



**PERIBO LTD**

Certificate of Incorporation **19004127**

TIN **190-041-27**

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**The Executive Director  
Tanzania Investment Centre (TIC)  
P.O. Box 938  
Dar es Salaam, Tanzania  
Date: 06 November 2025**

**Subject:** *Application for Registration of PERIBO LTD as a Prospective Investor in the Real Estate and Hospitality Sector in Tanzania (Zanzibar, Dar es Salaam and Usa River)*

Dear Sir/Madam,

On behalf of PERIBO Ltd, I am pleased to submit this formal application to the Tanzania Investment Centre (TIC) seeking registration as a prospective investor in the Real Estate and Hospitality Sector, with a particular focus on Zanzibar, Dar es Salaam and Usa River (Arusha Region).

PERIBO Ltd is a registered business entity in Dar es Salaam, with a strategic vision to contribute meaningfully to Tanzania's economic growth and sustainable development through the implementation of modern, environmentally responsible, and innovative real estate and hospitality projects. Our investment strategy focuses on the construction and management of premium hospitality facilities — including hotels, serviced apartments, and conference centres — catering to both domestic and international markets. We believe that these projects will complement Tanzania's growing tourism and business sectors.

In alignment with this vision, we have undertaken substantial preliminary actions, including the identification and securing of prime locations in Mainland Tanzania — namely, Coco Beach (Masaki, Dar es Salaam) Dolly North (Usa River, Arusha Region, and Daloni Island (Zanzibar). Following the completion of initial concept

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designs, we proceeded with preliminary feasibility studies and a financial evaluation of the proposed developments.

To ensure international best practices and project excellence, we have engaged globally recognized consultants — CBRE Excellerate (South Africa) [<https://www.cbreexcellerate.com/>] and Coldwell Banker Tanzania [<https://coldwellbanker.tz/>] — to guide us through the planning and investment structuring process. Furthermore, after several rounds of discussions with leading hospitality operators, we are proud to confirm a long-term partnership with Hilton Group [<https://www.hilton.com/en/>], under which the following 5-star developments will be operated:

1. Hilton Daloni Island Resort (5\*)
2. Hilton Coco Beach Hotel & Residences (5\*)
3. Hilton Usa River Resort & Country Club (5\*)

The selection of Dar es Salaam, Zanzibar and Usa River is based on their strategic economic significance. Dar es Salaam serves as Tanzania's commercial hub and investment gateway, Zanzibar is a flagship destination, while Usa River's proximity to Arusha, Mount Kilimanjaro, and major tourism circuits offers strong potential for hospitality-driven growth.

PERIBO Ltd is fully committed to complying with all national regulations, environmental safeguards, and development policies set forth by the Government of Tanzania. Our proposed investments are designed to:

- Create substantial employment opportunities;
- Strengthen local infrastructure and service delivery;
- Promote community development and inclusive growth;
- Contribute to Tanzania's Vision 2025 and the Sustainable Development Goals (SDGs).

In this regard, we kindly request the Tanzania Investment Centre's guidance on the necessary procedures, documentation, and requirements for the registration of PERIBO Ltd as an investor under the TIC framework. We stand ready to submit all required information and documentation as per your directives.

We deeply appreciate your consideration of our application and look forward to your positive response. PERIBO is eager to collaborate with TIC in advancing Tanzania's



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real estate and hospitality sectors through impactful, sustainable, and world-class investments.

Yours faithfully,

**Eng. Razvan Gabriel**  
**Chief Executive Officer**  
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