



PRESIDENT'S OFFICE, PLANNING AND INVESTMENT  
TANZANIA INVESTMENT AND SPECIAL ECONOMIC ZONES  
AUTHORITY (TISEZA)  
QUESTIONNAIRE FOR SUBMISSION OF BUSINESS PLAN FOR  
PROJECT REGISTRATION  
(Only applicable for local applicants)

Please fill/ select areas accordingly

1. Company Name: ..... INTERPID TRAVEL TANZANIA LIMITED  
Address: ..... P. O. BOX 6101 ARUSHA .....

2. Company's shareholding structure

Name of shareholder	Country of origin	Percentage of shares
M MWALLA VENTURES LIMITED	TANZANIA	51%
WILFRED SHAWA		
M MWALLA	TANZANIA	49%

3. Project Location

Survey Status	Select (✓)	Location
Surveyed		Plot: 171 Block: 20 Street: MWALLA Ward: DLAVI District: ARUSHA CBA Region: ARUSHA
Unsurveyed		Street: Ward: N/A District: Region:

4. Respective Sector (please select one sector under which the project falls)

No.	SECTOR	CHOICE (✓)	No.	SECTOR	CHOICE (✓)
1	Agriculture		9	Human Resource	
2	Broadcasting		10	Manufacturing	
3	Commercial Building		11	Mining & Petroleum	
4	Computers		12	Natural Resources	
5	Construction		13	Services	
6	Economic Infrastructure		14	Telecommunication	
7	Energy		15	Tourism	✓
8	Finance		16	Transportation	

5. Project Objective: (e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)

To establish & operate tour operation services

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6. Sources of Funding for the Project

**NB:**

- ⇒ Select the currency to use in this questionnaire. It may be TSH or USD
- ⇒ Total funding under this item must be equal to the total investment breakdown under item 5 below

Funding Source	Local Equity	Foreign Equity	Local Loan	Foreign Loan	TOTAL INVESTMENT
TSH or					
USD	550,000.00				550,000.00

13. Financial Projections

Details	Year 1	Year 2	Year 3	Year 4	Year 5	
Production per annum: number of items/tons/liters/feet or cubic meters, square meters = A	565	622	684	753	828	No of Pax
Price per unit (SHS or USD) = B	3,016,181.61	3,076,505.24	3,138,035.35	3,200,796.05	3,264,811.98	Per client price
Sales per annum C = A*B	1,705,349,082.66	1,913,401,670.74	2,146,836,674.57	2,408,750,748.87	2,702,618,340.23	
Costs of Production = D	- 1,483,653,701.91	- 1,632,019,072.10	- 1,795,220,979.31	- 1,974,743,077.24	- 2,172,217,384.97	
Gross Profit E = C-D	<b>221,695,380.75</b>	<b>281,382,598.64</b>	<b>351,615,695.26</b>	<b>434,007,671.62</b>	<b>530,400,955.26</b>	
Operating Costs =F	- 114,366,431.92	- 145,157,394.36	- 181,388,679.99	- 223,892,390.82	- 273,618,983.56	
Earnings Before Interest and Tax =G= E-F	<b>107,328,948.83</b>	<b>136,225,204.28</b>	<b>170,227,015.27</b>	<b>210,115,280.80</b>	<b>256,781,971.70</b>	
Tax H = 30%*G	- 32,198,684.65	- 40,867,561.28	- 51,068,104.58	- 63,034,584.24	- 77,034,591.51	
Earnings before Dividends I = G - H	<b>75,130,264.18</b>	<b>95,357,643.00</b>	<b>119,158,910.69</b>	<b>147,080,696.56</b>	<b>179,747,380.19</b>	