



Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.

PRESIDENT'S OFFICE, PLANNING AND INVESTMENT
TANZANIA INVESTMENT CENTRE (TIC)
QUESTIONNAIRE FOR PROJECT REGISTRATION

Please fill/ select areas accordingly

1. Company Name:

LAKE OIL LTD

2. Respective Sector (please select one sector under which the project falls)

No.	SECTOR	CHOICE (✓)	No.	SECTOR	CHOICE (✓)
1	Agriculture		9	Human Resource	
2	Broadcasting		10	Manufacturing	
3	Commercial Building		11	Mining & Petroleum	
4	Computers		12	Natural Resources	
5	Construction		13	Services	
6	Economic Infrastructure	✓	14	Telecommunication	
7	Energy		15	Tourism	
8	Finance		16	Transportation	

3. Project Objective: (e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)

To establish a project for storage facilities mainly for petroleum and related products.

4. Sources of Funding for the Project
NB:



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- ⇒ Select the currency to use in this questionnaire. It may be TSH or USD
- ⇒ Total funding under this item must be equal to the total investment breakdown under item 5 below

Funding Source	Local Equity	Foreign Equity	Local Loan	Foreign Loan	TOTAL INVESTMENT
TSH or USD	4,683,083/=	=	10,316,917/=	=	15,000,000/=

5. Investment Breakdown

N.B:

- ⇒ Please keep using the currency as selected under item 4 above.
- ⇒ The total investment breakdown must equal the total funding under item 4 above.

Type of Asset	Amount of Investment in TSH or USD
Land and Buildings / Tanks	USD: 12,000,000/=
Plant and Machinery	USD: 4,000,000/=
Vehicles	=
Furniture and Fittings	USD: 800,000/=
Pre-Expenses	USD: 50,000/=
Others	USD: 500,000/=
Working Capital	USD: 1,200,000/=
TOTAL	USD: 15,000,000/=

6. Target Markets

No.	PRODUCT	EXPECTED MARKET (SELECT BY (✓))	
		Local Market	Foreign Market
1.	Capital items	✓	
2.	Raw materials	✓	✓
3.	Products produced	✓	✓

7. Commencement Date:

01st April 2025

8. Implementation Period:

5 Years

9. Project Capacity (e.g. tons, cubic feet/ meters, square meters, litres):

300,000,000 Litres

10. Expected Jobs

Direct Jobs

Gender	Locals	Foreigners
M	35	10



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F	08	—
TOTAL	40	10

Indirect Jobs: 150

11. Financial Projections

Details	Year 1	Year 2	Year 3	Year 4	Year 5
Production per annum: number of items/ tons/liters/ feet or cubic meters, square meters = A	550,000	611,241	631,100	640,555	720,000
Price per unit (SHS or USD) = B	8	8	8	8	7.5
Sales per annum C = A*B	4,400,000	4,889,928	5,049,600	5,124,440	5,400,000
Costs of Production = D	3,000,000	3,000,000	3,000,000	3,000,000	3,000,000
Gross Profit E = C - D	1,400,000	1,889,928	2,049,600	2,124,440	2,400,000
Operating Costs = F	1,100,000	1,222,482	1,262,400	1,281,110	1,440,000
Earning Before Interest and Tax G = E - F	300,000	667,446	787,200	843,330	960,000
Tax H = 30%*G	90,000	200,233.80	236,160	252,999	288,000
Earning before Dividends I = G - H	210,000	467,212.20	551,040	590,331	672,000