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## HORIZON INTERNATIONAL UNIVERSITY 5-YEAR BUSINESS PLAN

### 1. Institutional Overview

Horizon International University (HIU) is a higher education institution established in Tanzania, with English as the language of instruction. During its initial phase, the University will operate entirely through an online education model. Any future introduction of face-to-face or hybrid delivery modes shall be subject to prior approval by the Tanzania Commission for Universities (TCU).

To support the establishment and initial operational costs of the University, an initial capital investment of \*\*USD 600,000\*\* has been provided by foreign investors. This capital will be utilised for academic content development, learning management systems (LMS), office infrastructure, human resources, marketing, and other establishment-related expenses. The financial sustainability of the University will be supported through this initial capital and student-generated revenues.

### 2. Academic Model and Programmes

The academic year consists of two semesters. Each course carries three (3) credits. Undergraduate programmes have a total credit load of 360 credits and a normal duration of three years.

### 3. Student Admission, Placement and Top-Up Mechanism

Student admission is conducted in accordance with TCU regulations. Top-Up pathways are optional and based solely on student choice. Horizon International University acts solely as an academic facilitator and does not award UK degrees.

### 4. Student Enrolment Projections

Five-year student enrolment projections are presented in detail in the Business Plan.

Parameter	Value
Annual Tuition Fee (USD)	6500
Top-Up Fee per Student (USD)	1000
Programmes for degree	5
Programme Duration (Years)	3

ACADEMIC YEARS	2026-2027			2027-2028			2028-2029			2029-2030			2030-2031		
	1	2	3	1	2	3	1	2	3	1	2	3	1	2	3
<b>ACADEMIC PERIODS</b>															
Bachelor of Business Administration (BBA)	20	0	0	30	20	0	40	30	8	50	40	12	60	50	16
Bachelor of Science (BSc) in Banking, Finance and Accounting	20	0	0	30	20	0	40	30	8	50	40	12	60	50	16
Bachelor of Science (BSc) in Computer Science	20	0	0	30	20	0	40	30	8	50	40	12	60	50	16
Bachelor of Arts / Bachelor of Science in Economics	20	0	0	30	20	0	40	30	8	50	40	12	60	50	16
Bachelor of Science (BSc) in Psychology	20	0	0	30	20	0	40	30	8	50	40	12	60	50	16
<b>TOTAL STUDENT NUMBER</b>	<b>100</b>			<b>250</b>			<b>390</b>			<b>510</b>			<b>630</b>		

Academic Year	Student Numbers	20% Scholarship Students	Total Fee-Paying Students	Annual Tuition Fee (USD)	Top-Up Fee per Student (USD)	Total Tuition Fee (USD)	Expenses (USD) – 60% of Revenue	Remaining Amount (USD)
2026–2027	100	20	80	6500	0	520000	312000	208000
2027-2028	250	50	200	6500	0	1300000	780000	520000
2028–2029	390	78	312	6500	40000	2068000	1240800	827200
2029–2030	510	102	408	6500	60000	2712000	1627200	1084800
2030–2031	630	126	504	6500	80000	3356000	2013600	1342400

## 5. Tuition Fee Policy

The annual tuition fee is set at USD 6,500 per student. University tuition fees are adjusted in consideration of prevailing inflation rates and technological developments. Any changes to the tuition fee policy shall be implemented in accordance with applicable regulations and duly communicated to the Tanzania Commission for Universities (TCU).

## 6. Human Resources and Governance Structure

The academic and administrative staffing structure is planned in accordance with TCU standards.

## 7. Academic Quality Assurance (QA)

Continuous quality assurance mechanisms will be applied through programme reviews, student feedback, and Academic Board oversight.

## 8. Economic and Social Contribution

The University aims to contribute to Tanzania's socio-economic development through local employment creation, digital education capacity building, foreign currency inflows, and human capital development.

## 9. Risks and Mitigation Measures

Potential enrolment, technology, and academic staffing risks have been identified, and appropriate mitigation measures have been planned.

Approved by Shaban Nuru Bakuza

