



PRESIDENT'S OFFICE, PLANNING AND INVESTMENT

**TANZANIA INVESTMENT AND SPECIAL ECONOMIC ZONES
AUTHORITY (TISEZA)**

**QUESTIONNAIRE FOR SUBMISSION OF BUSINESS PLAN FOR
PROJECT REGISTRATION**
(Only applicable for local applicants)

Please fill/ select areas accordingly

1. Company Name: Tunel Incorporation Limited

Address: 192, Kahama – Shinyanga

2. Company's shareholding structure

Name of shareholder	Country of origin	Percentage of shares
Tumsime Modest Tibaijuka	Tanzania	40%
Neema Damas Samwel	Tanzania	10%

3. Project Location

Survey Status	Select (✓)	Location
Surveyed	<input type="checkbox"/>	Plot: Plot No. 262 Block: C Street: Mhungula Ward: Mhungula District: Kahama Region: Shinyanga
Unsurveyed	<input type="checkbox"/>	Street: Ward: District: Region:

4. Respective Sector (please select one sector under which the project falls)

No.	SECTOR	CHOICE (✓)	No.	SECTOR	CHOICE (✓)
1	Agriculture		9	Human Resource	
2	Broadcasting		10	Manufacturing	✓
3	Commercial Building		11	Mining & Petroleum	
4	Computers		12	Natural Resources	
5	Construction		13	Services	
6	Economic Infrastructure		14	Telecommunication	
7	Energy		15	Tourism	
8	Finance		16	Transportation	

5. Project Objective: (e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)

To establish a project for manufacturing and marketing of beverages.

6. Sources of Funding for the Project

NB:

- ⇒ Select the currency to use in this questionnaire. It may be TSH or USD
- ⇒ Total funding under this item must be equal to the total investment breakdown under item 5 below

Funding Source	Local Equity	Foreign Equity	Local Loan	Foreign Loan	TOTAL INVESTMENT
TSH or	500,000,000 .00		2,500,000 ,000.00		3,000,000,000.00
USD					

7. Investment Breakdown

N.B:

- ⇒ Please keep using the currency as selected under item 4 above.
- ⇒ The total investment breakdown must equal the total funding under item 4 above.

Type of Asset	Amount of Investment in TSH or USD
Land and Buildings	1,099,000,000.00
Plant and Machinery	800,000,000.00
Vehicles	500,000,000.00
Furniture and Fittings	25,000,000.00
Pre-Expenses	32,000,000.00
Others	10,000,000.00
Working Capital	534,000,000.00
TOTAL	3,000,000,000.00

8. Target Markets

No.	PRODUCT	EXPECTED MARKET (SELECT BY (✓))	
		Local Market	Foreign Market
1.	Capital items	✓	
2.	Raw materials	✓	
3.	Products produced	✓	

9. Commencement Date: 2025

10. Implementation Period: 2030

11. Project Capacity (e.g. tons, cubic feet/ meters, square meters, litres):
2,340,000 Liters

12. Expected Jobs

Direct Jobs

Gender	Locals	Foreigners
Male	16	
Female	12	
TOTAL	28	

Indirect Jobs: _____

Indirect Jobs: 300_____

1. Financial Projections (‘000 from column C – I)

Details	Year 1	Year 2	Year 3	Year 4	Year 5
Production per annum: number of items/ tons/liters/ feet or cubic meters, square meters = A	2,340,000	2,457,000	2,579,850	2,708,842	2,844,284
Price per unit (SHS or USD) = B	3,500	3,500	3,500	3,500	3,500
Sales per annum C = A*B	8,190,000	8,599,500	9,029,475	9,480,947	9,955,694
Costs of Production = D	4,080,000	4,914,000	5,159,700	5,417,684	5,688,568
Gross Profit E = C – D	4,110,000	3,685,500	3,869,775	4,063,263	4,267,126
Operating Costs = F	2,340,000	2,457,000	2,579,850	2,708,842	2,844,284
Earning Before Interest and Tax G = E – F	1,770,000	1,228,500	1,290,775	1,354,421	1,422,842
Tax H = 30%*G	531,000	368,550	387,232	406,326	426,852
Earning before Dividends I = G – H	1,239,000	659,950	903, 543	947,884	1,002,094