



PRESIDENT'S OFFICE, PLANNING AND INVESTMENT  
TANZANIA INVESTMENT AND SPECIAL ECONOMIC ZONES  
AUTHORITY (TISEZA)  
QUESTIONNAIRE FOR SUBMISSION OF BUSINESS PLAN FOR  
PROJECT REGISTRATION  
(Only applicable for local applicants)

Please fill/ select areas accordingly

1. Company Name: SOPHA GEORGE MBOYA T/A TRIPPLE MAR ENTERPRISES

Address: P.O. Box 12976 ARUSHA

2. Company's shareholding structure

| Name of shareholder | Country of origin | Percentage of shares |
|---------------------|-------------------|----------------------|
| SOPHA GEORGE MBOYA  | TANZANIA          | 100%                 |
|                     |                   |                      |
|                     |                   |                      |
|                     |                   |                      |

3. Project Location

| Survey Status | Select (✓) | Location   |
|---------------|------------|--|
| Surveyed      | ✓          | Plot: 45<br>Block: C<br>Street: Moshomo<br>Ward: MOIVARO<br>District: ARUSHA<br>Region: ARUSHA |
| Unsurveyed    |            | Street:<br>Ward:<br>District:<br>Region:   |

4. Respective Sector (please select one sector under which the project falls)

| No. | SECTOR                  | CHOICE (✓) | No. | SECTOR             | CHOICE (✓) |
|-----|-------------------------|------------|-----|--------------------|------------|
| 1   | Agriculture             |            | 9   | Human Resource     |            |
| 2   | Broadcasting            |            | 10  | Manufacturing      | ✓          |
| 3   | Commercial Building     |            | 11  | Mining & Petroleum |            |
| 4   | Computers               |            | 12  | Natural Resources  |            |
| 5   | Construction            |            | 13  | Services           |            |
| 6   | Economic Infrastructure |            | 14  | Telecommunication  |            |
| 7   | Energy                  |            | 15  | Tourism            |            |
| 8   | Finance                 |            | 16  | Transportation     |            |

5. Project Objective: (e.g. to establish a project for: processing of grains/ vehicles assembling/ cement manufacturing/ manufacturing of electric devices etc.)

Manufacturing of drinking water

6. Sources of Funding for the Project

**NB:**

- ⇒ Select the currency to use in this questionnaire. It may be TSH or USD
- ⇒ Total funding under this item must be equal to the total investment breakdown under item 5 below

| Funding Source | Local Equity | Foreign Equity | Local Loan  | Foreign Loan | TOTAL INVESTMENT |
|----------------|--------------|----------------|-------------|--------------|------------------|
| TSH or         | 200,000,000  |                | 250,000,000 |              | 450,000,000      |
| USD            |              |                |             |              |                  |

7. Investment Breakdown

**N.B:**

- ⇒ Please keep using the currency as selected under item 4 above.
- ⇒ The total investment breakdown must equal the total funding under item 4 above.

| Type of Asset          | Amount of Investment in TSH or USD |
|------------------------|------------------------------------|
| Land and Buildings     | 150,000,000                        |
| Plant and Machinery    | 100,000,000                        |
| Vehicles               | 100,000,000                        |
| Furniture and Fittings | /                                  |
| Pre-Expenses           | /                                  |
| Others                 | /                                  |
| Working Capital        | 100,000,000                        |
| <b>TOTAL</b>           | <b>450,000,000</b>                 |

8. Target Markets

| No. | PRODUCT           | EXPECTED MARKET (SELECT BY (✓)) |                |
|-----|-------------------|---------------------------------|----------------|
|     |                   | Local Market                    | Foreign Market |
| 1.  | Capital items     | ✓                               |                |
| 2.  | Raw materials     | ✓                               |                |
| 3.  | Products produced | ✓                               |                |

9. Commencement Date: 06/02/2024

10. Implementation Period: 01/03/2024

11. Project Capacity (e.g. tons, cubic feet/ meters, square meters, litres):  
18,000,000 litres per year

12. Expected Jobs

*Direct Jobs*

| Gender       | Locals    | Foreigners |
|--------------|-----------|------------|
| Male         | 30        |            |
| Female       | 20        |            |
| <b>TOTAL</b> | <b>50</b> |            |

*Indirect Jobs:* 20

### 13. Financial Projections

| Details   | Year 1        | Year 2        | Year 3        | Year 4        | Year 5        |
|---|---------------|---------------|---------------|---------------|---------------|
| Production per annum: number of items/ tons/liters/ feet or cubic meters, square meters = A | 3,000,000     | 3,120,000     | 3,180,000     | 2,150,000     | 3,210,000     |
| Price per unit (SHS or USD) = B   | 2300          | 2300          | 2350          | 2350          | 2350          |
| Sales per annum C = A*B   | 6,900,000,000 | 7,176,000,000 | 7,473,000,000 | 7,402,500,000 | 7,543,500,000 |
| Costs of Production = D   | 5,805,000,000 | 5,790,000,000 | 5,981,000,000 | 6,031,000,000 | 6,325,000,000 |
| Gross Profit E = C - D  | 1,092,000,000 | 1,386,000,000 | 1,492,000,000 | 1,367,500,000 | 1,218,500,000 |
| Operating Costs = F   | 780,000,000   | 925,000,000   | 985,000,000   | 884,500,000   | 911,500,000   |
| Earnings Before Interest and Tax G = E - F  | 312,000,000   | 461,000,000   | 507,000,000   | 483,000,000   | 307,000,000   |
| Tax H = 30%*G   | 93,600,000    | 138,300,000   | 152,100,000   | 144,900,000   | 92,100,000    |
| Earning before Dividends I = G - H  | 218,400,000   | 322,700,000   | 354,900,000   | 338,100,000   | 214,900,000   |