



Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.

PRESIDENT'S OFFICE, PLANNING AND INVESTMENT  
TANZANIA INVESTMENT CENTRE (TIC)  
QUESTIONNAIRE FOR PROJECT REGISTRATION

Please fill/ select areas accordingly

1. Company Name:

Jobaga Logistics

2. Respective Sector (please select one sector under which the project falls)

No.	SECTOR	CHOICE (✓)	No.	SECTOR	CHOICE (✓)
1	Agriculture		9	Human Resource	
2	Broadcasting		10	Manufacturing	
3	Commercial Building		11	Mining & Petroleum	
4	Computers		12	Natural Resources	
5	Construction		13	Services	
6	Economic Infrastructure		14	Telecommunication	
7	Energy		15	Tourism	
8	Finance		16	Transportation	✓

3. Project Objective: (e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)

Establish a fleet of Trucks and offer transportation of cargo and other logistic services.

4. Sources of Funding for the Project

NB: Personal Savings and bank Loans.



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- ⇒ Select the currency to use in this questionnaire. It may be TSH or USD
- ⇒ Total funding under this item must be equal to the total investment breakdown under item 5 below

Funding Source	Local Equity	Foreign Equity	Local Loan	Foreign Loan	TOTAL INVESTMENT
TSH or	50,000,000 =		150,000,000 =		200,000,000 =
USD					

**5. Investment Breakdown**

**N.B:**

- ⇒ Please keep using the currency as selected under item 4 above.
- ⇒ The total investment breakdown must equal the total funding under item 4 above.

Type of Asset	Amount of Investment in TSH or USD
Land and Buildings	
Plant and Machinery	
Vehicles	150,000,000 =
Furniture and Fittings	
Pre-Expenses	
Others	10,000,000 =
Working Capital	10,000,000 =
<b>TOTAL</b>	<b>200,000,000 =</b>

**6. Target Markets**

No.	PRODUCT	EXPECTED MARKET (SELECT BY (✓))	
		Local Market	Foreign Market
1.	Capital items		
2.	Raw materials	✓	✓
3.	Products produced	✓	✓

**7. Commencement Date:**

\_\_\_\_\_

**8. Implementation Period):**

\_\_\_\_\_

**9. Project Capacity (e.g. tons, cubic feet/ meters, square meters, litres):**

\_\_\_\_\_

**10. Expected Jobs**

**Direct Jobs**

Gender	Locals	Foreigners
M	6	N/A



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F	—	—
TOTAL	6	N/A

Indirect Jobs: \_\_\_\_\_

Figures in '000  
from row C

11. Financial Projections

Details	Year 1	Year 2	Year 3	Year 4	Year 5
Production per annum: number of items/ tons/liters/ feet or cubic meters, square meters = A	900	900	900	900	900
Price per unit (SHS or USD) = B	230,000	239,200	248,763	253,713	269,017
Sales per annum C = A*B	207,000	215,280	223,891	232,843	242,160
Costs of Production = D	96,000	99,500	103,513	107,956	112,306
Gross Profit E = C - D	111,000	115,440	120,378	124,887	129,854
Operating Costs = F	24,000	24,900	25,953	26,996	28,176
Earning Before Interest and Tax G = E - F	87,000	90,450	94,425	97,891	101,778
Tax H = 30%*G	26,100	27,135	28,328	29,358	30,533
Earning before Dividends I = G - H	60,900	63,315	66,097	68,533	71,245