



**PRESIDENT'S OFFICE, PLANNING AND INVESTMENT**  
**TANZANIA INVESTMENT AND SPECIAL ECONOMIC ZONES**  
**AUTHORITY (TISEZA)**  
**QUESTIONNAIRE FOR SUBMISSION OF BUSINESS PLAN FOR**  
**PROJECT REGISTRATION**  
*(Only applicable for local applicants)*

Please fill/ select areas accordingly

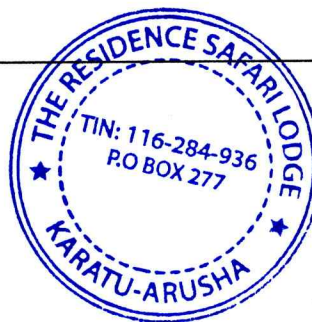
1. Company Name: THE RESIDENCE SAFARI LODGE  
Address: P.O BOX 277, KARATU - ARUSHA.

2. Company's shareholding structure

Name of shareholder	Country of origin	Percentage of shares
MARCO H. PANGA	TANZANIA	75
MARY M. PANGA	TANZANIA	25

3. Project Location

Survey Status	Select (✓)	Location
Surveyed	<input checked="" type="checkbox"/>	Plot: <u>887/888</u> Block: <u>F</u> Street: <u>BOMANI</u> Ward: <u>KARATU URBAN</u> District: <u>KARATU</u> Region: <u>ARUSHA</u>
Unsurveyed	<input type="checkbox"/>	Street: Ward: District: Region:



4. Respective Sector (please select one sector under which the project falls)

No.	SECTOR	CHOICE (✓)	No.	SECTOR	CHOICE (✓)
1.	Agriculture		9	Human Resource	
2	Broadcasting		10	Manufacturing	
3	Commercial Building		11	Mining & Petroleum	
4	Computers		12	Natural Resources	
5	Construction		13	Services	
6	Economic Infrastructure		14	Telecommunication	
7	Energy		15	Tourism	✓
8	Finance		16	Transportation	

5. Project Objective: (e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)

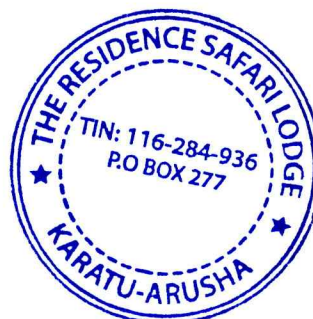
*To provide quality hotel and accommodation services in support of tourist and tour operator activities.*

6. Sources of Funding for the Project

**NB:**

- ⇒ Select the currency to use in this questionnaire. It may be TSH or USD
- ⇒ Total funding under this item must be equal to the total investment breakdown under item 5 below

Funding Source	Local Equity	Foreign Equity	Local Loan	Foreign Loan	TOTAL INVESTMENT
TSH or	—	—	—	—	—
USD	734,000	—	1,000,000	—	1,734,000



7. Investment Breakdown

**N.B:**

- ⇒ Please keep using the currency as selected under item 4 above.
- ⇒ The total investment breakdown must equal the total funding under item 4 above.

Type of Asset	Amount of Investment in TSH or USD
Land and Buildings	1,589,159.34
Plant and Machinery	—
Vehicles	12,000.00
Furniture and Fittings	108,840.66
Pre-Expenses	4,000.00
Others	—
Working Capital	20,000.00
<b>TOTAL</b>	<b>1,734,000.00</b>

8. Target Markets

No.	PRODUCT	EXPECTED MARKET (SELECT BY (✓))	
		Local Market	Foreign Market
1.	Capital items	✓	
2.	Raw materials	✓	✓
3.	Products produced	✓	✓

9. Commencement Date: 2027

10. Implementation Period: One / Two years.

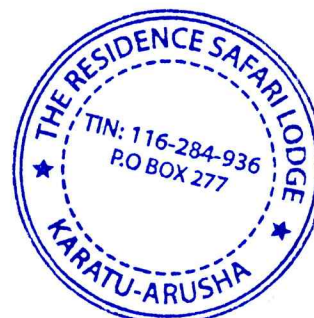
11. Project Capacity (e.g. tons, cubic feet/ meters, square meters, litres):  
12 Rooms

12. Expected Jobs

*Direct Jobs*

Gender	Locals	Foreigners
Male	50	
Female	25	
<b>TOTAL</b>	<b>75</b>	

*Indirect Jobs:* \_\_\_\_\_



### 13. Financial Projections

Details	Year 1	Year 2	Year 3	Year 4	Year 5
Production per annum: number of items/ tons/liters/ feet or cubic meters, square meters = A	3,600	4,000	4,600	5,066	6,000
Price per unit (SHS or USD) = B	300	300	300	300	300
Sales per annum C = A*B	1,080,000	1,200,000	1,380,000	1,519,800	1,800,000
Costs of Production = D	432,000	480,000	552,000	667,920	720,000
Gross Profit E = C - D	648,000	720,000	828,000	911,880	1,080,000
Operating Costs = F	378,000	420,000	483,000	531,930	630,000
Earnings Before Interest and Tax G = E - F	270,000	300,000	345,000	379,950	450,000
Tax H = 30%*G	81,000	90,000	103,500	113,985	135,000
Earning before Dividends I = G - H	189,000	210,000	241,500	265,965	315,000

