

**TANZANIA INVESTMENT AND SPECIAL ECONOMIC  
ZONES AUTHORITY (TISEZA)**

**BUSINESS PLAN**

**FOR**

**THE REGISTRATION OF INDUSTRY FOR MANUFACTURING OF BUILDING  
MATERIALS STEEL PRODUCTS**

**CNBM INTERNATIONAL TANZANIA LIMITED**

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## **INTRODUCTION**

CNBM INTERNATIONAL TANZANIA LIMITED formerly known as BEIJING NEW BUILDING MATERIALS (TANZANIA) LIMITED is registered under the Companies Act of Tanzania, with certificate of Incorporation No.68094, on 23rd October 2008, in Dar es Salaam is engaging in leasing, import, manufacturing and sale of building materials.

**Back then in 2017 the** Board of Director during their regular meeting resolved that the company had to purchase a landed properties plot 1010/3/1,1010/3/2 and 1010/3/3 all situated at Buguruni Sukita Industrial area Ilala municipal Dar es salaam at amount of **United State Dollars Four Million Four Hundred Twelve Thousand (4,412,000) Only.**

CNBM INTERNATIONAL TANZANIA LIMITED has developed the said land for total amount of **United States Dollars Ten Million Five Hundred Thousand Three Two Hundred Eleven (10,503,211) Only**, containing approximately 26,000 square meters, the development includes three story office building, five stores, residential Houses , warehouse and parking lot whereas the company leased the premises to Sinoma Cargo to mention few.

Initially CNBM INTERNATIONAL TANZANIA LIMITED was manufacturing the building materials through colleagues and trading them, import construction machinery and industrial raw materials in pari materia with memorandum and registered activity to Business Registration and Licensing Agency.

After seeing the opportunity and the changes of the shareholders the company has resolved to engage fully in the manufacturing of the Building material.

Currently, the Company has constructed sophisticated industry within the premises of the CNBM INTERNATIONAL TANZANIA LIMITED in warehouse hence this application to register the Manufacturing Project for Building Materials for Steel Products.

## COMPANY INFORMATION

Company information obtained at site in tabular format below;

**Table 1. Company Information**

S/No.		Information	Current Project Status
1	Shareholder's Information	Shareholders names, nationality and percentage of Ownership	. CNBM INVESTMENT CO., LTD – 10000 . SINOMA INTERNATIONAL ENGINEERING CO. LTD – 3552
2	Company Communication Information	Email address	<a href="mailto:minjie@cnbmoverseas.com">minjie@cnbmoverseas.com</a>
		Mobile Number	+255752885892
		Physical Address (Plot No. Block No. Street, District and Region)	Plot No. 1010/3/1, Plot No. 1010/3/2 and 1010/3/3 Sukita Street, Ilala District es Salaam
3	Contact Person	Name	Min Jie
		Position	Vice General Manager
		Communication details (Email and Mobile )	<a href="mailto:minjie@cnbmoverseas.com">minjie@cnbmoverseas.com</a>
4	Incorporation	Certificate of Incorporation No.	68094
5	TIN information	TIN Certificate No.	107325700
6	Project Objective	Project Core Activity	manufacturing and sale of Building Materials Construction Machinery and Industrial raw Materials

## **DESCRIPTION OF THE PROJECT OBJECTIVE**

CNBM INTERNATIONAL TANZANIA LIMITED has the following project objective in the registration of Industry for manufacturing of Building Materials.

1. Promote economic efficiency and growth.
2. Bring about a structural shift in the economy in favor of company and the country.
3. Promote inter and intra-sectoral linkages.
4. Develop domestic technological capability for the production of intermediate inputs, outputs and capital goods.
5. Create a sound base for the transfer, adaptation and development of technology.
6. Develop and achieve international competitiveness in areas of clear comparative advantages in industrial exports.
7. Promote the use of labor intensive technology and of local resources.
8. Promote balanced regional development
9. Increase Revenue for the company and the local at large.
10. Increase Employment Opportunities for local

**Description of project performance in tabular format below;**

**Table 2- Project Actual Performance**

S/No	Information	Description	Current Status	
1	Investment Financing Amounts in USD	Financing Type	Amount (USD)	Source Country
		Local Equity		
		Local Loans		
		Foreign Equity	i. 10,503,211 ii. 419,041.73 iii. 217,391.30434 iv. 4,732,727.84	CHINA
		Foreign Loans		
		Total Investment	USD 15,872371.874347	
		2	Capacity	Project Capacity Per Year
3	Direct Employment	Foreign –Men	11	
		Foreign- Women	2	
		Local- Men	79	
		Local-Female	30	
4	Indirect employment	Estimated Total no	200	
		Type/areas Indirect Employment	of . TRANSPORTERS . FOOD SELLERS . SMALL ENTERPRENUERS	

## Summary of Market Analysis

The Strategy of Market for the newly product of our Industry CNBM INTERNATIONAL

TANZANIA LIMITED has the employees working as Marketing officers have proved efficiency for the company also through advertisement.

CNBM INTERNATIONAL TANZANIA LIMITED will produce high quality goods which will have good presentation within the market and hence increase the sale of the products.

## PROJECT PRODUCTS AND CAPACITY FOR YEAR

The following products namely;

NO	PRODUCTS	CAPACITY PER YEAR	UNIT	PRICE	TOTAL PLANNED CAPACIT Y PER YEAR (TSHS)
1.	Ms Plate and mild steel plate (process)	360	Tons	16695087.2	6010231392
2.	Hollow Section (process)	360	Tons	16695087.2	6010231392
3.	Wires and nails (not yet in progress)	360	Tons	16695087.2	6010231392
4.	Furniture tube (process)	360	Tons	16695087.2	6010231392
5.	Steel bar (not yet in progress)	360	Tons	16695087.2	6010231392

## PROJECT FINANCING EXPENDITURE

Item	Sub Item	Amounts o fJ.V(USD)	Rates(USD/ m2)	Remarks
<b>Project Land Value</b>	Market Value of the Land	<b>A</b>  <b>4,412,000</b>	181.41	Plot size
<b>Project Construction Cost Of Building</b>	Original contract sum	<b>B</b>  10,503,211.4 5	712.57	VAT inclusive
<b>Purchase of the Machine Installation and Power Plant</b>	Original Contract Sum	<b>C</b>  636,433.0343478 2		
	Contingencies	D		
	Consultancy fees	E	83,600	
	Legal fees	F	237,127.39	

<b>Project Fees &amp; Over heads</b>	Financial fees	G			Loan
	<b>Over heads</b>	H			
	Sales & Marketing Costs	I			
	<b>Total fees</b>	<b>I=D+E+F +G+H+I</b>	<b>320,727.39</b>		
	<b>Total Investment Cost</b>	<b>J=A+B+ C+I</b>	<b>15,872,371 .874347</b>		VAT INCLUSI VE

The project has been financed by both loan and equity. For the purchase of land the equity of **United State Dollars Four Million Four Hundred Twelve Thousand (4,412,000)** only has been used.

For the construction of building funded and loan from Beijing New Building Materials International amounted to **United States Dollars Ten Million Five Hundred Thousand Three Two Hundred Eleven (10,503,211) Only.**

For Purchase of the Machines, Installation and power plant construction within the premises of the company United States Dollars Six Hundred Thirty Six Thousand Four Hundred and Thirty three (636,433)

Furthermore, the expected source of capital for the future Project on Manufacturing of building materials will be equity from the new shareholder and loans from the local Bank and or mother country china.

## **PROBLEM AND SOLUTION**

CNBM INTERNATIONAL TANZANIA LIMITED is Chinese States owned company and it has employed 120 Tanzania local staffs and 13 Foreigners.

There are several problems including but not limited to some of the local employees are not trustworthy and sometimes they steal the products of the company or cargo hence detriment to the company.

Solution to this problem is the police officers to have maximum cooperation with us to curb this problem so as to protect the investments. Apart from that Company employees to be afforded with work permits timely for easy execution of the business to improve the company welfare, welfare of her employees, stakeholders and the Tanzania income through charged taxes.

## **CONCLUSION**

In concluding, our commitment to operational excellence has allowed us to increase production efficiency by this past year. We will continue to invest in our people and processes to ensure sustainable growth and superior quality improving wellbeing of the country and the local employees at large.

**PROJECT PHOTOS**





































