

APPENDIX 1. BASIC ASSUMPTION USED IN THE FINANCIAL PROJECTIONS IN TZS

Basic Assumptions	
Name of Hospital	B&B Health Care limited
Location	
District	Ubungo
Region	Dar es Salaam
Type of Hospital	General with Specialty
Model Start Date	Sep-25
Cash Flows Period	6 years
Tanzania Inflation Rate	5%/year
US Inflation Rate	3%/year
Exchange Growth Rate	2%/year
Months per year	12 months
Operating Periods	
Annual Operating Periods	52 weeks
Operating Days	7 days/week
Operating Hours	24 hours/day
Specialist Operating Days	6 days/week
Specialist Operating Hours	5 hours/day
Available Beds for Inpatients	4 beds/day
Stay Length of Inpatient	1.5 days
Beds Occupancy	85% of available beds
Inpatients Occupancy Increase	5%/year
Inpatient Maximum Occupancy	95% of available beds

Categories of Inpatients	100%
Inpatients Attended Laboratory Service	48% of all Visits
Inpatients Attended Imaging-Xrays	8% of all Visits
Inpatients Attended Imaging-MRI	0% of all Visits
Inpatients Attended Imaging-CT Scan	0% of all Visits
Inpatients Attended Ultrasound Service	6% of all Visits
Inpatients Attended Dental Services	0% of all Visits
Inpatients Attended Surgical Services	1% of all Visits
Inpatients Attended Delivery Service (Normal)	2% of all Visits
Inpatients Attended Physiotherapy Services	1% of all Visits
Inpatients Attended Intensive Care Services	1% of all Visits
Inpatients Attended Blood Bank Services	1% of all Visits
Inpatients Attended Obstetric Services	1% of all Visits
Inpatients Attended Delivery Service (Operation)	0% of all Visits
Inpatients Attended Endoscopic Service	0% of all Visits
Inpatients Attended Dialysis (Renal) Services	1% of all Visits
Inpatients Attended ECG Service	1% of all Visits
Inpatients Attended Both Laboratory & Imaging	29% of all Visits
Charge Growth Rate	5%/year
Charge Change Frequencies	every 1 years
Available Consultation Rooms	7 rooms/day
Available Consultation Hours	6 hours/day
Outpatient Consultation Hours	0.3 hours/visitor
Rooms Occupancy for Outpatient	85%
Occupancy Increase for Outpatients	10%/year
Maximum Occupancy for Outpatients	95%
Rooms Occupied	6 rooms
Outpatients Charged Procedure Fees	100%

Outpatients Attended	100%
Visitors Attended Laboratory Service	50% of all Visitos
Visitors Attended Imaging-Xrays	3% of all Visitos
Visitors Attended Imaging-MRI	0% of all Visitos
Visitors Attended Imaging-CT Scan	0% of all Visitos
Visitors Attended Ultrasound Service	6% of all Visitos
Visitors Attended Dental Services	5% of all Visitos
Visitors Attended Surgical Services	1% of all Visitos
Visitors Attended Delivery Service (Normal)	3% of all Visitos
Visitors Attended Physiotherapy Services	3% of all Visitos
Visitors Attended Intensice Care Services	0% of all Visitos
Visitors Attended Blood Bank Services	1% of all Visitos
Visitors Attended Obstetric Services	6% of all Visitos
Visitors Attended Delivery Service (Operation)	0% of all Visitos
Visitors Attended Endoscopic Service	2% of all Visitos
Visitors Attended Dialysis (Renal) Services	1% of all Visitos
Visitors Attended ECG Service	2% of all Visitos
Visitors Attended Both Laboratory & Imaging	17% of all Visitos

Inpatients Charged Procedure

Inpatients Charged File Registration	100% of Inpatients
Inpatients Charged Documentation(normal doctor consultation)	80% of Inpatients
Inpatients Charged Documentation (Specialist doctor consultation)	20% of Inpatients

Outpatients Charged

Outpatients Charged File Registration	100% of outpatients
Outpatients Charged Documentation(normal doctor consultation)	80% of outpatients
Outpatients Charged Documentation (Specialist doctor consultation)	20% of outpatients

Revenue Charged to

Revenue Charged to Laboratory Service	TZS 15,000/visitor
Revenue Charged to Imaging-Xrays	TZS 35,000/visitor
Revenue Charged to Imaging-MRI	TZS 200,000/visitor
Revenue Charged to Imaging-CT Scan	TZS 200,000/visitor
Revenue Charged to Ultrasound Service	TZS 30,000/visitor
Revenue Charged to Dental Services	TZS 45,000/visitor
Revenue Charged to Surgical Services	TZS 200,000/visitor
Revenue Charged to Delivery Service (Normal)	TZS 120,000/visitor
Revenue Charged to Physiotherapy Services	TZS 40,000/visitor
Revenue Charged to Intensive Care Services	TZS 120,000/visitor
Revenue Charged to Blood Bank Services	TZS 40,000/visitor
Revenue Charged to Obstetric Services	TZS 40,000/visitor
Revenue Charged to Delivery Service (Operation)	TZS 200,000/visitor
Revenue Charged to Endoscopic Service	TZS 80,000/visitor
Revenue Charged to Dialysis (Renal) Services	TZS 180,000/visitor
Revenue Charged to ECG Service	TZS 50,000/visitor
Revenue Charged to Both Laboratory & Imaging	TZS 45,000/visitor

Charged Procedure

File Registration	TZS 6,000/visitor
Documentation(normal doctor consultation)	TZS 15,000/visitor
Documentation (Specialist doctor consultation)	TZS 20,000/visitor

Other Source of Revenues

Pharmacy Revenue	TZS 1,000,000/day
Revenue Source(Sterile materials supply)	TZS 40,000/day
Revenue Source (medical equipment supply)	TZS 40,000/day
Revenue Source (Re-arrangement of beds)	TZS 20,000/day
Revenue Source (food preparation and supply)	TZS 30,000/day
Revenue Source (on call duty)	TZS 30,000/day
Revenue Source (Medical Observations)	TZS 40,000/day
Revenue Source (booked appointments)	TZS 40,000/day
Revenue Source (Rapid Access Chest pain clinic)	TZS 40,000/day

Direct Expenses

Purchase of Drugs and Medical Supplies	30% of revenue from hospital services
Inpatients Running Expenses	TZS 9,480/Bed/day
Outpatients Running Expenses	TZS 6,957/visitor
Other Operating Expenses	TZS 9,340/visitor

Productive Personnels	No. of Emploees	Average Monthly Salaries/employee	Average Annual Salaries
Gynaecologist*	1	TZS 450,000/month	TZS 5,400,000/year
Physician*	1	TZS 450,000/month	TZS 5,400,000/year
Other Specialists*	2	TZS 450,000/month	TZS 10,800,000/year
General Medical Practitioner	4	TZS 1,280,000/month	TZS 61,440,000/year
General surgeon*	-	TZS 450,000/month	TZS /year
Paediatrician	2	TZS 3,500,000/month	TZS 84,000,000/year
Anaesthetist	1	TZS 1,000,000/month	TZS 12,000,000/year
Medical interns / registrars	1	TZS 700,000/month	TZS 8,400,000/year
Medical Students	-	TZS 500,000/month	TZS /year
Radiographer / technician	1	TZS 700,000/month	TZS 8,400,000/year
Radiologist	1	TZS 1,100,000/month	TZS 13,200,000/year
Physiotherapist	2	TZS 700,000/month	TZS 16,800,000/year
Social worker	1	TZS 600,000/month	TZS 7,200,000/year
Laboratory technologist	2	TZS 610,000/month	TZS 14,640,000/year
Managers, Registered Nurses, Midwives, Assistant nurses	25	TZS 700,000/month	TZS 210,000,000/year
	44		457,680,000

*Note: * are visiting doctors paid consultantion fees (not employed on permanent terms)*

Administrative personnel:	14	-	118,800,000
CEO, Finance manager, HR Manager	4	TZS 1,450,000/month	TZS 69,600,000/year
Administration manager, Clerks / support	5	TZS 550,000/month	TZS 33,000,000/year
Facilities / maintenance personnel	2	TZS 450,000/month	TZS 10,800,000/year
Cansual Labour	3	TZS 150,000/month	TZS 5,400,000/year
Total	58		TZS 576,480,000/year

Employees Expenses	
Employees Salaries for Productive Personnel	TZS 457,680,000
Casual Labour & Wages	0.1% of employees salariess
Leave Passage	0.1% of employees salariess
NHIF Contribution	0.1% of employees salariess
SDL	4.5% of employees salariess
WCF	1.0% of employees salariess
Pension - Contribution	10.0% of employees salariess
House Allowance	0.0% of employees salariess
Meal and Ration Allowance	0.0% of employees salariess
Shift and On call Allowance	0.1% of employees salariess
Transport Allowance	0.1% of employees salariess
Acting Allowance	0.1% of employees salariess
Furniture Allowance	0.0% of employees salariess
Outfit Allowance	0.1% of employees salariess
Management Allowance	0.5% of employees salariess
Special Allowance to Drivers & AME	0.1% of employees salariess
Extra Duty/Overtime	0.1% of employees salariess
Cashier Allowance	0.0% of employees salariess
Entertainment Allowance	0.0% of employees salariess
House Electricity Allowance	0.3% of employees salariess
House Telephone	0.1% of employees salariess
Staff Retirement Expenses	0.1% of employees salariess
Staff Recruitment Expenses	0.1% of employees salariess
Staff Uniforms	0.2% of employees salariess
Death & Condolences	0.1% of employees salariess
Subsistence Allowance	0.0% of employees salariess
Per Diem Relieve Duties	0.1% of employees salariess
Maintenance Costs	
Maintenance Costs Medical Equipment	1% of Investment Value
Maintenance Costs Elevator & Other Engineering Passages Standby Genera	0.1% of Investment Value
Maintenance Costs Hospital Buildings	0.1% of Investment Value
Maintenance Costs Motor Vehicle/cycle (Ordinary/Ambulance)	1% of Investment Value

Administrative Expenses	TZS 17,674,000
Electricity Expenses	TZS 3,600,000
Cleanness Expenses	TZS 1,000,000
Office Telephones & Fax	TZS 224,000
Postage Charges	TZS 190,000
Courier Charges	TZS 350,000
Email and Internet Expense	TZS 1,000,000
Stationery Consumables	TZS 450,000
Advertisement & Publicity	TZS 100,000
Newspapers & Periodicals	TZS 90,000
Mobile Phones	TZS 200,000
HIV/AIDS Seminars	TZS 60,000
Water Sewerages	TZS 100,000
Website Design & Hosting Expenses	TZS 1,700,000
Membership Fee to Professional Bodies	TZS 200,000
Travelling Expenses	TZS 100,000
Participation & Tuition Fee Local	TZS 100,000
Food and Refreshment	TZS 80,000
Participation & Tuition Fee Foreign	TZS
Surface and Marine Transport	TZS 100,000
Fumigation Expenses	TZS 100,000
Office Sundries	TZS 320,000
Water Charges	TZS 200,000
Consultancy Fees	TZS 1,000,000
Audit Fees	TZS 1,000,000
Security Charges	TZS 700,000
Repairs & Maintenance Buildings	TZS 390,000
Repairs & Maintenance-Furniture & Fittings	TZS 160,000
Repairs & Maintenance Computer	TZS 310,000
Motor Vehicle - Fuel & Oils	TZS 200,000
Repairs & Maintenance - Motor Vehicles	TZS 500,000
Generator Fuels & Oils	TZS 450,000
Motor Vehicle - License & Parking	TZS 200,000

Repairs & Maintenance Equipment		TZS 100,000
Publications of Journals		TZS 100,000
Government Hospitality		TZS 100,000
Donations & Assistances		TZS 70,000
Social Responsibility		TZS 100,000
Medical Expenses		TZS 1,150,000
Software User License		TZS 250,000
Computer Software Upgrade		TZS 250,000
Land Rent		TZS 100,000
Property Tax and Rates		TZS 180,000
Coding of Fixed Assets		TZS 100,000
Closing Stock		7% of purchase
Debtors Balance		5% of collection
Creditors Balance		8% of purchase
SDL		4.5% of gross salary pay
WCF		1.0% of gross salary pay
Exchange Rate		TZS 2,760/US\$
Equity	TZS	2,197,300,978
Debt	TZS	1,367,673,985
Bank Overdraft	TZS	150,000,000

Name of the the Lander	Bank Loan Finance	
Details of Loan Facility		
Bank Loan Finance Term Loan amount	TZS	1,367,673,985
Bank Loan Finance Outstanding Bance to Repay	TZS	1,367,673,985
Bank Loan Finance Tenor (Exclusive Grace Period)	6 years	
Bank Loan Finance Grace Period	years	
Principal Grace Period	1 years	
Bank Loan Finance Years of Repayment	5 years	
Bank Loan Finance Interest rate	18%	
Bank Loan Finance Appraisal Fee	0%	
Facilitation Fee	1.0%	
Number of repayment per year	1 times	
Number of Months per Period	12 month(s)	
Number of Repayments	5 times	
Repayment Model	Reducing	

APPENDIX 2. PROJECTED INVESTMENT IN TZS “000’

ITEM		Unit price in	USD	000' TZS
Exchange Rate			1	2,760
1. HOSPITAL BUILDING				
Preliminaries				25,500
Consultancy fee				10,500
Acquisition of land				68,000
Land Development				283,000
Building with allied construction works				1,276,670
Building Services (plumbing, waste systems, electricity etc)				326,178
				-
Building Equipment (engineering passages)				192,400
Sub - Total Infrastructure Costs				2,182,248
2. MEDICAL EQUIPMENT, INSTRUMENTS, AND OFFICE EQUIPMENT				
Medical Equipment				790,461
Hospital furniture				260,351
Motor Vehicle/cycle (Ordinary/ Ambulance)				124,255
Standby Generator				106,660
Sub - Total Medical Equipment, Instrument and Office Equipment				1,281,727
TOTAL PROJECT COST*				3,463,975

** excluding working capital element*

APPENDIX 3. PROJECTED FINANCING PLAN IN TZS

ITEM	EXISTING INVESTMENT		PROPOSED INVESTMENT		TOTAL
	Owners Equity	Debt	Owners Equity	Debt	
HOSPITAL BUILDING					-
Preliminaries	-	-	26,500,000	-	26,500,000
Consultancy fee	-	-	10,500,000	-	10,500,000
Acquisition of land	68,000,000	-	-	-	68,000,000
Land Development	283,000,000	-	-	-	283,000,000
Building with allied construction works	425,747,518	138,131,748	121,715,800	591,075,000	1,276,670,066
Building Services (plumbing, waste systems, electricity, aircon)	113,480,000	12,453,000	57,900,000	152,345,000	336,178,000
Building Equipment (engineering passage etc)	65,531,000	7,089,237	43,200,000	76,580,000	192,400,237
Sub Total Infrastructure Costs	955,758,518	157,673,985	259,815,800	820,000,000	2,193,248,303
					-
2. MEDICAL EQUIPMENT, INSTRUMENT AND OFFICEEQUIPMENT					-
Medical Equipment	293,835,892	-	198,225,000	298,400,000	790,460,892
Hospital Furniture	123,184,314	-	45,567,000	91,600,000	260,351,314
Motor Vehicle/cycle (Ordinary/Ambulance)	39,254,655	-	85,000,000	-	124,254,655
Standby Generator	14,034,799	-	92,625,000	-	106,659,799
Sub Total Medical Equipment, Instrument and Office Equipme	470,309,660	-	421,417,000	390,000,000	1,281,726,660
Working Caapital	-	-	90,000,000	150,000,000	240,000,000
TOTAL PROJECT COST	1,426,068,178	157,673,985	771,232,800	1,360,000,000	3,714,974,963

59% 41%

2,197,300,978 1,517,673,985

Depreciable Assets	
Land Development	351,000,000
Hospital Buildings	1,649,848,066
Elevator & Other Engineering Passages	192,400,237
Medical Equipment	790,460,892
Hospital Furniture	260,351,314
Motor Vehicle/cycle (Ordinary/Ambulance)	124,254,655
Standby Generator	106,659,799
Total Investment	3,474,974,963

APPENDIX 4. PROJECTED DEPRICIATION SCHEDULE IN TZS

NumberofPeriod Period	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
	2025	2026	2027	2028	2029	2030
Fixed Assets At Costs	3,474,974,963	3,474,974,963	3,474,974,963	3,474,974,963	3,474,974,963	3,474,974,963
Land Development	351,000,000	351,000,000	351,000,000	351,000,000	351,000,000	351,000,000
Hospital Buildings	1,649,848,066	1,649,848,066	1,649,848,066	1,649,848,066	1,649,848,066	1,649,848,066
Elevator & Other Engineering Passages	192,400,237	192,400,237	192,400,237	192,400,237	192,400,237	192,400,237
Medical Equipment	790,460,892	790,460,892	790,460,892	790,460,892	790,460,892	790,460,892
Hospital Furniture	260,351,314	260,351,314	260,351,314	260,351,314	260,351,314	260,351,314
Motor Vehicle/cycle (Ordinary/Ambulance)	124,254,655	124,254,655	124,254,655	124,254,655	124,254,655	124,254,655
Standby Generator	106,659,799	106,659,799	106,659,799	106,659,799	106,659,799	106,659,799
Depreciation Rate						
Depreciation Rate for Land Development	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
Depreciation Rate for Hospital Buildings	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%
Depreciation Rate for Elevator & Other Engineering Pas	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%
Depreciation Rate for Medical Equipment	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%
Depreciation Rate for Hospital Furniture	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%
Depreciation Rate for Motor Vehicle/cycle (Ordinary/A	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%
Depreciation Rate for Standby Generator	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Depreciation Expenses	216,414,091	216,414,091	216,414,091	216,414,091	216,414,091	216,414,091
Depreciation Expenses for Land Development	7,020,000	7,020,000	7,020,000	7,020,000	7,020,000	7,020,000
Depreciation Expenses for Hospital Buildings	65,993,923	65,993,923	65,993,923	65,993,923	65,993,923	65,993,923
Depreciation Expenses for Elevator & Other Engineering	13,468,017	13,468,017	13,468,017	13,468,017	13,468,017	13,468,017
Depreciation Expenses for Medical Equipment	79,046,089	79,046,089	79,046,089	79,046,089	79,046,089	79,046,089
Depreciation Expenses for Hospital Furniture	26,035,131	26,035,131	26,035,131	26,035,131	26,035,131	26,035,131
Depreciation Expenses for Motor Vehicle/cycle (Ordina	24,850,931	24,850,931	24,850,931	24,850,931	24,850,931	24,850,931
Depreciation Expenses for Standby Generator	-	-	-	-	-	-

Opening Accumulated Depreciation	-	216,414,091	432,828,182	649,242,272	865,656,363	1,082,070,454
Opening Accumulated Depreciation for Land Development	-	7,020,000	14,040,000	21,060,000	28,080,000	35,100,000
Opening Accumulated Depreciation for Hospital Buildings	-	65,993,923	131,987,845	197,981,768	263,975,691	329,969,613
Opening Accumulated Depreciation for Elevator & Other Engineering Passages	-	13,468,017	26,936,033	40,404,050	53,872,066	67,340,083
Opening Accumulated Depreciation for Medical Equipment	-	79,046,089	158,092,178	237,138,268	316,184,357	395,230,446
Opening Accumulated Depreciation for Hospital Furniture	-	26,035,131	52,070,263	78,105,394	104,140,526	130,175,657
Opening Accumulated Depreciation for Motor Vehicle/cycle (Ordinary/Ambulance)	-	24,850,931	49,701,862	74,552,793	99,403,724	124,254,655
Opening Accumulated Depreciation for Standby Generator	-	-	-	-	-	-
Accumulated Depreciation	216,414,091	432,828,182	649,242,272	865,656,363	1,082,070,454	1,174,229,890
Accumulated Depreciation for Land Development	7,020,000	14,040,000	21,060,000	28,080,000	35,100,000	42,120,000
Accumulated Depreciation for Hospital Buildings	65,993,923	131,987,845	197,981,768	263,975,691	329,969,613	395,963,536
Accumulated Depreciation for Elevator & Other Engineering Passages	13,468,017	26,936,033	40,404,050	53,872,066	67,340,083	80,808,100
Accumulated Depreciation for Medical Equipment	79,046,089	158,092,178	237,138,268	316,184,357	395,230,446	474,276,535
Accumulated Depreciation for Hospital Furniture	26,035,131	52,070,263	78,105,394	104,140,526	130,175,657	156,210,788
Accumulated Depreciation for Motor Vehicle/cycle (Ordinary/Ambulance)	24,850,931	49,701,862	74,552,793	99,403,724	124,254,655	24,850,931
Accumulated Depreciation for Standby Generator	-	-	-	-	-	-
Net Book Value of Fixed Assets	3,258,560,872	3,042,146,781	2,825,732,691	2,609,318,600	2,392,904,509	2,300,745,073
Net Book Value of Fixed Assets of Land Development	343,980,000	336,960,000	329,940,000	322,920,000	315,900,000	308,880,000
Net Book Value of Fixed Assets of Hospital Buildings	1,583,854,143	1,517,860,221	1,451,866,298	1,385,872,375	1,319,878,453	1,253,884,530
Net Book Value of Fixed Assets of Elevator & Other Engineering Passages	178,932,220	165,464,204	151,996,187	138,528,171	125,060,154	111,592,137
Net Book Value of Fixed Assets of Medical Equipment	711,414,803	632,368,714	553,322,624	474,276,535	395,230,446	316,184,357
Net Book Value of Fixed Assets of Hospital Furniture	234,316,183	208,281,051	182,245,920	156,210,788	130,175,657	104,140,526
Net Book Value of Fixed Assets of Motor Vehicle/cycle (Ordinary/Ambulance)	99,403,724	74,552,793	49,701,862	24,850,931	-	99,403,724
Net Book Value of Fixed Assets of Standby Generator	106,659,799	106,659,799	106,659,799	106,659,799	106,659,799	106,659,799
Purchase of New Assets	-	-	-	-	-	124,254,655
Land Development	-	-	-	-	-	-
Hospital Buildings	-	-	-	-	-	-
Elevator & Other Engineering Passages	-	-	-	-	-	-
Medical Equipment	-	-	-	-	-	-
Hospital Furniture	-	-	-	-	-	-
Motor Vehicle/cycle (Ordinary/Ambulance)	-	-	-	-	-	124,254,655
Standby Generator	-	-	-	-	-	-

APPENDIX 5. PROJECTED WORKINGS AND ASSUMPTIONS

Number of Period Period	Year 1 2026	Year 2 2027	Year 3 2028	Year 4 2029	Year 5 2030	Year 6 2031
Annual Operating Periods	52 weeks	52 weeks	52 weeks	52 weeks	52 weeks	52 weeks
Operating Days	364 days	364 days	364 days	364 days	364 days	364 days
Operating Hours	8,736 hours	8,736 hours	8,736 hours	8,736 hours	8,736 hours	8,736 hours
Specialist Operating Days	286 days	286 days	286 days	286 days	286 days	286 days
Specialist Operating Hours	1,430 hours	1,430 hours	1,430 hours	1,430 hours	1,430 hours	1,430 hours
Exchange Rate	TZS2,815/USD	TZS2,872/USD	TZS2,929/USD	TZS2,988/USD	TZS3,047/USD	TZS3,108/USD
Available Beds for Inpatients	1,456 beds	1,456 beds	1,456 beds	1,456 beds	1,456 beds	1,456 beds
Beds Occupancy	85%	89%	94%	95%	95%	95%
Categories of Inpatients	1,238 visitors	1,299 visitors	1,364 visitors	1,383 visitors	1,383 visitors	1,383 visitors
Inpatients Attended Laboratory Service	594 visitors	624 visitors	655 visitors	664 visitors	664 visitors	664 visitors
Inpatients Attended Imaging-Xrays	99 visitors	104 visitors	109 visitors	111 visitors	111 visitors	111 visitors
Inpatients Attended Imaging-MRI	visitors	visitors	visitors	visitors	visitors	visitors
Inpatients Attended Imaging-CT Scan	visitors	visitors	visitors	visitors	visitors	visitors
Inpatients Attended Ultrasound Service	74 visitors	78 visitors	82 visitors	83 visitors	83 visitors	83 visitors
Inpatients Attended Dental Services	visitors	visitors	visitors	visitors	visitors	visitors
Inpatients Attended Surgical Services	12 visitors	13 visitors	14 visitors	14 visitors	14 visitors	14 visitors
Inpatients Attended Delivery Service (Normal)	25 visitors	26 visitors	27 visitors	28 visitors	28 visitors	28 visitors
Inpatients Attended Physiotherapy Services	12 visitors	13 visitors	14 visitors	14 visitors	14 visitors	14 visitors
Inpatients Attended Intensive Care Services	12 visitors	13 visitors	14 visitors	14 visitors	14 visitors	14 visitors
Inpatients Attended Blood Bank Services	12 visitors	13 visitors	14 visitors	14 visitors	14 visitors	14 visitors
Inpatients Attended Obstetric Services	12 visitors	13 visitors	14 visitors	14 visitors	14 visitors	14 visitors
Inpatients Attended Delivery Service (Operation)	visitors	visitors	visitors	visitors	visitors	visitors
Inpatients Attended Endoscopic Service	visitors	visitors	visitors	visitors	visitors	visitors
Inpatients Attended Dialysis (Renal) Services	12 visitors	13 visitors	14 visitors	14 visitors	14 visitors	14 visitors
Inpatients Attended ECG Service	12 visitors	13 visitors	14 visitors	14 visitors	14 visitors	14 visitors
Inpatients Attended Both Laboratory & Imaging	359 visitors	377 visitors	396 visitors	401 visitors	401 visitors	401 visitors

Available Consultation Hours	2,184 hours	2,184 hours	2,184 hours	2,184 hours	2,184 hours	2,184 hours
Outpatient Capacity	61,152 visitors	61,152 visitors	61,152 visitors	61,152 visitors	61,152 visitors	61,152 visitors
Rooms Occupancy for Outpatient	85%	94%	95%	95%	95%	95%
Outpatients Visited Hospitals	51,979 visitors	57,177 visitors	58,094 visitors	58,094 visitors	58,094 visitors	58,094 visitors

Outpatients Attended	51,980 visitors	57,179 visitors	58,096 visitors	58,096 visitors	58,096 visitors	58,096 visitors
Visitors Attended Laboratory Service	25,990 visitors	28,589 visitors	29,047 visitors	29,047 visitors	29,047 visitors	29,047 visitors
Visitors Attended Imaging-Xrays	1,559 visitors	1,715 visitors	1,743 visitors	1,743 visitors	1,743 visitors	1,743 visitors
Visitors Attended Imaging-MRI	visitors	visitors	visitors	visitors	visitors	visitors
Visitors Attended Imaging-CT Scan	visitors	visitors	visitors	visitors	visitors	visitors
Visitors Attended Ultrasound Service	3,119 visitors	3,431 visitors	3,486 visitors	3,486 visitors	3,486 visitors	3,486 visitors
Visitors Attended Dental Services	2,599 visitors	2,859 visitors	2,905 visitors	2,905 visitors	2,905 visitors	2,905 visitors
Visitors Attended Surgical Services	520 visitors	572 visitors	581 visitors	581 visitors	581 visitors	581 visitors
Visitors Attended Delivery Service (Normal)	1,559 visitors	1,715 visitors	1,743 visitors	1,743 visitors	1,743 visitors	1,743 visitors
Visitors Attended Physiotherapy Services	1,559 visitors	1,715 visitors	1,743 visitors	1,743 visitors	1,743 visitors	1,743 visitors
Visitors Attended Intensive Care Services	visitors	visitors	visitors	visitors	visitors	visitors
Visitors Attended Blood Bank Services	520 visitors	572 visitors	581 visitors	581 visitors	581 visitors	581 visitors
Visitors Attended Obstetric Services	3,119 visitors	3,431 visitors	3,486 visitors	3,486 visitors	3,486 visitors	3,486 visitors
Visitors Attended Delivery Service (Operation)	visitors	visitors	visitors	visitors	visitors	visitors
Visitors Attended Endoscopic Service	1,040 visitors	1,144 visitors	1,162 visitors	1,162 visitors	1,162 visitors	1,162 visitors
Visitors Attended Dialysis (Renal) Services	520 visitors	572 visitors	581 visitors	581 visitors	581 visitors	581 visitors
Visitors Attended ECG Service	1,040 visitors	1,144 visitors	1,162 visitors	1,162 visitors	1,162 visitors	1,162 visitors
Visitors Attended Both Laboratory & Imaging	8,836 visitors	9,720 visitors	9,876 visitors	9,876 visitors	9,876 visitors	9,876 visitors

Visitors/Patients Charge Charged Procedures	52,805 inpatients	58,045 inpatients	59,006 inpatients	59,018 inpatients	59,018 inpatients	59,018 inpatients
Inpatient Visited the Hospitals	825 inpatients	866 inpatients	910 inpatients	922 inpatients	922 inpatients	922 inpatients
Outpatients Charged Procedure Fees	51,980 outpatients	57,179 outpatients	58,096 outpatients	58,096 outpatients	58,096 outpatients	58,096 outpatients

Inpatients Charged Procedure	1,650 Inpatients	1,732 Inpatients	1,820 Inpatients	1,844 Inpatients	1,844 Inpatients	1,844 Inpatients
Inpatients Charged File Registration	825 Inpatients	866 Inpatients	910 Inpatients	922 Inpatients	922 Inpatients	922 Inpatients
Inpatients Charged Documentation(normal doctor consultation)	660 Inpatients	693 Inpatients	728 Inpatients	738 Inpatients	738 Inpatients	738 Inpatients
Inpatients Charged Documentation (Specialist doctor consultation)	165 Inpatients	173 Inpatients	182 Inpatients	184 Inpatients	184 Inpatients	184 Inpatients

Outpatients Charged	103,960 Inpatients	114,358 Inpatients	116,192 Inpatients	116,192 Inpatients	116,192 Inpatients	116,192 Inpatients
Outpatients Charged File Registration	51,980 outpatients	57,179 outpatients	58,096 outpatients	58,096 outpatients	58,096 outpatients	58,096 outpatients
Outpatients Charged Documentation(normal doctor consultation)	41,584 outpatients	45,743 outpatients	46,477 outpatients	46,477 outpatients	46,477 outpatients	46,477 outpatients
Outpatients Charged Documentation (Specialist doctor consultation)	10,396 outpatients	11,436 outpatients	11,619 outpatients	11,619 outpatients	11,619 outpatients	11,619 outpatients

Revenue Charged to

Revenue Charged to Laboratory Service	TZS 15,000/visitor	TZS 15,750/visitor	TZS 16,538/visitor	TZS 17,364/visitor	TZS 18,233/visitor	TZS 19,144/visitor
Revenue Charged to Imaging-Xrays	TZS 35,000/visitor	TZS 36,750/visitor	TZS 38,588/visitor	TZS 40,517/visitor	TZS 42,543/visitor	TZS 44,670/visitor
Revenue Charged to Imaging-MRI	TZS 200,000/visitor	TZS 210,000/visitor	TZS 220,500/visitor	TZS 231,525/visitor	TZS 243,101/visitor	TZS 255,256/visitor
Revenue Charged to Imaging-CT Scan	TZS 200,000/visitor	TZS 210,000/visitor	TZS 220,500/visitor	TZS 231,525/visitor	TZS 243,101/visitor	TZS 255,256/visitor
Revenue Charged to Ultrasound Service	TZS 200,000/visitor	TZS 210,000/visitor	TZS 220,500/visitor	TZS 231,525/visitor	TZS 243,101/visitor	TZS 255,256/visitor
Revenue Charged to Dental Services	TZS 45,000/visitor	TZS 47,250/visitor	TZS 49,613/visitor	TZS 52,093/visitor	TZS 54,698/visitor	TZS 57,433/visitor
Revenue Charged to Surgical Services	TZS 200,000/visitor	TZS 210,000/visitor	TZS 220,500/visitor	TZS 231,525/visitor	TZS 243,101/visitor	TZS 255,256/visitor
Revenue Charged to Delivery Service (Normal)	TZS 120,000/visitor	TZS 126,000/visitor	TZS 132,300/visitor	TZS 138,915/visitor	TZS 145,861/visitor	TZS 153,154/visitor
Revenue Charged to Physiotherapy Services	TZS 40,000/visitor	TZS 42,000/visitor	TZS 44,100/visitor	TZS 46,305/visitor	TZS 48,620/visitor	TZS 51,051/visitor
Revenue Charged to Intensive Care Services	TZS 120,000/visitor	TZS 126,000/visitor	TZS 132,300/visitor	TZS 138,915/visitor	TZS 145,861/visitor	TZS 153,154/visitor
Revenue Charged to Blood Bank Services	TZS 40,000/visitor	TZS 42,000/visitor	TZS 44,100/visitor	TZS 46,305/visitor	TZS 48,620/visitor	TZS 51,051/visitor
Revenue Charged to Obstetric Services	TZS 40,000/visitor	TZS 42,000/visitor	TZS 44,100/visitor	TZS 46,305/visitor	TZS 48,620/visitor	TZS 51,051/visitor
Revenue Charged to Delivery Service (Operation)	TZS 200,000/visitor	TZS 210,000/visitor	TZS 220,500/visitor	TZS 231,525/visitor	TZS 243,101/visitor	TZS 255,256/visitor
Revenue Charged to Endoscopic Service	TZS 80,000/visitor	TZS 84,000/visitor	TZS 88,200/visitor	TZS 92,610/visitor	TZS 97,241/visitor	TZS 102,103/visitor
Revenue Charged to Dialysis (Renal) Services	TZS 180,000/visitor	TZS 189,000/visitor	TZS 198,450/visitor	TZS 208,373/visitor	TZS 218,791/visitor	TZS 229,731/visitor
Revenue Charged to ECG Service	TZS 50,000/visitor	TZS 52,500/visitor	TZS 55,125/visitor	TZS 57,881/visitor	TZS 60,775/visitor	TZS 63,814/visitor
Revenue Charged to Both Laboratory & Imaging	TZS 45,000/visitor	TZS 47,250/visitor	TZS 49,613/visitor	TZS 52,093/visitor	TZS 54,698/visitor	TZS 57,433/visitor

Charged Procedure

File Registration	TZS 6,000/visitor	TZS 6,300/visitor	TZS 6,615/visitor	TZS 6,946/visitor	TZS 7,293/visitor	TZS 7,658/visitor
Documentation(normal doctor consultation)	TZS 15,000/visitor	TZS 15,750/visitor	TZS 16,538/visitor	TZS 17,364/visitor	TZS 18,233/visitor	TZS 19,144/visitor
Documentation (Specialist doctor consultation)	TZS 20,000/visitor	TZS 21,000/visitor	TZS 22,050/visitor	TZS 23,153/visitor	TZS 24,310/visitor	TZS 25,526/visitor

Other Source of Revenues

Pharmacy Revenue	TZS 1,000,000/day	TZS 1,050,000/day	TZS 1,102,500/day	TZS 1,157,625/day	TZS 1,215,506/day	TZS 1,276,282/day
Revenue Source(Sterile materials supply)	TZS 40,000/day	TZS 42,000/day	TZS 44,100/day	TZS 46,305/day	TZS 48,620/day	TZS 51,051/day
Revenue Source (medical equipment supply)	TZS 40,000/day	TZS 42,000/day	TZS 44,100/day	TZS 46,305/day	TZS 48,620/day	TZS 51,051/day
Revenue Source (Re-arrangement of beds)	TZS 20,000/day	TZS 21,000/day	TZS 22,050/day	TZS 23,153/day	TZS 24,310/day	TZS 25,526/day
Revenue Source (food preparation and supply)	TZS 30,000/day	TZS 31,500/day	TZS 33,075/day	TZS 34,729/day	TZS 36,465/day	TZS 38,288/day
Revenue Source (on call duty)	TZS 30,000/day	TZS 31,500/day	TZS 33,075/day	TZS 34,729/day	TZS 36,465/day	TZS 38,288/day
Revenue Source (Medical Observations)	TZS 40,000/day	TZS 42,000/day	TZS 44,100/day	TZS 46,305/day	TZS 48,620/day	TZS 51,051/day
Revenue Source (booked appointments)	TZS 40,000/day	TZS 42,000/day	TZS 44,100/day	TZS 46,305/day	TZS 48,620/day	TZS 51,051/day
Revenue Source (Rapid Access Chest pain clinic)	TZS 40,000/day	TZS 42,000/day	TZS 44,100/day	TZS 46,305/day	TZS 48,620/day	TZS 51,051/day

Revenue Collection	3,528,579,320	4,030,199,025	4,295,007,679	4,510,863,207	4,736,406,367	4,973,226,686
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Revenue From Hospital Services	1,966,469,320	2,268,940,575	2,422,376,149	2,544,296,803	2,671,511,643	2,805,087,225
Revenue From Laboratory Service	398,760,720	460,100,819	491,195,798	515,911,834	541,707,426	568,792,797
Revenue From Imaging-Xrays	58,030,280	66,846,721	71,470,082	75,104,348	78,859,566	82,802,544
Revenue From Imaging-MRI	-	-	-	-	-	-
Revenue From maging-CT Scan	-	-	-	-	-	-
Revenue From Ultrasound Service	638,651,200	736,883,448	786,714,726	826,310,873	867,626,416	911,007,737
Revenue From Dental Services	116,955,000	135,087,750	144,124,313	151,330,528	158,897,055	166,841,907
Revenue From Surgical Services	106,475,200	122,848,908	131,119,121	137,718,479	144,604,403	151,834,623
Revenue From Delivery Service (Normal)	190,050,240	219,364,690	234,209,245	245,971,790	258,270,379	271,183,898
Revenue From Physiotherapy Services	62,855,040	72,575,782	77,468,024	81,350,106	85,417,611	89,688,492
Revenue From Intensive Care Services	1,485,120	1,637,345	1,805,173	1,921,472	2,017,546	2,118,423
Revenue From Blood Bank Services	21,295,040	24,569,782	26,223,824	27,543,696	28,920,881	30,366,925
Revenue From Obstetric Services	125,255,040	144,647,782	154,334,324	162,059,721	170,162,707	178,670,842
Revenue From Service (Operation)	-	-	-	-	-	-
Revenue From Endoscopic Service	83,200,000	96,096,000	102,488,400	107,612,820	112,993,461	118,643,134
Revenue From Dialysis (Renal) Services	95,827,680	110,564,017	118,007,209	123,946,631	130,143,962	136,651,161
Revenue From ECG Service	52,618,800	60,742,227	64,807,405	68,058,626	71,461,557	75,034,635
Revenue From Both Laboratory & Imaging	413,770,680	477,076,125	509,604,302	535,367,714	562,136,099	590,242,904

Revenues From Inpatient Procedure Fees	18,150,000	20,003,550	22,072,050	23,478,950	24,652,898	25,885,543
Revenues From File Registration	4,950,000	5,455,800	6,019,650	6,403,982	6,724,181	7,060,390
Revenues From Documentation(normal doctor consultation)	9,900,000	10,914,750	12,039,300	12,814,909	13,455,654	14,128,437
Revenues From Documentation (Specialist doctor consultation)	3,300,000	3,633,000	4,013,100	4,260,060	4,473,063	4,696,716

Revenues From Outpatient Procedure Fees	1,143,560,000	1,320,834,900	1,409,118,480	1,479,574,404	1,553,553,124	1,631,230,780
Revenues From File Registration	311,880,000	360,227,700	384,305,040	403,520,292	423,696,307	444,881,122
Revenues From Documentation(normal doctor consultation)	623,760,000	720,455,400	768,610,080	807,040,584	847,392,613	889,762,244
Revenues From Documentation (Specialist doctor consultation)	207,920,000	240,151,800	256,203,360	269,013,528	282,464,204	296,587,415

Other Source of Revenues	400,400,000	420,420,000	441,441,000	463,513,050	486,688,703	511,023,138
Pharmacy Revenue	364,000,000	382,200,000	401,310,000	421,375,500	442,444,275	464,566,489
Revenue Source(Sterile materials supply)	14,560,000	15,288,000	16,052,400	16,855,020	17,697,771	18,582,660
Revenue Source (medical equipment supply)	14,560,000	15,288,000	16,052,400	16,855,020	17,697,771	18,582,660
Revenue Source (Re-arrangement of beds)	7,280,000	7,644,000	8,026,200	8,427,510	8,848,886	9,291,330
Revenue Source (food preparation and supply)	10,920,000	11,466,000	12,039,300	12,641,265	13,273,328	13,936,995
Revenue Source (on call duty)	10,920,000	11,466,000	12,039,300	12,641,265	13,273,328	13,936,995
Revenue Source (Medical Observations)	14,560,000	15,288,000	16,052,400	16,855,020	17,697,771	18,582,660
Revenue Source (booked appointments)	14,560,000	15,288,000	16,052,400	16,855,020	17,697,771	18,582,660
Revenue Source (Rapid Access Chest pain clinic)	14,560,000	15,288,000	16,052,400	16,855,020	17,697,771	18,582,660

Direct Expenses						
Inpatients Running Expenses	TZS 9,480/Bed/day	TZS 9,954/Bed/day	TZS 10,452/Bed/day	TZS 10,975/Bed/day	TZS 11,523/Bed/day	TZS 12,100/Bed/day
Outpatients Running Expenses	TZS 6,957/visitor	TZS 7,305/visitor	TZS 7,670/visitor	TZS 8,054/visitor	TZS 8,457/visitor	TZS 8,879/visitor
Other Operating Expenses	TZS 9,340/visitor	TZS 9,807/visitor	TZS 10,298/visitor	TZS 10,812/visitor	TZS 11,353/visitor	TZS 11,921/visitor

Purchase of Drugs and Medical Supplies	589,940,796	680,682,173	726,712,845	763,289,041	801,453,493	841,526,167
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Direct Expenses	1,328,108,186	1,487,851,489	1,569,455,108	1,637,424,703	1,708,078,199	1,781,949,619
Employees Salaries for Productive Personnel	457,680,000	483,723,649	497,296,054	511,249,275	525,593,999	540,341,210
Inpatients Running Expenses	11,732,822	12,935,436	14,261,318	15,180,114	15,939,120	16,736,076
Outpatients Running Expenses	361,640,061	417,701,575	445,620,425	467,901,446	491,296,518	515,861,344
Other Operating Expenses	497,055,304	573,490,829	612,277,312	643,093,868	675,248,561	709,010,989

Administration Expenses	437,088,255	459,494,336	480,615,909	502,741,565	525,920,049	550,202,503
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Administrative personnel:	118,800,000	124,740,000	130,977,000	137,525,850	144,402,143	151,622,250
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Maintenance Expenses	5,548,032	5,825,433	6,116,705	6,422,540	6,743,667	7,080,851
Maintenance Costs Medical Equipment	3,952,304	4,149,920	4,357,416	4,575,286	4,804,051	5,044,253
Maintenance Costs Elevator & Other Engineering Passages Standby Genera	149,530	157,007	164,857	173,100	181,755	190,842
Maintenance Costs Hospital Buildings	824,924	866,170	909,479	954,953	1,002,700	1,052,835
Maintenance Costs Motor Vehicle/cycle (Ordinary/Ambulance)	621,273	652,337	684,954	719,201	755,162	792,920

Other Employees Expenses	100,652,224	106,236,503	109,695,184	113,274,804	116,979,950	120,815,398
Casual Labour & Wages	576,480	608,464	628,273	648,775	669,996	691,963
Leave Passage	576,480	608,464	628,273	648,775	669,996	691,963
NHIF Contribution	863,535.67	911,445.44	941,118.85	971,829.84	1,003,617.77	1,036,523.61
SDL	25,941,600	27,380,864	28,272,287	29,194,881	30,149,826	31,138,356
WCF	5,764,800	6,084,636	6,282,731	6,487,751	6,699,961	6,919,635
Pension - Contribution	57,648,000	60,846,365	62,827,305	64,877,513	66,999,614	69,196,346
House Allowance	57,648	60,846	62,827	64,878	67,000	69,196
Meal and Ration Allowance	-	-	-	-	-	-
Shift and On call Allowance	288,240	304,232	314,137	324,388	334,998	345,982
Transport Allowance	288,240	304,232	314,137	324,388	334,998	345,982
Acting Allowance	288,240	304,232	314,137	324,388	334,998	345,982
Furniture Allowance	-	-	-	-	-	-
Outfit Allowance	576,480	608,464	628,273	648,775	669,996	691,963
Management Allowance	2,882,400	3,042,318	3,141,365	3,243,876	3,349,981	3,459,817
Special Allowance to Drivers & AME	288,240	304,232	314,137	324,388	334,998	345,982
Extra Duty/Overtime	288,240	304,232	314,137	324,388	334,998	345,982
Cashier Allowance	-	-	-	-	-	-
Entertainment Allowance	-	-	-	-	-	-
House Electricity Allowance	1,441,200	1,521,159	1,570,683	1,621,938	1,674,990	1,729,909
House Telephone	576,480	608,464	628,273	648,775	669,996	691,963
Staff Retirement Expenses	576,480	608,464	628,273	648,775	669,996	691,963

Staff Recruitment Expenses	288,240	304,232	314,137	324,388	334,998	345,982
Staff Uniforms	864,720	912,695	942,410	973,163	1,004,994	1,037,945
Death & Condolences	288,240	304,232	314,137	324,388	334,998	345,982
Subsistence Allowance	-	-	-	-	-	-
Per Diem Relieve Duties	288,240	304,232	314,137	324,388	334,998	345,982

Administrative Expenses	212,088,000	222,692,400	233,827,020	245,518,371	257,794,290	270,684,004
Electricity Expenses	43,200,000	45,360,000	47,628,000	50,009,400	52,509,870	55,135,364
Cleaness Expenses	12,000,000	12,600,000	13,230,000	13,891,500	14,586,075	15,315,379
Office Telephones & Fax	2,688,000	2,822,400	2,963,520	3,111,696	3,267,281	3,430,645
Postage Charges	2,280,000	2,394,000	2,513,700	2,639,385	2,771,354	2,909,922
Courier Charges	4,200,000	4,410,000	4,630,500	4,862,025	5,105,126	5,360,383
Email and Internet Expense	12,600,000	12,600,000	13,230,000	13,891,500	14,586,075	15,315,379
Stationery Consumables	5,400,000	5,670,000	5,953,500	6,251,175	6,563,734	6,891,920
Advertisement & Publicity	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538
Newspapers & Periodicals	1,080,000	1,134,000	1,190,700	1,250,235	1,312,747	1,378,384
Mobile Phones	2,400,000	2,520,000	2,646,000	2,778,300	2,917,215	3,063,076
HIV/AIDS Seminars	720,000	756,000	793,800	833,490	875,165	918,923
Water Sewerages	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538
Website Design & Hosting Expenses	20,400,000	21,420,000	22,491,000	23,615,550	24,796,328	26,036,144
Membership Fee to Professional Bodies	2,400,000	2,520,000	2,646,000	2,778,300	2,917,215	3,063,076
Travelling Expenses	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538
Participation & Tuition Fee Local	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538
Food and Refreshment	960,000	1,008,000	1,058,400	1,111,320	1,166,886	1,225,230
Participation & Tuition Fee Foreign	-	-	-	-	-	-
Surface and Marine Transport	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538
Fumigation Expenses	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538
Office Sundries	3,840,000	4,032,000	4,233,600	4,445,280	4,667,544	4,900,921
Water Charges	2,400,000	2,520,000	2,646,000	2,778,300	2,917,215	3,063,076
Consultancy Fees	12,000,000	12,600,000	13,230,000	13,891,500	14,586,075	15,315,379
Audit Fees	12,000,000	12,600,000	13,230,000	13,891,500	14,586,075	15,315,379
Security Charges	8,400,000	8,820,000	9,261,000	9,724,050	10,210,253	10,720,765
Repairs & Maintenance Buildings	4,680,000	4,914,000	5,159,700	5,417,685	5,688,569	5,972,998
Repairs & Maintenance-Furniture & Fittings	1,920,000	2,016,000	2,116,800	2,222,640	2,333,772	2,450,461
Repairs & Maintenance Computer	3,720,000	3,906,000	4,101,300	4,306,365	4,521,683	4,747,767
Motor Vehicle - Fuel & Oils	2,400,000	2,520,000	2,646,000	2,778,300	2,917,215	3,063,076
Repairs & Maintenance - Motor Vehicles	6,000,000	6,300,000	6,615,000	6,945,750	7,293,038	7,657,689
Generator Fuels & Oils	5,400,000	5,670,000	5,953,500	6,251,175	6,563,734	6,891,920
Motor Vehicle - License & Parking	2,400,000	2,520,000	2,646,000	2,778,300	2,917,215	3,063,076
Repairs & Maintenance Equipment	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538
Publications of Journals	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538
Government Hospitality	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538
Donations & Assistances	840,000	882,000	926,100	972,405	1,021,025	1,072,077
Social Responsibility	1,200,000	1,260,000	1,323,000	1,389,150	1,458,608	1,531,538

APPENDIX 6.PROJECTED INCOME STATEMENT IN TZS

Number of Period Period	Year 1 2026	Year 2 2027	Year 3 2028	Year 4 2029	Year 5 2030	Year 6 2031
Revenue Collection	3,528,579,320	4,030,199,025	4,295,007,679	4,510,863,207	4,736,406,367	4,973,226,686
Costs of Sales	1,876,753,126	2,162,181,765	2,292,945,806	2,398,153,410	2,506,860,180	2,620,670,699
Direct Expenses	1,328,108,186	1,487,851,489	1,569,455,108	1,637,424,703	1,708,078,199	1,781,949,619
opening Stock	-	41,295,856	47,647,752	50,869,899	53,430,233	56,101,744
Purchase of Drugs and Medical Supplies	589,940,796	680,682,173	726,712,845	763,289,041	801,453,493	841,526,167
Closing Stock	(41,295,856)	(47,647,752)	(50,869,899)	(53,430,233)	(56,101,744)	(58,906,832)
Gross Profit	1,651,826,194	1,868,017,260	2,002,061,873	2,112,709,796	2,229,546,187	2,352,555,986
Administration Expenses	437,088,255	459,494,336	480,615,909	502,741,565	525,920,049	550,202,503
EBITDA	1,214,737,938	1,408,522,923	1,521,445,964	1,609,968,231	1,703,626,138	1,802,353,483
Finance Costs & Depreciation	476,272,148	413,359,145	364,122,881	314,886,618	265,650,354	216,414,091
Depreciation Expenses	216,414,091	216,414,091	216,414,091	216,414,091	216,414,091	216,414,091
Interest Expenses	246,181,317	196,945,054	147,708,790	98,472,527	49,236,263	-
Facilitation Fee	13,676,740	-	-	-	-	-
EBT	738,465,790	995,163,779	1,157,323,083	1,295,081,613	1,437,975,784	1,585,939,393
Income Tax	221,539,737	298,549,134	347,196,925	388,524,484	431,392,735	475,781,818
Profit for the Year	516,926,053	696,614,645	810,126,158	906,557,129	1,006,583,049	1,110,157,575

APPENDIX 7.PROJECTED BALANCE SHEET STATEMENT IN TZS

Number of Period Period	Year 1 2026	Year 2 2027	Year 3 2028	Year 4 2029	Year 5 2030	Year 6 2031
Current Assets	566,772,386.88	1,207,114,677.88	1,961,010,899.12	2,811,382,630.40	3,761,827,046.46	4,691,640,437.24
Cash &Cash Equivalent	349,047,565.16	957,956,974.53	1,695,390,616.02	2,532,409,237.19	3,468,904,983.60	4,384,072,271.23
Trade Receivables	176,428,966.00	201,509,951.27	214,750,383.96	225,543,160.35	236,820,318.37	248,661,334.28
Closing Stock	41,295,855.72	47,647,752.08	50,869,899.13	53,430,232.86	56,101,744.50	58,906,831.72
Net Book Value of Fixed Assets	3,258,560,872.17	3,042,146,781.34	2,825,732,690.51	2,609,318,599.68	2,392,904,508.85	2,300,745,073.02
Net Book Value of Fixed Assets of Land Development	343,980,000.00	336,960,000.00	329,940,000.00	322,920,000.00	315,900,000.00	308,880,000.00
Net Book Value of Fixed Assets of Hospital Buildings	1,583,854,143.36	1,517,860,220.72	1,451,866,298.08	1,385,872,375.44	1,319,878,452.80	1,253,884,530.16
Net Book Value of Fixed Assets of Elevator & Other Engineering Passa	178,932,220.41	165,464,203.82	151,996,187.23	138,528,170.64	125,060,154.05	111,592,137.46
Net Book Value of Fixed Assets of Medical Equipment	711,414,802.80	632,368,713.60	553,322,624.40	474,276,535.20	395,230,446.00	316,184,356.80
Net Book Value of Fixed Assets of Hospital Furniture	234,316,182.60	208,281,051.20	182,245,919.80	156,210,788.40	130,175,657.00	104,140,525.60
Net Book Value of Fixed Assets of Motor Vehicle/cycle (Ordinary/Amb	99,403,724.00	74,552,793.00	49,701,862.00	24,850,931.00	-	99,403,724.00
Net Book Value of Fixed Assets of Standby Generator	106,659,799.00	106,659,799.00	106,659,799.00	106,659,799.00	106,659,799.00	106,659,799.00
Total Assets	3,825,333,259	4,249,261,459	4,786,743,590	5,420,701,230	6,154,731,555	6,992,385,510
Current Liabilities	290,501,837	291,350,189	292,240,959	293,176,267	294,158,340	21,654,720
Bank Overdraft	-	-	-	-	-	-
Current Portion of Long Term Loan	273,534,797.00	273,534,797.00	273,534,797.00	273,534,797.00	273,534,797.00	-
Trade Payables	16,967,040.00	17,815,392.00	18,706,161.60	19,641,469.68	20,623,543.16	21,654,720.32
Long Term Liabilities	820,604,391.00	547,069,594.00	273,534,797.00	-	-	-
Long Term Borrowings	820,604,391.00	547,069,594.00	273,534,797.00	-	-	-
Total Liabilities	1,111,106,228.00	838,419,783.00	565,775,755.60	293,176,266.68	294,158,340.16	21,654,720.32
Equity	2,714,227,031.05	3,410,841,676.22	4,220,967,834.03	5,127,524,963.40	6,134,108,012.15	7,244,265,586.94
Share Capital	2,197,300,978.00	2,197,300,978.00	2,197,300,978.00	2,197,300,978.00	2,197,300,978.00	2,197,300,978.00
Profit for the Year	516,926,053.05	696,614,645.17	810,126,157.81	906,557,129.37	1,006,583,048.75	1,110,157,574.79
Retained Profit	-	516,926,053.05	1,213,540,698.22	2,023,666,856.03	2,930,223,985.40	3,936,807,034.15
Total Liabilities & Equity	3,825,333,259	4,249,261,459	4,786,743,590	5,420,701,230	6,428,266,352	7,265,920,307

APPENDIX 8. PROJECTED CASH FLOWS IN TZS

Number of Period Period	Year 1 2026	Year 2 2027	Year 3 2028	Year 4 2029	Year 5 2030	Year 6 2031
Cash Flows From Operating Activities	532,582,362	882,444,206	1,010,968,438	1,110,553,418	1,210,030,543	1,312,956,740
EBT	738,465,790	995,163,779	1,157,323,083	1,295,081,613	1,437,975,784	1,585,939,393
Depreciation Expenses	216,414,091	216,414,091	216,414,091	216,414,091	216,414,091	216,414,091
Income Tax	(221,539,737)	(298,549,134)	(347,196,925)	(388,524,484)	(431,392,735)	(475,781,818)
Change In Closing Stock	(41,295,856)	(6,351,896)	(3,222,147)	(2,560,334)	(2,671,512)	(2,805,087)
Change In Trade Receivables	(176,428,966)	(25,080,985)	(13,240,433)	(10,792,776)	(11,277,158)	(11,841,016)
Change In Trade Payables	16,967,040	848,352	890,770	935,308	982,073	1,031,177
Cash Flows From Investing Activities	(3,624,974,963)	-	-	-	-	(124,254,655)
Initial Investment Costs	(3,474,974,963)	-	-	-	-	-
Working Capital	(150,000,000)	-	-	-	-	-
Purchase of New Assets	-	-	-	-	-	(124,254,655)
Disposal of Assets	-	-	-	-	-	-
Cash Flows From Financing Activities	3,441,440,166	(273,534,797)	(273,534,797)	(273,534,797)	(273,534,797)	(273,534,797)
Equity	2,197,300,978	-	-	-	-	-
Debt	1,367,673,985	-	-	-	-	-
Bank Overdraft	150,000,000	-	-	-	-	-
Principal Repayment	(273,534,797)	(273,534,797)	(273,534,797)	(273,534,797)	(273,534,797)	(273,534,797)
Net Cash Flows	349,047,565	608,909,409	737,433,641	837,018,621	936,495,746	915,167,288
Cash & Cash Equivalent at the Beginning	-	349,047,565	957,956,975	1,695,390,616	2,532,409,237	3,468,904,984
Cash & Cash Equivalent at the End	349,047,565	957,956,975	1,695,390,616	2,532,409,237	3,468,904,984	4,384,072,271
Cash & Cash Equivalent	349,047,565	957,956,975	1,695,390,616	2,532,409,237	3,468,904,984	4,384,072,271
Bank Overdraft	-	-	-	-	-	-

APPENDIX 9. PROJECTED DISCOUNTED CASHFLOWS FOR DETERMINING NPV AND IRR

Number of Period Period	Year 1 2026	Year 2 2027	Year 3 2028	Year 4 2029	Year 5 2030	Year 6 2031
Initial Investment Costs	(3,624,974,963)	-	-	-	-	-
Project Cash flows	622,582,362	882,444,206	1,010,968,438	1,110,553,418	1,210,030,543	1,188,702,085
Net Cash Flows to the Project	(3,002,392,601)	882,444,206	1,010,968,438	1,110,553,418	1,210,030,543	1,188,702,085
Project NPV	246,723,127					
Project IRR	21.97%					

APPENDIX 10. PROJECTED RATIO ANALYSIS

Number of Period Period	Year 1 2026	Year 2 2027	Year 3 2028	Year 4 2029	Year 5 2030	Year 6 2031
Gross Profit Margin	46.81%	46.35%	46.61%	46.84%	47.07%	47.30%
Profit Margin	14.65%	17.28%	18.86%	20.10%	21.25%	22.32%
Interest Service Ratio	3.16	5.48	7.84	12.28	25.58	-
Debt Service Ratio	1.50	2.29	2.75	3.25	3.90	4.80
Return on Equity	0.19	0.20	0.19	0.18	0.16	0.15
Return on Assets (ROA)	0.14	0.16	0.17	0.17	0.16	0.16
Current Ratio	1.95	4.14	6.71	9.59	12.79	216.66
Acid Test Ratio	1.81	3.98	6.54	9.41	12.60	213.94
Operating Cash Flow Ratio	1.83	3.03	3.46	3.79	4.11	60.63
Assets Turnover	0.92	0.95	0.90	0.83	0.77	0.71
Debt to Total Assets	0.29	0.20	0.12	0.05	0.05	0.00
Equity to Total Assets	0.71	0.80	0.88	0.95	1.00	1.04
Account Receivable Days	N/A	17 days	18 days	18 days	18 days	18 days
Inventory Days	N/A	7 days	8 days	8 days	8 days	8 days
Account Payable Days	N/A	9 days	9 days	9 days	9 days	9 days

Costs of Sales/Revenue Collection	53.19%	53.65%	53.39%	53.16%	52.93%	52.70%
Administration Expenses/Revenue Collection	12.39%	11.40%	11.19%	11.15%	11.10%	11.06%
EBITDA/Revenue Collection	34.43%	34.95%	35.42%	35.69%	35.97%	36.24%
Finance Costs & Depreciation/Revenue Collection	13.50%	10.26%	8.48%	6.98%	5.61%	4.35%
Depreciation Expenses/Revenue Collection	6.13%	5.37%	5.04%	4.80%	4.57%	4.35%
Interest Expenses/Revenue Collection	6.98%	4.89%	3.44%	2.18%	1.04%	0.00%
Facilitation Fee/Revenue Collection	0.39%	0.00%	0.00%	0.00%	0.00%	0.00%
EBT/Revenue Collection	20.93%	24.69%	26.95%	28.71%	30.36%	31.89%
Income Tax/Revenue Collection	6.28%	7.41%	8.08%	8.61%	9.11%	9.57%

APPENDIX 11.PROJECTED AVAILABLE DEBT AND INTEREST SERVICES IN TZS

Number of Period Period	Year 1 2026	Year 2 2027	Year 3 2028	Year 4 2029	Year 5 2030	Year 6 2031
Cash Flows From Operating Activities	532,582,362	882,444,206	1,010,968,438	1,110,553,418	1,210,030,543	1,312,956,740
Interest Expenses	246,181,317	196,945,054	147,708,790	98,472,527	49,236,263	-
Cash Available for Debt Service	778,763,679	1,079,389,260	1,158,677,229	1,209,025,945	1,259,266,807	1,312,956,740
Principal Repayment	273,534,797	273,534,797	273,534,797	273,534,797	273,534,797	273,534,797
Total Debt Obligation	519,716,114	470,479,851	421,243,587	372,007,324	322,771,060	273,534,797
Interest Service Ratio	3.16	5.48	7.84	12.28	25.58	-
Debt Service Ratio	1.50	2.29	2.75	3.25	3.90	4.80

APPENDIX 12. PROJECTED ANNUAL REPAYMENT PLAN SUMMARY IN TZS

Number of Period Period	Year 1 2026	Year 2 2027	Year 3 2028	Year 4 2029	Year 5 2030	Year 6 2031
opening Balance	1,367,673,985	1,094,139,188	820,604,391	547,069,594	273,534,797	-
Interest Expenses	246,181,317	196,945,054	147,708,790	98,472,527	49,236,263	-
Principal Repayment	273,534,797	273,534,797	273,534,797	273,534,797	273,534,797	273,534,797
Total Repayment	519,716,114	470,479,851	421,243,587	372,007,324	322,771,060	273,534,797
Closing Balance	1,094,139,188	820,604,391	547,069,594	273,534,797	-	(273,534,797)
Current Portion of Long Term Loan	273,534,797	273,534,797	273,534,797	273,534,797	273,534,797	-

APPENDIX 13. PROJECTED MONTHLY LONG TERM LOAN AMORTIZATION PLAN IN TZS

					Loan Amount	TZS			
						1,367,673,985			
					Annual Interest Rate				
						0.18			
					Monthly Interest Rate				
						0.02			
Calender Year	Loan Year	Month	Period	Period-Month	Principal	Interest	Repayment	Instalment	Balance
2025		October	0	Start	1,367,673,985	-	-	-	1,367,673,985
2025	Year 1	November	1	1 November	1,367,673,985	20,515,110	-	20,515,110	1,367,673,985
2025	Year 1	December	2	2 December	1,367,673,985	20,515,110	-	20,515,110	1,367,673,985
2026	Year 1	January	3	3 January	1,367,673,985	20,515,110	-	20,515,110	1,367,673,985
2026	Year 1	February	4	4 February	1,367,673,985	20,515,110	-	20,515,110	1,367,673,985
2026	Year 1	March	5	5 March	1,367,673,985	20,515,110	-	20,515,110	1,367,673,985
2026	Year 1	April	6	6 April	1,367,673,985	20,515,110	-	20,515,110	1,367,673,985
2026	Year 1	May	7	7 May	1,367,673,985	20,515,110	-	20,515,110	1,367,673,985
2026	Year 1	June	8	8 June	1,367,673,985	20,515,110	-	20,515,110	1,367,673,985
2026	Year 1	July	9	9 July	1,367,673,985	20,515,110	-	20,515,110	1,367,673,985
2026	Year 1	August	10	10 August	1,367,673,985	20,515,110	-	20,515,110	1,367,673,985
2026	Year 1	September	11	11 September	1,367,673,985	20,515,110	-	20,515,110	1,367,673,985
2026	Year 1	October	12	12 October	1,367,673,985	20,515,110	-	20,515,110	1,367,673,985
2026	Year 2	November	13	13 November	1,367,673,985	20,515,110	22,794,566	43,309,676	1,344,879,419
2026	Year 2	December	14	14 December	1,344,879,419	20,173,191	22,794,566	42,967,758	1,322,084,852
2027	Year 2	January	15	15 January	1,322,084,852	19,831,273	22,794,566	42,625,839	1,299,290,286
2027	Year 2	February	16	16 February	1,299,290,286	19,489,354	22,794,566	42,283,921	1,276,495,719
2027	Year 2	March	17	17 March	1,276,495,719	19,147,436	22,794,566	41,942,002	1,253,701,153
2027	Year 2	April	18	18 April	1,253,701,153	18,805,517	22,794,566	41,600,084	1,230,906,587
2027	Year 2	May	19	19 May	1,230,906,587	18,463,599	22,794,566	41,258,165	1,208,112,020
2027	Year 2	June	20	20 June	1,208,112,020	18,121,680	22,794,566	40,916,247	1,185,317,454
2027	Year 2	July	21	21 July	1,185,317,454	17,779,762	22,794,566	40,574,328	1,162,522,887
2027	Year 2	August	22	22 August	1,162,522,887	17,437,843	22,794,566	40,232,410	1,139,728,321
2027	Year 2	September	23	23 September	1,139,728,321	17,095,925	22,794,566	39,890,491	1,116,933,754
2027	Year 2	October	24	24 October	1,116,933,754	16,754,006	22,794,566	39,548,573	1,094,139,188

2027	Year 3	November	25	25 November	1,094,139,188	16,412,088	22,794,566	39,206,654	1,071,344,622
2027	Year 3	December	26	26 December	1,071,344,622	16,070,169	22,794,566	38,864,736	1,048,550,055
2028	Year 3	January	27	27 January	1,048,550,055	15,728,251	22,794,566	38,522,817	1,025,755,489
2028	Year 3	February	28	28 February	1,025,755,489	15,386,332	22,794,566	38,180,899	1,002,960,922
2028	Year 3	March	29	29 March	1,002,960,922	15,044,414	22,794,566	37,838,980	980,166,356
2028	Year 3	April	30	30 April	980,166,356	14,702,495	22,794,566	37,497,062	957,371,789
2028	Year 3	May	31	31 May	957,371,789	14,360,577	22,794,566	37,155,143	934,577,223
2028	Year 3	June	32	32 June	934,577,223	14,018,658	22,794,566	36,813,225	911,782,657
2028	Year 3	July	33	33 July	911,782,657	13,676,740	22,794,566	36,471,306	888,988,090
2028	Year 3	August	34	34 August	888,988,090	13,334,821	22,794,566	36,129,388	866,193,524
2028	Year 3	September	35	35 September	866,193,524	12,992,903	22,794,566	35,787,469	843,398,957
2028	Year 3	October	36	36 October	843,398,957	12,650,984	22,794,566	35,445,551	820,604,391
2028	Year 4	November	37	37 November	820,604,391	12,309,066	22,794,566	35,103,632	797,809,825
2028	Year 4	December	38	38 December	797,809,825	11,967,147	22,794,566	34,761,714	775,015,258
2029	Year 4	January	39	39 January	775,015,258	11,625,229	22,794,566	34,419,795	752,220,692
2029	Year 4	February	40	40 February	752,220,692	11,283,310	22,794,566	34,077,877	729,426,125
2029	Year 4	March	41	41 March	729,426,125	10,941,392	22,794,566	33,735,958	706,631,559
2029	Year 4	April	42	42 April	706,631,559	10,599,473	22,794,566	33,394,040	683,836,993
2029	Year 4	May	43	43 May	683,836,993	10,257,555	22,794,566	33,052,121	661,042,426
2029	Year 4	June	44	44 June	661,042,426	9,915,636	22,794,566	32,710,203	638,247,860
2029	Year 4	July	45	45 July	638,247,860	9,573,718	22,794,566	32,368,284	615,453,293
2029	Year 4	August	46	46 August	615,453,293	9,231,799	22,794,566	32,026,366	592,658,727
2029	Year 4	September	47	47 September	592,658,727	8,889,881	22,794,566	31,684,447	569,864,160
2029	Year 5	October	48	48 October	569,864,160	8,547,962	22,794,566	31,342,529	547,069,594
2029	Year 5	November	49	49 November	547,069,594	8,206,044	22,794,566	31,000,610	524,275,028
2029	Year 5	December	50	50 December	524,275,028	7,864,125	22,794,566	30,658,692	501,480,461
2030	Year 5	January	51	51 January	501,480,461	7,522,207	22,794,566	30,316,773	478,685,895
2030	Year 5	February	52	52 February	478,685,895	7,180,288	22,794,566	29,974,855	455,891,328
2030	Year 5	March	53	53 March	455,891,328	6,838,370	22,794,566	29,632,936	433,096,762
2030	Year 5	April	54	54 April	433,096,762	6,496,451	22,794,566	29,291,018	410,302,196
2030	Year 5	May	55	55 May	410,302,196	6,154,533	22,794,566	28,949,099	387,507,629
2030	Year 5	June	56	56 June	387,507,629	5,812,614	22,794,566	28,607,181	364,713,063
2030	Year 5	July	57	57 July	364,713,063	5,470,696	22,794,566	28,265,262	341,918,496
2030	Year 5	August	58	58 August	341,918,496	5,128,777	22,794,566	27,923,344	319,123,930
2030	Year 5	September	59	59 September	319,123,930	4,786,859	22,794,566	27,581,425	296,329,363
2030	Year 5	October	60	60 October	296,329,363	4,444,940	22,794,566	27,239,507	273,534,797

2030	Year 6	November	61	61 November	273,534,797	4,103,022	22,794,566	26,897,588	250,740,231
2030	Year 6	December	62	62 December	250,740,231	3,761,103	22,794,566	26,555,670	227,945,664
2031	Year 6	January	63	63 January	227,945,664	3,419,185	22,794,566	26,213,751	205,151,098
2031	Year 6	February	64	64 February	205,151,098	3,077,266	22,794,566	25,871,833	182,356,531
2031	Year 6	March	65	65 March	182,356,531	2,735,348	22,794,566	25,529,914	159,561,965
2031	Year 6	April	66	66 April	159,561,965	2,393,429	22,794,566	25,187,996	136,767,399
2031	Year 6	May	67	67 May	136,767,399	2,051,511	22,794,566	24,846,077	113,972,832
2031	Year 6	June	68	68 June	113,972,832	1,709,592	22,794,566	24,504,159	91,178,266
2031	Year 6	July	69	69 July	91,178,266	1,367,674	22,794,566	24,162,240	68,383,699
2031	Year 6	August	70	70 August	68,383,699	1,025,755	22,794,566	23,820,322	45,589,133
2031	Year 6	September	71	71 September	45,589,133	683,837	22,794,566	23,478,403	22,794,566
2031	Year 6	October	72	72 October	22,794,566	341,918	22,794,566	23,136,485	(0)
TOTAL						871,892,165	1,367,673,985	2,239,566,150	

APPENDIX 14. DEPRICIATION RATES IN TZS

Fixed assets	3,474,974,963	-	Depreciation rate	Accummulated Depreciation
Land Development	351,000,000	-	2%	-
Hospital Buildings	1,649,848,066	-	4%	-
Elevator & Other Engineering Pass	192,400,237	-	7%	-
Medical Equipment	790,460,892	-	10%	-
Hospital Furniture	260,351,314	-	10%	-
Motor Vehicle/cycle (Ordinary/Ambulance)	124,254,655	-	20%	-
Standby Generator	106,659,799	-	0%	-

APPENDIX 15. MONTH TO MONTH PROJECTED CASH FLOWS IN TZS

Key Assumptions
<p>1. Revenue Growth</p> <p>Sales growth rate in the second half of 2025 will increase by 10% compared to year 2024, this is due to shift of facility operating hours from 12 hours to 24 hours in 2025. In the first part of 2026, the sales will remain almost the same as monthly sales in 2025, but after opening the new building and expanding services to include inpatient services, surgical procedures, maternity services and pediatric critical care the sales will grow by monthly average of 30% compared to prior to establishment of those services. The sales will continue to grow by 20% in 2027 and 2028 due to opening of more services including imaging services, dialysis, physiotherapy and rehabilitation services. Furthermore, there will progressive growth in sales by 10% for the year 2029 and 2030.</p>
<p>2. Cost Sales</p> <p>Cost of sales which involve pharmacy costs, laboratory costs, radiology costs and optical costs will increase by 10% annually and 1% monthly to accommodate inflation rates of commodities and economic risks such as recession and changes in national policies. The elements of cost of sales include dental services and medical services, the assumption is monthly average costs to be distributed evenly in 12 months and annual increase in costs by 10%. All costs of sales will increase by 20% when the new operations commence in the new building by June 2026.</p>
<p>3. Operating expenses</p> <p>Historical rates and inflation rates were used to derive assumptions related to these costs; established fixed rates through contractual such as advertisement, computer systems, internet, communication, audit, security, motor vehicle costs and those defined by law such as licence fees will be maintained in flat line monthly costs but with annual increase of 10% to cover for inflation rates. These costs will not be much affected with the opening of new services. Costs with variations between months such as hygiene and sanitary, office expenses, staff meals, stationaries and repair and maintenance will have an annual increase by 10% and monthly increase of 1%. These costs will increase by an average of 30% upon opening of the new services but with monthly increase of 1% to cover for inflation. The costs related to salaries and related statutory will have one time effect on annual basis with increase by 10% at the beginning of staff contract. Importantly, there will be 50% increase in salary cap after establishment of the new operations in June 2026. Costs related to utilities such as Water, generator and electricity are assumed to be 10% increase of monthly average cost of the previous year, however, these costs will increase by 50% upon opening new operations in the new structure.</p>

4. Working capital

Cash collection from cash sales and payments from insurance companies (NHIF, Strategis, Jubilee, Assemble, Mo-Assurance, Britam, Shanta mine) are important partners that pay between 30 - 90 days after submission of invoice. This helps to maintain working capital to run the business.

5. Debt and Financing

A total of TZS 1.1billion will be injected to finance the development, four tranches of disbursement will be done by the bank at different intervals of time. The debt will be accompanied by the company contribution of TZS 400M to the project. In servicing this term loan, the first year is assumed to be a grace period where only loan interest will be paid and then monthly payments of 27M will be paid thereafter until the schedule is complete. The assumption is that the interest rate will be 18%.

6. Tax Rate:

Tax rate will be computed as governed by the Income Tax Act of 2004 and administered by the Tanzania Revenue Authority (TRA) which is 30% of the net income

	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	TOTAL
1. CASH ON HAND							
[Beginning of month]	171,182,435.42	182,083,586.70	220,685,578.64	242,123,503.16	121,419,879.52	214,127,598.64	
2. CASH RECEIPTS							
(a) Cash Sales	39,180,500.00	39,180,500.00	39,180,500.00	39,180,500.00	39,180,500.00	39,180,500.00	235,083,000.00
(b) Collections from Credit Accounts	135,293,739.56	165,293,739.56	165,293,739.56	165,293,739.56	165,293,739.56	165,293,739.56	961,762,437.38
(c) Loan from Bank					300,000,000.00		300,000,000.00
(d) Loan from directors							-
3. TOTAL CASH RECEIPTS [2a + 2b + 2c=3]	174,474,239.56	204,474,239.56	204,474,239.56	204,474,239.56	504,474,239.56	204,474,239.56	1,496,845,437.38
4. TOTAL CASH AVAILABLE [Before cash out] (1 + 3)	345,656,674.98	386,557,826.27	425,159,818.20	446,597,742.72	625,894,119.08	418,601,838.20	
5. CASH PAID OUT							
Pharmacy costs	38,221,547.71	39,368,194.14	40,549,239.97	41,765,717.17	43,018,688.68	44,309,249.34	247,232,637.01
Radiology costs	370,569.00	374,274.69	378,017.44	381,797.61	385,615.59	389,471.74	2,279,746.07
Laboratory costs	16,251,479.83	16,576,509.43	16,908,039.62	17,246,200.41	17,591,124.42	17,942,946.91	102,516,300.61
Dental costs	27,127,297.09	27,127,297.09	27,127,297.09	27,127,297.09	27,127,297.09	27,127,297.09	162,763,782.55
Medical costs	8,372,090.91	8,372,090.91	8,372,090.91	8,372,090.91	8,372,090.91	8,372,090.91	50,232,545.45
Optical costs	815,363.64	823,517.27	831,752.45	840,069.97	848,470.67	856,955.38	5,016,129.37
Advertising and Promotion		950,000.00		950,000.00		950,000.00	2,850,000.00
License and Permits costs					500,000.00	80,000.00	580,000.00
Computer and Software Expenses	1,560,000.00	1,560,000.00	1,560,000.00	1,560,000.00	1,560,000.00	1,560,000.00	9,360,000.00
Continuing Education Expenses			2,000,000.00			1,000,000.00	3,000,000.00
Telephone Expense	90,000.00	90,000.00	90,000.00	90,000.00	90,000.00	90,000.00	540,000.00
Internet Expenses	345,200.00	345,200.00	345,200.00	345,200.00	345,200.00	345,200.00	2,071,200.00
Motor Vehicle Expenses	900,000.00	900,000.00	900,000.00	900,000.00	900,000.00	900,000.00	5,400,000.00
Hygiene & Sanitary Expense	1,875,729.12	1,894,486.41	1,913,431.28	1,932,565.59	1,951,891.25	1,971,410.16	11,539,513.80
Staff Meals Expense	919,483.64	928,678.47	937,965.26	947,344.91	956,818.36	966,386.54	5,656,677.18
Office Expenses	567,311.48	572,984.60	578,714.44	584,501.59	590,346.60	596,250.07	3,490,108.78
Salary Expense	37,745,032.89	37,745,032.89	37,745,032.89	37,745,032.89	37,745,032.89	37,745,032.89	226,470,197.35
Social Security Fund	3,774,503.29	3,774,503.29	3,774,503.29	3,774,503.29	3,774,503.29	3,774,503.29	22,647,019.73
Workers Compensation Fund	188,725.16	188,725.16	188,725.16	188,725.16	188,725.16	188,725.16	1,132,350.99
NHIF	1,022,474.50	1,132,350.99	1,132,350.99	1,132,350.99	1,132,350.99	1,132,350.99	6,684,229.43
Skills development levy	1,509,801.32	1,321,076.15	1,321,076.15	1,321,076.15	1,321,076.15	1,321,076.15	8,115,182.07
Stationery Expenses	724,088.73	731,329.61	738,642.91	746,029.34	753,489.63	761,024.53	4,454,604.76
Professional Fees				4,000,000.00			4,000,000.00
Legal Services							-
Repairs and Maintenance	2,260,659.55	2,283,266.14	2,306,098.80	2,329,159.79	2,352,451.39	2,375,975.90	13,907,611.57
Transport and Travel Expense	548,233.64	553,715.97	559,253.13	564,845.66	570,494.12	576,199.06	3,372,741.59

Uniform Expenses	105,090.91	105,090.91	105,090.91	105,090.91	105,090.91	105,090.91	630,545.45
Water expenses	1,025,090.91	1,025,090.91	1,025,090.91	1,025,090.91	1,025,090.91	1,025,090.91	6,150,545.45
Generator Expenses	870,909.09	870,909.09	870,909.09	870,909.09	870,909.09	870,909.09	5,225,454.55
Electricity Expenses	2,000,000.00	2,000,000.00	2,000,000.00	2,000,000.00	2,000,000.00	2,000,000.00	12,000,000.00
Government Levies			897,634.08			897,634.08	1,795,268.16
Security expenses	822,162.73	822,162.73	822,162.73	822,162.73	822,162.73	822,162.73	4,932,976.36
Audit Fees							-
Bank Service Charges	216,984.19	219,154.03	221,345.57	223,559.03	225,794.62	228,052.56	1,334,890.01
Selcom Charges	391,805.00	391,805.00	391,805.00	391,805.00	391,805.00	391,805.00	2,350,830.00
Loan Payment					4,250,000.00	4,204,584.00	8,454,584.00
Loan payment and liquidation DTB bank	12,951,453.97	12,824,801.73	12,444,844.99	164,894,737.02			203,115,837.71
Corporate Tax			14,000,000.00			14,000,000.00	28,000,000.00
Subtotal	163,573,088.28	165,872,247.62	183,036,315.05	325,177,863.20	161,766,520.44	179,877,475.39	1,179,303,509.99
Construction					250,000,000.00	190,000,000.00	440,000,000.00
Capital purchases							-
6. TOTAL CASH PAID OUT [Total 5's]	163,573,088.28	165,872,247.62	183,036,315.05	325,177,863.20	411,766,520.44	369,877,475.39	1,619,303,509.99
7. CASH POSITION [End of month] (4 minus 6)	182,083,586.70	220,685,578.64	242,123,503.16	121,419,879.52	214,127,598.64	48,724,362.81	

	Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26	Jul-26	Aug-26	Sep-26	Oct-26	Nov-26	Dec-26	TOTAL
1. CASH ON HAND													
[Beginning of month]	48,724,362.81	17,422,319.37	16,422,849.90	105,704,782.08	76,261,677.44	382,363,578.07	393,223,822.62	394,574,174.44	437,791,018.85	445,723,712.07	466,601,525.65	483,840,590.78	
2. CASH RECEIPTS													
(a) Cash Sales	39,180,500.00	39,180,500.00	39,180,500.00	39,180,500.00	39,180,500.00	50,934,650.00	50,934,650.00	50,934,650.00	50,934,650.00	50,934,650.00	50,934,650.00	50,934,650.00	552,445,050.00
(b) Collections from Credit Account	165,293,739.56	165,293,739.56	165,293,739.56	165,293,739.56	165,293,739.56	214,881,861.43	214,881,861.43	214,881,861.43	214,881,861.43	214,881,861.43	214,881,861.43	214,881,861.43	2,330,641,727.84
(c) Loan from Bank			200,000,000.00		300,000,000.00								500,000,000.00
(d) Loan from directors		20,000,000.00						30,000,000.00					50,000,000.00
3. TOTAL CASH RECEIPTS [2a + 2b + 2c=3]	204,474,239.56	224,474,239.56	404,474,239.56	204,474,239.56	504,474,239.56	265,816,511.43	265,816,511.43	295,816,511.43	265,816,511.43	265,816,511.43	265,816,511.43	265,816,511.43	3,433,086,777.84
4. TOTAL CASH AVAILABLE [Before cash out] (1 + 3)	253,198,602.37	241,896,558.94	420,897,089.47	310,179,021.64	580,735,917.00	648,180,089.50	659,040,334.05	690,390,685.87	703,607,530.28	711,540,223.51	732,418,037.08	749,657,102.21	
5. CASH PAID OUT													
Pharmacy costs	48,740,174.27	49,227,576.02	49,719,851.78	50,217,050.30	50,719,220.80	60,863,064.96	61,471,695.61	62,086,412.56	62,707,276.69	63,334,349.46	63,967,692.95	64,607,369.88	687,661,735.27
Radiology costs	428,715.90	433,003.06	437,333.09	441,706.42	446,123.49	535,348.18	540,701.66	546,108.68	551,569.77	557,085.47	562,656.32	568,282.88	6,048,634.92
Laboratory costs	7,754,077.38	7,831,618.16	7,909,934.34	7,989,033.68	8,068,924.02	9,682,708.82	9,779,535.91	9,877,331.27	9,976,104.58	10,075,865.63	10,176,624.28	10,278,390.53	109,400,148.60
Dental costs	29,840,026.80	29,840,026.80	29,840,026.80	29,840,026.80	29,840,026.80	32,824,029.48	32,824,029.48	32,824,029.48	32,824,029.48	32,824,029.48	32,824,029.48	32,824,029.48	378,968,340.36
Medical costs	9,209,300.00	9,209,300.00	9,209,300.00	9,209,300.00	9,209,300.00	11,972,090.00	11,972,090.00	11,972,090.00	11,972,090.00	11,972,090.00	11,972,090.00	11,972,090.00	129,851,130.00
Optical costs	942,650.91	952,077.42	961,598.20	971,214.18	980,926.32	990,735.58	1,000,642.94	1,010,649.37	1,020,755.86	1,030,963.42	1,041,273.06	1,051,685.79	11,955,173.06
Advertising and Promotion	950,000.00		950,000.00		2,000,000.00			950,000.00			950,000.00		6,750,000.00
License and Permits costs						500,000.00	80,000.00						580,000.00
Computer and Software Expenses	1,716,000.00	1,716,000.00	1,716,000.00	1,716,000.00	1,716,000.00	1,716,000.00	1,716,000.00	1,716,000.00	1,716,000.00	1,716,000.00	1,716,000.00	1,716,000.00	20,592,000.00
Continuing Education Expenses				2,000,000.00			1,000,000.00						3,000,000.00
Telephone Expense	90,000.00	90,000.00	90,000.00	90,000.00	90,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	1,290,000.00
Internet Expenses	345,200.00	345,200.00	345,200.00	345,200.00	345,200.00	345,200.00	345,200.00	345,200.00	345,200.00	345,200.00	345,200.00	345,200.00	4,142,400.00
Motor Vehicle Expenses	900,000.00	900,000.00	900,000.00	900,000.00	900,000.00	1,200,000.00	1,200,000.00	1,200,000.00	1,200,000.00	1,200,000.00	1,200,000.00	1,200,000.00	12,900,000.00
Hygiene & Sanitary Expense	2,168,551.17	2,190,236.69	2,212,139.05	2,234,260.44	2,256,603.05	2,933,583.96	2,962,919.80	2,992,549.00	3,022,474.49	3,052,699.23	3,083,226.23	3,114,058.49	32,223,301.60
Staff Meals Expense	1,063,025.20	1,073,655.45	1,084,392.00	1,095,235.92	1,106,188.28	1,438,044.77	1,452,425.22	1,466,949.47	1,481,618.96	1,496,435.15	1,511,399.50	1,526,513.50	15,725,889.62
Office Expense	665,875.08	662,433.83	669,058.16	675,748.75	682,506.23	887,258.10	896,130.69	905,091.99	914,142.91	923,284.34	932,517.18	941,842.36	9,745,889.62
Salary Expense	41,519,536.18	41,519,536.18	41,519,536.18	41,519,536.18	41,519,536.18	62,279,304.27	62,279,304.27	62,279,304.27	62,279,304.27	62,279,304.27	62,279,304.27	62,279,304.27	643,552,810.79
Social Security Fund	4,151,953.62	4,151,953.62	4,151,953.62	4,151,953.62	4,151,953.62	6,227,930.43	6,227,930.43	6,227,930.43	6,227,930.43	6,227,930.43	6,227,930.43	6,227,930.43	64,355,281.08
Workers Compensation Fund	207,597.68	207,597.68	207,597.68	207,597.68	207,597.68	311,396.52	311,396.52	311,396.52	311,396.52	311,396.52	311,396.52	311,396.52	3,217,764.05
NHF	1,245,586.09	1,245,586.09	1,245,586.09	1,245,586.09	1,245,586.09	1,868,379.13	1,868,379.13	1,868,379.13	1,868,379.13	1,868,379.13	1,868,379.13	1,868,379.13	19,306,584.32
Skills development levy	1,453,183.77	1,453,183.77	1,453,183.77	1,453,183.77	1,453,183.77	2,179,775.65	2,179,775.65	2,179,775.65	2,179,775.65	2,179,775.65	2,179,775.65	2,179,775.65	22,524,348.38
Stationery Expenses	837,126.98	837,126.98	837,126.98	853,869.52	870,946.91	1,306,420.37	1,306,420.37	1,306,420.37	1,306,420.37	1,306,420.37	1,306,420.37	1,306,420.37	13,381,139.96
Professional Fees					4,000,000.00						4,000,000.00		8,000,000.00
Legal Services								3,000,000.00					3,000,000.00
Repairs and Maintenance	2,613,573.49	2,639,709.23	2,666,106.32	2,692,767.38	2,719,695.06	2,746,892.01	2,774,360.93	2,802,104.54	2,830,125.58	2,858,426.84	2,887,011.11	2,915,881.22	33,146,653.69
Transport and Travel Expense	633,818.97	640,157.16	646,558.73	653,024.32	659,554.56	989,331.84	999,225.16	1,009,217.41	1,019,309.58	1,029,502.68	1,039,797.71	1,050,195.68	10,369,693.79
Uniform Expenses	115,600.00	115,600.00	115,600.00	115,600.00	115,600.00	231,200.00	231,200.00	231,200.00	231,200.00	231,200.00	231,200.00	231,200.00	2,196,400.00
Water expenses	1,127,600.00	1,127,600.00	1,127,600.00	1,127,600.00	1,127,600.00	1,691,400.00	1,691,400.00	1,691,400.00	1,691,400.00	1,691,400.00	1,691,400.00	1,691,400.00	17,477,800.00
Generator Expenses	958,000.00	958,000.00	958,000.00	958,000.00	958,000.00	1,437,000.00	1,437,000.00	1,437,000.00	1,437,000.00	1,437,000.00	1,437,000.00	1,437,000.00	14,849,000.00
Electricity Expenses	2,200,000.00	2,200,000.00	2,200,000.00	2,200,000.00	2,200,000.00	3,500,000.00	3,500,000.00	3,500,000.00	3,500,000.00	3,500,000.00	3,500,000.00	3,500,000.00	35,500,000.00
Government Levies				2,162,315.08			2,162,315.08				2,162,315.08		6,486,945.25
Security expenses	822,162.73	822,162.73	822,162.73	822,162.73	822,162.73	986,595.27	986,595.27	986,595.27	986,595.27	986,595.27	986,595.27	986,595.27	11,016,980.55
Audit Fees							8,500,000.00						8,500,000.00
Bank Service Charges	212,729.60	216,984.19	221,323.87	225,750.35	230,265.36	345,398.04	352,306.00	359,352.12	366,539.16	373,869.94	381,347.34	388,974.29	3,674,840.26
Selcom Charges	260,463.18	391,805.00	391,805.00	391,805.00	391,805.00	509,346.50	509,346.50	509,346.50	509,346.50	509,346.50	509,346.50	509,346.50	5,393,108.68
Loan Payment	12,613,754.00	12,475,579.00	15,583,333.00	15,411,816.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	274,787,146.00
Corporate Tax			15,000,000.00			15,000,000.00			15,000,000.00				60,000,000.00
Subtotal	175,776,283.00	175,473,709.03	195,192,307.39	183,917,344.20	198,372,338.93	254,956,266.88	244,466,159.61	252,599,667.02	257,883,818.21	244,938,697.86	248,577,446.30	259,487,095.23	2,691,641,133.67
Construction	60,000,000.00	50,000,000.00	120,000,000.00				20,000,000.00						280,000,000.00
Capital purchases				50,000,000.00									50,000,000.00
6. TOTAL CASH PAID OUT [Total 5's]	235,776,283.00	225,473,709.03	315,192,307.39	233,917,344.20	198,372,338.93	254,956,266.88	264,466,159.61	252,599,667.02	257,883,818.21	244,938,697.86	248,577,446.30	289,487,095.23	2,785,864,850.67
7. CASH POSITION [End of month] (4 minus 6)	17,422,319.37	16,422,849.90	105,704,782.08	76,261,677.44	382,363,578.07	393,223,822.62	394,574,174.44	437,791,018.85	445,723,712.07	466,601,525.65	483,840,590.78	460,170,006.98	

	Jan-27	Feb-27	Mar-27	Apr-27	May-27	Jun-27	Jul-27	Aug-27	Sep-27	Oct-27	Nov-27	Dec-27	TOTAL
1. CASH ON HAND													
[Beginning of month]	460,170,006.98	512,391,107.95	514,592,684.44	544,864,955.63	588,227,222.86	578,511,141.88	606,235,811.89	647,540,229.46	680,215,742.41	704,401,138.81	695,615,100.87	737,688,658.83	
2. CASH RECEIPTS													
(a) Cash Sales	61,121,580.00	61,121,580.00	61,121,580.00	61,121,580.00	61,121,580.00	61,121,580.00	61,121,580.00	61,121,580.00	61,121,580.00	61,121,580.00	61,121,580.00	61,121,580.00	733,458,960.00
(b) Collections from Credit Account	257,858,233.72	257,858,233.72	257,858,233.72	257,858,233.72	257,858,233.72	257,858,233.72	257,858,233.72	257,858,233.72	257,858,233.72	257,858,233.72	257,858,233.72	257,858,233.72	3,094,298,804.63
(c) Loan from Bank													-
(d) Loan from directors													-
3. TOTAL CASH RECEIPTS													
[2a + 2b + 2c+3]	318,979,813.72	318,979,813.72	318,979,813.72	318,979,813.72	318,979,813.72	318,979,813.72	318,979,813.72	318,979,813.72	318,979,813.72	318,979,813.72	318,979,813.72	318,979,813.72	3,827,757,764.63
4. TOTAL CASH AVAILABLE													
[Before cash out] (1 + 3)	779,149,820.70	831,370,921.67	833,572,498.16	863,844,769.35	907,207,036.58	897,490,955.60	925,215,625.61	966,520,043.18	999,195,556.12	1,023,380,952.52	1,014,594,914.59	1,056,668,472.55	
5. CASH PAID OUT													
Pharmacy costs	71,068,106.87	71,778,787.94	72,496,575.82	73,221,541.57	73,953,756.99	74,693,294.56	75,440,227.51	76,194,629.78	76,956,576.08	77,726,141.84	78,503,403.26	79,288,437.29	901,321,479.50
Radiology costs	625,111.17	631,362.28	637,675.91	644,052.66	650,493.19	656,998.12	663,568.10	670,203.79	676,905.82	683,674.88	690,511.63	697,416.75	7,927,974.31
Laboratory costs	11,306,229.58	11,419,291.88	11,533,484.79	11,648,819.64	11,765,307.84	11,882,960.92	12,001,790.53	12,121,808.43	12,243,026.52	12,365,456.78	12,489,111.35	12,614,002.46	143,391,290.72
Dental costs	36,106,432.43	36,106,432.43	36,106,432.43	36,106,432.43	36,106,432.43	36,106,432.43	36,106,432.43	36,106,432.43	36,106,432.43	36,106,432.43	36,106,432.43	36,106,432.43	433,277,189.14
Medical costs	13,169,299.00	13,169,299.00	13,169,299.00	13,169,299.00	13,169,299.00	13,169,299.00	13,169,299.00	13,169,299.00	13,169,299.00	13,169,299.00	13,169,299.00	13,169,299.00	158,031,588.00
Optical costs	1,156,854.37	1,168,422.91	1,180,107.14	1,191,908.21	1,203,827.29	1,215,865.56	1,228,024.22	1,240,304.46	1,252,707.51	1,265,234.58	1,277,886.93	1,290,665.80	14,671,808.97
Advertising and Promotion	950,000.00		950,000.00		950,000.00		950,000.00		950,000.00		950,000.00		5,700,000.00
License and Permits costs					500,000.00		80,000.00						580,000.00
Computer and Software Expenses	1,716,000.00	1,716,000.00	1,716,000.00	1,716,000.00	1,716,000.00	1,716,000.00	1,716,000.00	1,716,000.00	1,716,000.00	1,716,000.00	1,716,000.00	1,716,000.00	20,592,000.00
Continuing Education Expenses				4,000,000.00			2,000,000.00						6,000,000.00
Telephone Expense	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	1,440,000.00
Internet Expenses	345,200.00	345,200.00	345,200.00	345,200.00	345,200.00	345,200.00	345,200.00	345,200.00	345,200.00	345,200.00	345,200.00	345,200.00	4,142,400.00
Motor Vehicle Expenses	1,200,000.00	1,200,000.00	1,200,000.00	1,200,000.00	1,200,000.00	1,200,000.00	1,200,000.00	1,200,000.00	1,200,000.00	1,200,000.00	1,200,000.00	1,200,000.00	14,400,000.00
Hygiene & Sanitary Expense	3,425,464.34	3,459,718.98	3,494,316.17	3,529,259.33	3,564,551.93	3,600,197.44	3,636,199.42	3,672,561.41	3,709,287.03	3,746,379.90	3,783,843.70	3,821,682.13	43,443,461.78
Staff Meals Expense	1,679,164.85	1,695,956.50	1,712,916.06	1,730,045.22	1,747,345.67	1,764,819.13	1,782,467.32	1,800,292.00	1,818,294.92	1,836,477.86	1,854,842.64	1,873,391.07	21,296,013.24
Office Expenses	1,036,026.59	1,046,386.86	1,056,850.73	1,067,419.23	1,078,093.43	1,088,874.36	1,099,763.10	1,110,760.73	1,121,868.34	1,133,087.03	1,144,417.90	1,155,862.07	13,139,410.37
Salary Expense	68,507,234.70	68,507,234.70	68,507,234.70	68,507,234.70	68,507,234.70	68,507,234.70	68,507,234.70	68,507,234.70	68,507,234.70	68,507,234.70	68,507,234.70	68,507,234.70	822,086,816.37
Social Security Fund	6,850,723.47	6,850,723.47	6,850,723.47	6,850,723.47	6,850,723.47	6,850,723.47	6,850,723.47	6,850,723.47	6,850,723.47	6,850,723.47	6,850,723.47	6,850,723.47	82,208,681.64
Workers Compensation Fund	342,536.17	342,536.17	342,536.17	342,536.17	342,536.17	342,536.17	342,536.17	342,536.17	342,536.17	342,536.17	342,536.17	342,536.17	4,110,434.08
NHIF	2,055,217.04	2,055,217.04	2,055,217.04	2,055,217.04	2,055,217.04	2,055,217.04	2,055,217.04	2,055,217.04	2,055,217.04	2,055,217.04	2,055,217.04	2,055,217.04	24,662,604.49
Skills development levy	2,740,289.39	2,740,289.39	2,740,289.39	2,740,289.39	2,740,289.39	2,740,289.39	2,740,289.39	2,740,289.39	2,740,289.39	2,740,289.39	2,740,289.39	2,740,289.39	32,883,472.65
Stationery Expenses	1,437,062.41	1,451,433.03	1,465,947.36	1,480,606.83	1,495,412.90	1,510,367.03	1,525,470.70	1,540,725.41	1,556,132.66	1,571,693.99	1,587,410.93	1,603,285.04	18,225,548.29
Professional Fees					8,000,000.00								8,000,000.00
Legal Services								5,000,000.00					5,000,000.00
Repairs and Maintenance	3,207,469.34	3,239,544.03	3,271,939.47	3,304,658.87	3,337,705.46	3,371,082.51	3,404,793.34	3,438,841.27	3,473,229.68	3,507,961.98	3,543,041.60	3,578,472.01	40,678,739.55
Transport and Travel Expense	1,155,215.25	1,166,767.40	1,178,435.08	1,190,219.43	1,202,121.62	1,214,142.84	1,226,284.27	1,238,547.11	1,250,932.58	1,263,441.91	1,276,076.33	1,288,837.09	14,651,020.91
Uniform Expenses	254,320.00	254,320.00	254,320.00	254,320.00	254,320.00	254,320.00	254,320.00	254,320.00	254,320.00	254,320.00	254,320.00	254,320.00	3,051,840.00
Water expenses	1,860,540.00	1,860,540.00	1,860,540.00	1,860,540.00	1,860,540.00	1,860,540.00	1,860,540.00	1,860,540.00	1,860,540.00	1,860,540.00	1,860,540.00	1,860,540.00	22,326,480.00
Generator Expenses	1,580,700.00	1,580,700.00	1,580,700.00	1,580,700.00	1,580,700.00	1,580,700.00	1,580,700.00	1,580,700.00	1,580,700.00	1,580,700.00	1,580,700.00	1,580,700.00	18,968,400.00
Electricity Expenses	3,500,000.00	3,500,000.00	3,500,000.00	3,500,000.00	3,500,000.00	3,500,000.00	3,500,000.00	3,500,000.00	3,500,000.00	3,500,000.00	3,500,000.00	3,500,000.00	42,000,000.00
Government Levies				2,870,818.32			2,870,818.32			2,870,818.32			8,612,454.97
Security expenses	986,595.27	986,595.27	986,595.27	986,595.27	986,595.27	986,595.27	986,595.27	986,595.27	986,595.27	986,595.27	986,595.27	986,595.27	11,839,143.27
Audit Fees							8,500,000.00						8,500,000.00
Bank Service Charges	427,871.72	436,429.15	445,157.74	454,060.89	463,142.11	472,404.95	481,853.05	491,490.11	501,319.91	511,346.31	521,573.24	532,004.70	5,738,653.88
Selcom Charges	611,215.80	611,215.80	611,215.80	611,215.80	611,215.80	611,215.80	611,215.80	611,215.80	611,215.80	611,215.80	611,215.80	611,215.80	7,334,589.60
Loan Payment	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	328,053,996.00
Corporate Tax			20,000,000.00			20,000,000.00		-		20,000,000.00			80,000,000.00
Subtotal	266,758,712.75	266,778,237.23	288,707,542.53	275,617,546.49	278,695,894.70	291,255,143.70	277,675,396.15	286,304,300.77	294,794,417.32	277,765,851.65	276,906,255.76	297,028,192.69	3,378,287,491.75
Construction		50,000,000.00				50,000,000.00							100,000,000.00
Capital purchases										50,000,000.00			50,000,000.00
6. TOTAL CASH PAID OUT													
[Total \$'s]	266,758,712.75	316,778,237.23	288,707,542.53	275,617,546.49	328,695,894.70	291,255,143.70	277,675,396.15	286,304,300.77	294,794,417.32	327,765,851.65	276,906,255.76	297,028,192.69	3,261,528,779.01
7. CASH POSITION													
[End of month] (4 minus 6)	512,391,107.95	514,592,684.44	544,864,955.63	588,227,222.86	578,511,141.88	606,235,811.89	647,540,229.46	680,215,742.41	704,401,138.81	695,615,100.87	737,688,658.83	759,640,279.86	

	Jan-28	Feb-28	Mar-28	Apr-28	May-28	Jun-28	Jul-28	Aug-28	Sep-28	Oct-28	Nov-28	Dec-28	TOTAL
1. CASH ON HAND													
[Beginning of month]	759,640,279.86	841,625,947.25	823,438,017.34	878,064,754.16	950,049,322.38	1,019,269,714.11	1,070,768,855.78	1,141,009,552.90	1,201,529,434.83	1,248,791,061.60	1,317,336,868.67	1,337,044,111.64	
2. CASH RECEIPTS													
(a) Cash Sales	73,345,896.00	73,345,896.00	73,345,896.00	73,345,896.00	73,345,896.00	73,345,896.00	73,345,896.00	73,345,896.00	73,345,896.00	73,345,896.00	73,345,896.00	73,345,896.00	880,150,752.00
(b) Collections from Credit Account	309,429,880.46	309,429,880.46	309,429,880.46	309,429,880.46	309,429,880.46	309,429,880.46	309,429,880.46	309,429,880.46	309,429,880.46	309,429,880.46	309,429,880.46	309,429,880.46	3,713,158,565.55
(c) Loan from Bank													-
(d) Loan from directors													-
3. TOTAL CASH RECEIPTS [2a + 2b + 2c+3]	382,775,776.46	382,775,776.46	382,775,776.46	382,775,776.46	382,775,776.46	382,775,776.46	382,775,776.46	382,775,776.46	382,775,776.46	382,775,776.46	382,775,776.46	382,775,776.46	4,593,309,317.55
4. TOTAL CASH AVAILABLE [Before cash out] (1 + 3)	1,142,416,056.32	1,224,401,723.71	1,206,213,793.80	1,260,840,530.62	1,332,825,098.84	1,402,045,490.57	1,453,544,632.24	1,523,785,329.37	1,584,305,211.29	1,631,566,838.06	1,700,112,645.13	1,719,819,888.10	
5. CASH PAID OUT													
Pharmacy costs	87,217,281.02	88,089,453.83	88,970,348.37	89,860,051.85	90,758,652.37	91,666,238.89	92,582,901.28	93,508,730.30	94,443,817.60	95,388,255.78	96,342,138.33	97,305,559.72	1,106,133,429.34
Radiology costs	767,158.42	774,830.01	782,578.31	790,404.09	798,308.13	806,291.21	814,354.12	822,497.66	830,722.64	839,029.87	847,420.17	855,894.37	9,729,488.99
Laboratory costs	13,875,402.71	14,014,156.74	14,154,298.30	14,295,841.29	14,438,799.70	14,583,187.70	14,729,019.57	14,876,309.77	15,025,072.87	15,175,323.60	15,327,076.83	15,480,347.60	175,974,836.66
Dental costs	39,717,075.67	39,717,075.67	39,717,075.67	39,717,075.67	39,717,075.67	39,717,075.67	39,717,075.67	39,717,075.67	39,717,075.67	39,717,075.67	39,717,075.67	39,717,075.67	476,604,908.05
Medical costs	13,169,299.00	13,169,299.00	13,169,299.00	13,169,299.00	13,169,299.00	13,169,299.00	13,169,299.00	13,169,299.00	13,169,299.00	13,169,299.00	13,169,299.00	13,169,299.00	158,031,588.00
Optical costs	1,156,854.37	1,168,422.91	1,180,107.14	1,191,908.21	1,203,827.29	1,215,865.56	1,228,024.22	1,240,304.46	1,252,707.51	1,265,234.58	1,277,886.93	1,290,665.80	14,671,808.97
Advertising and Promotion	1,000,000.00		1,000,000.00		1,000,000.00		1,000,000.00		1,000,000.00		1,000,000.00		6,000,000.00
License and Permits costs					500,000.00		80,000.00						580,000.00
Computer and Software Expenses	1,887,600.00	1,887,600.00	1,887,600.00	1,887,600.00	1,887,600.00	1,887,600.00	1,887,600.00	1,887,600.00	1,887,600.00	1,887,600.00	1,887,600.00	1,887,600.00	22,851,200.00
Continuing Education Expenses				4,000,000.00			1,000,000.00						5,000,000.00
Telephone Expense	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	1,440,000.00
Internet Expenses	517,800.00	517,800.00	517,800.00	517,800.00	517,800.00	517,800.00	517,800.00	517,800.00	517,800.00	517,800.00	517,800.00	517,800.00	6,213,600.00
Motor Vehicle Expenses	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00	18,000,000.00
Hygiene & Sanitary Expense	3,768,010.77	3,805,690.88	3,843,747.79	3,882,185.27	3,921,007.12	3,960,217.19	3,999,819.36	4,039,817.55	4,080,215.73	4,121,017.89	4,162,228.07	4,203,850.35	47,787,807.96
Staff Meals Expense	1,847,081.33	1,865,552.15	1,884,207.67	1,903,049.74	1,922,080.24	1,941,301.04	1,960,714.05	1,980,321.20	2,000,124.41	2,020,125.65	2,040,326.91	2,060,730.18	23,425,614.57
Office Expenses	1,139,629.25	1,151,025.54	1,162,535.80	1,174,161.16	1,185,902.77	1,197,761.80	1,209,739.41	1,221,836.81	1,234,055.18	1,246,395.73	1,258,859.69	1,271,448.28	14,353,451.31
Salary Expense	75,357,958.17	75,357,958.17	75,357,958.17	75,357,958.17	75,357,958.17	75,357,958.17	75,357,958.17	75,357,958.17	75,357,958.17	75,357,958.17	75,357,958.17	75,357,958.17	904,295,498.01
Social Security Fund	7,535,795.82	7,535,795.82	7,535,795.82	7,535,795.82	7,535,795.82	7,535,795.82	7,535,795.82	7,535,795.82	7,535,795.82	7,535,795.82	7,535,795.82	7,535,795.82	90,429,549.80
Workers Compensation Fund	376,789.79	376,789.79	376,789.79	376,789.79	376,789.79	376,789.79	376,789.79	376,789.79	376,789.79	376,789.79	376,789.79	376,789.79	4,521,477.49
NHF	2,260,738.75	2,260,738.75	2,260,738.75	2,260,738.75	2,260,738.75	2,260,738.75	2,260,738.75	2,260,738.75	2,260,738.75	2,260,738.75	2,260,738.75	2,260,738.75	27,128,864.94
Skills development levy	3,014,318.33	3,014,318.33	3,014,318.33	3,014,318.33	3,014,318.33	3,014,318.33	3,014,318.33	3,014,318.33	3,014,318.33	3,014,318.33	3,014,318.33	3,014,318.33	36,171,819.92
Stationery Expenses	1,763,613.54	1,781,249.68	1,799,062.17	1,817,052.80		1,835,223.32	1,853,575.56	1,872,111.31	1,890,832.43	1,909,740.75	1,928,838.16	1,948,126.54	1,967,607.80
Professional Fees					8,000,000.00								8,000,000.00
Legal Services								5,000,000.00					5,000,000.00
Repairs and Maintenance	3,936,319.22	3,975,682.41	4,015,439.23	4,055,593.62	4,096,149.56	4,137,111.06	4,178,482.17	4,220,266.99	4,262,469.66	4,305,094.35	4,348,145.30	4,391,626.75	49,922,380.31
Transport and Travel Expense	1,417,720.80	1,431,898.01	1,446,216.99	1,460,679.16	1,475,285.95	1,490,038.81	1,504,939.20	1,519,988.59	1,535,188.47	1,550,540.36	1,566,045.76	1,581,706.22	17,980,248.30
Uniform Expenses	279,752.00	279,752.00	279,752.00	279,752.00	279,752.00	279,752.00	279,752.00	279,752.00	279,752.00	279,752.00	279,752.00	279,752.00	3,357,024.00
Water expenses	2,046,594.00	2,046,594.00	2,046,594.00	2,046,594.00	2,046,594.00	2,046,594.00	2,046,594.00	2,046,594.00	2,046,594.00	2,046,594.00	2,046,594.00	2,046,594.00	24,559,128.00
Generator Expenses	1,738,770.00	1,738,770.00	1,738,770.00	1,738,770.00	1,738,770.00	1,738,770.00	1,738,770.00	1,738,770.00	1,738,770.00	1,738,770.00	1,738,770.00	1,738,770.00	20,865,240.00
Electricity Expenses	3,850,000.00	3,850,000.00	3,850,000.00	3,850,000.00	3,850,000.00	3,850,000.00	3,850,000.00	3,850,000.00	3,850,000.00	3,850,000.00	3,850,000.00	3,850,000.00	46,200,000.00
Government Levies				3,444,981.99			3,444,981.99				3,444,981.99		10,334,945.96
Security expenses	986,595.27	986,595.27	986,595.27	986,595.27	986,595.27	986,595.27	986,595.27	986,595.27	986,595.27	986,595.27	986,595.27	986,595.27	11,839,143.27
Audit Fees								9,000,000.00					9,000,000.00
Bank Service Charges	470,658.89	475,365.48	480,119.13	484,920.33	489,769.53	494,667.22	499,613.90	504,610.04	509,656.14	514,752.70	519,900.22	525,099.23	5,969,132.80
Selcom Charges	733,458.96	733,458.96	733,458.96	733,458.96	733,458.96	733,458.96	733,458.96	733,458.96	733,458.96	733,458.96	733,458.96	733,458.96	8,801,507.52
Loan Payment	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	328,053,996.00
Corporate Tax			25,000,000.00				25,000,000.00			25,000,000.00			100,000,000.00
Subtotal	300,790,109.07	300,963,706.37	328,149,039.65	310,791,208.24	313,555,384.73	331,276,634.79	312,535,079.34	322,255,894.54	335,514,149.69	314,229,969.39	313,068,533.49	338,364,915.04	3,821,494,624.34
Construction													-
Capital purchases		100,000,000.00									50,000,000.00		150,000,000.00
6. TOTAL CASH PAID OUT [Total 5's]	300,790,109.07	400,963,706.37	328,149,039.65	310,791,208.24	313,555,384.73	331,276,634.79	312,535,079.34	322,255,894.54	335,514,149.69	314,229,969.39	363,068,533.49	338,364,915.04	3,670,704,515.28
7. CASH POSITION [End of month] (4 minus 6)	841,625,947.25	823,438,017.34	878,064,754.16	950,049,322.38	1,019,269,714.11	1,070,768,855.78	1,141,009,552.90	1,201,529,434.83	1,248,791,061.60	1,317,336,868.67	1,337,044,111.64	1,381,454,973.06	

	Jan-29	Feb-29	Mar-29	Apr-29	May-29	Jun-29	Jul-29	Aug-29	Sep-29	Oct-29	Nov-29	Dec-29	TOTAL
1. CASH ON HAND													
[Beginning of month]	1,381,454,973.06	1,475,101,239.27	1,568,456,548.44	1,559,507,991.01	1,642,453,048.12	1,722,857,511.09	1,780,418,599.00	1,861,253,397.91	1,933,087,300.09	1,986,037,121.61	2,064,799,541.46	2,144,939,540.79	
2. CASH RECEIPTS													
(a) Cash Sales	80,680,485.60	80,680,485.60	80,680,485.60	80,680,485.60	80,680,485.60	80,680,485.60	80,680,485.60	80,680,485.60	80,680,485.60	80,680,485.60	80,680,485.60	80,680,485.60	968,165,827.20
(b) Collections from Credit Account	340,372,868.51	340,372,868.51	340,372,868.51	340,372,868.51	340,372,868.51	340,372,868.51	340,372,868.51	340,372,868.51	340,372,868.51	340,372,868.51	340,372,868.51	340,372,868.51	4,084,474,422.11
(c) Loan from Bank													
(d) Loan from directors													
3. TOTAL CASH RECEIPTS													
[2a + 2b + 2c + 2d]	421,053,354.11	421,053,354.11	421,053,354.11	421,053,354.11	421,053,354.11	421,053,354.11	421,053,354.11	421,053,354.11	421,053,354.11	421,053,354.11	421,053,354.11	421,053,354.11	5,052,640,249.31
4. TOTAL CASH AVAILABLE													
[Before cash out] (1 + 3)	1,802,508,327.17	1,896,154,593.38	1,989,509,902.55	1,980,561,345.12	2,063,506,402.23	2,143,910,865.20	2,201,471,953.11	2,282,306,752.02	2,354,140,654.20	2,407,090,475.72	2,485,852,895.56	2,565,992,894.90	
5. CASH PAID OUT													
Pharmacy costs	95,939,009.12	96,898,399.21	97,867,383.21	98,846,057.04	99,834,517.61	100,832,862.78	101,841,191.41	102,859,603.33	103,888,199.36	104,927,081.35	105,976,352.17	107,036,115.69	1,216,746,772.27
Radiology costs	843,874.26	852,313.01	860,836.14	869,444.50	878,138.94	886,920.33	895,789.54	904,747.43	913,794.91	922,932.85	932,162.18	941,483.80	10,702,437.89
Laboratory costs	15,262,942.98	15,415,572.41	15,569,728.13	15,725,425.41	15,882,679.67	16,041,506.47	16,201,921.53	16,363,940.75	16,527,580.15	16,692,855.95	16,859,784.51	17,028,382.36	193,572,320.33
Dental costs	43,688,783.24	43,688,783.24	43,688,783.24	43,688,783.24	43,688,783.24	43,688,783.24	43,688,783.24	43,688,783.24	43,688,783.24	43,688,783.24	43,688,783.24	43,688,783.24	524,265,398.85
Medical costs	14,486,228.90	14,486,228.90	14,486,228.90	14,486,228.90	14,486,228.90	14,486,228.90	14,486,228.90	14,486,228.90	14,486,228.90	14,486,228.90	14,486,228.90	14,486,228.90	173,834,746.80
Optical costs	1,272,539.80	1,285,265.20	1,298,117.85	1,311,099.03	1,324,210.02	1,337,452.12	1,350,826.64	1,364,334.91	1,377,978.26	1,391,758.04	1,405,675.62	1,419,732.38	16,138,989.87
Advertising and Promotion	1,000,000.00		1,000,000.00		1,000,000.00		1,000,000.00		1,000,000.00		1,000,000.00		6,000,000.00
License and Permits costs					500,000.00		80,000.00						580,000.00
Computer and Software Expenses	2,076,360.00	2,076,360.00	2,076,360.00	2,076,360.00	2,076,360.00	2,076,360.00	2,076,360.00	2,076,360.00	2,076,360.00	2,076,360.00	2,076,360.00	2,076,360.00	24,916,320.00
Continuing Education Expenses				4,000,000.00			1,000,000.00						5,000,000.00
Telephone Expense	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	120,000.00	1,440,000.00
Internet Expenses	517,800.00	517,800.00	517,800.00	517,800.00	517,800.00	517,800.00	517,800.00	517,800.00	517,800.00	517,800.00	517,800.00	517,800.00	6,213,600.00
Motor Vehicle Expenses	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00	18,000,000.00
Hygiene & Sanitary Expense	4,144,811.85	4,186,259.97	4,228,122.57	4,270,403.79	4,313,107.83	4,356,238.91	4,399,801.30	4,443,799.31	4,488,237.30	4,533,119.68	4,578,450.87	4,624,235.38	52,566,588.75
Staff Meals Expense	2,031,789.47	2,052,107.36	2,072,628.43	2,093,354.72	2,114,288.27	2,135,431.15	2,156,785.46	2,178,353.31	2,200,136.85	2,222,138.22	2,244,359.60	2,266,803.19	25,768,176.03
Office Expenses	1,253,592.18	1,266,128.10	1,278,789.38	1,291,577.27	1,304,493.05	1,317,537.98	1,330,713.36	1,344,020.49	1,357,460.69	1,371,035.30	1,384,745.65	1,398,593.11	15,898,686.55
Salary Expense	82,893,753.98	82,893,753.98	82,893,753.98	82,893,753.98	82,893,753.98	82,893,753.98	82,893,753.98	82,893,753.98	82,893,753.98	82,893,753.98	82,893,753.98	82,893,753.98	994,725,047.81
Social Security Fund	8,289,375.40	8,289,375.40	8,289,375.40	8,289,375.40	8,289,375.40	8,289,375.40	8,289,375.40	8,289,375.40	8,289,375.40	8,289,375.40	8,289,375.40	8,289,375.40	99,472,504.78
Workers Compensation Fund	414,468.77	414,468.77	414,468.77	414,468.77	414,468.77	414,468.77	414,468.77	414,468.77	414,468.77	414,468.77	414,468.77	414,468.77	4,973,625.24
NHF	2,486,812.62	2,486,812.62	2,486,812.62	2,486,812.62	2,486,812.62	2,486,812.62	2,486,812.62	2,486,812.62	2,486,812.62	2,486,812.62	2,486,812.62	2,486,812.62	29,841,751.43
Skills development levy	2,901,281.39	2,901,281.39	2,901,281.39	2,901,281.39	2,901,281.39	2,901,281.39	2,901,281.39	2,901,281.39	2,901,281.39	2,901,281.39	2,901,281.39	2,901,281.39	34,815,376.67
Stationery Expenses	1,939,974.90	1,959,374.65	1,978,968.39	1,998,758.08	2,018,745.66	2,038,933.11	2,059,322.44	2,079,915.67	2,100,714.83	2,121,721.97	2,142,939.19	2,164,368.59	24,603,737.47
Professional Fees					8,000,000.00								8,000,000.00
Legal Services								5,000,000.00					5,000,000.00
Repairs and Maintenance	4,329,951.14	4,373,250.65	4,416,983.16	4,461,152.99	4,505,764.52	4,550,822.16	4,596,330.38	4,642,293.69	4,688,716.62	4,735,603.79	4,782,959.83	4,830,789.43	54,914,618.34
Transport and Travel Expense	1,559,492.88	1,575,087.81	1,590,838.69	1,606,747.07	1,622,814.54	1,639,042.69	1,655,433.11	1,671,987.45	1,688,707.32	1,705,594.39	1,722,650.34	1,739,876.84	19,778,273.13
Uniform Expenses	307,727.20	307,727.20	307,727.20	307,727.20	307,727.20	307,727.20	307,727.20	307,727.20	307,727.20	307,727.20	307,727.20	307,727.20	3,692,726.40
Water expenses	2,251,253.40	2,251,253.40	2,251,253.40	2,251,253.40	2,251,253.40	2,251,253.40	2,251,253.40	2,251,253.40	2,251,253.40	2,251,253.40	2,251,253.40	2,251,253.40	27,015,040.80
Generator Expenses	1,912,647.00	1,912,647.00	1,912,647.00	1,912,647.00	1,912,647.00	1,912,647.00	1,912,647.00	1,912,647.00	1,912,647.00	1,912,647.00	1,912,647.00	1,912,647.00	22,951,764.00
Electricity Expenses	4,235,000.00	4,235,000.00	4,235,000.00	4,235,000.00	4,235,000.00	4,235,000.00	4,235,000.00	4,235,000.00	4,235,000.00	4,235,000.00	4,235,000.00	4,235,000.00	50,820,000.00
Government Levies			3,789,480.19				3,789,480.19				3,789,480.19		11,368,440.56
Security expenses	1,085,254.80	1,085,254.80	1,085,254.80	1,085,254.80	1,085,254.80	1,085,254.80	1,085,254.80	1,085,254.80	1,085,254.80	1,085,254.80	1,085,254.80	1,085,254.80	13,023,057.60
Audit Fees								8,500,000.00					8,500,000.00
Bank Service Charges	517,724.78	522,902.03	528,131.05	533,412.36	538,746.48	544,133.95	549,575.29	555,071.04	560,621.75	566,227.97	571,890.25	577,609.15	6,566,046.08
Solcom Charges	806,804.86	806,804.86	806,804.86	806,804.86	806,804.86	806,804.86	806,804.86	806,804.86	806,804.86	806,804.86	806,804.86	806,804.86	9,681,658.27
Loan Payment	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	328,053,996.00
Corporate Tax			30,000,000.00				30,000,000.00						120,000,000.00
Subtotal	327,407,087.90	327,698,044.94	360,001,911.54	338,108,297.00	340,648,891.13	363,492,266.20	340,218,555.20	349,219,451.92	368,103,532.59	342,290,934.26	340,913,354.77	371,339,374.47	4,169,441,701.94
Construction													
Capital purchases			70,000,000.00										70,000,000.00
6. TOTAL CASH PAID OUT													
[Total 5's]	327,407,087.90	327,698,044.94	430,001,911.54	338,108,297.00	340,648,891.13	363,492,266.20	340,218,555.20	349,219,451.92	368,103,532.59	342,290,934.26	340,913,354.77	371,339,374.47	3,912,034,614.03
7. CASH POSITION													
[End of month] (4 minus 6)	1,475,101,239.27	1,568,456,548.44	1,559,507,991.01	1,642,453,048.12	1,722,857,511.09	1,780,418,599.00	1,861,253,397.91	1,933,087,300.09	1,986,037,121.61	2,064,799,541.46	2,144,939,540.79	2,194,653,520.43	

	Jan-30	Feb-30	Mar-30	Apr-30	May-30	Jun-30	TOTAL
1. CASH ON HAND							
[Beginning of month]	2,194,653,520.43	2,284,204,681.33	2,373,171,534.34	2,354,538,236.39	2,434,204,571.85	2,509,322,807.41	
2. CASH RECEIPTS							
(a) Cash Sales	88,748,534.16	88,748,534.16	88,748,534.16	88,748,534.16	88,748,534.16	88,748,534.16	532,491,204.96
(b) Collections from Credit Accounts	374,410,155.36	374,410,155.36	374,410,155.36	374,410,155.36	374,410,155.36	374,410,155.36	2,246,460,932.16
(c) Loan from Bank							
(d) Loan from directors							
3. TOTAL CASH RECEIPTS [2a + 2b + 2c=3]	463,158,689.52	463,158,689.52	463,158,689.52	463,158,689.52	463,158,689.52	463,158,689.52	2,778,952,137.12
4. TOTAL CASH AVAILABLE [Before cash out] (1 + 3)	2,657,812,209.95	2,747,363,370.85	2,836,330,223.86	2,817,696,925.91	2,897,363,261.37	2,972,481,496.93	
5. CASH PAID OUT							
Pharmacy costs	117,739,727.26	118,917,124.53	120,106,295.77	121,307,358.73	122,520,432.32	123,745,636.64	724,336,575.25
Radiology costs	1,035,632.19	1,045,988.51	1,056,448.39	1,067,012.88	1,077,683.00	1,088,459.83	6,371,224.80
Laboratory costs	18,731,220.60	18,918,532.80	19,107,718.13	19,298,795.31	19,491,783.26	19,686,701.10	115,234,751.20
Dental costs	48,057,661.56	48,057,661.56	48,057,661.56	48,057,661.56	48,057,661.56	48,057,661.56	288,345,969.37
Medical costs	15,934,851.79	15,934,851.79	15,934,851.79	15,934,851.79	15,934,851.79	15,934,851.79	95,609,110.74
Optical costs	1,561,705.61	1,577,322.67	1,593,095.90	1,609,026.86	1,625,117.12	1,641,368.30	9,607,636.46
Advertising and Promotion	1,000,000.00		1,000,000.00		1,000,000.00		3,000,000.00
License and Permits costs						500,000.00	500,000.00
Computer and Software Expenses	2,283,996.00	2,283,996.00	2,283,996.00	2,283,996.00	2,283,996.00	2,283,996.00	13,703,976.00
Continuing Education Expenses				4,000,000.00			4,000,000.00
Telephone Expense	150,000.00	150,000.00	150,000.00	150,000.00	150,000.00	150,000.00	900,000.00
Internet Expenses	569,580.00	569,580.00	569,580.00	569,580.00	569,580.00	569,580.00	3,417,480.00
Motor Vehicle Expenses	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00	1,500,000.00	9,000,000.00
Hygiene & Sanitary Expense	5,086,658.92	5,137,525.51	5,188,900.76	5,240,789.77	5,293,197.67	5,346,129.65	31,293,202.28
Staff Meals Expense	2,493,483.51	2,518,418.35	2,543,602.53	2,569,038.56	2,594,728.94	2,620,676.23	15,339,948.13
Office Expenses	1,538,452.42	1,553,836.95	1,569,375.32	1,585,069.07	1,600,919.76	1,616,928.96	9,464,582.47
Salary Expense	91,183,129.38	91,183,129.38	91,183,129.38	91,183,129.38	91,183,129.38	91,183,129.38	547,098,776.29
Social Security Fund	9,118,312.94	9,118,312.94	9,118,312.94	9,118,312.94	9,118,312.94	9,118,312.94	54,709,877.63
Workers Compensation Fund	455,915.65	455,915.65	455,915.65	455,915.65	455,915.65	455,915.65	2,735,493.88
NHIF	2,735,493.88	2,735,493.88	2,735,493.88	2,735,493.88	2,735,493.88	2,735,493.88	16,412,963.29
Skills development levy	3,191,409.53	3,191,409.53	3,191,409.53	3,191,409.53	3,191,409.53	3,191,409.53	19,148,457.17
Stationery Expenses	2,380,805.44	2,404,613.50	2,428,659.63	2,452,946.23	2,477,475.69	2,502,250.45	14,646,750.94
Professional Fees					8,000,000.00		8,000,000.00

Legal Services							-
Repairs and Maintenance	5,313,868.37	5,367,007.05	5,420,677.12	5,474,883.89	5,529,632.73	5,584,929.06	32,690,998.23
Transport and Travel Expense	1,913,864.53	1,933,003.17	1,952,333.20	1,971,856.53	1,991,575.10	2,011,490.85	11,774,123.38
Uniform Expenses	338,499.92	338,499.92	338,499.92	338,499.92	338,499.92	338,499.92	2,030,999.52
Water expenses	2,476,378.74	2,476,378.74	2,476,378.74	2,476,378.74	2,476,378.74	2,476,378.74	14,858,272.44
Generator Expenses	2,103,911.70	2,103,911.70	2,103,911.70	2,103,911.70	2,103,911.70	2,103,911.70	12,623,470.20
Electricity Expenses	4,658,500.00	4,658,500.00	4,658,500.00	4,658,500.00	4,658,500.00	4,658,500.00	27,951,000.00
Government Levies				2,084,214.10			2,084,214.10
Security expenses	1,193,780.28	1,193,780.28	1,193,780.28	1,193,780.28	1,193,780.28	1,193,780.28	7,162,681.68
Audit Fees							-
Bank Service Charges	635,370.06	641,723.76	648,141.00	654,622.41	661,168.64	667,780.32	3,908,806.20
Selcom Charges	887,485.34	887,485.34	887,485.34	887,485.34	887,485.34	887,485.34	5,324,912.05
Loan Payment	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	27,337,833.00	164,026,998.00
Corporate Tax			35,000,000.00			35,000,000.00	70,000,000.00
Subtotal	373,607,528.62	374,191,836.51	411,791,987.48	383,492,354.06	388,040,453.96	416,189,091.10	2,347,313,251.72
Construction							-
Capital purchases			70,000,000.00				70,000,000.00
6. TOTAL CASH PAID OUT [Total 5's]	373,607,528.62	374,191,836.51	481,791,987.48	383,492,354.06	388,040,453.96	416,189,091.10	2,043,705,723.10
7. CASH POSITION [End of month] (4 minus 6)	2,284,204,681.33	2,373,171,534.34	2,354,538,236.39	2,434,204,571.85	2,509,322,807.41	2,556,292,405.83	

APPENDIX 16: THE HOSPITAL ORGANISATION STRUCTURE