



**Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.**

**PRESIDENT'S OFFICE, PLANNING AND  
INVESTMENT TANZANIA INVESTMENT  
CENTRE (TIC)  
QUESTIONNAIRE FOR PROJECT  
REGISTRATION**

*Please fill/ select areas accordingly*

1. Company Name: **HILL PACKAGING LIMITED**

2. Respective Sector (please select one sector under which the project falls)

No.	SECTOR	CHOICE (✓)	No.	SECTOR	CHOICE (✓)
1	Agriculture		9	Human Resource	
2	Broadcasting		10	Manufacturing	YES
3	Commercial Building		11	Mining & Petroleum	
4	Computers		12	Natural Resources	
5	Construction		13	Services	
6	Economic Infrastructure		14	Telecommunication	
7	Energy		15	Tourism	
8	Finance		16	Transportation	YES

3. Project Objective: *(e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)*

The project aims to enhance our distribution efficiency and market reach by purchasing additional new trucks.

This expansion will strengthen our logistics network, ensuring timely and sufficient product availability in all target markets. By improving transportation capacity, we will better serve customer needs in a professional and reliable manner.



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**4. Sources of Funding for the Project**

**NB:**

**STANBIC BANK TANZANIA LIMIT**

- ⇒ Select the currency to use in this questionnaire. It may be TSH or USD
- ⇒ Total funding under this item must be equal to the total investment breakdown under item 5 below

Funding Source	Local Equity	Foreign Equity	Local Loan	Foreign Loan	TOTAL INVESTMENT
TSH or					
USD			<b>\$985,600</b>		<b>\$985,600</b>

**5. Investment Breakdown**

**N.B:**

- ⇒ Please keep using the currency as selected under item 4 above.
- ⇒ The total investment breakdown must equal the total funding under item 4 above.

Type of Asset	Amount of Investment in TSH or USD
Land and Buildings	NILL
Plant and Machinery	NILL
Vehicles	NILL
Furniture and Fittings	USD 985,600
Pre-Expenses	NILL
Others	NILL
Working Capital	NILL
<b>TOTAL</b>	<b>USD985,600</b>

**6. Target Markets**

No.	PRODUCT	EXPECTED MARKET (SELECT BY (✓))	
		Local Market	Foreign Market
1.	Capital items		
2.	Raw materials		
3.	Products produced	YES	YES

7. Commencement Date: 3<sup>RD</sup> MARCH 2025

8. Implementation Period): 90 DAYS

9. Project Capacity (e.g. tons, cubic feet/ meters,) :35 UNITS (TRUCKS )



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10. Expected Jobs

**Direct Jobs**

Gender	Locals	Foreigners
M	70	0
F	3	0
TOTAL	73	NILL

**Indirect Jobs:** NONE

11. Financial Projections

Detail	Year1	Year2	Year3	Year4		Year5	
				Year 1	Year 2	Year 3	Year 4
Production per annum: number of items/ tons/liters/ feet or cubic meters, square meters = A							
Price per unit (SHS or USD) = B							
Sales per annum C = A*B							
Costs of Production = D							
Gross Profit E = C – D							
Operating Costs = F							
Earning Before Interest and Tax G = E – F							
Tax H = 30%*G							
Earning before Dividends I = G – H							



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Exchange rate                      2,700.00                      2,650.00                      2,600.00                      2,550.00                      2,500.00

**Financial Projection in USD**

<b>Detail in USD</b>	<b>Year1</b>	<b>Year2</b>	<b>Year3</b>	<b>Year4</b>	<b>Year5</b>
Sales per annum	13,192,896.07	14,113,909.56	15,104,597.45	16,170,804.33	17,318,931.43
Cost of production	- 9,235,027.25	- 9,879,736.70	9,817,988.34	- 10,511,022.81	10,910,926.80
Gross Profit	3,957,868.82	4,234,172.87	5,286,609.11	5,659,781.51	6,408,004.63
Operating costs	- 3,298,224.02	- 3,394,059.20	3,493,922.87	- 3,598,055.47	3,706,716.75
Finance cost	- 1,978,934.41	- 2,036,435.52	2,096,353.72	- 2,158,833.28	2,224,030.05
Earning before Interest and Tax	- 1,319,289.61	- 1,196,321.86	303,667.49	97,107.24	477,257.83
Tax 30%	-	-	-	-	143,177.35
<b>Earning before Dividends</b>	<b>- 1,319,289.61</b>	<b>1,196,321.86</b>	<b>303,667.49</b>	<b>97,107.24</b>	<b>334,080.48</b>