



Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.

PRESIDENT'S OFFICE, PLANNING AND INVESTMENT
TANZANIA INVESTMENT CENTRE (TIC)
QUESTIONNAIRE FOR PROJECT REGISTRATION

Please fill/ select areas accordingly

1. Company Name:

BAY LEAF TOURS COMPANY LIMITED

2. Respective Sector (please select one sector under which the project falls)

No.	SECTOR	CHOICE (✓)	No.	SECTOR	CHOICE (✓)
1	Agriculture		9	Human Resource	
2	Broadcasting		10	Manufacturing	
3	Commercial Building		11	Mining & Petroleum	✓
4	Computers		12	Natural Resources	
5	Construction		13	Services	
6	Economic Infrastructure		14	Telecommunication	
7	Energy		15	Tourism	✓
8	Finance		16	Transportation	✓

3. Project Objective: (e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)

Establishment of permanent luxury lodge in ngorongoro conservation areas

4. Sources of Funding for the Project

NB: Self sufficient fund / Loans from the banks



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- ⇒ Select the currency to use in this questionnaire. It may be TSH or USD
- ⇒ Total funding under this item must be equal to the total investment breakdown under item 5 below

Funding Source	Local Equity	Foreign Equity	Local Loan	Foreign Loan	TOTAL INVESTMENT
TSH or					
USD	2,000,000 \$	800,000 \$	700,000 \$	150,000 \$	4,050,000 \$

5. Investment Breakdown

N.B:

- ⇒ Please keep using the currency as selected under item 4 above.
- ⇒ The total investment breakdown must equal the total funding under item 4 above.

Type of Asset	Amount of Investment in TSH or USD
Land and Buildings	2,000,000 \$
Plant and Machinery	800,000 \$
Vehicles	300,000 \$
Furniture and Fittings	150,000 \$
Pre-Expenses	100,000 \$
Others	200,000 \$
Working Capital	500,000 \$
TOTAL	4,050,000 \$

6. Target Markets

No.	PRODUCT	EXPECTED MARKET (SELECT BY (✓))	
		Local Market	Foreign Market
1.	Capital items	✓	
2.	Raw materials	✓	✓
3.	Products produced	✓	

7. Commencement Date:

1 MAY 2025

8. Implementation Period):

3 years

9. Project Capacity (e.g. tons, cubic feet/ meters, square meters, litres):

10. Expected Jobs

Direct Jobs

Gender	Locals	Foreigners
M	150 pax	8 pax



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F		
TOTAL	220 pax	

Indirect Jobs: 300 pax

11. Financial Projections

Details	Year 1	Year 2	Year 3	Year 4	Year 5
Production per annum: number of items/ tons/liters/ feet or cubic meters, square meters = A					
Price per unit (SHS or USD) = B	1600 \$	1800 \$	1850 \$	2100 \$	2200 \$
Sales per annum C = A*B	40,000 \$	45,000 \$	46,250 \$	52,500 \$	55,000 \$
Costs of Production = D	900 \$	950 \$	1050 \$	1100 \$	1200 \$
Gross Profit E = C - D	17,500	21,250	20,000	25,000	25,000
Operating Costs = F	900 \$	950 \$	1050 \$	1100 \$	1200 \$
Earning Before Interest and Tax G = E - F					
Tax H = 30%*G					
Earning before Dividends I = G - H					