



SINO EXPEDITION COMPANY LIMITED

P.O.BOX 40290, DAR ES SALAAM
TEMEKE, DAR ES SALAAM, TANZANIA

Ref/A/COI/2025

19 May 2025

Managing Director,
Tanzania Investment Centre (TIC)

SUBJECT: APPLICATION FOR A CERTIFICATE OF INCENTIVES – EAST AFRICA LOGISTIC SUPPLY CHAIN PROJECT BY SINO EXPEDITION COMPANY LIMITED.

Dear Managing Director,

On behalf of Sino Expedition Company Limited, a duly registered company within Tanzania, we hereby submit this application for a Certificate of Incentives in support of our proposed undertaking, the East Africa Logistic Supply Chain project.

Sino Expedition Company Limited is committed to making a significant contribution to the economic development of Tanzania and the wider East African region through the establishment of a robust and efficient logistics network. This project shall serve to streamline the supply chain, facilitate trade, and generate considerable employment opportunities for Tanzanian citizens.

Our initial capital investment for the East Africa Logistic Supply Chain project amounts to Two Million United States Dollars (USD 2,000,000), the allocation of which is as follows:

- USD 800,000 – For the procurement of ten (10) lorries and trailers, which will form the principal component of our transport fleet.
- USD 300,000 – For the acquisition of essential machinery and equipment, including cold chain facilities, vehicle maintenance apparatus, and a stock of necessary spare parts for our lorry fleet.
- USD 500,000 – For the leasing of operational premises and requisite infrastructure, encompassing warehousing and office facilities.
- USD 400,000 – As working Capital to underpin daily operations, including the disbursement of wages, expenditure on fuel, and the acquisition of necessary operational license and permits.

We respectfully request the kind support of the Tanzania Investment Centre for a period of at least five (5) years to facilitate the successful establishment and subsequent growth of this crucial project.

The East Africa Logistic Supply Chain project is projected to yield substantial employment within Tanzania. During its initial phase, we anticipate the creation of no fewer than fifty (50) direct positions for Tanzanian nationals, encompassing roles for drivers, logistical support personnel, mechanics, warehouse operatives, and logistics operators. Furthermore, to ensure the seamless commencement and efficient operation of the company, as well as to represent the interests of our investors, we shall require and additional complement of ten (10) expatriate employees possessing specialized expertise.

The sole point to contact and contractual representative for all matters pertaining to this application is Mr. Qihong Zhou, a shareholder and director of Sino Expedition Company Limited. He may be contacted directly by phone on 0762 321 677.

We are confident that the East Africa Logistic Supply Chain project aligns with Tanzania's national development objectives by fostering economic advancement, generating employment, and enhancing the nation's standing as a key logistical hub within the region. We have enclosed herewith the requisite supporting documentation for your perusal and consideration.

We look forward to a favorable response to our application and the opportunity to contribute meaningfully to the economic progress of Tanzania. Thank you for your time and attention to this matter.

Yours faithfully,

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Director
SINO EXPEDITION COMPANY LIMITED

