

FUMAO ENGINEERING TECHNOLOGIES CO. LIMITED
Vitendo Street, Misugusugu Ward, Kibaha District, Coast Region
Tanzania

Date: 16/03/2026

The Director General
Tanzania Investment and Special Economic Zones Authority
Dar es Salaam
Tanzania

**RE: APPLICATION FOR A CERTIFICATE OF INCENTIVES (COI) FOR THE
ESTABLISHMENT OF A STEEL MANUFACTURING AND FABRICATION
FACILITY**

Dear Sir/Madam,

On behalf of **FUMAO ENGINEERING TECHNOLOGIES CO. LIMITED**, we respectfully submit our application for the issuance of a **Certificate of Incentives (COI)** for our proposed investment project involving the establishment of a **steel manufacturing and structural fabrication facility** in **Misugusugu Ward, Kibaha District, Coast Region, Tanzania**.

The proposed project involves a total capital investment of approximately **USD 3,000,000** and will focus on the manufacturing of structural steel products and construction building materials including steel beams, columns, trusses, prefabricated steel structures, and other fabricated steel components used in industrial, commercial, and infrastructure projects.

The factory will be strategically located in **Vitendo Street, Misugusugu Ward**, which lies within the rapidly developing industrial corridor linking **Dar es Salaam** and the **Coast Region**. The location provides access to major transport networks and construction markets, enabling efficient distribution of steel products to construction companies, infrastructure developers, and industrial projects across Tanzania and the East African region.

The project will be implemented in **three phases**, beginning with the installation of core manufacturing equipment and production facilities. During the initial stage, the factory is expected to employ **between 50 and 80 employees**, with employment expected to increase to approximately **200 employees** once the factory reaches full operational capacity.

The investment will contribute significantly to Tanzania's industrialization objectives by:

- Promoting local manufacturing and value addition in the steel fabrication sector
- Reducing reliance on imported steel structures and fabricated steel products
- Supporting infrastructure development and construction projects
- Creating employment opportunities for local communities
- Facilitating technology transfer in modern steel fabrication techniques

We have attached the required documentation for your review, including the project business plan, company registration documents, and supporting project information as required for the COI application process.

We kindly request the Authority to review our application and grant **FUMAO ENGINEERING TECHNOLOGIES CO. LIMITED** a Certificate of Incentives under the applicable investment framework.

We remain available to provide any additional information that may be required during the evaluation process.

Please accept our highest consideration.

Yours faithfully,

Director
FUMAO ENGINEERING TECHNOLOGIES CO. LIMITED

