

WASSHA INC.

Company Introduction



Vision

Unlock humankind's limitation

Mission

Power to the people



Our Shared Values

Believe in Possibilities

WASSHA believes that everyone can change their future for the better.

We will not create limits for ourselves and neither for others - we will continue to accompany their journey and strive in our own endeavour, because we believe in endless possibilities.

Jump Together

Teamwork is the essence of achieving our Mission.

As individuals, we will continue to improve professionally, and as a member of a team, we will always think and act on how each of us can help and enhance each other, without limiting our own role by hierarchical relationships or the team we belong to.

Act with Integrity

We promise to never lie to ourselves, nor to others - our speech and actions will be consistent.

Our actions will be based on our moral principles, and we will not do things that our families wouldn't be proud of.



We create businesses that fulfill all three of following principles:

Promote income growth of the people
Improve access to electricity
Generate profits to reinvest and build a sustainable business

Our Current Products



LED Lantern for home / street vendor

USD 0.25 per night



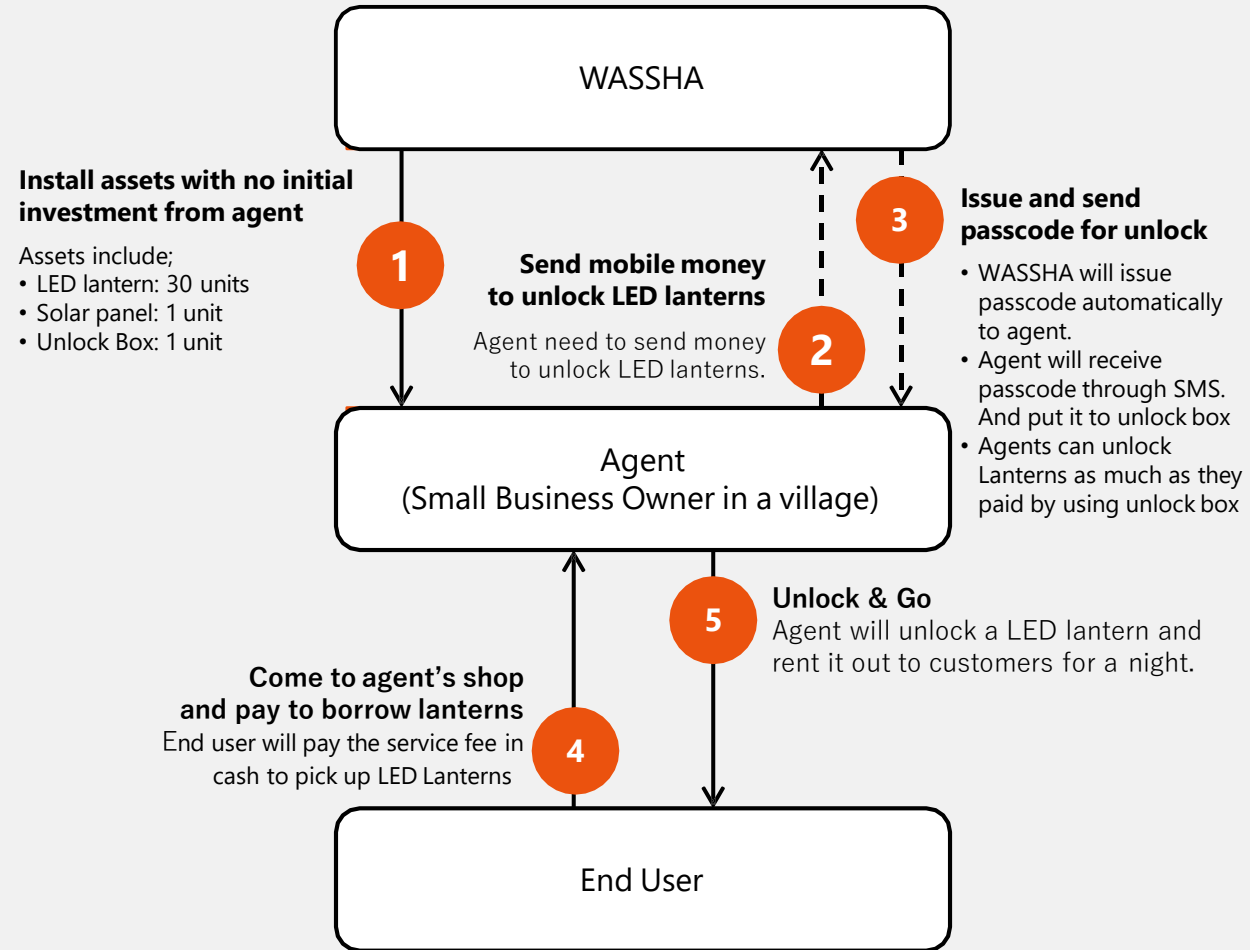
Each kiosk is provided with a solar panel, unlocking device and 30 lanterns

WASSHA charges for the "use" of LED lanterns



- Solar-charged LED lanterns with **electronically locked switches** are installed at the agents' stores.
- The system allows the agent to unlock and use the LED lantern for the amount of money transferred **in advance by mobile money**.
- With one unlock, customers can only use the lantern for **15 hours**
- if they borrow it at 5:00 p.m., because it will be automatically re-locked at 8:00 a.m. the next morning. **This prevents late returns and theft.**

Energy as a Service - Business Model -



Our Footprint in Africa

Tanzania has **4,000** agents

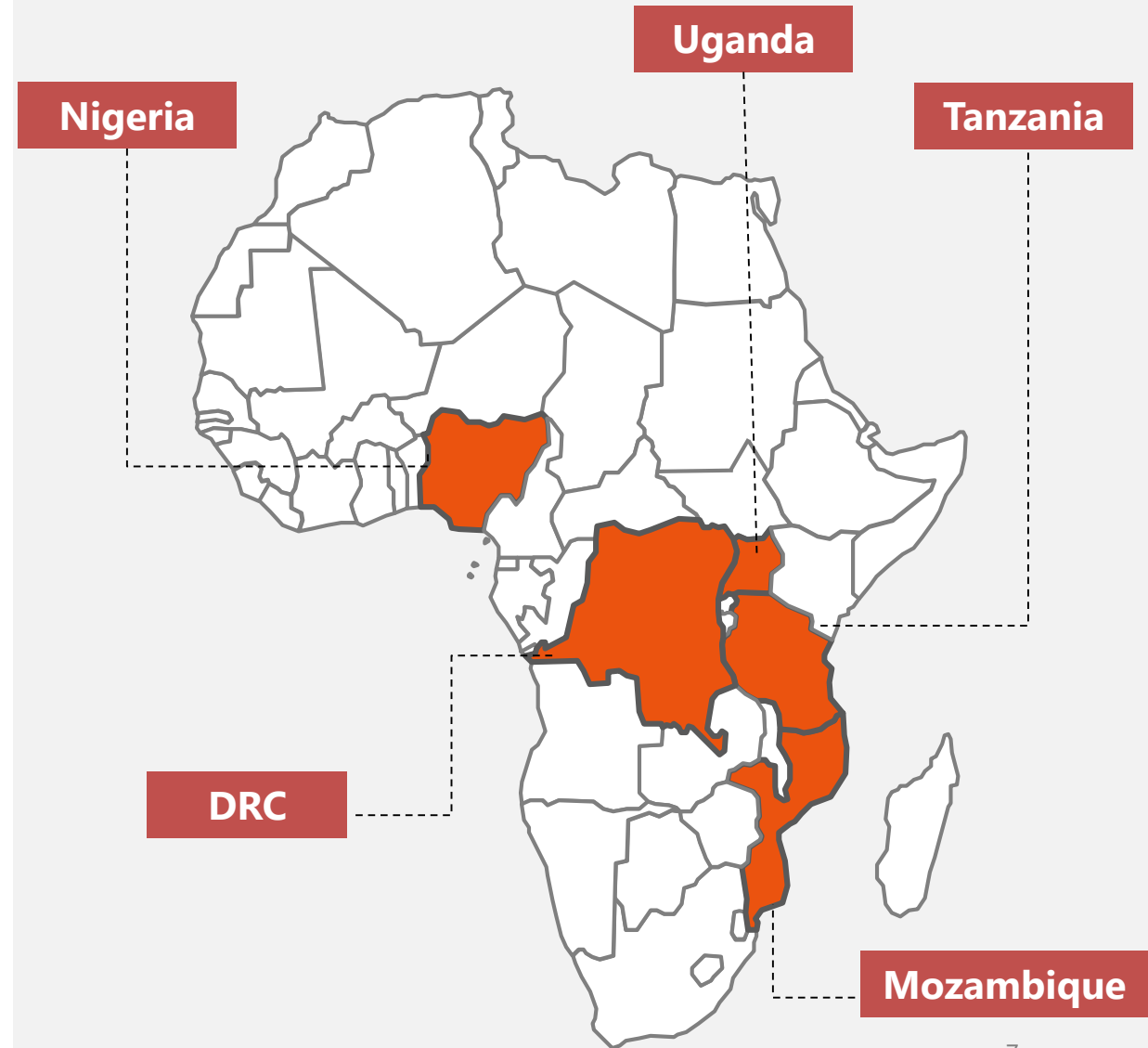
Uganda has **1,900** agents (projected 2,000)

Mozambique has **200** agents (projected 1,500) **DR**

Congo has **160** agents (projected 4,000)

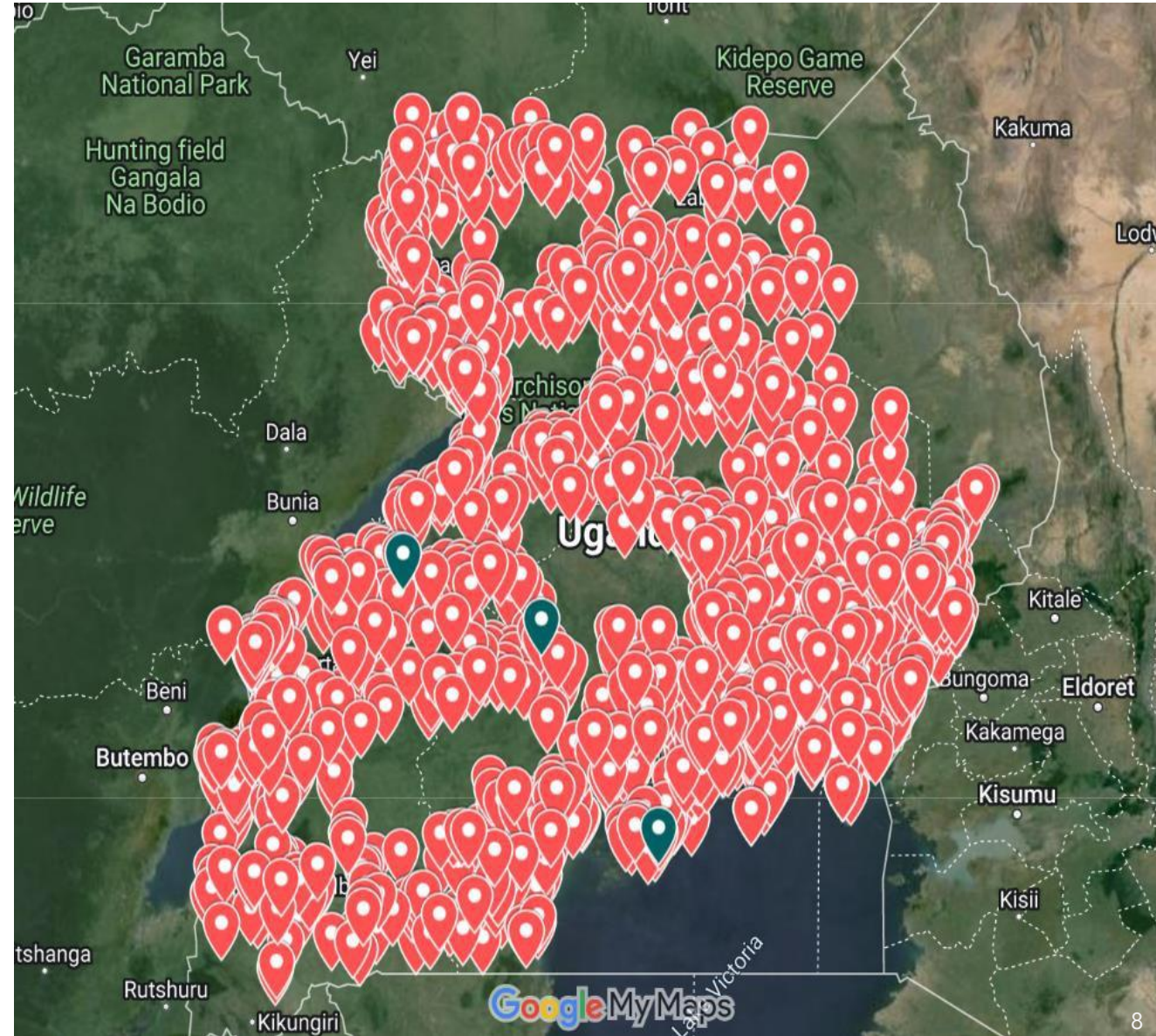
Nigeria is coming soon... (projected 5,000)

Our agents act as distribution points and training points for future projects.



As of July 2024, over 1,900 agents are widely distributed across Uganda

- 2020 Feb** WASSHA AFRICA UGANDA est.
- 2020 Feb ~ 2021 Apr.** Expanded in Busoga/Jinja area
- 2021 Apr.** Commenced expansion into more regions
- 2024 Jan** Moved Headquarters to Kampala
- Current** Covering 1,900 kiosks in Uganda
Continue to expand to cover majority of Uganda
Considering potential new business areas



Our New PAYGO Business

Our New PAYGO Business

WASSHA Uganda is introducing a **PAY-As-You-Go (PAYGO) model** to make renewable energy and essential services accessible to low-income households. With PAYGO, customers pay for daily credits via mobile money, enabling them to use our products without upfront costs. Ownership is transferred upon completing loan payments.

Key Benefits:

Flexible payment plans tailored to customer income levels.
Affordable, clean energy access for underserved communities.
Enhanced financial inclusion and improved living standards.

Why Yo! Payments?

To streamline PAYGO transactions, we plan to integrate **Yo! Payments** for secure, efficient mobile money processing.

Advantages of Yo! Payments:

Secure transactions across all major mobile money networks.
Real-time payment processing for instant service access.
Automated reconciliation tools for efficient financial management.
Scalable infrastructure to support future growth.

Vision for Collaboration

This partnership with Yo! Payments will enhance customer experiences, improve operational efficiency, and expand our PAYGO business. Together, we aim to drive financial inclusion, economic empowerment, and sustainable development across Uganda.

New PAYGO Product sample



Team Uganda



General Manager
Douglas Mutungi



Manager, Operation
Kato Gilbert



Manager, Accounting
Junic Namutosi

Email: Info@wassha.com

Tel: 0200411500

Website: www.wassha.com

WASSHA UGANDA employs an all-Ugandan team of 70 members



Power to the people.

