



Project Report

Safari Plus Limited

From FY2026 to FY2030

Preface

About Safari Plus Limited

Safari Plus Limited is an Aviation Company engaged mainly in Air Charter Services in Tanzania, Rwanda, Kenya.

Aircraft Fleet:

Safari Plus is having Total 6 Aircrafts as per below types

One King Air

Two Beechcrafts

Two Caravans

One Pilatus PC24

Having Established in 2009 in Dar es salaam, Safari Plus Ltd. Is having Head office now in Arusha and proposed to construct Hangar at Arusha Airport to provide the Aircraft Maintenance services as very first in Arusha.

Details of the Hangar Project

- Total Area allocated by TAA at Arusha Airport is 4,260 Square Meters and Ramp Area 1680 Square meters
- The Hangar will be constructed on this Land which includes PC 24 Parking, Hangar for Maintenance and Ops Offices.

Revenue Estimates:

Revenue Estimates for Safari Plus for next 5 Years are as follows (In USD)

Particulars	2026	2027	2028	2029	2030
Sales Revenue	6,776,000	6,516,000	7,293,000	8,316,000	9,520,000
Revenue From Maintenance	14,000	1,498,900	1,681,050	2,007,250	2,177,500

Global Aviation Industry

The global aviation industry is experiencing a robust post-pandemic recovery, driven by strong passenger demand that is projected to exceed pre-COVID-19 levels for the first time in 2025. Key trends include the growth of leisure travel, the increasing use of sustainable aviation fuels (SAF), significant technological innovations, and the expansion of the air cargo

market. However, the industry still faces hurdles such as supply chain disruptions, geopolitical instability, and workforce shortages

Economic and market outlook

The industry has rebounded with impressive financial performance and record-high passenger numbers, despite facing external challenges.

- Financial performance: The [International Air Transport Association \(IATA\)](#) projects that the airline industry will surpass \$1 trillion in revenue for the first time in 2025, a 4.4% increase from 2024. Net profit is expected to reach \$36.6 billion in 2025.
- Passenger growth: In 2025, global airlines are forecasted to carry 5.2 billion passengers, surpassing the 5 billion mark for the first time ever. Much of this growth is driven by the Asia-Pacific region, with passenger demand projected to grow by 9% year-on-year.
- Market volatility: Despite the positive outlook, the industry remains vulnerable to external pressures like economic uncertainty, geopolitical tensions, and potential imbalances between capacity and demand.

Tanzania aviation industry outlook

The outlook for Tanzania's aviation industry is highly positive, driven by strong growth in passenger traffic, substantial government investment in infrastructure and fleet expansion, and a rebounding tourism sector. Despite challenges such as high operating costs and infrastructure limitations, continued government promotion and strategic regional initiatives are expected to fuel future growth.

Growth drivers

- Soaring passenger traffic: Between July 2024 and March 2025, passenger numbers exceeded six million, an 18.8% increase over the previous fiscal year. This follows a strong post-pandemic recovery that has surpassed pre-COVID-19 levels.

- Government investment: The government is actively revitalizing the sector through significant investments, including infrastructure upgrades and fleet expansion for the national carrier, Air Tanzania. Notable projects include:
 - Expansion of Julius Nyerere International Airport (Dar es Salaam) and Kilimanjaro International Airport
 - Construction of the new Msalato International Airport in Dodoma.
 - Upgraded communication systems at airports nationwide and new weather broadcasting systems at key international airports.
- Tourism growth: Government-led campaigns, including the "Royal Tour" film, have significantly boosted international tourism and increased demand for air travel.
- Private sector contribution: Both domestic and international private carriers contribute to enhancing connectivity and service quality. The government has hailed private sector investment as essential for the industry's growth.

Market Planning

Market analysis

A successful market plan must begin with thorough research into the local aviation landscape and the private charter segment. Safari Plus is looking for following

Market Opportunities

Market opportunities

- Tourism: Tanzania's robust tourism sector, driven by safaris to the Serengeti and the beaches of Zanzibar, is a major driver for private charters. These high-value clients prioritize convenience and speed, often needing transport to remote airfields.
- Corporate and business travel: Executives and corporate groups require flexible, efficient travel to business hubs like Dar es Salaam, Arusha, and regional mining or project sites. Corporate charters offer time savings and on-board productivity not available with commercial flights.

- Medical and emergency services: Provide on-demand air ambulance and medevac flights, which are critical in a country with a vast geography and remote areas.
- NGOs and government: Non-governmental organizations and governmental agencies often need to transport personnel and cargo to hard-to-reach locations for aid and development projects.
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Competitive analysis

Identifying primary competitors and understand their market positioning.

- Auric Air: A significant player with a wide range of charter services, often highlighted for group charters and business travel.
- Flightlink: Provides private charters within East Africa, including corporate charters and safaris, and services even the most remote airfields.
- [State Aviation](#):
Focuses on the VIP and luxury end of the market, offering specialized services like helicopter charters and bespoke travel experiences.
- Safari Air Link: Competes on the key advantages of private charter: exclusivity, convenience, speed, and extra luggage allowance.

Target audience and value proposition

Define the specific segments you will target and articulate a unique value proposition for each one. Following Segments targeted by Safari Plus.

Target segments

- High-net-worth (HNW) tourists: Leisure travelers seeking exclusive, seamless travel to safari lodges and island resorts. They value privacy, comfort, and personalized service.
- Corporate executives and business groups: Time-sensitive travelers needing flexibility and efficiency. They value discretion, productivity, and reliability.

- Specialized services: NGOs, mining companies, and other industries that need reliable, on-demand transport to remote areas. They prioritize reliability and operational flexibility.

Value proposition

Our value proposition should communicate the core benefits of your service. For a private charter company, this includes:

- Personalization and flexibility: The ability to set your own schedule and choose departure and arrival times.
- Convenience and efficiency: Direct flights to remote destinations, avoiding commercial airport hassles like long queues and transfers.
- Exclusivity and privacy: A secure, private environment for your travel party.
- Safety and reliability: A commitment to international safety standards and a well-maintained fleet.
- Tailored experience: Concierge-level service, including ground and on-board assistance.

Proposed Employment Generation By Safari Plus

Safari Plus Limited generate employment in Tanzania through direct, indirect, and induced jobs, primarily fueled by the country's tourism industry. These jobs are created within the companies themselves, across the wider supply chain, and in the tourism sector that relies on air transport.

Safari Plus Limited targets to generate the Direct Employment in terms of Pilots, Cabin Crew, Engineers, Ground Handlers and other staff estimating 100 in next 5 years

Whereas in terms of Indirect Employment it is estimating to generate at least 300 employment opportunities for the coming 5 years

Direct employment

Direct employment refers to jobs created within the air charter companies, airlines, and airports. These roles require a variety of skills, from technical expertise to customer service. Examples include:

- Pilots and cabin crew: Flight staff are essential for operating charter services.
- Engineers and maintenance technicians: These professionals ensure the safety and airworthiness of the aircraft.
- Ground handling and ramp staff: These teams manage airport logistics, including baggage handling and aircraft movement.
- Administrative and management staff: Corporate teams handle finance, human resources, marketing, and sales.

Indirect employment

Indirect jobs are those created in the supply chain that supports the air charter industry. These are in businesses that supply goods and services to aviation companies but are not directly employed by them. Examples include:

- Fuel suppliers.
- Catering companies.
- Airport and air navigation services.
- Aircraft manufacturers and parts suppliers.
- Calibration and safety testing companies, like SGS.

Induced employment

Induced employment is generated by the spending of direct and indirect employees. As aviation workers and their families spend their earnings on goods and services, they create jobs in other sectors of the economy. For instance, a pilot's or engineer's salary can support jobs in:

- Local businesses: Shops, restaurants, and other services near airports.
- Housing and real estate.
- Financial and banking services.

Employment linked to tourism

Air charter companies are vital to Tanzania's tourism sector, particularly for safaris and travel to remote areas. This creates a large number of jobs in related industries:

- Safari guides and tour operators: Charter flights allow tourists to access national parks and remote lodges, supporting jobs for guides, drivers, and reservations staff.
- Hotel and hospitality staff: Hotels, lodges, and camps in popular tourist destinations hire chefs, managers, waitstaff, and housekeepers to serve guests arriving via charter flights.
- Support services: Jobs in souvenir shops, craft markets, and other businesses catering to tourists are also supported by air travel.

Sources of Inputs

The inputs for Safari Plus Limited primarily consist of the services and operational necessities required to run the business. These include procurement of aircraft, maintenance, and ground services, as well as human resources and regulatory compliance.

Aircraft and equipment

- Acquisition of aircraft: Companies can buy, lease, or charter aircraft to expand their fleet and service offerings. The type of aircraft selected depends on the intended use, such as passenger or cargo transport.
- Parts and components: Procurement of a variety of parts, components, and equipment is crucial for both scheduled and unscheduled maintenance and repairs. This includes everything from engine parts and avionics to safety equipment.
- Fuel: Aviation fuel is a major operational input. Companies must have a reliable supply chain for sourcing and storing fuel at various airports and airstrips throughout Tanzania and East Africa.

Operations and services

- Maintenance, Repair, and Overhaul (MRO): Many air charter companies, such as Coastal Air, operate their own certified Approved Maintenance Organization (AMO). Other companies may outsource this service to qualified third-party maintenance providers who are certified by the Tanzania Civil Aviation Authority (TCAA).
- Ground handling: To provide passenger and aircraft handling services at airports, air charter companies rely on licensed ground handling services. Swissport is an example of a major provider operating in Tanzania.
- Freight and logistics partners: For cargo charter services, companies may partner with freight forwarders and other logistics firms to manage the
- complex movement of goods.

Human resources

- Pilots: Highly qualified and certified pilots are essential. Recruitment sources can include local aviation schools, experienced pilots from larger airlines like Air Tanzania, or international pilots with specific certifications.
- Cabin crew: Trained and qualified cabin crew members are required for flights with passenger services. They ensure safety and provide customer service.
- Engineers and maintenance technicians: Specialized staff are needed to conduct maintenance, repair, and inspection of the aircraft. They must be certified and trained for specific aircraft types.
- Support staff: A variety of administrative, marketing, and operations personnel are needed to manage bookings, interact with clients, and handle the day-to-day business.

Regulatory and administrative inputs

- Licenses and permits: Operating an air charter company requires various certifications and licenses from the TCAA. This includes obtaining an Air Operator Certificate (AOC) and maintaining all necessary permits for flight operations.

- Regulatory compliance: Adherence to the Public Procurement Act and other government regulations is required for any procurement activities, especially when dealing with public tenders.
- Insurance: Air charter companies must secure specialized insurance for health, life, and aircraft, as required by law.

Customers and markets

- Tourism operators: Tanzania's strong tourism sector, including safaris and expeditions, is a major source of business for private and group charter services.
- Corporate clients: Businesses in sectors such as mining, gas, and finance utilize air charters for executive travel and transporting staff and equipment.
- Government and NGOs: Organizations involved in humanitarian aid, medical evacuation (medevac), and other government-related tenders require specialized charter services.
- Ad hoc charters: Individual clients or groups who require customized, private air travel for convenience or emergencies also provide significant revenue.

Service area and future scope

Safari Plus Limited primarily serve the tourism, business, and emergency service sectors by providing access to remote or underserved areas, including national parks and mining sites. The future scope is promising due to the increasing global market for air charter services, Tanzania's strong tourism sector, and its strategic location as a gateway to East Africa. However, challenges such as infrastructure development, funding, and regulatory hurdles must be addressed to fully realize this potential.

Service Area & Market Segments

- **Tourism:**

Air charter is essential for accessing remote tourist attractions, wildlife parks, and luxury lodges in areas with limited ground transportation or for those seeking faster, more convenient travel.

- **Business & Mining:**

Companies in the mining and resource sectors utilize air charters to transport personnel and equipment to remote operational sites, increasing efficiency and access.

- **Emergency Services:**

Air ambulance services provide critical rapid response for medical emergencies, transporting patients to specialized facilities.

- **Government & Aid:**

Transporting government officials, aid workers, and critical supplies to remote or challenging areas.

Future Scope & Growth Drivers

- **Global Market Growth:**

The global air charter market is expanding, and this growth is expected to be reflected in Tanzania's market.

- **Tanzania's Tourism Sector:**

A robust tourism industry, with increasing visitor numbers to its iconic national parks and wildlife areas, drives demand for specialized and flexible air transport.

- **Strategic Location:**

Tanzania's position in East Africa makes it a hub for regional travel and logistics, providing opportunities for growth beyond domestic services.

- **Infrastructure Development:**

Continued investment in airport infrastructure by the [Tanzania Airports Authority](#) (TAA) will improve connectivity and support charter operations.

- **Economic Diversification:**

The growth of sectors like mining and agriculture creates demand for air logistics solutions to reach remote and developing areas.

Supply Chain

A supply chain for the company includes sourcing aircraft maintenance parts, fuel, and specialized equipment; managing ground handling services; coordinating with regulatory bodies like the [TCAA](#); ensuring flight support from aviation service providers; handling logistics for passengers and cargo; and managing vendor relationships for technical audits and expediting services, often with the help of global and local logistics providers.

Key Components of an Air Charter Supply Chain

- **Regulatory Compliance:**
Adhering to the requirements of the Tanzania Civil Aviation Authority (TCAA) for all operations.
- **Aircraft Parts & Maintenance:**
Procuring a reliable supply of certified aircraft parts and maintenance services to ensure aircraft safety and operational uptime.
- **Fuel & Aviation Supplies:**
Sourcing aviation fuel and other necessary supplies from approved vendors to meet operational needs.
- **Ground Handling & Airport Services:**
Contracting with ground handling service providers for baggage handling, aircraft loading/unloading, and other airport operations.
- **In-Flight Catering:**
Providing catering services for passengers, which can range from simple meals to premium catering depending on the charter.
- **Logistics & Cargo Management:**
For cargo charters, this involves specialized handling, packaging, and transportation of goods, especially time-critical or oversized items.
- **Passenger Services:**
Ensuring smooth transit for passengers, including booking, check-in, lounge access, and onward transportation at destinations.
- **Flight Support Services:**
Arranging necessary services like flight planning, weather information, and air traffic control coordination.

- **Vendor Management:**

Sourcing and managing relationships with various suppliers, including aircraft manufacturers, parts suppliers, fuel providers, and maintenance centers.

- **Specialized Logistics Providers:**

Engaging with global and local logistics companies to help with expediting, customs clearance, and managing existing and new supply chains.

Providers and Services

- **Logistics & Supply Chain Services:**

Companies like [SGS SA](#) offer services for improving supplier processes, product quality, and delivery times.

- **Ground Handling:**

Providers such as [Swissport](#) offer a range of ground services, including air cargo handling and airport support.

- **Air Charter Operators:**

Companies like Auric Air provide the actual charter flights, while other charter brokers like www.aircharterservice.com can arrange flights for various needs.

- **Full-Service Logistics Providers:**

Companies like [Scan Global Logistics](#) offer integrated end-to-end logistics solutions, including ocean, air, and ground services.

- **Tanzania Civil Aviation Authority (TCAA):**

A key regulatory body that oversees safety, security, and economic aspects of civil aviation in Tanzania.

Economic Viability:

Safari Plus Limited is economically viable, driven by the strong link between aviation and the booming tourism sector, although challenges exist, such as high operational costs, potential competition, and the need for robust infrastructure. The government is investing in aviation infrastructure and safety standards, while policy changes,

like [VAT exemptions on air charters](#), can improve viability. Success depends on strategic planning, understanding market dynamics, and potentially leveraging [Tourism Sector Growth](#) and [Regional Air Connectivity](#).

Factors Favoring Viability

- **Strong Tourism Sector:**

Tanzania's tourism industry is a major driver for air charter services, as it relies heavily on air transport to bring tourists to destinations like national parks and islands.

- **Government Support:**

The government is actively investing in aviation infrastructure, such as communication systems, and promoting safety standards, which are crucial for the growth of the sector.

- **Favorable Policies:**

Recent budgets have included measures to enhance the aviation and tourism sectors, such as [VAT exemptions on the sale and lease of air charters](#), which can improve profitability.

- **Economic Growth:**

The overall economic growth in Tanzania, fueled by tourism, creates more opportunities and demand for air charter services.

Keys to Success

- **Market Understanding:**

A deep understanding of the market dynamics and the specific needs of the tourism sector is essential for identifying profitable routes and services.

- **Strategic Planning:**

Investors must plan meticulously, avoiding the pitfalls of previous ventures by ensuring robust business plans and a realistic approach to potential earnings.

- **Innovation:**

Responsiveness to market changes and a commitment to innovation are key to standing out in a dynamic industry, as demonstrated by successful companies like Flight Link.

- **Leveraging Connectivity:**

Focusing on enhanced regional air connectivity and capitalizing on the [African Continental Free Trade Area \(AfCFTA\)](#) can open new avenues for growth.

Sales and After Sales Services:

To provide sales and after-sales service for air charter in Tanzania, Safari Plus is in direct contact with Tanzanian air charter companies directly, as they handle their own fleet and offer personalized service, or utilize a local or international charter broker for a broader selection of aircraft and expert service, including arranging the flight, handling logistics, and providing comprehensive support before, during, and after the flight.

For Direct Service with a Charter Operator:

- 1. Identify Operators:**

Search for Tanzanian air charter companies. Major operators manage their own fleets, allowing direct contact to discuss your needs.

- 2. Direct Inquiry:**

Contact the operator to schedule flights, select aircraft, and choose specific destinations or airports, even those not served by commercial airlines.

- 3. Personalized Service:**

Operators offer tailored experiences, handling everything from the flight schedule to the specific aircraft.

For Service with a Charter Broker:

- 1. Find a Broker:**

Use an air charter broker, either local to Tanzania or a large international one.

- 2. Brokerage Services:**

Brokers act as intermediaries, finding a suitable aircraft from their network and providing expert advice.

- 3. Comprehensive Support:**

Brokers manage the entire process, from finding the right plane to handling complex logistics, ensuring a smooth experience for the client.

Key Aspects of Sales and After-Sales Service:

- **Flight Flexibility:**

Chartering offers unmatched flexibility in choosing departure times and destinations.

- **Tailored Experiences:**

Both direct operators and brokers provide personalized travel experiences and aircraft selections.

- **Logistical Coordination:**

Service includes coordinating all aspects of the journey, ensuring convenience for travelers.

- **Comprehensive Support:**

After-sales service can include handling unforeseen issues, and providing ongoing assistance with flight planning and preferences.

Safari Plus Limited					
Forecast for Five Years					
A. AIRCRAFT UTILIZATION (HOURS)	Forecast				
SAFARI PLUS AIRCRAFTS:	2026	2027	2028	2029	2030
5H SPB - BEECHCRAFT 1900D	210	220	240	260	290
5H SPC - BEECHCRAFT 1900D	210	220	240	260	290
5H SPD Caravan	525	550	575	600	625
5H SPE Caravan	525	550	575	600	625
5H SPF PC24	250	250	300	310	325
5H SPG PC12	500	300	330	360	410
5H SPH PC12	-	250	275	300	325
5H SPI Caravan	-	-	200	220	250
5H SPJ Caravan	-	-	-	200	220
5H SPK Caravan	-	-	-	-	200
TOTAL	2,220	2,340	2,735	3,110	3,560
B. PROFIT AND LOSS ACCOUNT SUMMARY (AMOUNT IN USD)					
Particulars	2026	2027	2028	2029	2030
Sales Revenue	6,776,000	6,516,000	7,293,000	8,316,000	9,520,000
Revenue From Maintenance	14,000	1,498,900	1,681,050	2,007,250	2,177,500
Less: Direct Operating Expenses	1,495,092	1,537,792	1,760,292	1,990,592	2,264,792
Gross Profit	5,294,908	6,477,108	7,213,758	8,332,658	9,432,708
Less: Admin and Other Indirect Expenses	1,953,518	2,020,238	2,090,069	2,165,638	2,241,750
EBITD	3,341,390	4,456,870	5,123,689	6,167,020	7,190,958
less: Depreciation	1,800,000	2,175,000	2,550,000	2,925,000	3,300,000
Less: Interest on Loan	1,400,000	1,300,000	1,200,000	1,100,000	1,092,000
Profit Before Taxation	141,390	981,870	1,373,689	2,142,020	2,798,958
Less: Provision for Taxation	67,760	65,160	72,930	83,160	95,200
Net Profit After Taxes	73,630	916,710	1,300,759	2,058,860	2,703,758

B. PROFIT AND LOSS ACCOUNT	2026	2027	2028	2029	2030
Revenue:					
Sales Revenue	6,776,000	6,516,000	7,293,000	8,316,000	9,520,000
Revenue From Maintenance	14,000	1,498,900	1,681,050	2,007,250	2,177,500
Total	6,790,000	8,014,900	8,974,050	10,323,250	11,697,500
Less: Direct Expenses					
Aircraft Insurance Charges	339,192	356,692	374,192	391,692	409,192
Fuel	560,000	707,200	843,200	984,000	1,147,200
Maintenance Charges (Hangar)	438,400	271,400	305,400	337,400	400,900
Air Charter Expense	110,000	140,000	160,000	190,000	210,000
Landing Fee, ANC, Airport Tax, Safety & Safety Fee etc.	10,000	12,500	15,000	17,500	20,000
Inflight Catering	12,500	15,000	17,500	20,000	22,500
License Renewal Fee	25,000	35,000	45,000	50,000	55,000
Total	1,495,092	1,537,792	1,760,292	1,990,592	2,264,792
Gross Profit	5,294,908	6,477,108	7,213,758	8,332,658	9,432,708
Less: Indirect Expenses:					
Salaries	1,400,000	1,425,000	1,450,000	1,475,000	1,500,000
Casual Labour	2,500	3,000	3,500	4,000	4,500
Crew Training Expenses	120,000	125,000	130,000	135,000	140,000
Crew conveyance & accommodation / Misc	140,000	150,000	160,000	170,000	180,000
Communication expenses	6,500	7,000	7,500	8,000	8,500
Printing, Stationery & other office expenses	7,250	7,750	8,250	8,750	9,250
Professional Fee / Annual Audit	6,500	7,000	7,500	8,000	8,500
Bank Charges	25,000	30,000	35,000	40,000	45,000
Office Rent	12,000	12,000	12,000	12,000	12,000
Office Expenses	15,000	17,500	20,000	22,500	25,000
AOC Recertification Expenses	15,000	15,000	15,000	15,000	15,000
City Service Levy	20,328	19,548	21,879	24,948	28,560
Security Charges	5,000	5,000	5,000	5,000	5,000
Staff Insurance	17,500	22,500	27,500	32,500	37,500
Work Permits and Visa	10,000	10,000	10,000	10,000	10,000
AeroCRS Res Software	14,000	14,000	14,000	14,000	14,000
Subscription Exp	15,000	17,500	20,000	25,000	30,000
Marketing	90,000	96,000	102,000	108,000	114,000
Management Software	8,940	8,940	8,940	8,940	8,940
Pilot Freelanceing	10,000	12,500	15,000	17,500	20,000
Conveyance Exp	8,000	10,000	12,000	14,000	16,000
Consulting Charges	5,000	5,000	5,000	7,500	10,000
Total	1,953,518	2,020,238	2,090,069	2,165,638	2,241,750
EBITDA	3,341,390	4,456,870	5,123,689	6,167,020	7,190,958
Depreciation Charges	1,800,000	2,175,000	2,550,000	2,925,000	3,300,000
Interest on Loan	1,400,000	1,300,000	1,200,000	1,100,000	1,092,000
Forex Loss	-	-	-	-	-
Profit Before Taxation	141,264	981,870	1,373,689	2,142,020	2,798,958
Less: Provision for Taxation	67,760	65,160	72,930	83,160	95,200
Net Profit After Taxes	73,504	916,710	1,300,759	2,058,860	2,703,758

HRS	2026	2027	2028	2029	2030
5H SPB - BEEHCRAFT 1900D	210	220	240	260	290
5H SPC - BEEHCRAFT 1900D	210	220	240	260	290
5H SPD Caravan	525	550	575	600	625
5H SPE Caravan	525	550	575	600	625
5H SPF PC24	250	250	300	310	325
5H SPG PC12	500	300	330	360	410
5H SPH PC12	-	250	275	300	325
5H SPI Caravan	-	-	200	220	250
5H SPJ Caravan	-	-	-	200	220
5H SPK Caravan	-	-	-	-	200
USD per hrs					
5H SPB - BEEHCRAFT 1900D	2,800	2,900	3,100	3,300	3,500
5H SPC - BEEHCRAFT 1900D	2,800	2,900	3,100	3,300	3,500
5H SPD Caravan	2,000	2,150	2,300	2,500	2,700
5H SPE Caravan	2,000	2,150	2,300	2,500	2,700
5H SPF PC24	7,000	8,000	9,000	10,000	11,000
5H SPG PC12	3,500	-	-	-	-
5H SPH PC12	-	3,500	-	-	-
5H SPI Caravan	-	-	2,300	-	-
5H SPJ Caravan	-	-	-	2,500	-
5H SPK Caravan	-	-	-	-	2,700
Revenue					
5H SPB - BEEHCRAFT 1900D	588,000	638,000	744,000	858,000	1,015,000
5H SPC - BEEHCRAFT 1900D	588,000	638,000	744,000	858,000	1,015,000
5H SPD Caravan	1,050,000	1,182,500	1,322,500	1,500,000	1,687,500
5H SPE Caravan	1,050,000	1,182,500	1,322,500	1,500,000	1,687,500
5H SPF PC24	1,750,000	2,000,000	2,700,000	3,100,000	3,575,000
5H SPG PC12	1,750,000	-	-	-	-
5H SPH PC12	-	875,000	-	-	-
5H SPI Caravan	-	-	460,000	-	-
5H SPJ Caravan	-	-	-	500,000	-
5H SPK Caravan	-	-	-	-	540,000
Total Revenue	6,776,000	6,516,000	7,293,000	8,316,000	9,520,000

Revenue From Hangar Project (Maintenance Activity) (in USD)					
Particulars	2026	2027	2028	2029	2030
Revenue From Maintenance (Third Party)					
Parts					
PC12	-	180,000.00	180,000.00	180,000.00	180,000.00
Caravan	-	666,000.00	777,000.00	999,000.00	1,110,000.00
Line Maintenance Support Income	4,000.00	5,000.00	7,000.00	7,500.00	8,500.00
Hangar Parking Charges	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00
Labour					
PC12	-	28,000.00	34,000.00	42,500.00	46,750.00
Caravan	-	240,000.00	297,500.00	382,500.00	425,000.00
Other Aircrafts	-	8,000.00	12,750.00	21,250.00	29,750.00
Total Revenue	14,000.00	1,137,000.00	1,318,250.00	1,642,750.00	1,810,000.00
Savings in Maintenance Expenses (Own)					
Caravans	-	167,500.00	167,500.00	167,500.00	167,500.00
PC24	-	-	-	-	-
PC12	-	194,400.00	195,300.00	197,000.00	200,000.00
Total Savings from Own Aircrafts Maintenance	-	361,900.00	362,800.00	364,500.00	367,500.00
Expenses for the Maintenance (Overall)					
Salary	150,000.00	180,000.00	210,000.00	240,000.00	300,000.00
Parts	230,000.00	30,000.00	30,000.00	30,000.00	30,000.00
Other Exp	5,000.00	8,000.00	12,000.00	14,000.00	17,500.00
Rent	53,400.00	53,400.00	53,400.00	53,400.00	53,400.00
Total Exp for Maintenance (Overall)	438,400.00	271,400.00	305,400.00	337,400.00	400,900.00
Profit From Maintenance	- 424,400.00	865,600.00	1,012,850.00	1,305,350.00	1,409,100.00
Type of Aircrafts to be maintained					
No. Of Aircrafts Maintained per year					
PC12		2.00	2.00	2.00	2.00
Caravan		30.00	35.00	45.00	50.00
Per Hour Revenue for Labour					
PC12	-	80.00	85.00	85.00	85.00
Caravan	-	80.00	85.00	85.00	85.00
Other Aircrafts	-	80.00	85.00	85.00	85.00
No. of Hours for Maintenance (Per Year) (Labour)					
PC12	-	350.00	400.00	500.00	550.00
Caravan	-	3,000.00	3,500.00	4,500.00	5,000.00
Other Aircrafts	-	100.00	150.00	250.00	350.00
	-	3,450.00	4,050.00	5,250.00	5,900.00
Per Hour Revenue for Parts					
PC12		150	150	150	150
Caravan		37	37	37	37
No. of Hours for Maintenance (Parts) per Aircraft					
PC12		600	600	600	600
Caravan		600	600	600	600
Parts (Expenses)					
PC12	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00
Caravans	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00
Tyres	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00
Toolings	200,000.00				
	230,000.00	30,000.00	30,000.00	30,000.00	30,000.00