



19 January 2026

The Executive Director
Tanzania Investment Centre
Dar es Salaam
United Republic of Tanzania

Dear Sir / Madam,

RE: APPLICATION FOR APPROVAL - REINVESTMENT OF ANDBEYOND NGORONGORO CRATER LODGE AND AMENDMENT OF REGISTRATION STATUS

AndBeyond Tanzania Limited (“andBeyond”) hereby submits, for the consideration of the Tanzania Investment Centre, an application relating to the reinvestment and redevelopment of andBeyond Ngorongoro Crater Lodge, located within the Ngorongoro Conservation Area, Arusha Region.

The proposed project involves a significant capital reinvestment into an existing tourism facility and will comprise the near complete rebuild and modernisation of the lodge, including upgraded guest accommodation, guest facilities, staff accommodation and operational infrastructure. Site preparation commenced on 1 December 2025, with construction commencing thereafter and expected to be completed by 31 October 2027. The lodge will remain closed for the duration of the construction period and is anticipated to reopen to guests in November 2027, subject to commissioning and any regulatory approvals.

In addition, andBeyond operates as a destination management company and manages a fleet of tourism vehicles in support of its lodge and guest operations. The vehicle fleet is subject to ongoing renewal and expansion in line with operational requirements and applicable regulations. This application therefore also serves to request an amendment to the existing registration status of andBeyond, such that, in addition to lodge and camping operations, the company is formally registered as operating as a tour operator.

These activities are complementary and form part of an integrated tourism offering, supporting Tanzania’s high-value tourism strategy while remaining fully compliant with applicable laws and regulatory requirements.

We respectfully request the Tanzania Investment Centre’s consideration and support for both the registration of the reinvestment project and the amendment to the company’s registration status. andBeyond remains committed to working closely with all relevant authorities to ensure full compliance and successful implementation.

Please do not hesitate to contact us should any further information or clarification be required.

Yours faithfully,

Shaun Marshall
Director

And Beyond Tanzania Limited

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