,080,718</b>	<b>1,611,255,980</b>	<b>1,733,576,037</b>
EBT	841,767,286	1,063,572,533	1,383,984,817	1,752,932,702	1,959,262,734	2,128,236,375
Depreciation Expenses	264,818,202	264,818,202	264,818,202	264,818,202	264,818,202	264,818,202
Income Tax	(252,530,186)	(319,071,760)	(415,195,445)	(525,879,811)	(587,778,820)	(638,470,913)
Change In Closing Stock	(45,489,089)	(6,480,344)	(7,418,742)	(8,506,180)	(5,262,633)	(4,511,028)
Change In Trade Receivables	(194,774,750)	(26,221,034)	(29,979,594)	(34,330,636)	(20,882,265)	(17,650,300)
Change In Trade Payables	18,983,040	949,152	996,610	1,046,440	1,098,762	1,153,700
<b>Cash Flows From Investing Activities</b>	<b>(4,422,338,599)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(140,300,000)</b>
Initial Investment Costs	(4,022,338,599)	-	-	-	-	-
Working Capital	(400,000,000)	-	-	-	-	-
Purchase of New Assets	-	-	-	-	-	(140,300,000)
Disposal of Assets	-	-	-	-	-	-
<b>Cash Flows From Financing Activities</b>	<b>4,577,671,932</b>	<b>(91,666,667)</b>	<b>(91,666,667)</b>	<b>(91,666,667)</b>	<b>(91,666,667)</b>	<b>(91,666,667)</b>
Equity	3,719,338,599	-	-	-	-	-
Debt	550,000,000	-	-	-	-	-
Bank Overdraft	400,000,000	-	-	-	-	-
Principal Repayment	(91,666,667)	(91,666,667)	(91,666,667)	(91,666,667)	(91,666,667)	(91,666,667)
<b>Net Cash Flows</b>	<b>788,107,836</b>	<b>885,900,083</b>	<b>1,105,539,180</b>	<b>1,358,414,052</b>	<b>1,519,589,313</b>	<b>1,501,609,370</b>
Cash & Cash Equivalent at the Beginning	-	788,107,836	1,674,007,919	2,779,547,099	4,137,961,151	5,657,550,464
<b>Cash &amp; Cash Equivalent at the End</b>	<b>788,107,836</b>	<b>1,674,007,919</b>	<b>2,779,547,099</b>	<b>4,137,961,151</b>	<b>5,657,550,464</b>	<b>7,159,159,834</b>
Cash & Cash Equivalent	788,107,836	1,674,007,919	2,779,547,099	4,137,961,151	5,657,550,464	7,159,159,834
Bank Overdraft	-	-	-	-	-	-

## APPENDIX 9. PROJECTED DISCOUNTED CASHFLOWS FOR DETERMINING NPV AND IRR

Number of Period Period	Year 1 2026	Year 2 2027	Year 3 2028	Year 4 2029	Year 5 2030	Year 6 2031
Initial Investment Costs	(4,422,338,599)	-	-	-	-	-
Project Cash flows	879,774,503	977,566,750	1,197,205,847	1,450,080,718	1,611,255,980	1,593,276,037
Net Cash Flows to the Project	(3,542,564,096)	977,566,750	1,197,205,847	1,450,080,718	1,611,255,980	1,593,276,037
<b>Project NPV</b>	<b>563,661,231</b>					
<b>Project IRR</b>	<b>24.12%</b>					

## APPENDIX 10. PROJECTED RATIO ANALYSIS

Number of Period Period	Year 1 2026	Year 2 2027	Year 3 2028	Year 4 2029	Year 5 2030	Year 6 2031
Gross Profit Margin	44.58%	44.45%	45.71%	46.87%	47.23%	47.47%
Profit Margin	15.13%	16.84%	19.30%	21.50%	22.40%	23.00%
Interest Service Ratio	7.77	13.55	20.21	32.02	52.70	112.25
Debt Service Ratio	3.92	6.22	8.18	10.81	13.37	16.31
Return on Equity	0.14	0.15	0.16	0.17	0.16	0.15
Return on Assets (ROA)	0.12	0.14	0.15	0.16	0.16	0.15
Current Ratio	9.29	17.45	27.44	39.52	52.61	312.07
Acid Test Ratio	8.88	16.98	26.92	38.92	51.98	308.86
Operating Cash Flow Ratio	5.72	8.76	10.63	12.76	14.04	71.55
Assets Turnover	0.81	0.81	0.79	0.77	0.70	0.64
Debt to Total Assets	0.10	0.07	0.05	0.03	0.01	0.00
Equity to Total Assets	0.90	0.93	0.95	0.97	0.99	1.00
Account Receivable Days	N/A	17 days	17 days	17 days	18 days	18 days
Inventory Days	N/A	7 days	7 days	8 days	8 days	8 days
Account Payable Days	N/A	10 days	9 days	8 days	8 days	8 days

Costs of Sales/Revenue Collection	55.42%	55.55%	54.29%	53.13%	52.77%	52.53%
Administration Expenses/Revenue Collection	13.63%	12.63%	11.62%	10.68%	10.41%	10.28%
EBITDA/Revenue Collection	30.95%	31.82%	34.09%	36.18%	36.83%	37.19%
Finance Costs & Depreciation/Revenue Collection	9.34%	7.75%	6.52%	5.46%	4.83%	4.33%
Depreciation Expenses/Revenue Collection	6.80%	5.99%	5.28%	4.64%	4.32%	4.09%
Interest Expenses/Revenue Collection	2.40%	1.76%	1.24%	0.82%	0.51%	0.24%
Facilitation Fee/Revenue Collection	0.14%	0.00%	0.00%	0.00%	0.00%	0.00%
EBT/Revenue Collection	21.61%	24.06%	27.57%	30.72%	31.99%	32.86%
Income Tax/Revenue Collection	6.48%	7.22%	8.27%	9.22%	9.60%	9.86%

#### APPENDIX 11.PROJECTED AVAILABLE DEBT AND INTEREST SERVICES IN TZS

Number of Period Period	Year 1 2026	Year 2 2027	Year 3 2028	Year 4 2029	Year 5 2030	Year 6 2031
<b>Cash Flows From Operating Activities</b>	<b>632,774,503</b>	<b>977,566,750</b>	<b>1,197,205,847</b>	<b>1,450,080,718</b>	<b>1,611,255,980</b>	<b>1,733,576,037</b>
Interest Expenses	93,500,000	77,916,667	62,333,333	46,750,000	31,166,667	15,583,333
<b>Cash Available for Debt Service</b>	<b>726,274,503</b>	<b>1,055,483,416</b>	<b>1,259,539,180</b>	<b>1,496,830,718</b>	<b>1,642,422,646</b>	<b>1,749,159,370</b>
Principal Repayment	91,666,667	91,666,667	91,666,667	91,666,667	91,666,667	91,666,667
<b>Total Debt Obligation</b>	<b>185,166,667</b>	<b>169,583,333</b>	<b>154,000,000</b>	<b>138,416,667</b>	<b>122,833,333</b>	<b>107,250,000</b>
Interest Service Ratio	7.77	13.55	20.21	32.02	52.70	112.25
Debt Service Ratio	3.92	6.22	8.18	10.81	13.37	16.31

**APPENDIX 12. PROJECTED ANNUAL REPAYMENT PLAN SUMMARY IN TZS**

Number of Period	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
Period	2026	2027	2028	2029	2030	2031
opening Balance	550,000,000	458,333,333	366,666,667	275,000,000	183,333,333	91,666,667
Interest Expenses	93,500,000	77,916,667	62,333,333	46,750,000	31,166,667	15,583,333
Principal Repayment	91,666,667	91,666,667	91,666,667	91,666,667	91,666,667	91,666,667
Total Repayment	185,166,667	169,583,333	154,000,000	138,416,667	122,833,333	107,250,000
Closing Balance	458,333,333	366,666,667	275,000,000	183,333,333	91,666,667	(0)
Current Portion of Long Term Loan	91,666,667	91,666,667	91,666,667	91,666,667	91,666,667	-

**APPENDIX 13. PROJECTED MONTHLY LONG TERM LOAN AMORTIZATION PLAN IN TZS**

					Loan Amount	TZS				
							783,000,000			
					Annual Interest Rate		0.17			
					Monthly Interest Rate		0.01			
Calender Year	Loan Year	Month	Period	Period-Month	Principal	Interest	Repayment	Instalment	Balance	
2025		July	0	Start	783,000,000	-	-	-	783,000,000	
2025	Year 1	August	1	1 August	783,000,000	11,092,500	-	11,092,500	783,000,000	
2025	Year 1	September	2	2 September	783,000,000	11,092,500	-	11,092,500	783,000,000	
2025	Year 1	October	3	3 October	783,000,000	11,092,500	-	11,092,500	783,000,000	
2025	Year 1	November	4	4 November	783,000,000	11,092,500	-	11,092,500	783,000,000	
2025	Year 1	December	5	5 December	783,000,000	11,092,500	-	11,092,500	783,000,000	
2026	Year 1	January	6	6 January	783,000,000	11,092,500	-	11,092,500	783,000,000	
2026	Year 1	February	7	7 February	783,000,000	11,092,500	-	11,092,500	783,000,000	
2026	Year 1	March	8	8 March	783,000,000	11,092,500	-	11,092,500	783,000,000	
2026	Year 1	April	9	9 April	783,000,000	11,092,500	-	11,092,500	783,000,000	
2026	Year 1	May	10	10 May	783,000,000	11,092,500	-	11,092,500	783,000,000	
2026	Year 1	June	11	11 June	783,000,000	11,092,500	-	11,092,500	783,000,000	
2026	Year 1	July	12	12 July	783,000,000	11,092,500	-	11,092,500	783,000,000	

2026	Year 2	August	13	13 August	783,000,000	11,092,500	13,050,000	24,142,500	769,950,000
2026	Year 2	September	14	14 September	769,950,000	10,907,625	13,050,000	23,957,625	756,900,000
2026	Year 2	October	15	15 October	756,900,000	10,722,750	13,050,000	23,772,750	743,850,000
2026	Year 2	November	16	16 November	743,850,000	10,537,875	13,050,000	23,587,875	730,800,000
2026	Year 2	December	17	17 December	730,800,000	10,353,000	13,050,000	23,403,000	717,750,000
2027	Year 2	January	18	18 January	717,750,000	10,168,125	13,050,000	23,218,125	704,700,000
2027	Year 2	February	19	19 February	704,700,000	9,983,250	13,050,000	23,033,250	691,650,000
2027	Year 2	March	20	20 March	691,650,000	9,798,375	13,050,000	22,848,375	678,600,000
2027	Year 2	April	21	21 April	678,600,000	9,613,500	13,050,000	22,663,500	665,550,000
2027	Year 2	May	22	22 May	665,550,000	9,428,625	13,050,000	22,478,625	652,500,000
2027	Year 2	June	23	23 June	652,500,000	9,243,750	13,050,000	22,293,750	639,450,000
2027	Year 2	July	24	24 July	639,450,000	9,058,875	13,050,000	22,108,875	626,400,000
2027	Year 3	August	25	25 August	626,400,000	8,874,000	13,050,000	21,924,000	613,350,000
2027	Year 3	September	26	26 September	613,350,000	8,689,125	13,050,000	21,739,125	600,300,000
2027	Year 3	October	27	27 October	600,300,000	8,504,250	13,050,000	21,554,250	587,250,000
2027	Year 3	November	28	28 November	587,250,000	8,319,375	13,050,000	21,369,375	574,200,000
2027	Year 3	December	29	29 December	574,200,000	8,134,500	13,050,000	21,184,500	561,150,000
2028	Year 3	January	30	30 January	561,150,000	7,949,625	13,050,000	20,999,625	548,100,000
2028	Year 3	February	31	31 February	548,100,000	7,764,750	13,050,000	20,814,750	535,050,000
2028	Year 3	March	32	32 March	535,050,000	7,579,875	13,050,000	20,629,875	522,000,000
2028	Year 3	April	33	33 April	522,000,000	7,395,000	13,050,000	20,445,000	508,950,000
2028	Year 3	May	34	34 May	508,950,000	7,210,125	13,050,000	20,260,125	495,900,000
2028	Year 3	June	35	35 June	495,900,000	7,025,250	13,050,000	20,075,250	482,850,000
2028	Year 3	July	36	36 July	482,850,000	6,840,375	13,050,000	19,890,375	469,800,000
2028	Year 4	August	37	37 August	469,800,000	6,655,500	13,050,000	19,705,500	456,750,000
2028	Year 4	September	38	38 September	456,750,000	6,470,625	13,050,000	19,520,625	443,700,000
2028	Year 4	October	39	39 October	443,700,000	6,285,750	13,050,000	19,335,750	430,650,000
2028	Year 4	November	40	40 November	430,650,000	6,100,875	13,050,000	19,150,875	417,600,000
2028	Year 4	December	41	41 December	417,600,000	5,916,000	13,050,000	18,966,000	404,550,000
2029	Year 4	January	42	42 January	404,550,000	5,731,125	13,050,000	18,781,125	391,500,000
2029	Year 4	February	43	43 February	391,500,000	5,546,250	13,050,000	18,596,250	378,450,000
2029	Year 4	March	44	44 March	378,450,000	5,361,375	13,050,000	18,411,375	365,400,000
2029	Year 4	April	45	45 April	365,400,000	5,176,500	13,050,000	18,226,500	352,350,000
2029	Year 4	May	46	46 May	352,350,000	4,991,625	13,050,000	18,041,625	339,300,000
2029	Year 4	June	47	47 June	339,300,000	4,806,750	13,050,000	17,856,750	326,250,000

2029	Year 5	July	48	48 July	326,250,000	4,621,875	13,050,000	17,671,875	313,200,000
2029	Year 5	August	49	49 August	313,200,000	4,437,000	13,050,000	17,487,000	300,150,000
2029	Year 5	September	50	50 September	300,150,000	4,252,125	13,050,000	17,302,125	287,100,000
2029	Year 5	October	51	51 October	287,100,000	4,067,250	13,050,000	17,117,250	274,050,000
2029	Year 5	November	52	52 November	274,050,000	3,882,375	13,050,000	16,932,375	261,000,000
2029	Year 5	December	53	53 December	261,000,000	3,697,500	13,050,000	16,747,500	247,950,000
2030	Year 5	January	54	54 January	247,950,000	3,512,625	13,050,000	16,562,625	234,900,000
2030	Year 5	February	55	55 February	234,900,000	3,327,750	13,050,000	16,377,750	221,850,000
2030	Year 5	March	56	56 March	221,850,000	3,142,875	13,050,000	16,192,875	208,800,000
2030	Year 5	April	57	57 April	208,800,000	2,958,000	13,050,000	16,008,000	195,750,000
2030	Year 5	May	58	58 May	195,750,000	2,773,125	13,050,000	15,823,125	182,700,000
2030	Year 5	June	59	59 June	182,700,000	2,588,250	13,050,000	15,638,250	169,650,000
2030	Year 5	July	60	60 July	169,650,000	2,403,375	13,050,000	15,453,375	156,600,000
2030	Year 6	August	61	61 August	156,600,000	2,218,500	13,050,000	15,268,500	143,550,000
2030	Year 6	September	62	62 September	143,550,000	2,033,625	13,050,000	15,083,625	130,500,000
2030	Year 6	October	63	63 October	130,500,000	1,848,750	13,050,000	14,898,750	117,450,000
2030	Year 6	November	64	64 November	117,450,000	1,663,875	13,050,000	14,713,875	104,400,000
2030	Year 6	December	65	65 December	104,400,000	1,479,000	13,050,000	14,529,000	91,350,000
2031	Year 6	January	66	66 January	91,350,000	1,294,125	13,050,000	14,344,125	78,300,000
2031	Year 6	February	67	67 February	78,300,000	1,109,250	13,050,000	14,159,250	65,250,000
2031	Year 6	March	68	68 March	65,250,000	924,375	13,050,000	13,974,375	52,200,000
2031	Year 6	April	69	69 April	52,200,000	739,500	13,050,000	13,789,500	39,150,000
2031	Year 6	May	70	70 May	39,150,000	554,625	13,050,000	13,604,625	26,100,000
2031	Year 6	June	71	71 June	26,100,000	369,750	13,050,000	13,419,750	13,050,000
2031	Year 6	July	72	72 July	13,050,000	184,875	13,050,000	13,234,875	-
<b>TOTAL</b>						<b>471,431,250</b>	<b>783,000,000</b>	<b>1,254,431,250</b>	

**APPENDIX 14. DEPRICIATION RATES IN TZS**

<b>Fixed assets</b>	<b>4,022,338,599</b>	<b>-</b>	<b>Depreciation rate</b>	<b>Accummulated Depreciation</b>
Land Development	125,000,000	-	2%	-
Hospital Buildings	2,055,295,800	-	4%	-
Elevator & Other Engineering Pass	248,731,000	-	7%	-
Medical Equipment	981,185,000	-	10%	-
Hospital Furniture	365,167,000	-	10%	-
Motor Vehicle/cycle (Ordinary/Ambulance)	140,300,000	-	20%	-
Standby Generator	106,659,799	-	0%	-

## APPENDIX 15. MONTHS PROJECTED CASH FLOWS IN TZS

CASH FLOW PROJECTIONS FOR THE NEXT 12 MONTHS OF 2025/2026 ( FIGURES IN TZS)												
PARTICULARS	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26	Jul-26 # TOTAL
<b>CASH INFLOWS (SALES)</b>												
Registration/Consultation	15,563,086	16,029,979	16,510,878	17,006,204	17,516,390	18,041,882	18,583,139	19,140,633	19,714,852	20,306,297	20,915,486	21,542,951
Dental Services	20,271,875	20,880,031	21,506,432	22,151,625	22,816,174	23,500,659	24,205,679	24,931,849	25,679,805	26,450,199	27,243,705	28,061,016
General Medical Services	35,029,125	36,079,999	37,162,399	38,277,271	39,425,589	40,608,356	41,826,607	43,081,405	44,373,848	45,705,063	47,076,215	48,488,501
Pharmacy	57,101,531	58,814,577	60,579,014	62,396,384	64,268,276	66,196,324	68,182,214	70,227,680	72,334,511	74,504,546	76,739,682	79,041,873
Procedures	47,984,240	49,423,767	50,906,480	52,433,675	54,006,685	55,626,885	57,295,692	59,014,563	60,785,000	62,608,550	64,486,806	66,421,410
Diagnostic Examination	50,503,088	52,018,180	53,578,726	55,186,087	56,841,670	58,546,920	60,303,328	62,112,427	63,975,800	65,895,074	67,871,926	69,908,084
Medical Service Charges	45,230,375	46,587,286	47,984,905	49,424,452	50,907,186	52,434,401	54,007,433	55,627,656	57,296,486	59,015,380	60,785,842	62,609,417
<b>TOTALCASH INFLOW</b>	<b>271,683,319</b>	<b>279,833,819</b>	<b>288,228,833</b>	<b>296,875,698</b>	<b>305,781,969</b>	<b>314,955,428</b>	<b>324,404,091</b>	<b>334,136,214</b>	<b>344,160,300</b>	<b>354,485,109</b>	<b>365,119,663</b>	<b>376,073,253</b>
<b>Less Direct Running Cost:</b>												
Pharmacy Costs	43,469,331	44,773,411	46,116,613	47,500,112	48,925,115	50,392,869	51,904,655	53,461,794	55,065,648	56,717,618	58,419,146	60,171,720
Laboratory Cost	40,752,498	47,571,749	43,234,325	44,531,355	45,867,295	47,243,314	48,660,614	50,120,432	51,624,045	53,172,766	54,767,949	56,410,988
Medical Consultancy Service	32,601,998	33,580,058	34,587,460	35,625,084	36,693,836	37,794,651	38,928,491	40,096,346	41,299,236	42,538,213	43,814,360	45,128,790
	<b>116,823,827</b>	<b>125,925,218</b>	<b>123,938,398</b>	<b>127,656,550</b>	<b>131,486,247</b>	<b>135,430,834</b>	<b>139,493,759</b>	<b>143,678,572</b>	<b>147,988,929</b>	<b>152,428,597</b>	<b>157,001,455</b>	<b>161,711,499</b>
<b>Gross Profit</b>	<b>154,859,492</b>	<b>153,908,600</b>	<b>164,290,435</b>	<b>169,219,148</b>	<b>174,295,723</b>	<b>179,524,594</b>	<b>184,910,332</b>	<b>190,457,642</b>	<b>196,171,371</b>	<b>202,056,512</b>	<b>208,118,208</b>	<b>214,361,754</b>
<b>CASH OUTFLOWS (OPERATIONS)</b>												
License and Permits	1,650,000	-	-	-	-	-	-	-	-	-	-	1,650,000
Computer and Software Expenses	1,263,078	-	-	2,263,078	-	-	1,263,078	-	-	1,263,078	-	6,052,312
Charitable Contributions	132,500	132,500	132,500	132,500	132,500	132,500	132,500	132,500	132,500	132,500	132,500	1,590,000
Communication	526,500	526,500	526,500	526,500	526,500	526,500	526,500	526,500	526,500	526,500	526,500	6,318,000
Motor Vehicle Expenses	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	600,000	7,200,000
Cleaning & Kitchen Expense	439,875	439,875	439,875	439,875	439,875	439,875	439,875	439,875	439,875	439,875	439,875	5,278,500
Meals and Entertainment	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	1,200,000
Office Expenses	821,692	821,692	821,692	821,692	821,692	821,692	821,692	821,692	821,692	821,692	821,692	9,860,304
Salaries	64,270,000	64,270,000	64,270,000	64,270,000	64,270,000	64,270,000	64,270,000	64,270,000	64,270,000	64,270,000	64,270,000	771,240,000
Social Security Fund	6,427,000	6,427,000	6,427,000	6,427,000	6,427,000	6,427,000	6,427,000	6,427,000	6,427,000	6,427,000	6,427,000	77,124,000
Workers Compensation Fund	642,700	642,700	642,700	642,700	642,700	642,700	642,700	642,700	642,700	642,700	642,700	7,712,400
NHIF	1,709,700	1,709,700	1,709,700	1,709,700	1,709,700	1,709,700	1,709,700	1,709,700	1,709,700	1,709,700	1,709,700	20,516,400
Wages	1,024,553	1,024,553	1,024,553	1,024,553	1,024,553	1,024,553	1,024,553	1,024,553	1,024,553	1,024,553	1,024,553	12,294,630
Stationery	907,025	907,025	907,025	907,025	907,025	907,025	907,025	907,025	907,025	907,025	907,025	10,884,300
Repairs and Maintenance	802,875	802,875	802,875	802,875	802,875	802,875	802,875	802,875	802,875	802,875	802,875	9,634,500
Transport and Travel Expense	1,288,250	1,288,250	1,288,250	1,288,250	1,288,250	1,288,250	1,288,250	1,288,250	1,288,250	1,288,250	1,288,250	15,459,000
Uniforms	995,000	995,000	995,000	995,000	995,000	995,000	995,000	995,000	995,000	995,000	995,000	11,940,000
Utilities	5,913,500	5,913,500	5,913,500	5,913,500	5,913,500	5,913,500	5,913,500	5,913,500	5,913,500	5,913,500	5,913,500	70,962,000
Rent	3,600,000	3,600,000	3,600,000	3,600,000	3,600,000	3,600,000	3,600,000	3,600,000	3,600,000	3,600,000	3,600,000	43,200,000
Audit & Accountancy	2,760,000	-	-	-	27,360,000	-	-	-	2,760,000	-	-	2,760,000
Data Entry and Reconciliation	197,426	197,426	197,426	197,426	197,426	197,426	197,426	197,426	197,426	197,426	197,426	2,369,111
City Levies	815,050	839,501	864,687	890,627	917,346	944,866	973,212	1,002,409	1,032,481	1,063,455	1,095,359	11,567,213
Bank Service Charges	944,879	944,879	944,879	944,879	944,879	944,879	944,879	944,879	944,879	944,879	944,879	11,338,553
Selcom Charges	643,095	643,095	643,095	643,095	643,095	643,095	643,095	643,095	643,095	643,095	643,095	7,717,144
Interest on Loan	11,092,500	11,092,500	11,092,500	11,092,500	11,092,500	11,092,500	11,092,500	11,092,500	11,092,500	11,092,500	11,092,500	133,110,000
Loan repayment	-	-	-	-	-	-	-	-	-	-	-	-
Provision for Corporate TAX	57,331,078	-	-	-	-	57,331,078	-	-	57,331,078	-	-	229,324,312
<b>TOTAL CASH OUTFLOWS</b>	<b>166,898,276</b>	<b>103,918,572</b>	<b>103,943,757</b>	<b>106,232,775</b>	<b>131,356,416</b>	<b>161,355,014</b>	<b>105,315,360</b>	<b>104,081,479</b>	<b>164,202,629</b>	<b>105,405,603</b>	<b>104,174,429</b>	<b>1,521,182,679</b>
<b>NET CASH FLOWS</b>	<b>(12,038,784)</b>	<b>49,990,029</b>	<b>60,346,678</b>	<b>62,986,373</b>	<b>42,939,306</b>	<b>18,169,580</b>	<b>79,594,972</b>	<b>86,376,163</b>	<b>31,968,742</b>	<b>96,650,909</b>	<b>103,943,779</b>	<b>593,876,379</b>
OPENING BALANCE	10,900	(12,027,884)	37,962,145	98,308,823	944,295,196	987,234,502	1,005,404,082	1,084,999,054	1,171,375,217	1,203,343,959	1,299,994,868	1,403,938,646
Bank loan disbursement	-	-	-	400,000,000	-	-	-	-	-	-	-	400,000,000
Assets acquisition - Medical Equipme	-	-	-	383,000,000	-	-	-	-	-	-	-	383,000,000
<b>CUMULATIVE NET CASH FLOWS</b>	<b>(12,027,884)</b>	<b>37,962,145</b>	<b>98,308,823</b>	<b>944,295,196</b>	<b>987,234,502</b>	<b>1,005,404,082</b>	<b>1,084,999,054</b>	<b>1,171,375,217</b>	<b>1,203,343,959</b>	<b>1,299,994,868</b>	<b>1,403,938,646</b>	<b>1,454,002,032</b>

