



## TANZANIA INVESTMENT AND SPECIAL ECONOMIC ZONES AUTHORITY

P. O. Box 938, Dar-es-salaam

### PROGRESS REPORT

**Company Name: ASILIA LODGES AND CAMPS SOUTHERN TANZANIA LIMITED**

(Information required for the project's progress report after every six months or for amendment of Certificate of Incentives)

1. Planned activities for the period
  - Construction of tented guest accommodation.
  - Construction of tented staff accommodation.
  - Acquisition of deemed capital and operational goods and assets.
  - Acquisition of brand-new tourism vehicles for guest safaris and game drive.
  - Acquisition of goods for property refurbishments.
2. Achievements made on the project implementation to date.
  - Luxury tented guest accommodation.
  - Tented staff accommodation.
  - Acquisition of new tourism vehicles

Describe the status of activities that have already been undertaken e.g. construction of buildings, acquisition of supplies, installation of equipment, etc.

- Completed the construction of tented rooms for the guests
- Completed the construction of the staff accommodation rooms
- Acquisition of 3 tourism open game vehicles
- Acquisition of some deemed capital goods and some operational goods

3. Provide updated information on the following aspects:

S/No.	Information	Description	Current Project Status
1	Project location information	Street/Village Ward District Region	Burka/Olasiti Olasiti Arusha Arusha
2	Shareholder's Information	Current Shareholders names, nationality and percentage of ownership	Jane Ngwatu Aniceth Mulokozi Alchard
3	Company communication Information	Email address Mobile Number Land Line Telephone Number Physical Address (Plot No. Block No. Street, District and Region)	<a href="mailto:aniceth@asiliaafrica.com">aniceth@asiliaafrica.com</a> +255 682 894 515 +255 736 500 515 Olasiti, Plot 175 Arusha
4	Contact Person	Name Position Communication details (Email, Mobile and telephone)	Aniceth Mulokozi Alchard Director <a href="mailto:aniceth@asiliaafrica.com">aniceth@asiliaafrica.com</a> +255 682 894 515 +255 736 500 515
5	Incorporation	Certificate of Incorporation Number	119377
6	TIN Information	TIN Certificate No.	128-063-633
7	Project Objective	Project Core Activity	Camping Sites
7	Capacity	Project capacity per year	USD 2.2M
8	Direct Employment	Foreign Men Foreign Women Local Men Local Women	Nil Nil 97 56
9	Indirect employment	Type/areas of Indirect employment	Nil

#### 4. Project Financing Expenditure to date (USD)

	Foreign (USD)	Local (USD)	Total (USD)
Land and Buildings		\$ 67,491	\$ 67,491
Tented Properties		\$ 58,167	\$ 58,167
Plant and machinery		\$ 63,730	\$ 63,730
Vehicles/Aircrafts		\$ 53,676	\$ 53,676
Furniture		\$ 51,009	\$ 51,009
Office equipment		\$ 3,062	\$ 3,062
Insurance Cover		-	-
Pre-operational expenses		\$ 69,283	\$ 69,283
Working sub-total capital		\$ 3,114,895	\$ 3,114,895
<b>Grand Total</b>		<b>\$ 3,481,313</b>	<b>\$ 3,481,313</b>

#### 5. Project Financing

Explain how the project is being financed e.g equity, loans, sources of loans, conditions etc. see table below: -

	Amount (USD)	Source Country
Local equity	\$ 4,837,167	Tanzania
Local loans	\$ 1,191,871	Tanzania
Foreign equity		
Foreign Loans		
<b>Total Investment</b>	<b>\$ 6,029,038</b>	

#### 6. Problems and Solutions

##### Regulatory and Approval Delays

*Mitigation:* Early engagement with tourism, wildlife, and environmental authorities; use of experienced local consultants; and maintaining a compliance and approvals schedule.

##### Environmental and Conservation Constraints

*Mitigation:* Adoption of eco-friendly designs and construction methods, scheduling activities outside sensitive wildlife periods, and implementation of environmental management and monitoring plans.

##### Location and Accessibility Challenges

*Mitigation:* Detailed logistics planning, use of modular or prefabricated structures, and budgeting for seasonal access constraints and alternative transport options.

##### Construction and Design Limitations

*Mitigation:* Engagement of contractors and architects with eco-tourism experience, use of locally available materials, and flexible design approaches to meet conservation requirements.

##### Supply Chain and Importation Issues

*Mitigation:* Early procurement planning, close coordination with clearing agents and customs authorities, and identification of local or regional supplier alternatives.

### **Human Resource Constraints**

*Mitigation:* Recruitment and training of local staff, partnerships with hospitality training institutions, and provision of staff incentives, accommodation, and career development opportunities.

### **Community and Stakeholder Relations**

*Mitigation:* Continuous community engagement, implementation of benefit-sharing initiatives, and prioritization of local sourcing of goods and services.

### **Health, Safety, and Security Risks**

*Mitigation:* Establishment of robust health, safety, and wildlife management procedures, staff training in emergency response, and partnerships with medical and emergency service providers.

## **7. Future Plans**

Expansion of new investments in the Southern circuit, Ruaha National Park and Mwalimu Nyerere National Park. Building high end and luxury tented camps, acquisitions of new assets and deemed capital goods.

## **8. Recommendations and any other comments**

We sincerely commend TISEZA for its continued support to investors and its proactive role in creating an enabling environment for new investments. Through its facilitation, coordination, and incentive frameworks, TISEZA has significantly enhanced investor's confidence and contributed to sustainable economic growth. Its commitment to attracting and supporting quality investments is highly appreciated.