



Date: 04/12/2025

To:  
The Executive Director  
Tanzania Investment and Special Economic Zones Authority  
Dar es Salaam, Tanzania

**RE: SUBMISSION OF PROGRESS REPORT AND REQUEST TO UPDATE COMPANY RECORDS**

Dear Sir/Madam,

We hereby submit the Progress Report for Delta Lubricants and Greases Tanzania Limited in accordance with TIC requirements to update our company share holding records.

The report outlines our operational achievements, investments, project implementation status, future plans, and challenges encountered. We kindly request TIC to review the information provided and update your records accordingly.

We remain committed to expanding our lubricants and grease manufacturing operations in Tanzania, increasing employment opportunities, and contributing to national industrial growth.

Please find attached the Progress Report along with supporting documents for your verification.

We appreciate your continued support.

Yours faithfully

For **Delta Lubricants and Greases Tanzania Limited**



Ajay Kumar Pandey - Director

**Delta Lubricants & Greases Tanzania Limited**

Registered address: Plot No. 97, Mbagala Industrial Area

P.O.Box 7387 Oar es Salaam Tanzania. Mobile: +255 687 681 787

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## TANZANIA INVESTMENT CENTRE – PROGRESS REPORT

### DELTA LUBRICANTS AND GREASES TANZANIA LIMITED

#### DAR ES SALAAM

#### 1. Planned Activities for the Period

Implementation of the lubricants and grease manufacturing project and expansion into downstream petroleum-related products.

#### 2. Achievements Made on Project Implementation to Date

- December 2023: GP Global Tanzania Ltd Lubricants Plant acquired by Delta Lubricants and Greases Tanzania Ltd.
- 2024: Completion of lubricant blending unit and grease manufacturing unit. Turnover achieved: TZS 1.1 billion.
- 2025: New lubricant grades launched and toll-blending partnerships with Camel (Amson Group) and Admire Lubricants.

#### 3. Updated Company Information

##### Shareholder Information

- Delta Corp (Mauritius) Limited — 98.99%
- Delta Energies (Mauritius) Limited — 1.00%
- Venkatesan Ramasamy — 0.01%

##### Company Communication Details

- Email: [delta.tanzania@wearedelta.com](mailto:delta.tanzania@wearedelta.com)
- Mobile Number: +255 754 612 509
- Physical Address: Plot 97, Mbagala Industrial Area, Off Kilwa Road, Temeke, Dar es Salaam

##### Contact Person

- Name: Viral Pravinchandra Jani
- Position: Commercial Manager
- Email: [viral.jani@wearedelta.com](mailto:viral.jani@wearedelta.com)
- Mobile: +255 754 612 509



## Details of Incorporation

- Registered Company, Incorporation No.: **164194809**

## TIN & VRN Information

- TIN: 164-194-809  
VRN: 40-313264-C

## Project Objective:

Manufacturing, retailing, and distribution of lubricants, greases, and other downstream petroleum products.

## Capacity

- Installed blending & grease production capacity: Per day 30,000 liters and Annual 7.2 million liters  
Current utilization: ~ less than 7% of installed capacity.

## 6. Problems and Proposed Solutions

### Problems Identified:

- Plant operating at only 7% production capacity.
- All required raw materials need to be imported since local suppliers or manufacturers of raw materials are not available in region.

### Proposed Solutions:

- Streamline raw material source and supply
- Secure additional financing to support working capital.
- Recruit and train required technical and operational manpower.
- Strengthen distribution channels and expand market presence.
- Enhance toll-blending partnerships to optimize capacity use.

## 7. Future Plans

- Increase plant utilization to 70% capacity.
- Expand nationwide distribution network.
- Invest in automation and quality improvements.
- Onboard additional toll-blending contracts.
- Strengthen partnerships with industrial customers in mining sectors.

