



Questionnaire for submission of business plan for project registration at Tanzania Investment Centre (TIC) – Only applicable for local applicants.

PRESIDENT'S OFFICE, PLANNING AND INVESTMENT  
TANZANIA INVESTMENT CENTRE (TIC)  
QUESTIONNAIRE FOR PROJECT REGISTRATION

Please fill/ select areas accordingly

1. Company Name:

HORN & HORIZON SAFARIS COMPANY LIMITED

2. Respective Sector (please select one sector under which the project falls)

No.	SECTOR	CHOICE (✓)	No.	SECTOR	CHOICE (✓)
1	Agriculture		9	Human Resource	
2	Broadcasting		10	Manufacturing	
3	Commercial Building		11	Mining & Petroleum	
4	Computers		12	Natural Resources	
5	Construction		13	Services	
6	Economic Infrastructure		14	Telecommunication	
7	Energy		15	Tourism	✓
8	Finance		16	Transportation	

3. Project Objective: (e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)

TO BECOME A LEADING AND SUSTAINABLE TOUR OPERATOR IN TANZANIA AND THE HORN OF AFRICA BY OFFERING UNIQUE SAFARI EXPERIENCES THAT COMBINE WILDLIFE, CULTURE AND ECO-TOURISM.

4. Sources of Funding for the Project

NB:



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- ⇒ Select the currency to use in this questionnaire. It may be TSH or USD
- ⇒ Total funding under this item must be equal to the total investment breakdown under item 5 below

Funding Source	Local Equity	Foreign Equity	Local Loan	Foreign Loan	TOTAL INVESTMENT
TSH or					
USD	✓				

**5. Investment Breakdown**

**N.B:**

- ⇒ Please keep using the currency as selected under item 4 above.
- ⇒ The total investment breakdown must equal the total funding under item 4 above.

Type of Asset	Amount of Investment in TSH or USD
Land and Buildings	30,000 USD
Plant and Machinery	
Vehicles	200,000 USD
Furniture and Fittings	
Pre-Expenses	
Others	
Working Capital	20,000 USD
<b>TOTAL</b>	<b>250,000</b>

**6. Target Markets**

No.	PRODUCT	EXPECTED MARKET (SELECT BY (✓))	
		Local Market	Foreign Market
1.	Capital items		
2.	Raw materials		
3.	Products produced		

**7. Commencement Date:**

01/10/2025

**8. Implementation Period):** TWO SAFARI VEHICLES FIVE YEARS

**9. Project Capacity (e.g. tons, cubic feet/ meters, square meters, litres):**

THREE SAFARI VEHICLES

**10. Expected Jobs**

**Direct Jobs**

Gender	Locals	Foreigners
M	3	



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F	3	
TOTAL	6	

**Indirect Jobs:** 1

**11. Financial Projections**

Details	Year 1	Year 2	Year 3	Year 4	Year 5
Production per annum: number of items/ tons/liters/ feet or cubic meters, square meters = A	200	300	450	600	800
Price per unit (SHS or USD) = B	2000	2100	2200	2300	2400
Sales per annum C = A*B	400,000	630,000	990,000	1,380,000	1,920,000
Costs of Production = D	244,000	360,000	540,000	720,000	950,000
Gross Profit E = C - D	160,000	270,000	450,000	660,000	970,000
Operating Costs = F	70,000	90,000	120,000	150,000	180,000
Earning Before Interest and Tax G = E - F	90,000	180,000	330,000	510,000	790,000
Tax H = 30%*G	27,000	54,000	99,000	153,000	237,000
Earning before Dividends I = G - H	63,000	126,000	231,000	357,000	553,000