

BUSINESS CONCEPT

&

FEASIBILITY PLAN

FOR

**PROPOSED DEVELOPMENT OF A
MANUFACTURING AND ASSEMBLY PLANT FOR
CHINESE BRAND MOTOR VEHICLE SPARE
PARTS**

**PREPARED BY
M/s GAGAHO CO. LIMITED,
DAR ES SALAAM,
TANZANIA**

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**ESTABLISHING AND OPERATING A MANUFACTURING AND ASSEMBLY PLANT
FOR CHINESE BRAND MOTOR VEHICLE SPARE PARTS AT PLOT 96, KAZOLE,
VIKINDU, MKURANGA, PWANI REGION, TANZANIA**

1. BUSINESS PROPOSAL

This Business Plan has been prepared by **M/s Gagaho Co. Limited** for a proposed Manufacturing and Assembly Plant for Chinese Brand Motor Vehicle Spare Parts to be located at that property currently known and registered as Plot 96, Kazole, Vikindu, Mkuranga, Pwani Region, Tanzania.

The Business Plan has been prepared to manifest and analyze the financial and other resources required for the implementation of the proposed business and also assess its economic viability and commercial viability for presentation to the Shareholders of M/s Gagaho Co. Limited and external parties including financial institutions, the revenue authority and potential investment partners. Key to this presentation is the allocation of funds so as to supplement the equity contribution.

2. COMPANY'S BACKGROUND

M/S Gagaho Co. Limited is a private company registered / incorporated in Tanzania by Registrar of Companies.

The company's shareholders seek to invest and develop a Manufacturing and Assembly Plant for Chinese Brand Motor Vehicle Spare Parts under the auspices and guidance of the Tanzania Investment Center at premises to be constructed at Mkuranga, Pwani Region, Tanzania.

Mkuranga is home to a variety of small and medium sized businesses, including wholesalers, retailer stores, milling equipment, restaurants, butchers, pharmacies, garages, gasoline stations, guest rooms, local bars, salt farms, hardware stores, slaughterhouses, and bars especially in the wards bordering Dar es Salaam region. There has been a notable increase in investment of light industries in the region where investors have been attracted by favorable investment climate, nearness to Dar es Salaam and its Port leading to regional and international export

The motor vehicle industry in Tanzania is characterized by a strong used car market and a smaller new vehicle market, with a recent focus on promoting local vehicle assembly and manufacturing. The market for new light vehicles has been relatively stable but is impacted by the availability of imported used vehicles.

The Tanzanian motor vehicle market is expected to continue to evolve, with a growing emphasis on local production and a potential for significant growth in the

coming years

Key to this is the introduction of award winning Chinese Motor Vehicle Brands in the East and Central African Market.

Several Chinese motor vehicle brands are present in Tanzania, including Great Wall Motors (GWM) with its Haval and Wey brands, Foton Motor, and Changan. Additionally, Jaecoo, a sub-division of Chery, is also available. Kifaru Motors Tanzania and Inchcape Automotive Tanzania are authorized dealers for some of these brands.

Here's a more detailed look:

Great Wall Motors (GWM):

GWM is a large Chinese automaker with multiple brands. In Tanzania, Kifaru Motors represents GWM's Haval and Wey brands, which are known for their SUVs.

Foton Motor:

Foton Motor Group is another major Chinese automaker, and Kifaru Motors also represents Foton in Tanzania.

Changan:

Inchcape Automotive Tanzania is the official distributor of Changan vehicles in Tanzania, offering a range of sedans, SUVs, and commercial vehicles.

Jaecoo:

Jaecoo is a brand specifically designed for export markets and is marketed alongside Omoda by Chery

Saturn Motors

A local assembly plant for SINOTRUCK Brand of Trucks and heavy trailers including HOWO and FAW Models.

A detailed look at all these suppliers shows there is a ready market for spare parts and related products including vehicle customization services for this Chinese Brands.

As such the proposed Manufacturing and Assembly Plant for Chinese Brand Motor Vehicle Spare Parts will therefore be taking advantage of the intrinsic factors mentioned above while at the same time leveraging on the exciting environment located at Mkuranga for investment purposes.

The management has therefore thought it is prudent to establish and operate high quality and modern Manufacturing and Assembly Plant for Chinese Brand Motor Vehicle Spare Parts Plant that will serve this clientele both locally and regionally.

3. MARKET POTENTIAL

This clearly represents an opportunity for our organization to not only do profitable business but also provide high quality spare parts for local and export use to all our esteemed clientele.

This is also informed by below key factors as analyzed by the company.

Product Uptake and Market Awareness

There has been a significant acceptance of Chinese Brand motorvehicles, trucks and trailers in the region. This is because of their product quality, price point as well as ease of use.

This means we have a ready market for our products as all vehicles must require spare parts as part of their repair and maintenance circle.

Strategic Location

- **Port of Dar es Salaam:** As one of the largest and busiest ports in East Africa, Dar es Salaam handles a significant volume of cargo. A high quality Manufacturing and Assembly Plant for Chinese Brand Motor Vehicle Spare Parts Plant in close proximity to the port can streamline import and export activities, reducing costs and improving efficiency in provision of raw materials for our plant, as well as regional export of our final products in the export market.
- **Regional Trade Hub:** Dar es Salaam serves as a gateway to several landlocked countries in East Africa, including Uganda, Rwanda, Burundi, and the Democratic Republic of Congo. High quality Manufacturing and Assembly Plant for Chinese Brand Motor Vehicle Spare Parts Plant can attract businesses from these countries

looking for reliable access to international markets. A good example is that there a customer in Lubumbashi, Congo will no longer have to import parts from China, they will be purchasing from the United Republic of Tanzania thus promoting the United Republic of Tanzania as a Regional Trade Hub.

Economic Growth

- **Tanzania's Growing Economy:** Tanzania has been experiencing steady economic growth, driven by sectors such as mining, agriculture, and tourism. Increased economic activity generates higher demand for vehicle spare parts and related sponge products.
- **Infrastructure Development:** The Tanzanian government is investing in infrastructure improvements, including road networks, railways, and port facilities. These investments enhance the viability of logistics operations who in turn will be our customers for Spare Parts and Related Products.

Business Environment

- **Ease of Doing Business:** Tanzania has been making efforts to improve its business environment. Simplified regulatory procedures, investment incentives, and a stable political climate can attract both local and international businesses to set up operations.
- **Industrialization Agenda:** Tanzania's industrialization agenda aims to boost manufacturing and processing activities. This shift will increase the demand for packaging and related materials and services.

4. THE COMPANY'S OBJECTIVES

Proposed Design Plan for the Manufacturing and Assembly Plant for Chinese Brand Motor Vehicle Spare Parts Plant

The proposed facility is designed to be located at that property currently known and registered as Plot 96, Kazole, Vikindu, Mkuranga, Pwani Region, Tanzania.

The proposed infrastructure development for the Gagaho Manufacturing and Assembly Plant for Chinese Brand Motor Vehicle Spare Parts Plant aims to create a state-of-the-art facility that supports industrial manufacturing plant while promoting local skills transfer.

Drawing inspiration from like-minded projects in the region, the infrastructure at Gagaho Manufacturing and Assembly Plant for Chinese Brand Motor Vehicle Spare Parts Plant will prioritize the establishment of modern eco-friendly manufacturing plant solutions, leveraging on ICT and modern foam manufacture techniques.

The development will also include environmentally sustainable features to support energy efficiency and reduce the carbon footprint of the manufacturing plant.

This focus on locally manufactured spare parts aligns with the modern demands of global trade, ensuring that companies who use the facility can efficiently manage their vehicle needs.

Ultimately, Gagaho Manufacturing and Assembly Plant for Chinese Brand Motor Vehicle Spare Parts Plant aims to be a catalyst for economic transformation, creating employment opportunities and attracting both local and foreign investments. With a strategic focus on export-led growth, the development is set to position the Gagaho Manufacturing and Assembly Plant for Chinese Brand Motor Vehicle Spare Parts Plant as a key player in enhancing Tanzania's industrial output and increasing its competitiveness in the global market

M/s Gagaho Co. Limited has the following objectives in the setting up of this Foam and Sponge Manufacturing Plant.

- ❖ To provide high quality spare parts and related products in the United Republic of Tanzania for use in the motor vehicle industry;
- ❖ To provide high quality spare parts and related products in the United Republic of Tanzania which are key to all trade and logistics as all vehicles used for trade and logistics will at some point require spare parts.

- ❖ To promote the availability of aforesaid products at affordable pricing to all our clientele;
- ❖ **Job creation as the company will create employment opportunities;**
 - **Contract for Design and Build of the facility will be given to local Tanzania company to ensure 100% use of local labor, 100% use of local raw material and local 100% use of local content;**
 - **Top priority on employment will be given to Tanzanian Citizens as we seek to provide jobs and opportunities locally.**
- ❖ Skill development (Transfer of knowledge/human resources development) through on job training;
- ❖ Income generation;
- ❖ Improve their social welfare equally important the company contribute to the government revenue through taxes and other levies.

Job Creation and Value Addition to the Community

The Executive Management of M/s Gagaho Co. Limited strongly believes in job creation as well as value addition in the supply chain for the benefit of Tanzanian Citizens.

This has been achieved as below:

S/No	Item	Detailed Statement and Status to date
01	Job Creation	<p>Since its inception, the shareholders and executive management of Gagaho Co. Limited believes in job creation and empowerment of Tanzanian Citizens in jobs and opportunities available at the Gagaho Manufacturing and Assembly Plant for Chinese Brand Motor Vehicle Spare Parts Plant</p> <p>To this end we have devised clear policy that our employment policy should always consider local Citizens at all times.</p>

02	Training and Development	<p>The provision of education, training and personal development is one of those areas of our business where we have an opportunity to put something back into the local community by increasing the overall level of industry skills and knowledge and thereby increasing job prospects for individuals; thus creating increased wealth and prosperity for the longer term. Of course, this is not purely altruistic on the part of Gagaho Co. Limited, there is also a need to bring-on, young, well trained people into the industry who can help Gagaho Co. Limited, grow its own business for the future.</p> <p>We have here an opportunity to utilise some of the revenues gained from the Gagaho Manufacturing and Assembly Plant for Chinese Brand Motor Vehicle Spare Parts Plant to develop this training facility; which will directly support local communities and local businesses through an increased potential for higher skilled, higher paying careers for a significant number of young people from those local communities, thereby creating wealth and reducing local unemployment.</p>
03	Taxes and Duties as a Responsible Corporate Citizen	<p>We believe a real opportunity exists here to establish a new high quality Manufacturing and Assembly Plant for Chinese Brand Motor Vehicle Spare Parts Plant. A strong local presence which will focus on the highest levels of Service Delivery for both local, regional and international customers, ensure ongoing investment in the latest equipment, technology and processes and a provider with the ability to introduce a new era in quality within the Tanzanian foam and sponge manufacturing sector.</p> <p>As a responsible Corporate Citizen, this will generate both direct and indirect taxes as well as levies such as Service Levy, WHT, Billboard Revenues, PAYE, SDL, Corporate taxes which leads to added revenue to Government and Local Municipality</p>

**5. PROPOSED IMPLEMENTATION SCHEDULE FOR THE GAGAHO
MANUFACTURING AND ASSEMBLY PLANT FOR CHINESE
BRAND MOTOR VEHICLE SPARE PARTS PLANT**

PHASE I (Comprising of Foam and Sponge Manufacturing Plant and Road/Utility Infrastructure)	
Period	Activity Schedule
Quarter 1 Year 2025 (January to March)	Project Mobilization – Land Lease Signing, Contractor, Local Authorities, Work force mobilization
Quarter 2 Year 2025 (April to June)	Project Mobilization –Contractor, Local Authorities, Work force mobilization
Quarter 3 Year 2025 (July to September)	Project Implementation – Construction Phase I
Quarter 4 Year 2025 (October to December)	Project Implementation – Construction Phase I
Quarter 1 Year 2026 (January to March)	Project Implementation – Construction Phase I
Quarter 2 Year 2026 (April to June)	Handover by Contractor
Quarter 3 Year 2026 (July to September)	Operations Commence. Open for business
Quarter 4 Year 2026 (October to December)	Systems review, testing and review. Fine-tuning of operational systems.
Quarter 4 Year 2026 (October to December)	Full facility functional status
Quarter 1 Year 2027 (January to March)	Project Phase I is fully 100% operational
FULLY OPERATIONAL PROJECT	

6. CAPITAL INVESTMENT COST

Projected capital requirements for Phase I of the project are highlighted below. We envisage a balanced mix of shareholder equity and external financing if required from banks.

Our expected capital to asset ratio is within desired capital adequacy ratio designed to promote adequacy of the operations.

This projections are highlighted below.

S/No	Source of Capital	Projected Amount (In USD)
01	Shareholders' Equity - Lease and Construction, Plant Installation	500,000.00
02	Equity Mix/ Capital Equipment Lease	900,000.00
Total Projected Equity/Capital for the Project		1,400,000.00
		United States Dollar One Million, Four Hundred Thousand Only

8. FINANCIAL PLAN AND USE OF FUNDS

Projected expenditure for the project inclusive of startup costs are highlighted as structured below:

- **GENERAL ASSUMPTIONS**

The Company has the following key assumptions which guide this investment decision.

- a) A steady exponential growth curve based on market demand for our finished products;
- b) Fixed facilities costs which do not fluctuate with more than 10% deviation;
- c) New age technological tools and equipment designed to meet and match equipment utilization and capacity needs.

- **SALES FORECAST**

The company envisages a conservative sales forecast of 74% equipment utilization within a 7-day work week. This is well within normal manufacturing plant industry estimates of eighty (80%) percent capacity utilization.

We however estimate that we shall start at a conservative figure of twenty (20) percent gradually increase reaching peak production capacity of eighty-eight (88%) percent peak average daily.

Based on performance metrics we believe we can incorporate cold chain packaging products or design and manufacture complex foam or sponge material products within our facility in a span of 3 years based on the strength of in-house experience, production stabilization and economies of scale.

This translates to estimated sales unit of

Capacity of facility based on design of plant and machinery to be installed at the facility available

Utilization at 70% capacity = 438 Units available per Month X 12 Months = 5,250 Capacity sold Annually

Units Produced Annually	Sale Price Per Unit	Projected Annual Revenue
5,250 Units capacity	441,600 Tshs per Part (conservatively cheaper than comparative imported product at compared market rates)	2,318,400,000.00
Projected Annual Revenue		2,318,400,000.00
		Tanzania Shillings Two Billion, Three Hundred and Eighteen Million, Four Hundred Thousand Shillings Only

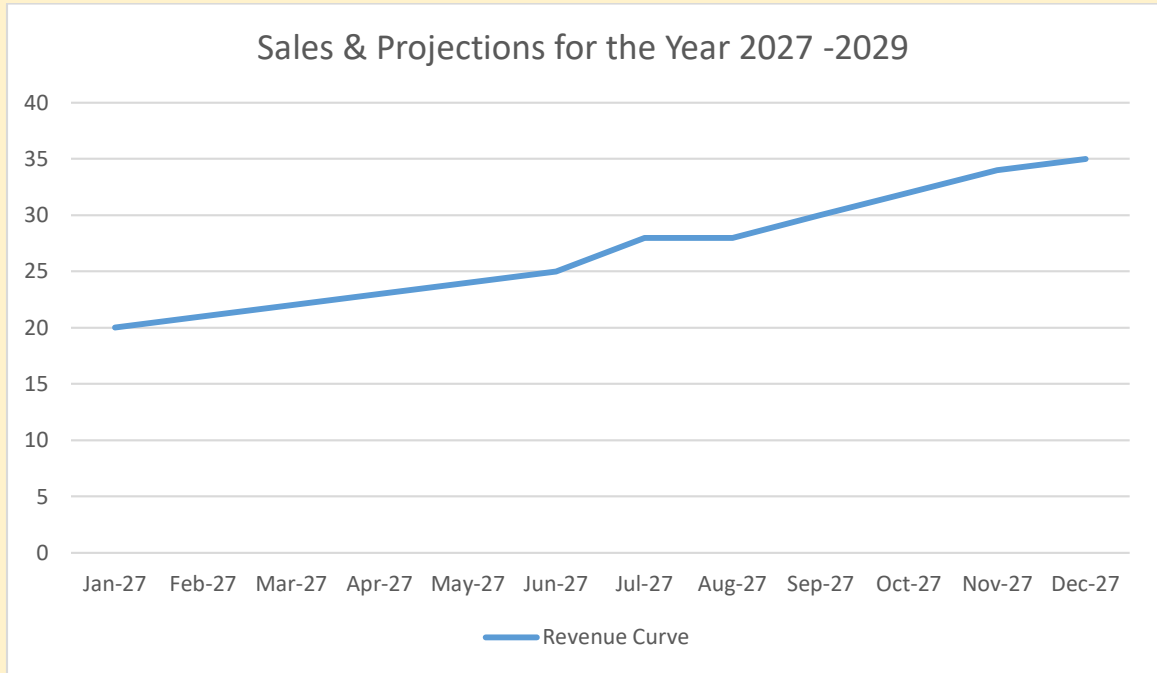
This projection also does not quantify expected revenue from the below streams of income namely:

- Support Industries who rely on the manufacturing component from the industries located on site
- Materials Consultation Revenue
- Specialized Client Needs
- Cold Chain Packaging Products (to be manufactured on site in future)

- E- Commerce clients who can use our facility for inventory management

These are conservatively expected to bring in at least and extra 15% of total revenue for the establishment.

Our projected Year on Year growth curve once the project is fully operational would be as below:



- **STARTUP COSTS**

Envisaged start-up costs for the project are highlighted as below.

S/No	Detailed Start Up Costs	Projected Amount (In USD)
01	Long term land lease	450,000.00
02	Buildings Construction	550,000.00
03	Vehicles	45,000.00
04	Operational Equipment & Fittings	75,000.00
05	Pre- Expenses	50,000.00
06	Others	30,000.00
07	Working Capital	200,000.00
Detailed Start Up Costs for the Project		1,400,000.00
		United States Dollar One Million, Four Hundred Thousand Only

- **RUNNING COSTS**

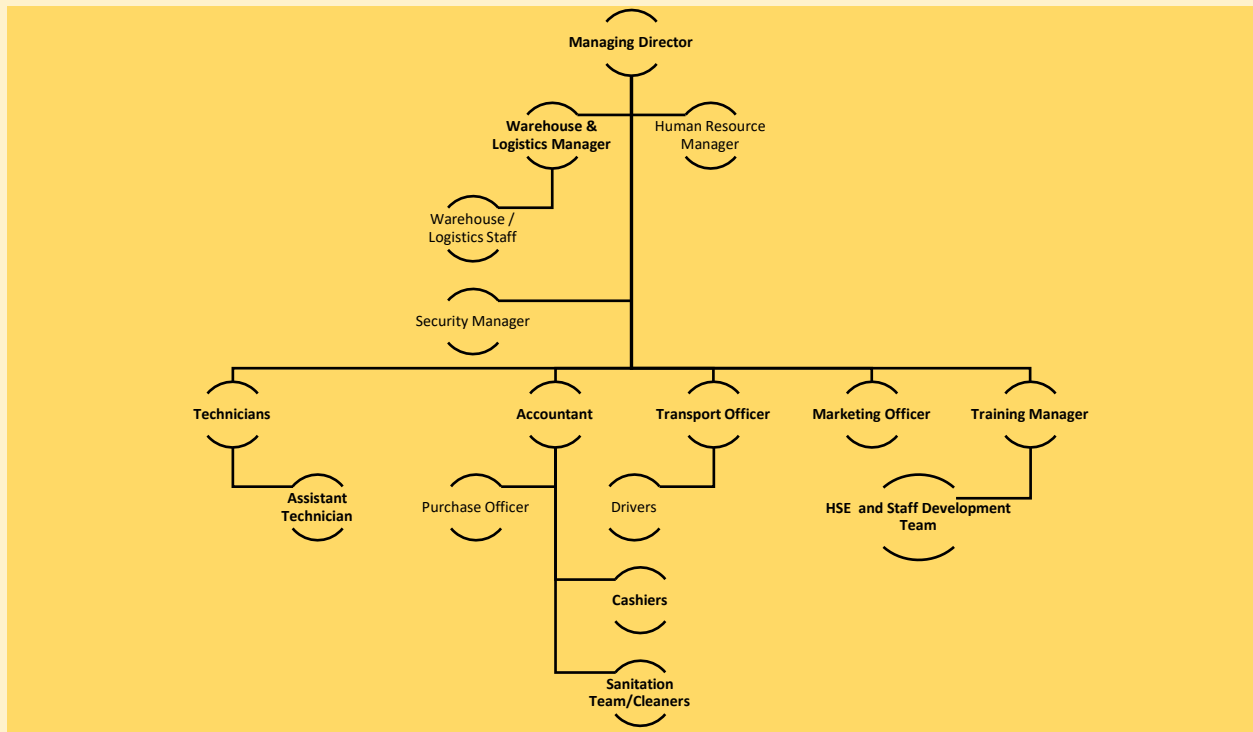
Envisaged running costs for the project once operational are highlighted as below per month. Please note this is separate from raw material costs.

PROFORMA RUNNING COSTS

S/No	Description	Projected Expenditure per Month (In Tanzania Shillings)
Production Costs	Electricity	25,000,000.00
Production Costs	Security Services, Plant Management Services	43,000,000.00
Administrative Costs	Admin Expenses	2,500,000.00
Administrative Costs	Finance Costs	4,000,000.00
Payroll Expenses	Salaries and Wages	32,200,000.00
Total Monthly Running Costs for the Project		106,700,000.00
		Tanzania Shillings One Hundred and Six Million, Seven Hundred Thousand Only

- ORGANIZATION STRUCTURE & PROJECTED PAYROLL COSTS**

A detailed Organization Structure inclusive of payroll details is listed below



S/No	Position	Number of Employees	Gross Salary	Total Gross Salary
01	Managing Director	1	2,000,000	2,000,000.00
02	Plant Manager	1	1,000,000	1,000,000.00
03	Human Resource Manager	1	1,000,000	1,000,000.00
04	Stores and Inventory Manager	1	1,000,000	1,000,000.00
05	Security Manager	1	800,000	800,000.00
06	Technicians	6	600,000	3,600,000.00
07	HSE and Staff Development Team	9	600,000	4,500,000.00
08	Plant Production Team	15	500,000	7,500,000.00
04	Assistant Technicians	4	400,000	1,600,000.00
05	Cashiers	2	200,000	400,000.00
06	Accountant	1	1,000,000	1,000,000.00
07	Drivers	2	500,000	1,000,000.00
08	Marketing Officer	1	500,000	500,000.00

09	Sanitation/Cleaners	7	300,000	2,100,000.00
	Gross Salary Expenses			28,000,000.00
	NSSF Liability			2,800,000.00
	WCF Liability			280,000.00
	SDL Liability			1,120,000.00
			Total Salary and Wages Cost	32,200,000.00

- CASH FLOW FORECAST ONCE OPERATIONAL**

Based on projected production figures; our cash flow forecast for the project in its initial year of operations has been split into 4 stages to match accommodation capacity.

Quarter 4 – Year 2026 (October to December)

GAGAHO CO. LIMITED					
PROJECTED CASHFLOW FOR FINANCIAL YEAR 2026 – QUARTER 4 (OCT - DEC 2026)					
PLANT UTILIZATION – 42% CAPACITY					
	Quarter 4 Year 2026 October	Quarter 4 Year 2026 November	Quarter 4 Year 2026 December		QUARTER 4 YEAR 2026 YTD
Revenue					
Unit Selling Price	441,600.00	441,600.00	441,600.00		1,324,800.00
Capacity	263	263	263		789
Expected Sales p/month	116,140,800	116,140,800	116,140,800		348,422,400.00
LESS: Direct Costs Allocation	82,540,800	82,540,800	82,540,800		247,622,400.00
Gross Profit	33,600,000	33,600,000	33,600,000		100,800,000.00
Payroll	32,200,000	32,200,000	32,200,000		96,600,000.00

Admin Costs	2,500,000	2,500,000	2,500,000			7,500,000.00
Electricity	5,000,000	5,000,000	5,000,000			15,000,000.00
Finance Costs	4,000,000	4,000,000	4,000,000			13,864,000.00
Net Profit before Tax	(10,100,000.00)	(10,100,000.00)	(10,100,000.00)			(30,300,000.00)
Corporate Tax @ 30 Percent						
Net Loss	(10,100,000.00)	(10,100,000.00)	(10,100,000.00)			(30,300,000.00)

Quarter 1 – Year 2027 (January to March)

GAGAHO CO. LIMITED						
PROJECTED CASHFLOW FOR FINANCIAL YEAR 2027 – QUARTER 1 (JAN TO MARCH 2027)						
PLANT UTILIZATION – 60 % CAPACITY						
	Quarter 1 Year 2027 January	Quarter 1 Year 2027 February	Quarter 1 Year 2027 March			QUARTER 1 YEAR 2027 YTD
Revenue						
Unit Selling Price	441,600.00	441,600.00	441,600.00			1,324,800.00
Capacity	375	375	375			1,125
Expected Sales p/month	165,600,000	165,600,000	165,600,000			496,800,000.00
LESS: Direct Costs Allocation	76,800,000	76,800,000	76,800,000			230,400,000.00
Gross Profit	88,800,000	88,800,000	88,800,000			266,400,000.00
Payroll	32,200,000	32,200,000	32,200,000			96,600,000.00
Admin Costs	2,500,000	2,500,000	2,500,000			7,500,000.00
Electricity	5,000,000	5,000,000	5,000,000			15,000,000.00

Finance Costs	4,000,000	4,000,000	4,000,000			12,000,000.00
Net Profit before Tax	45,500,000.00	45,500,000.00	45,500,000.00			136,500,000.00
PROJECT BREAK EVEN & PROFITABILITY BY Q1 2026						
Corporate Tax @ 30 Percent	13,650,000	13,650,000	13,650,000			40,950,000.00
Net Profit	31,850,000	31,850,000	31,850,000			95,550,000.00

Quarter 2 – Year 2027 (April to June)

GAGAHO CO. LIMITED						
PROJECTED CASHFLOW FOR FINANCIAL YEAR 2027 – QUARTER 2 (APRIL TO JUNE 2027)						
PLANT UTILIZATION – 60% CAPACITY						
	Quarter 2 Year 2027 April	Quarter 2 Year 2027 May	Quarter 2 Year 2027 June			QUARTER 2 YEAR 2027 YTD
Revenue						
Unit Selling Price	441,600.00	441,600.00	441,600.00			1,324,800.00
Capacity	375	375	375			1,125
Expected Sales p/month	165,600,000	165,600,000	165,600,000			496,800,000.00
LESS: Direct Costs Allocation	76,800,000	76,800,000	76,800,000			230,400,000.00
Gross Profit	88,800,000	88,800,000	88,800,000			266,400,000.00
Payroll						
Payroll	32,200,000	32,200,000	32,200,000			96,600,000.00
Admin Costs	2,500,000	2,500,000	2,500,000			7,500,000.00
Electricity	5,000,000	5,000,000	5,000,000			15,000,000.00

Finance Costs	4,000,000	4,000,000	4,000,000			12,000,000.00
Net Profit before Tax	45,500,000.00	45,500,000.00	45,500,000.00			136,500,000.00
Corporate Tax @ 30 Percent	13,650,000	13,650,000	13,650,000			40,950,000.00
Net Profit	31,850,000	31,850,000	31,850,000			95,550,000.00

Quarter 3 – Year 2027 (July to September)

GAGAHO CO. LIMITED						
PROJECTED CASHFLOW FOR FINANCIAL YEAR 2027 – QUARTER 3 (JULY TO SEPTEMBER 2027)						
PLANT UTILIZATION – 60% CAPACITY						
	Quarter 3 Year 2027 July	Quarter 3 Year 2027 August	Quarter 3 Year 2027 September			QUARTER 3 YEAR 2027 YTD
Revenue						
Unit Selling Price	441,600.00	441,600.00	441,600.00			1,324,800.00
Capacity	375	375	375			1,125
Expected Sales p/month	165,600,000	165,600,000	165,600,000			496,800,000.00
LESS: Direct Costs Allocation	76,800,000	76,800,000	76,800,000			230,400,000.00
Gross Profit	88,800,000	88,800,000	88,800,000			266,400,000.00
Payroll	32,200,000	32,200,000	32,200,000			96,600,000.00
Admin Costs	2,500,000	2,500,000	2,500,000			7,500,000.00
Electricity	5,000,000	5,000,000	5,000,000			15,000,000.00

Finance Costs	4,000,000	4,000,000	4,000,000			12,000,000.00
Net Profit before Tax	45,500,000.00	45,500,000.00	45,500,000.00			136,500,000.00
Corporate Tax @ 30 Percent	13,650,000	13,650,000	13,650,000			40,950,000.00
Net Profit	31,850,000	31,850,000	31,850,000			95,550,000.00

Quarter 4 – Year 2027 (October to December)

GAGAHO CO. LIMITED						
PROJECTED CASHFLOW FOR FINANCIAL YEAR 2027 – QUARTER 4 (OCTOBER TO DECEMBER 2027)						
PLANT UTILIZATION – 85% CAPACITY						
	Quarter 4 Year 2027 July	Quarter 4 Year 2027 August	Quarter 4 Year 2027 September			QUARTER 4 YEAR 2027 YTD
Revenue						
Unit Selling Price	441,600.00	441,600.00	441,600.00			1,324,800.00
Capacity	532	532	532			1,596
Expected Sales p/month	234,931,200	234,931,200	234,931,200			704,793,600.00
LESS: Direct Costs Allocation	90,931,200	90,931,200	90,931,200			272,793,600.00
Gross Profit	144,000,000	144,000,000	144,000,000			432,000,000.00
Payroll	32,200,000	32,200,000	32,200,000			96,600,000.00
Admin Costs	2,500,000	2,500,000	2,500,000			7,500,000.00
Electricity	5,000,000	5,000,000	5,000,000			15,000,000.00
Finance Costs	4,000,000	4,000,000	4,000,000			12,000,000.00

Net Profit before Tax	100,300,000.00	100,300,000.00	100,300,000.00			300,900,000.00
Corporate Tax @ 30 Percent	30,090,000	30,090,000	30,090,000			90,270,000.00
Net Profit	70,210,000	70,210,000	70,210,000			210,630,000.00

Gagaho Co. Limited



5 Year Finances Projections

GAGAHO CO. LIMITED						
5 YEAR FINANCIAL PLANNING – PROFORMA PROFIT & LOSS						
PROPOSED DEVELOPMENT OF A MANUFACTURING AND ASSEMBLY PLANT FOR CHINESE BRAND MOTOR VEHICLE SPARE PARTS						
PLOT 96 KAZOLE, VIKINDU, MKURANGA, PWANI REGION, TANZANIA						
	Year 2026	Year 2027	Year 2028	Year 2029	Year 2030	YTD 5+
Revenue						
Unit Selling Price	441,600.00	441,600.00	441,600.00	441,600.00	441,600.00	2,208,000.00
Units Sold	263	4,971	6,384	6,384	6,384	24,386
Expected Sales	116,140,800	2,195,193,600	2,819,174,400	2,819,174,400	2,819,174,400	10,768,857,600.00
LESS: Direct Costs Allocation	82,540,800	963,993,600	1,022,600,000	1,022,600,000	1,022,600,000	4,114,334,400.00
Gross Profit	33,600,000	1,231,200,000	1,796,574,400	1,796,574,400	1,796,574,400	6,654,523,200.00
Payroll	32,200,000	386,400,000	386,400,000	386,400,000	386,400,000	1,577,800,000.00
Admin Costs	2,500,000	30,000,000	30,000,000	30,000,000	30,000,000	122,500,000.00
Electricity	5,000,000	60,000,000	60,000,000	60,000,000	60,000,000	245,000,000.00
Finance Costs	4,000,000	48,000,000	48,000,000	48,000,000	48,000,000	196,000,000.00
Net Profit/Loss before Tax	(10,100,000.00)	706,800,000	1,272,174,400	1,272,174,400	1,272,174,400	4,513,223,200.00
Corporate Tax @ 30 Percent		212,040,000	381,652,320	381,652,320	381,652,320	1,353,966,960.00
Net Profit	(10,100,000.00)	494,760,000	890,522,080	890,522,080	890,522,080	3,156,226,240.00